

**MACRO-ECONOMIC POLICY AND PERSONAL FINANCE INFLUENCES ON WEALTH  
INEQUALITY IN SOUTH AFRICA**

by

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### iii **Dedication**

This thesis is firstly dedicated to each and every South African. While I was never born in poverty, I have seen enough people suffer in this country of ours to know that it is a problem that I cannot ignore. This dissertation I wrote for you. It is our responsibility to ensure we create a society where every person has enough to eat, has a roof over their head and are able to make a meaningful and positive contribution to our country. May the sun always shine brightly on Africa. May her future be even brighter!

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## iv **Abstract**

In South Africa, high levels of wealth inequality have persisted since 1994, to the extent that 1% of the population owns 50% of the wealth. Many South Africans lead marginalised lives as consequence of wealth inequality. This study employed a quantitative behavioural life-cycle model to investigate how macroeconomic policies and personal financial choices influenced wealth inequality in South Africa over the period 2010 to 2019. Results show that there was a negligible decrease in wealth inequality. Most South Africans do not possess enough wealth for personal financial management to influence wealth inequality negatively. Policies to redistribute wealth are unable to meet wealth redistributive targets. To reduce wealth inequality through personal financial management, household resource allocation should prioritise education in labour sectors that possess a critical shortage of skills. This will provide a mechanism for wealth accumulation through stable and higher future income levels. Government redistributive policies should change from predominantly lump sum transfers to the targeting of high labour market absorption. An open labour market would support private and foreign direct investment, strengthening economic growth and providing the marginalised upliftment through increased income and the opportunity to accumulate wealth.

**Keywords:** wealth inequality, wealth redistribution, wealth accumulation, quality of life, macroeconomic policy, behavioural life cycle model, South Africa

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## CHAPTER 1: INTRODUCTION

### 1.1 Background

Wealth inequality continues to increase at a faster rate globally in spite of increased levels of skill and knowledge, productivity from employees, strong financial performance from corporates and continued growth in global gross domestic product (GDP) (Bivens and Mishel, 2015; Frick, 2016; Goda, 2016; Barkai and Benzell, 2018; Zucman, 2019; World Bank, 2020).

In South Africa, high levels of wealth inequality have persisted since the abolishment of Apartheid in 1994, an institutional system of political, social and economic exclusion of the non-white majority population, to the extent that 1% of the population owns 50% of the wealth. Wealth represents the total sum of all assets of an individual or household, and includes financial assets such as equity, bonds, property and private pension rights. Income earned by individuals in the labour market provides a natural mechanism to procure and accumulate wealth over the long-term. Income as a source of wealth generation and consequent wealth accumulation may include the purchase of property; investing in the stock or bond markets through investment vehicles, such as unit trusts, exchange-traded funds and exchange-traded notes; accumulating long-term savings through notice deposit accounts, retirement annuities and employer or private pension fund schemes (Von Fintel and Orthofer, 2020).

Wealth also provides the capability to affect both standard of living (SoL) and quality of life (QoL) indicators, such as protection against income shocks, increased access to healthcare and education and increased life expectancy. SoL refers to the material well-being of the average person in a given population (Birčiaková, Stávková and Antošová, 2015). QoL is defined as the degree to which impartial human needs are fulfilled in relation to individual and communal perceptions of subjective well-being. These needs comprise of basic human needs, such as subsistence, reproductive and security needs, and subjective well-being, such as affection, identity, leisure and creative expression (Costanza, Fisher, Ali, Beer, Bond, Boumans, Danigelis, Dickinson, Elliott, Farley, Elliott Gayer, MacDonald Glenn, Hudpseth, Mahoney,

McCahill, McIntosh, Reed, Rivzi, Rizzo, Simpatico and Snapp, 2007). Wealth and QoL accordingly share a positive correlation. Regarding QoL, many South Africans lead marginalised lives as consequence of wealth inequality due to economic marginalisation, so much so that President Thabo Mbeki described in 2003 that the country is comprised of two distinct economies. The first economy is described as modern, owns and produces the majority of the wealth in South Africa and is integrated within the global economy. The second economy is structurally disconnected from the first economy and the global economy, produces little wealth and economic growth, contains the majority of the population and incorporates the poorest of the rural and urban population (Senik, 2014; Adebajo and Virk, 2018; Eurostat, 2019).

Since individuals who earn higher incomes tend to accumulate more wealth over time (Sullivan and Wolla, 2017), income inequality is an important factor to consider regarding wealth inequality. The Gini coefficient is the most widely used income inequality measure (Gastwirth, 2017). According to Lechthaler, Pauly and Mucklich (2020), the Gini coefficient is a statistical measure that condenses the entire income distribution of a population into a single number, where a value of 0 represents perfect equality and a value of 1 represents maximum inequality.

Globally, income inequality has increased over the past three decades. Across emerging economies, the Gini coefficient has also increased more than in developed economies and the global market (Alvaredo, Chancel, Piketty, Saez and Zucman, 2018; Derviş and Qureshi, 2016). Changes in income inequality across selected emerging markets, however, show a large variance (Peters and Volwahren, 2016). Table 1 below, illustrates the Gini coefficients for Argentina, Brazil, China, Indonesia, Mexico and South Africa. South Africa's income Gini coefficient appears much higher in relation to these emerging market peers.

Table 1: Gini coefficient, GDP per capita and population size for select emerging markets in 2014.

| Country      | Gini coefficient | GDP per capita (2020 US\$) | Population size | Average annual population growth (1996-2014) (%) |
|--------------|------------------|----------------------------|-----------------|--|
| Argentina    | 41.7             | 12 334.798                 | 42 669 500      | 1.06   |
| Brazil       | 52.1             | 12 112.588                 | 202 763 735     | 1.18   |
| China        | 39.2             | 7 678.599                  | 1 364 270 000   | 0.66   |
| Indonesia    | 40.8             | 3 491.625                  | 255 129 004     | 1.36   |
| Mexico       | 48.7             | 10 922.376                 | 120 355 128     | 1.43   |
| South Africa | 63.0             | 6 433.187                  | 57 779 662      | 1.46   |

Source: World Bank (2020)

The Gini coefficient is primarily driven by changes in GDP per capita over time. Luan and Zhou (2017) show that as GDP per capita increases, the Gini coefficient should decrease. Figure 1 illustrates that South Africa's GDP per capita has increased over time, yet the Gini coefficient has remained relatively unchanged.

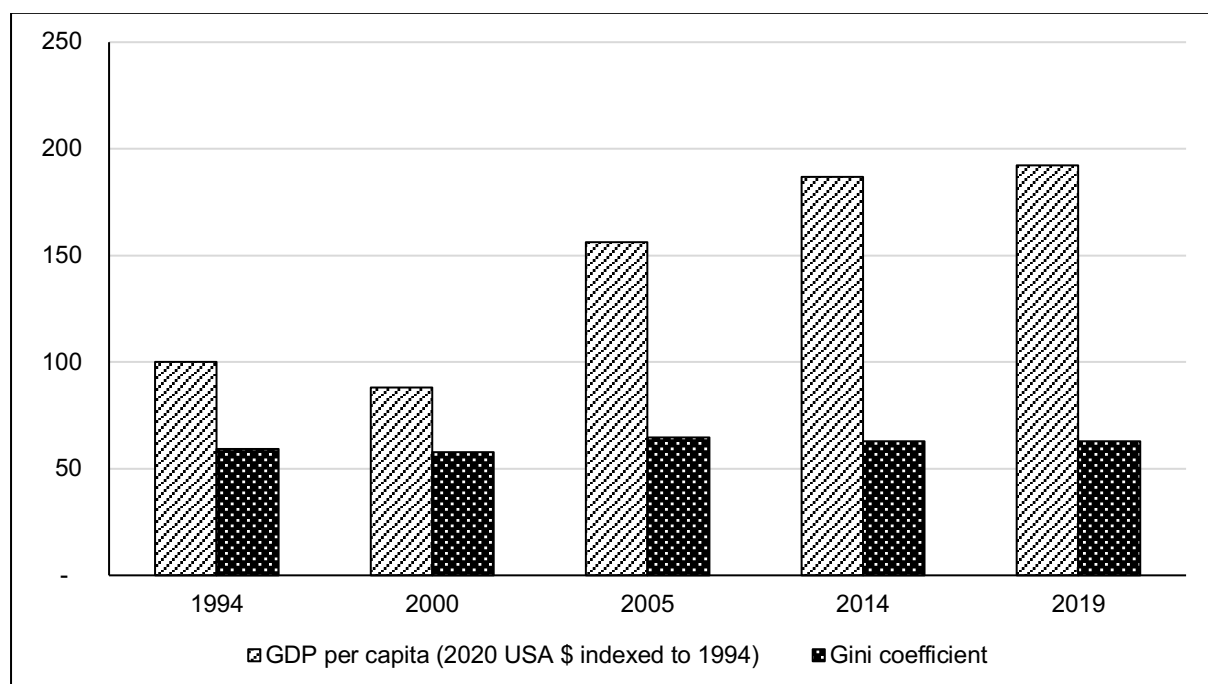


Figure 1: GDP per capita and Gini coefficient for South Africa.  
Source: World Bank (2020).

In relation to the other countries in table 1, South Africa ranks low regarding GDP per capita, which is determined by the growth rates of both the economy and the

population (OECD, 2019). Wesley and Peterson (2017) show that in low-income countries, high population growth is detrimental to GDP per capita in the short to medium term owing to the increase in the number of dependents. Table 1 illustrates that South Africa has the highest average annual population growth over the period. Higher population growth is also associated with inheritance, which is then divided amongst more dependents, contributing to greater inequality since inherited wealth is an important aspect in growing future wealth as a form of capital (Piketty, 2014).

Income inequality and wealth inequality share a positive correlation. The median net worth of black and white South Africans in 2010 was R92,213 and R1,791,054. In 2015 black South Africans median net worth increased to R236,486 whilst white South Africans' decreased slightly to R1,771,403 in 2015 (Mbewe and Woolard, 2016). The correlation is higher in low-income countries as opposed to middle and high-income countries. Changes in labour markets, trade globalisation, technological change, financial globalisation, redistributive policies and education are factors that drive higher income inequality (Berman, Ben-Jacob and Shapira, 2016; Dabla-Norris, Kochhar, Suphaphiphat, Ricka and Tsounta, 2015). Less affluent households must also allocate a larger share of income to meet basic needs. A large proportion of South African households, predominantly black, spend a larger share of income on basic needs than the more affluent, white minority (Bureau for Food and Agricultural Policy, 2020; Statistics South Africa [Stats SA], 2017). SoL, QoL and access to liquid assets and wealth are found to be strong and robust predictors of life satisfaction (Berlin and Kaunitz, 2015; Jantsch and Veenhoven, 2019; Yu, Lee, Sirgy and Bosnjak, 2020). Liquid assets and wealth provide access to consume goods and services that have a direct effect on and QoL (Luburić and Fabris, 2017), which can be described by eight dimensions (Eurostat, 2019). Table 2 describes these QoL indicators.

Table 2: QoL indicators.

| <b>Dimension</b>                      | <b>Description</b>   |
|---------------------------------------|--|
| Material living conditions            | Household income and housing conditions.                       |
| Productive or main activity           | Quality of employment.   |
| Health                                | Access to healthcare and healthy lifestyles.                   |
| Education                             | Access to basic and higher education and digital skills.       |
| Leisure and social interactions       | Participation in cultural, sport and voluntary activities.     |
| Economic security and physical safety | Economic security, management of debt and safety in community. |
| Governance and basic rights           | Voter participation and equal rights.                          |
| Natural and living environment        | Exposure to pollution, grime and other environmental problems. |

Source: Eurostat (2019)

Since individuals allocate resources to meet various needs based on the different dimensions of table 2, choices on how financial resources are consumed have an impact on individual wealth in the long-term. Although South Africa has experienced a large increase in financial inclusion from an access perspective, the manner in which South Africans use financial products suggest that financial literacy is low (Abrahams, 2017; Deloitte, 2019). Financial literacy is defined as possessing knowledge of financial concepts, skill in making financial decisions, having an ability in managing personal finances and confidence in future financial planning (Kimiyaghalam and Safari, 2015). The participation rate of different savings' schemes by South Africans for 2014 and 2019 is illustrated in Table 3.

Table 3: Participation of South Africans' savings by channel allocation.

| <b>Channel</b>       | <b>2014 (%)</b> | <b>2019 (%)</b> |
|----------------------|-----------------|-----------------|
| Banked cash savings  | 35              | 35              |
| Bonds                | 1               | 1               |
| Investments          | 8               | 9               |
| Retirement annuities | 24              | 26              |
| Informal Savings     | 49              | 60              |

Source: Old Mutual (2019)

Table 3 above illustrates how the participation rate of informal savings is higher than formal savings and has increased in recent years (Old Mutual, 2019). Informal savings vehicles are predominantly comprised of stokvels, burial societies and unbanked cash savings, which yield low investment returns. Formal savings vehicles constitute banked cash savings, bonds, investments and retirement annuities, which are able to generate investment returns exceeding inflation. Table 3 illustrates that the participation rate of formal savings has remained relatively unchanged between 2014 and 2019. The effects of lower income and financial literacy are found to be determinants of poor households' disposition to save informally as opposed to formal savings vehicles (Klapper and Singer, 2015). High transaction costs and physical barriers, such as distance and documentation requirements, are some factors that prevent poorer individuals from accessing formal savings vehicles (Klapper and Singer, 2015). Choices on how to manage investment and savings also affects wealth accumulation through investment returns over time. Wealthier, high-income households tend to assume riskier investment profiles than less affluent, low-income households. These riskier investment profiles are typically comprised of investments and bonds as opposed to informal savings (Murendo and Mutsonziwa, 2016; Beckmann, 2019; Kochaniak, 2020).

The factor of investment choice is guided both by the level of financial literacy and the risk perception of an investor (Aren and Zengin, 2016). Baker and Filbeck (2015) describe several types of investment risks that investors consider. These include market, credit, liquidity, country, governance and inflation risks. Investors are highly sensitive to government's position on budget deficits, external debt and sovereign debt-to-GDP (Mugobo and Mutize, 2016). South Africa's debt service cost has increased steadily since 2007/2008, whilst the budget deficit has increased sharply in the midst of the economic impact of the 2020 covid-19 global pandemic. The impact and risk that state-owned enterprises (SOEs) pose to the fiscus present further challenges and negative investor sentiment towards South Africa (National Treasury, 2020a).

In order to reduce wealth inequality in South Africa, it is advised that the government should devote attention towards promoting good governance conducive to economic growth, implement a restructure in the labour market, expand the revenue base,



increase investment in education and physical infrastructure, reduce debt and the public wage bill and privatise unproductive SOEs (Omilola and Akanbi, 2014; Mdluli, Mcyai and Mc Camel, 2019). Personal finance factors, such as financial literacy and allocation of resources are key determinants in reducing wealth inequality and improving SoL and QoL (Struwig and Plaatjes, 2007; Gathergood, 2012; Lusardi, Michaud and Mitchell, 2017).

The aim of this study will be to propose a model on how socio-economic policy and personal finance factors can affect wealth inequality collectively, with the objective being to decrease wealth inequality in South Africa.

## 1.2 Problem statement

High wealth inequality presents several negative effects to society. These include suppressed economic growth and a decrease in standard of living (SoL) and quality of life (QoL) factors, such as healthcare, education, employment and living conditions (Birčiaková, Stávková and Antošová, 2015). Retirement savings rates tend to be lower in less affluent households than wealthier households, further increasing wealth inequality. Negative effects on democratic political systems includes reduced regulation, decreased public investment in infrastructure and economic distortions that benefit the more affluent at the expense those at the lower tranches of the wealth distribution (Nowatzki, 2012; Ruffinos, Power, Pickett and Wilkinson, 2013; Bagchi and Svenjar, 2015; Lusardi, Michaud and Mitchell, 2017; Tyler and Felix, 2020). Wealthier countries also tend to possess a higher QoL than poorer countries (Mpofu, 2013).

During the Apartheid era, the majority non-white population were economically excluded in South Africa. The policies enacted by the government during this period prevented this population group from wealth generation and accumulation activity. The legacy of these laws and policies has left a lasting impact post-Apartheid. Since 1994, the South African government has implemented several policies aiming to address the imbalances. However, even though expenditure on economic development, education, social development and wealth redistribution per capita has increased in

line with inflation since the global financial crisis of 2007-2008, inequality has remained unchanged across the same period (Michie, 2020; National Treasury, 2020b). Improvements in racial and gender based equality in the labour market has also mitigated inequality, but the collective impact of these policies have had little effect on overall inequality and QoL regarding the majority non-white population: the typical black household owns less than 5% of the wealth of the typical white household (Leibbrandt, Wegner and Finn, 2011; Mbewe and Woolard, 2016; Weybright, Caldwell, Xie, Wegner and Smith, 2017; Stats SA, 2018; Leibbrandt and Shipp, 2019; Tshishonga, 2019; Burger and Christian, 2020; Chatterjee, Czajka and Gethin, 2020).

The degree of financial literacy, which is strongly correlated with the ability to accumulate wealth, is markedly lower in the non-white population compared to the white population (Nanziri and Leibbrandt, 2018). QoL factors display a positive relationship with financial literacy. The non-white, lesser educated, unemployed population is the most marginalised and at risk of experiencing the negative effects of wealth inequality. A key determinant for individuals to achieve economic stability in South Africa is access to stable labour market income, where the personal savings fraction of income is highly influential on decreasing wealth inequality (Van Rooij, Lusardi and Alessie, 2012; Berman, Ben-Jacob and Shapira, 2016; Schotte, Zizzamia and Leibbrandt, 2017; Nanziri and Olckers, 2019).

The South African economy is expected to contract between 4% and 16% during 2020 as consequence of the onset of the covid-19 pandemic in March 2020 (Arndt, Davies, Gabriel, Harris, Makrelov, Modise, Robinson, Simbanegavi, Van Seventer and Anderson, 2020). Since inequality widens post-recessions, the non-white, lesser educated and unemployed South African population face further economic and social exclusion as effected by increased wealth inequality. Macro-economic policies that focus on increased economic inclusion, wealth redistribution and personal financial management must support each other to decrease wealth inequality. The personal finance choices that South Africans make will be a crucial contributor to economic and social upliftment, in conjunction with policies that are implemented (Heathcote, Violante and Perri, 2010; Heo, Grable and O'Neill, 2017; South Africa: Department of Health, 2020).

### 1.3 Research Objectives

Through investigating wealth inequality, this research aimed to understand macro-economic policy and personal finance influences on wealth inequality in South Africa.

This research will aim to achieve the following objectives:

1. To investigate how policies focused on addressing wealth inequality by the South African government affect wealth inequality.
2. To assess how South Africans' personal finance choices affect wealth inequality.
3. To ascertain the degree of wealth most South Africans are able to access a meaningful quality of life (QoL).
4. To propose a model that can be utilised to decrease wealth inequality in South Africa to an extent where most South Africans are able to access a meaningful quality of life (QoL).

### 1.4 Research Questions

From the aforementioned research objectives, the following research questions emanate:

1. How do policies focused on addressing wealth inequality by the South African government affect wealth inequality?
2. How do South Africans' personal finance choices affect wealth inequality?
3. How much wealth do most South Africans require to be able to access a meaningful quality of life (QoL)?
4. What model can be utilised to decrease wealth inequality in South Africa to an extent where most South Africans are able to access a meaningful quality of life (QoL)?

### 1.5 Significance of the Study

This study will contribute to the body of knowledge by explaining the manner in which wealth inequality in South Africa is affected by policies that target wealth redistribution and how personal financial management affects wealth accumulation. In addition, the

study will be significant in that it aims to clarify the relationship between the degree of wealth inequality and the according impact on QoL. Literature does not disseminate wealth requirements into tangible, practical factors concerning living requirements. Generally, the literature also reviews wealth inequality either reviewed from a macroeconomic perspective or from an individual or household perspective. These two factors, however, are two different aspects of one reality and this study adds this perspective to the body of knowledge. It is intended that the findings of this study will make a meaningful contribution to the South African government's policy formulation and implementation insofar as attaining wealth redistribution and eliminating wealth inequality is concerned.

#### 1.6 Scope of The Study

This study is limited to South Africa. The time period under analysis spans the period 2010 to 2019. The time period is limited to the particular period so as not to include the 2007-2008 global financial crisis and the economic impact of the 2020 covid-19 pandemic in the analysis, as this would impart increased factors that would require special considerations. Policies that were included in this study were those related to reducing wealth inequality and increasing QoL, including social development and wealth redistribution.

#### 1.7 Limitations of The Study

This study is limited by assuming an average South African as proxy for the model. The distribution of the underlying population is not encapsulated in the model, therefore the assumption of a single solution to address wealth inequality may be inadequate to solve for all cases in the population.

This study is also limited by assuming that the relationship between SoL and QoL are positive, and that a higher QoL implies a higher SoL and a lower QoL implies a lower SoL.

The study is further constrained by the inability of the model to account for household consumption preferences. Instead, the model simply assumes that all households behave rationally in the sense of maximising the ability to increase wealth across the lifetime at each income level.

The model does not allow for dynamism in government expenditure, where there could exist reforms that can accelerate or allocate greater spend to initiatives related to wealth inequality.

Lastly, the findings of this study may have limited generalisability to other developing economies, who may pursue different policy measures from those of South Africa.

## 1.8 Chapter Outline

This study is structured as follows:

### **Chapter 1: Introduction**

This chapter discussed the background of the study, articulated the problem statement, presented the overall aim of the research, and aligned the research objectives and research questions. The significance of the study was also outlined herein.

### **Chapter 2: Literature review**

This chapter presents the preliminary literature review of the study, which includes the identification and definitions of the key concepts, development of hypotheses and to show what weaknesses exist in the literature.

### **Chapter 3: Research methodology**

This chapter discusses the research methodology that was adopted for the study. The chapter describes the research design, population and sample, data variables and sources, reliability and validity of the study. The model specification, data analysis and interpretation thereof is presented. Ethical considerations are also addressed.

#### **Chapter 4: Data analysis, findings and discussion**

This chapter presents the data analysis and discusses the results obtained in the context of the research questions.

#### **Chapter 5: Conclusion and recommendations**

The conclusion of the study in the context of the findings from Chapter 4, and the research objectives and questions as outlined in Chapter 1, are presented and discussed. Recommendations and suggestions for further study are also presented.

## **2 CHAPTER 2: LITERATURE REVIEW**

### **2.1 Introduction**

This chapter focuses on the literature related to wealth inequality and how this inequality is influenced by macroeconomic and personal financial management factors. The chapter starts with a definition of terms. This is followed by the theoretical framework and the empirical literature. The chapter closes off with a conclusion.

### **2.2 Definition of key concepts**

This section introduces definitions of key concepts central to this study. Wealth inequality, macroeconomics, personal financial management and quality of life are defined in the context of the study.

#### **2.2.1 Wealth inequality**

Inequality and poverty have been referenced and defined in interchangeable fashion in global literature (Beteille, 2003). Inequality and poverty are related, but are two distinct concepts (Peterson, 2017). Poverty is generally defined as possessing insufficient resources to maintain a socially acceptable lifestyle (Wagle, 2019). Inequality is the quantification of the position of individuals or groups relative to others in a society (Peterson, 2017). Wealth inequality in the South African context is defined as an unequal distribution of household assets in the population (Chatterjee, 2019), which corresponds with the global definition as the measurement of the wealth position of individuals or groups relative to others in a society (Killewald, Pfeffer and Schachner, 2017). Globally, wealth is defined as the current market value of all assets owned by an individual or group net of all liabilities and future government transfers and social security grants. These assets would include all financial and non-financial assets (Jakobsen, Jakobsen, Kleven and Zucman, 2020). In Sub-Saharan Africa and South Africa, rural livelihoods means that some forms of wealth are governed by non-market institutions. The definition of wealth can be expanded to include other stores

of wealth, such as cattle, fertile farmland, equipment, knowledge, skills and social capital (Stroebel, Swanepoel, Nthakheni, Nesamvuni and Taylor, 2008; Chowa and Masa, 2012).

### 2.2.2 Macroeconomics

In the South African context, macroeconomics is defined as the evaluation of variables indicative of macroeconomic conditions. These include taxation, inflation, the size of the economy and GDP growth (Lemma and Negash, 2013). Globally, macroeconomics is defined as the evaluation and interpretation of the structure and performance of national economies and of the policies adopted by governments to affect and influence economic performance (Tsai, 2019). Economic structure in the South African context is defined as a set of mechanisms and institutions for decision making, the implementation of these decisions concerning monetary policy, trade policy, income, unemployment, production and consumption (Rodrik, 2008). These mechanisms and institutions consist of property rights, mechanisms of coordination and information and decision-making structures (Kim, 2012).

### 2.2.3 Personal financial management

Globally there exists no universally accepted definition of financial literacy (Fatoki and Oni, 2014). Authors in the literature propose several different definitions. Lai and Tan (2009) propose that in an emerging market context, personal financial management is the process of asset management to achieve personal economic satisfaction. Zamfir, Manea and Ionescu (2016) propose that asset management in the Western school of economics context is the active process of managing assets in such a manner that maximum growth in the value of the assets will be achieved. Investment risk and investor sentiment towards risk is described by the Von Neuman-Morgenstern utility theorem (Mayfield, Perdue and Wooten, 2008). The theorem shows that rational investors faced with risky outcomes of different decisions will behave in a manner to maximise their expected utility (Von Neumann and Morgenstern, 1947). The global literature has developed into two schools of thought on investment choices regarding



risk (Mayfield, Perdue and Wooten, 2008). One school of thought focuses on demographics to explain investor sentiment to risk, such as gender, ethnicity, education, income and wealth (Bajtelsmit and Bernasek, 1996; Barber and Odean, 2001). The alternative school of thought bases theory on the foundations of psychology and how personality and psychological traits guide investor behaviour (Carducci and Wong, 1998; Filbeck, Hatfield and Horvath, 2005; Gambetti and Giusberti, 2019).

Education in the form of financial literacy shares a positive relationship with savings behaviour, retirement planning and investment decision making in the global literature (Oseifuah, 2010; Meghana and Sarala, 2020). Financial literacy in the South African context is defined as possessing basic numeracy and comprehension skills regarding simple financial products, the nature of money and the consequences of decision-making (Oseifuah, 2010). Financial literacy levels, personal financial management skills and the impact of these factors on personal satisfaction varies significantly by different types of occupation and regions globally (Bhargava, Mittal and Kushwaha, 2017).

#### 2.2.4 Quality of life

Quality of life (QoL) in the global literature refers to the level of satisfaction or happiness derived from financial and material living conditions, employment, health, education, leisure and social activities, economic and physical safety, human rights and freedoms, protection of the environment and overall life satisfaction (Luburić and Fabris, 2017).

In the South African context, several authors include the population's basic needs, geography and human development as measures of QoL (Rossouw and Naudé, 2008; Naudé, Rossouw and Krugell, 2009). Several other studies also define quality of life through the context of South Africa's Apartheid history and the ongoing legacy thereof, comparing aspects of QoL amongst different racial groups in South Africa (Higgs, 2007; Posel and Casale, 2011; Møller, 2013).

The concept of QoL is closely related to standard of living in global literature. Happiness, through use of the happiness index, is used as proxy for QoL estimates despite happiness being a subjective factor that depends on an individual's outlook on a meaningful life philosophy, the importance they place on their personal financial situation and an understanding of their place in the hierarchy of society (Musikanski, Cloutier, Bejarano, Briggs, Colbert, Strasser and Russell, 2017; Susniene and Jurkauskas, 2009).

## 2.3 Theoretical literature

This section discusses the theoretical literature on the relationships between wealth inequality and macroeconomics and wealth inequality and personal financial management in both the global and South African global contexts.

### 2.3.1 Wealth inequality and macroeconomics

#### 2.3.1.1 Global context

Kuznets (1955) investigates the relationship between inequality and economic growth, more specifically whether inequality increases or decreases as economic growth increases over time. The study proposes that inequality tends to rise in the early stages of economic development due to two different factors. Firstly, as an economy transforms from an agricultural-based economy to an industrialised economy (Kuznets, 1961), rural populations earn less than income than the urban population, leading to an increase in inequality initially before decreasing as capital matures. Secondly, wealthier individuals save proportionally at higher rates than poor individuals. Inequality thus takes on the form of an inverted U-shaped curve over time, termed as the Kuznets curve in literature (Glomm, 1997; Desbordes and Verardi, 2012).

The theory proposed by Kuznets (1955) fails to account for economic factors that equalise wealth inequality in the long run. Stiglitz (1969) proposes a model of wealth accumulation that considers how the population's consumption function changes, heterogeneity of labour skills and income and how the production economy changes to different levels of income. Under the assumption of a linear savings function, homogenous labour and stable economic growth, Stiglitz (1969) shows that if economic growth remains stable over time, the wealth distribution reverts to an equalitarian distribution. In the case where there two economic growth paths exist, the lower economic growth path is unstable and leads to an increase in wealth inequality over time, since individuals with initial wealth at less than the stable path have a lower rate of growth of wealth.

The assumption of a linear savings function is challenged by Schlicht (1975), who proposes a convex savings function in conjunction with a strictly increasing income function to account for of monopolistic pricing factors. The rate of interest in the model is a decreasing function that is greater than the marginal productivity of capital and that the wealth distribution consists of distinct groups where members of the same group possess the same amount of wealth. All members in the population earn the same labour income and possess the same savings function. The theory indicates that under a two-class system, where there are capitalists and labourers, increasing wealth inequality increases the rate of savings, leading to a higher capitalist proportion in the wealth distribution as economic growth increases.

Under the theory proposed by Schlicht (1975), markets must remain efficient, which is not always the case. Okun (1975) expands on this theory by proposing that there exists a trade-off between equality and market efficiency in society. The theory implies that a government must make a choice regarding economic and social policies, and that taking a biased position towards social and economic equality may weaken economic growth and disincentivise the population to work and save. In prioritising a completely free economic market, allowing the financial market to remain unchecked could worsen inequality by widening income and wealth gaps.

Banerjee and Newman (1993) expanded on the model proposed by Okun (1975), where due to the relationship between economic agents' labour decisions and the distribution of wealth and capital market imperfections, poor individuals choose wage employment over self-employment. Wealthy individuals in this model are those who are self-employed entrepreneurs. The model shows that only under sufficient inequality will employment opportunities exist. The labour force structure thus depends on the wealth distribution. Under the assumption of an initial wealth distribution, the economy evolves either to wide-spread self-employment or a worker labour market, with an economic outcome of either prosperity or stagnation.

The growth path of the economy alone however does not lead to an increase or a decrease in inequality. Instead, Fields (2001) expands on the theories proposed by Okun (1975) supports the operation of capital markets as a factor, whilst Banerjee and Newman (1993) by suggests that the change in inequality depends on which macroeconomic factors economic growth is influenced by. Fields (2001) further includes land ownership as an additional factor.

Lupu and Pontusson (2011) proposes a diametric theory to the theory proposed by Fields (2001). Lupu and Pontusson (2011) posits that the structure of inequality determines the redistributive policies required, not the level of inequality or the path of economic growth. Assuming that middle-income voter support is necessary to the implementation of redistributive policies, middle-income voters will empathise with the poor and support redistributive policies when the income distance, termed as the social distance, between the middle and the poor is relatively small compared to the income distance between the middle and the affluent. The theoretical framework shows that greater spread in the lower half of the income distribution is consistent with less redistribution. Higher voter participation, increased unionisation and female labour force participation are associated with increased redistribution. The rate of unemployment and the rate of students engaged in vocational training have little effect on redistribution.

Lupu and Pontusson (2011) are unable however to account for factors that may skew wealth inequality through political means, including economic, social, cultural, political,

or knowledge capital (Khan, 2012). Piketty (2014) expands on this in two different ways. Firstly, through acknowledging political-capitalist agents' power in wealth and tax regulation, Piketty (2014) suggests that to decrease wealth inequality, a global wealth tax system must be implemented. By taxing assets globally, individuals will be restricted in the ability to evade taxation through shifting assets from one jurisdiction to another. Secondly, Piketty (2014) proposes through the wealth to income ratio, the rate of return on capital and the growth rate of GDP as proxy for the growth rate of labour income, that if the rate of return on capital exceeds the growth rate of GDP, wealth inequality increases. The wealth to income ratio is represented by the value of all financial assets owned by its citizens against the country's GDP. Increased wealth inequality will subsequently lead to a new class of social elites, where wealth will be less readily created by individuals, but instead inherited and becoming increasingly concentrated.

#### 2.3.1.2 South African context

The theoretical literature on the relationship between wealth inequality and macroeconomics in the South African context is dominated by the effect of Apartheid as well as the legacy it has left. Terreblanche (2002) and Von Holdt (2003) proposes that the Apartheid economic structure promoted the occupational and economic segregation of the white and non-white populations. The non-white population possessed no ability to uplift themselves out of poverty. This ensured that a very large degree of wealth inequality was maintained actively during this period.

Several studies expand on how wealth inequality is affected by the legacy of Apartheid during the democratic era (Webster and Von Holdt, 2005; Barchiesi, 2007; Clark, 2014; Francis and Webster, 2019). These studies propose that several changes in market policies, such as increased labour market flexibility, deregulation and expanded social policies increased inequality. Despite the upward mobility in the labour market of non-whites to higher quality and income jobs, white workers have continued to be promoted above them. Increased market flexibility and labour market deregulation shifted the labour market to a higher proportion of informal employment

and more social welfare provided to most of the population in the form of basic income grants. Both these factors influenced wealth inequality negative in the long run.

Education as a determining factor in the outcome of wealth accumulation is strongly proposed as a leading cause during and after Apartheid (McKeever, 2017; Francis and Webster, 2019). The poor quality of education afforded to the non-white population under Apartheid directly impacted the legacy of future generations in that black families generally did not own any wealth post-Apartheid. The expansion of the education budget largely allocated previously to the non-white minority now had to provide uplift for a much larger population, which it since been able to do with mixed results.

### 2.3.2 Wealth inequality and personal financial management

#### 2.3.2.1 Global context

The life-cycle theory was developed by Modigliani, Brumberg and Ando during the 1950s (Baranzini, 2005), based on the concept that individuals make choices regarding their consumption and behaviour over their lifetime. Individuals choose to accumulate savings when earnings are positive and dis-save when they are retired. The model makes several assumptions regarding decision-making, including stable consumption and income levels over the lifetime and interest rates and bequests that are fixed at zero. The theory infers that savings rate of an economy is independent of per capita income, that wealth inequality is a decreasing function of economic growth and that the most important variable determining the wealth-ratio is the length of retirement, or the number of years of active employment (positive income).

The life-cycle theory is constrained by the inability to include inter-generational transfers of wealth, that the wealthy continue to save more than the poor and that younger families in certain regions tend to save an increasing portion of their income.

Friedman (1957) disagrees with several aspects of the life-cycle model proposed by Modigliani, Brumberg and Ando. Income and consumption are not fixed at constant

rates but vary across the individual's lifetime. Consequently, the savings rate of an individual varies over time and is determined as the rate at which their current income exceeds their permanent income, which is defined as their expected long-term average income. The permanent income hypothesis however does not account for variability in decision-making, especially concerning risk regarding the savings mechanism. Kahneman and Tversky (1979) expands on the permanent income hypothesis through introducing prospect theory, the analysis of decision making under risk.

Kahneman and Tversky (1979) assumes that individuals exhibit risk aversion and risk loving behaviour depending on the nature of the gain or loss. Losses cause a greater emotional impact on an individual than equivalent gain, so given a choice between two outcomes where both offer the same result, an individual will choose the option offering perceived gains. The failure of prospect theory to account for how framing effects present in complex decision environments influence decision-making. Bronfenbrenner (1979) accounts for this effect in the human ecological model. Individuals are dynamic agents that both influence and are influenced through interactions with and within larger, interdependent systems.

Shefrin and Thaler (1988) use the expanded theory developed by Bronfenbrenner (1979) as a theoretical basis to further expand the goal-directed behaviour of individuals. They propose the behavioural life-cycle hypothesis. Individuals practise mental accounting across several different systems or accounts, suggesting that individuals have different propensities to save in different categories. Individuals are thus either long-or short-term planners and that money in different accounts are used for different purposes. Wealth is assumed to consist of three types of accounts. These are current income, current assets and future income. The theory implies that the propensity to spend is highest in the current income account, and lowest in the future income account. The theory further implies that the greater the level of permanent income, the higher the savings rate, since present needs will comprise a larger share of a smaller income as opposed to a larger income; the more a bequest represents salary income rather than wealth, the greater the likelihood of immediate consumption of the bequest; at constant levels of wealth, consumption tracks income and at constant income levels, homeownership increases retirement wealth. Thaler (1999)

further expands on mental accounting by suggesting that biases and systematic departures from rational, value-maximising behaviour can occur. Mental accounting theory provides a framework for how an individual forms some budget, however the theory does not explicate what those budgets are intended for. Individuals also form mental budgets not by the way they intend to spend money, but also in the way they receive it (O'Curry and Strahilevitz, 2001). Levav and McGraw (2009) further propose that individuals' budget choices are based on emotional reasoning.

Quisumbing (2010) develops the proposal of Levav and McGraw (2009) further by developing a conceptual framework to describe the relationship between intergenerational transfers and emotional reasoning and how this affects poverty. Quisumbing (2010) assumes that parents care about the well-being of children. Parents consider investment returns as a factor into their decision-making when choosing to invest in their children and that their ability to undertake investment is constrained by resources, time and money, and their ability to trade off present versus future resources. The theory predicts that parents may disagree about which child to invest resources into and that the differences in the type and amount of wealth transferred by gender could result in differences in lifetime incomes of dependents.

#### 2.3.2.2 South African context

The theoretical literature on personal financial management and wealth inequality is largely centred on the aspects of how Apartheid affected wealth inequality in a broader, macroeconomic sense. This literature was covered briefly in section 2.3.1.2. Studies by Adato, Carter and May (2006) and Carter and Barrett (2006) propose that due to the nature of the economy being polarised to such a large extent, that upward mobility will remain impeded and that the wealth distribution will remain unchanged unless the poverty trap is eliminated by promoting the distribution of a base load of assets to the impoverished.

Rousseau and Venter (2016) focus on the relationship between the underlying socio-demographic variables within the marginalised population and how financial insight



and behaviour influences household choices on asset allocation. The theory proposes that demographic variable, such as age, gender, occupation and marital status share a strong positive relationship with financial insight and consequently financial behaviour that promotes wealth accumulation.

Chatterjee (2019) suggests that given the unique nature of South Africa's economy given its economic history, wealth inequality theories need to go beyond standard savings and distribution models. Hereditary modes of wealth transmission must be accounted for and intergenerational mobility regarding the impact of wealth regarding future employability, income, job duration and labour market progression must be considered. In this manner, wealth inequality in South Africa can be described and analysed more accurately. This in turn allows for households to make more informed decisions on education and which labour market segments to target regarding higher income levels to assist in wealth accumulation.

## 2.4 Empirical literature

This section discusses the empirical literature on the relationships between wealth inequality and macroeconomics and wealth inequality and personal financial management in both the global and South African context.

### 2.4.1 Wealth inequality and macroeconomics

#### 2.4.1.1 Global context

Several studies focus on the relationship between inflation and the wealth distribution in an economy. Bach and Stephenson (1974) study the relationship between the redistribution effects of inflation on the wealth holdings of households. The results of the study show that an increase in inflation shifts current income from shareholders to employee wages. The relationship between inflation and wealth distribution is found to be positive, and increased inflation transfers purchasing power from the rich and the poor to the middle and upper middle groups. A study by Doepke and Schneider

(2006), focused on the effects of inflation on the wealth distribution of the USA for the period 1952 to 2004, supports the positive relationship between inflation and increases in wealth redistribution. Doepke and Schneider (2006) show that across households, wealth is transferred from rich, old households to young, middle-class households with mortgages. The studies by Bach and Stephenson (1974) and Doepke and Schneider (2006) do not however expand on how high economic growth can offset inflation and how this may affect how wealth inequality evolves.

Economic growth as a factor affecting inequality is well-researched in empirical literature. Deininger and Squire (1998) analysed the interactions between economic growth and inequality, and how these in turn affect poverty reduction during economic development. The results of the study show that there exists a strong negative relationship between initial inequality in the asset distribution and long-term economic growth. Inequality decreases income growth for the poor but increases income growth for wealthier individuals. Macroeconomic policies that increase investment and asset acquisition capability for the poor increases economic growth and decreases wealth inequality. The accumulation of new assets is also more likely to positively affect poverty reduction than simply redistributing existing assets.

Bagchi and Svejnar (2015) expands on the analysis of Deininger and Squire (1998) by investigating how billionaires' wealth and the relationship between billionaire wealth and cronyism affects wealth inequality. The results show that wealth inequality has a negative effect on economic growth, supporting the empirical findings of Deininger and Squire (1998). Politically connected wealth inequality has a much larger negative effect on economic growth, as opposed to politically unconnected wealth inequality, which has a statistically insignificant relationship with economic growth. Both these studies however fail to account what the determinants of income for the various income groups are in the population.

Causa, Vindics and Akgun (2018) focuses on this aspect through analysing the drivers of tax and income redistribution for the period 1990 to 2014 in Organisation for Economic Co-operation and Development countries. Their results showed that social spend on income support to the working-age population has the greatest redistributive effect, decreasing inequality. An increase in 1% of GDP yields an increase of 4% in

redistribution. Tax revenue raised from personal income yields a 3% increase in redistribution for an increase in 1% of GDP spend. Increased global economic integration decreases the effect of tax redistribution to reduce inequality. DeScioli, Shaw and Delton (2018) studied the impact of redistribution on individual investment decisions. They concluded that there exists a positive relationship between investment and profit and redistribution across the population. When an economy where non-investors are allowed to exploit investors, there exists a negative relationship between investment and redistribution.

A different empirical approach to investigate wealth inequality focuses on the relationship between macroeconomic policies and the distribution of wealth. Hibbs (1977) investigates the adopted macroeconomic policies and outcomes associated with liberal and conservative governments in capitalist democracies. The results show that economic objectives for less wealthy, lower income and lower occupational groups are best served by a low unemployment, high inflation macroeconomic environment. A high unemployment-low inflation macroeconomic environment tends to support the economic objectives of more wealthy, higher income and higher occupational groups. Time-series analysis of unemployment data for the UK and the USA shows that the unemployment rate is driven downward by liberal, labour-aligned administrations, and driven higher by conservative administrations. Governments tend to pursue macroeconomic policies broadly aligned to the economic interests and subjective preferences of their class-defined core political constituencies. A population with high wealth inequality will lean to elect a redistributive administration, whilst a low wealth inequality population will support a more conservative administration.

Saiki and Frost (2014) examined the effect of unconventional monetary policy on inequality in Japan for the period 2008 to 2014. The results indicate that monetary policy interventions undertaken by Japan after the global financial crisis of 2007-2008 widened inequality via the portfolio channel. Asset prices rose disproportionately compared to economic fundamentals, which benefit wealthier households that own a larger share of savings in equities. This empirical result supports the outcome obtained by Hibbs (1977) in that the increase in the unemployment rate in Japan across this period coupled with a low inflation environment led to a higher wealth inequality outcome.

O'Farrell and Rawdanowicz (2017) further extend the analysis of monetary policy on wealth inequality. Through analysing the business cycle via investment returns, debt-cost servicing and asset prices, they show that monetary policy has ambiguous effects on wealth inequality, with increased property prices decreasing wealth inequality, and increasing stock and bond prices increasing wealth inequality. Progressive taxation, social welfare and equitable access to education decreases wealth inequality. Minimising the probability of financial crises and the associated deep recessions further decreases wealth inequality. Mumtaz and Theophilopoulou (2020) support this finding. They found that expansionary monetary policy shocks lead to an increase in wealth inequality. The effect is heterogenous across the wealth distribution, with the monetary shock affecting the lower wealth median household by a larger amount than the right tail. The results suggest that the shock is transmitted through changes in net property and financial wealth.

#### 2.4.1.2 South African context

Little empirical literature on wealth inequality in the South African exists (Polus, Kopiński and Tycholiz, 2021). Several studies indicate that high unemployment, high income inequalities and the legacy of Apartheid drives persistently high wealth inequality (Leibbrandt, Borat and Woolard, 1999; Van der Berg, 2010; Leibbrandt, Finn and Woolard, 2012). The division of labour income and the segmentation of the labour market along racial lines post-Apartheid determines human capital development and the economic growth trajectory of the country (Van der Berg, 2010). Increasingly, the division of wealth in the post-Apartheid economy has become based more on social class than race (Polus, Kopiński and Tycholiz, 2021). Von Holdt (2013) maintains that political elites and factionalism in national government has led to a wider class divide between political capitalist agents and the economically marginalised population.

Empirical literature on government corruption and the effect thereof on macroeconomic factors, economic growth and inequality supports that the political elite compromises economic growth in pursuit of personal wealth gains, impeding and

negating the effect that macroeconomic policies should have on reducing wealth inequality (Lannegran and Ito, 2017). Padayachee (2019) promotes several different policy measures to reduce wealth inequality despite the economy being characterised by low growth, persistently high unemployment, rampant corruption and governance failures. The analysis by Padayachee (2019) shows that monetary policy should prioritise full employment while retaining price stability in the market as a secondary objective. This objective can be achieved through increased public capital investment to promote economic growth and increase employment. Padayachee (2019) further promotes the separation of the budget into two accounts: a current budget and a capital budget.

Expansion through increased capital investment alone is not a solution, especially considering South Africa's public debt trajectory. Bond and Malikane (2019) show that excess public debt coupled with monetary policies adopted by the democratic government has widened inequality and left the marginalised population with a higher proportion of future tax recoveries. Increased expenditure through increased taxation would also be unlikely to achieve the required level of additional revenue to finance such expenditure (Arendse and Stack, 2018).

## 2.4.2 Wealth inequality and personal financial management

### 2.4.2.1 Global context

Several different empirical approaches are applied to investigate the relationship between wealth inequality and personal financial management. Menchik (1980) uses an intergenerational life-cycle model to describe wealth inequality through the mechanism of intergenerational transfers. The model assumes that parents bestow wealth to their children based on different factors, such as sex, birth order, family size, estate size and asset composition of the household wealth. The results presented by Menchik (1980) is preference-dependent and that households tend to share wealth equally between different sexes regardless of birth order. The model supports equalisation in the wealth distribution. A study by Laitner (2001) supports this evidence. Laitner (2001) shows that intergenerational transfers may represent a

mixture of altruistic and non-altruistic behaviour, although this study is unable to fully encapsulate the behaviour of very wealthy households. Charles and Hurst (2003) expand on this by investigating the probability of wealthy individuals' children also being wealthy. Their results show that income, human capital and the ownership of particular assets are highly correlated between parents and their children. Income as a variable accounts for half of the parent-child wealth relationship. Factors, such as education, large financial gifts and expected future bequests explain none of the intergenerational wealth elasticity after controlling for income.

Hallahan, Faff and McKenzie (2004) provides evidence that disagrees with the result obtained by Charles and Hurst (2003). Through introducing risk tolerance as an additional factor, their results show that gender, income and net assets are significantly correlated with financial risk tolerance, and that a negative non-linear relationship exists between age and risk tolerance. Marital status and risk tolerance also showcases a negative relationship. Since an investor's risk profile is a highly influential factor in the construction of an appropriate investment portfolio, the aging of the baby boomer cohort leads to investment flows from more risky growth asset classes to less risky income asset classes. The greater life expectancy of women generally leads to a risk tolerance shift to less risky assets. The implication of these two factors leads to a decrease in wealth inequality. Studies by Benton and Keister (2017) and Toft and Friedman (2020) expand on this by demonstrating that children from higher-income households enjoy an increased probability to ascend faster towards the higher end of the income distribution. Education, marriage and delayed child-bearing foster resources that can be used to accumulate wealth from inheritances and gifts. Divorce and having children at younger ages affect wealth accumulation negatively.

The relationship between financial literacy, personal financial management and wealth inequality is researched in several different aspects. Empirical results show a strong positive correlation between the effect of financial literacy on increased skill of personal financial management and a subsequent decrease in wealth inequality. Maina (2010) show that the financially literate population in Kenya saves in larger magnitude than the non-financially literate population. Van Rooij, Lusardi and Alessie (2012) find support for this in that after controlling for other wealth-determinant factors,

such as age, income, education, risk tolerance, savings behaviour and family composition, individuals with a high degree of financial knowledge are found to be more likely to invest in riskier and higher-yield investments, such as stocks. Financial literacy is also shown to be positively associated with retirement planning behaviour. In an empirical study undertaken by Johan, Rowlingson and Appleyard (2020), they find that despite personal financial education having a positive and statistically significant effect on financial knowledge, the relationship between personal financial education and financial behaviour shared no statistically significant relationship. A study by Lusardi and Mitchell (2011) supports this conclusion. Family financial socialisation, income and work experience were found to be much stronger indicators of more efficient financial behaviour regarding personal financial management. These studies are limited in that different cultures perceive and manage money differently (Cohen, Shin and Liu, 2019).

#### 2.4.2.2 South African context

Carter and May (2001) investigate the dynamics of the wealth distribution post-Apartheid in the majority non-white population in Kwa-Zulu Natal. The initial base of assets owned at the onset of a democratic South Africa was found to be a strong predictor of whether an individual would be able to move up in the wealth distribution or remain in structural poverty. Most of these individuals also did not earn enough income or own enough assets to move out of poverty. The South African population possesses a predominantly weak propensity to save (Grawitzky, 2003). Kotzé and Smit (2008) provides empirical evidence to support that individual debt levels have increased to such an extent that most do not have enough income left to save. On average South Africans save between 1% and 2% of their disposable income, which is very low in relation to the required provisions for pension savings. This result indicates that individual debt levels and consumption is too high relative to income, supporting the findings of Carter and May (2001). This implies that the average level of income is simply too low to meet savings and consumption requirements.

Fomum and Jesse (2017) expand on the consumption and savings analysis performed by Kotzé and Smit (2008) by considering financial inclusion in the population as a factor affecting the ability to accumulate wealth. Financial inclusion is captured by

monthly savings and insurance whereas asset ownership is measured by a composite assets index. Quantile regressions are used to examine how financial inclusion influences asset ownership across the wealth distribution. The study shows that the relationship between financial inclusion and asset ownership is positive and statistically significant. Through increased financial literacy and inclusion, poor individuals can improve their ability to increase their wealth, decreasing wealth inequality.

Karambakuwa and Ncwadi (2021) broadens the study performed by Fomum and Jesse (2017) on the relationship between household debt, financial literacy and wealth inequality. Households are found to be over-indebted due to several different factors. Firstly, low rates of financial management skills mean that individuals are unable to practice responsible spending and saving. Secondly, high rates of credit consumption, often at high interest rates, lead to increased long-term household debt. Thirdly, no- or low-income households reliant on social welfare are most at risk. This sub-population forms the majority of the population.

## 2.5 Chapter conclusion

This chapter provided a discussion on key concepts related to this study. These include wealth inequality, macroeconomics, personal financial management and quality of life. Theoretical and empirical literature related to the relationships between wealth inequality and macroeconomics and personal financial management was discussed. Both the global and South African contexts were discussed. As the literature review indicates, the South African aspect is unique from the global aspect considering the political, social and economic history of the country. The impact that the legacy of Apartheid has on macroeconomic policy requirements continue to challenge government in its mandate to decrease wealth inequality. Financial exclusion and consequent inability to accumulate wealth for the majority non-white population is largely driven by factors related to education, full market employment and access to higher income employment opportunities in relation to the white, affluent minority.



The theoretical and empirical literature, both in the global and South African context, fails to consider wealth inequality from a more grounded perspective. There is a failure to disseminate wealth requirements into tangible, practical factors concerning living requirements. Such factors consist of healthcare, education, bequest and labour income requirements within a household setting. There is also a failure within the literature on what wealth inequality means in the context of what constitutes an adequate standard of living and quality of life. Generally, the literature also indicates that wealth inequality is either reviewed from a macroeconomic perspective or from an individual or household perspective. These two factors, however, are two different sides of the same coin, since individuals' ability to generate wealth is determined by the macroeconomic policies implemented through virtue of the democratic election process and are subsequently affected by which policies are implemented. The behavioural-life cycle model proposed by Shefrin and Thaler (1988) was discussed and shown to be supported strongly in the literature in both the macro- and micro-economic spheres. The next chapter presents the methodology adopted to address the research objectives of this study.

### **3 CHAPTER 3: RESEARCH METHODOLOGY**

#### **3.1 Introduction**

This chapter aims to present the data and methodology adopted for this study. This chapter will discuss the research design, population and sample, data variables and sources, reliability and validity of the study, model specification, data analysis and interpretations. Ethical considerations to the study will also be discussed.

#### **3.2 Research design**

Research design is a plan that provides the foundational structure that integrates all the elements of a quantitative study to ensure that the results obtained are credible and unbiased (Dannels, 2018). The research design includes the framework of the study, starting with the formulation of the hypothesis, when and how frequently to collect data, what data to gather from which sources, how to collect the data and how to analyse the data (Abutabenjeh and Jaradat, 2018). The research design ensures that the study fulfils a particular purpose and that the research can be completed with the available resources (Durrheim, 2006).

To investigate the relationship between wealth inequality, macroeconomic policy and personal finance, this study uses as foundation the behavioural life-cycle theory proposed by Shefrin and Thaler (1988). This study incorporates policy effects into the behavioural life-cycle model through inclusion of macro-policy variables across the life cycle. The adoption of this approach culminates from the fact that even though policy and personal finance effects may influence each other reciprocally, controlling for external economic and political factors, the population in general selects the macro policies adopted by the government by virtue of the democratic election process, during which politicians advocate to support certain initiatives should they be elected to office. The behavioural life-cycle theory has been proved to provide an adequate approximation to financial decision-making of individuals in numerous studies (Levin, 1998; Browning and Crossley, 2001; Schooley and Worden, 2008). This study is an explanatory one that uses quantitative methods. The proposed model assumes that

an individual follows the life cycle as described in figure 2, where the individual is born at  $T_0$ , attains education, enters the labour market and buys property at  $T_1$ , has children at  $T_2$ , retires at  $T_3$  and passes away and bequeathes their estate to the next generation at time  $T_4$ .

|        |  |   |   |  |   |
|--------|--|---|---|--|---|
| Time   |  |   |   |  |   |
| Events | <ul style="list-style-type: none"> <li>• Individual is born</li> </ul> | <ul style="list-style-type: none"> <li>• Individual attains education</li> <li>• Individual enters labour market</li> <li>• Individual buys property</li> </ul> | <ul style="list-style-type: none"> <li>• Individual has children</li> </ul> | <ul style="list-style-type: none"> <li>• Individual retires</li> </ul> | <ul style="list-style-type: none"> <li>• Individual dies</li> <li>• Estate bequeathed to next generation</li> </ul> |

Figure 2: Life cycle model and events during the individual's life cycle.

To investigate research question 1, the researcher uses the method proposed by Chatterjee, Czajka and Gethin (2020) to estimate the distribution of household wealth in South Africa. This result is used in conjunction with the behavioural life-cycle theory and data from National Treasury regarding social development and redistribution policies to determine the policy impact on wealth redistribution over time.

To address research question 2, the researcher determines an average QoL, represented as cost of living, per quintile of wealth distribution and constructs a consumption distribution using South African General Household Survey data. Using the result of research question 1, the researcher determines the areas where there exists a non-equilibrium between QoL and the level of wealth inequality.

For research question 3, the researcher uses the outcomes of research questions 1 and 2 to construct a matrix distribution of QoL and wealth inequality that is used to determine the level at which wealth inequality will maximise access to higher levels of QoL. This is done within the constraints of social development and redistributive spend and allocation as dictated by policies.

The results of research questions 1, 2 and 3 provides the solution for research question 4. The behavioural life-cycle model is supported in the literature (Levin, 1998; Graham and Isaac, 2002; Schooley and Worden, 2008; Griesdorn, Lown, Devaney, Cho and Evans, 2014). The life-cycle model further is the standard model that economists use to describe the intertemporal decision-making process of time, effort and money (Browning and Crossley, 2001).

### 3.3 Population and sample

The population of a study is a subset of the target population from which the sample is to be selected (Hu, 2014). In this study, the population consists of all South Africans of working age (15 to 64 years old) and post-retirement age (65 years and older). The sample of South Africans used for this study is obtained through using secondary data from Statistics South Africa for all purposes of this study. This data is supplemented with data from the Human Sciences Research Council. Data sample size and technique is as represented by the secondary data sources. Stratified sampling is applied to all data used where applicable. Stratified sampling is a probability sampling method where the population is divided into distinct strata. Within each stratum, the elements are similar to another with respect to the characteristics important to the survey (Elfil and Negida, 2017). Stratified sampling is used as sampling method in the collection of the secondary data in the study.

### 3.4 Data variables and sources

Data is collected from several different sources. These data sources are available in the public domain and can be accessed through the websites of the relevant organisations. These sources are listed in table 4.

Table 4: Data and sources.

| <b>Data</b>                     | <b>Variable proxy</b>                                | <b>Source</b>   | <b>Similar studies</b>  |
|---------------------------------|--|---|---|
| Income                          | Macro-economic policy; Personal financial management | Statistics South Africa<br>South African Revenue Service<br>World Inequality Database   | Brzozowski et al., 2010; Saez and Zucman, 2016; Anghel et al., 2018                           |
| Employment                      | Macro-economic policy                                | Statistics South Africa<br>South African Revenue Service  | Carroll, Dynan and Krane, 2003; Lentz and Tranæs, 2005; Dickens, Triest and Sederberg, 2017.  |
| Government expenditure (budget) | Macro-economic policy                                | Statistics South Africa<br>National Treasury  | Rudra, 2004; Wolff and Zacharias, 2007; Mehmood and Sadiq, 2010.                              |
| Consumption                     | Personal financial management                        | Statistics South Africa<br>Department of Higher Education<br>National Student Foundation Aid Scheme<br>Council of Medical Schemes | Tan and Voss, 2003; Dreger and Reimers, 2012; Subramanian and Jayaraj, 2013.                  |
| Healthcare                      | Personal financial management                        | Statistics South Africa<br>Council of Medical Schemes   | Boyetey, 2016; Dickman, Himmelstein and Woolhandler, 2017; Pinilla and López-Valcárcel, 2020. |
| Education                       | Personal financial management                        | Statistics South Africa<br>Department of Higher Education<br>National Student Foundation Aid Scheme                               | Rauscher and Elliott, 2014; Pfeffer, 2018; Kim, 2021.   |
| Household assets                | Personal financial management                        | Statistics South Africa<br>South African Reserve Bank<br>Department of Agriculture, Land Reform and Rural Development             | Chiteji and Stafford, 1999; Keister, 2000; Krivo and Kaufman, 2004.                           |
| Savings                         | Personal financial management                        | Statistics South Africa<br>Financial Sector Conduct Authority   | Díaz, Pijoan-Mas and Ríos-Bull, 2003; Campanale, 2007; Gu and Tam, 2013.                      |

### 3.4.1 Income

Brzozowski, Gervais, Klein and Suzuki (2010) study the relationship between income, consumption and wealth inequality in Canada. The results show that income inequality has increased greatly over the last 30 years, and despite an offset by tax and social transfers, wealth inequality has failed to decrease over the same period of time. Saez and Zucman (2016) show that the increase in wealth inequality in the USA since 1913 can be attributed to the large increases of top incomes coupled with an increase in the savings rate inequality. Anghel, Basso, Bover, Casado, Hospido, Izquierdo, Kataryniuk, Lacuesta, Montero and Vozmediano (2018) show that the increase in inequality of income per capita in Spain as a consequence of economic recession directly contributed to increased wealth inequality.

### 3.4.2 Employment

Carroll, Dynan and Krane (2003) analyse household job-loss risk to household net worth in the USA over the period 1983 to 1992. The study concludes that there exists no precautionary behaviour in low-income households, but that there exists strong relationships between the two variables in the middle- and high income household groups. Lentz and Tranæs (2005) study the optimal savings' behaviour as an individual moves between employment and unemployment in the USA. They show that unemployment periods have a negative effect on wealth inequality, due to precautionary savings built up during employment being consumed during periods of unemployment due to cumulative wealth being drawn down to smooth consumption over the full employment period. Dickens, Triest and Sederberg (2017) show that over the period 1984 to 2011 in the USA, the ability of households to use wealth, unemployment insurance and other transfers to cover lost income during periods of unemployment is very limited and has declined since the 1980s. Most households do not own enough wealth to smooth their consumption for more than a short period of unemployment.

### 3.4.3 Government expenditure

Rudra (2004) studies the relationship between government social expenditure and income distribution for 35 less developed countries for the period 1972 to 1996, and compares these results to redistributive social spending effects in 11 advanced countries. The results show that while all government social expenditure improved the income distribution and decreased wealth inequality in advanced countries, the effects in less developed countries were much lower. Wolff and Zacharia (2007) investigates government expenditure and taxation effects on household financial well-being in the USA between 1989 and 2000. The results show that overall inequality is significantly reduced by net government expenditure and that the inequality-reducing effect of net government expenditures is attributed to expenditure more so than taxation. Mehmood and Sadiq (2010) studies the long- and short-run relationships between fiscal deficits and poverty in Pakistan. The results show a negative relationship between government expenditure and poverty between 1976 and 2010 for both the long- and short-run.

### 3.4.4 Consumption

Tan and Voss (2003) investigate the relationship between consumption and wealth in Australia for the period 1988 to 1999. The results of the study show that changes in financial and non-financial assets have significant, but different short- and long-term effects on wealth inequality. Changes in non-financial wealth have larger effects than changes in financial wealth over the long-term. Dreger and Reimers (2012) examine the long-term relationship between consumption, income and wealth for 15 industrialised countries for the period 1991 to 2010. Property price increases are shown to exceed the effects of increased equity wealth. Risk sharing activities between agents in the population dictate how wealth effects arise from consumption behaviour, and without sufficient integration within financial markets, consumption expenditure decreases, and the savings rate increases, decreasing wealth inequality. Subramanian and Jayaraj (2013) investigate trends in wealth inequality and the distribution of household wealth and consumption in India over the period 1970 to

2010. The results show that there exists a positive relationship between consumption of wealthier household as opposed to less wealthy households, and wealth inequality.

#### 3.4.5 Healthcare

Boyete (2016) examines the relationship between wealth inequality and healthcare utilisation in households in Ghana from survey data collected for 2014. The results show that access to healthcare varies according to the distribution of household wealth. The middle class is shown to have the lowest access to healthcare. Dickman, Himmelstein and Woolhandler (2017) investigate inequality and health-care system outcomes in USA households from 1963 to 2014. The study shows that poor individuals have less and worse access to healthcare than wealthier individuals. Rising healthcare premiums and cost sharings have also diminished income gains over the same period, driving more individuals into poverty and bankruptcy. The proportion of health-care resources apportioned to the wealth has also increased over time. Pinilla and López-Valcárcel (2020) examine how the financial behaviour of households across the wealth distribution in Spain influences their probability of buying voluntary private healthcare insurance for the period 2008 to 2014. The results show that wealth influences households' decisions to purchase private healthcare insurance. For poor households, there exists no significant tendency to obtain such insurance, whereas as wealth increases, the probability to purchase private healthcare insurance increases.

#### 3.4.6 Education

Rauscher and Elliott (2014) examine the factors that lead to decreased higher education completion rates in the USA, and introduce how a legacy of wealth provides an advantage for wealth students as opposed to poorer students. Adequate access to financial aid, as well as long-term education savings mechanisms are shown to increase the likelihood of increased rates of higher education completion for poorer students. Pfeffer (2018) investigates the relationship between educational attainment and family wealth levels for the period 1999 to 2015 in the USA. The results show that despite an increase in educational attainment coupled with a moderate decrease in wealth distribution in high school attainment and higher education access, there exists



a large and increasing inequality in wealth in higher education attainment. This increase is derived from wealthier children possessing greater access to pursue and complete higher education, due to family wealth. Kim (2021) examines how heterogeneity in education contributes to wealth inequality and life-cycle savings in the USA for the period 1968 to 2011. The results show that wage dispersion is linked to the skills acquired through the choice of higher education and the resultant occupation, and that this wage-dispersion ultimately leads to increased wealth inequality between skilled and unskilled households.

#### 3.4.7 Household assets

Chiteji and Stafford (1999) investigate the relationship between parents' and children household portfolio asset composition between 1984 and 1994 in the USA. The results show that parents that held stocks are more likely to have children that hold stocks as well. Household portfolio choices thus implicitly influences children's portfolio choices in adulthood, with the net effect that wealthier households tend to generate more wealth across generations than poorer household, widening wealth inequality. Keister (2000) investigates racial differences impacts household asset ownership and the distribution of household wealth in the USA for the period 1983 and 1986. The study results show that white households are more likely to buy riskier, higher-return assets than black households. Removing racial differences from factors that determine wealth inequality reduces wealth inequality only marginally. Krivo and Kaufman (2004) investigate how differences in property ownership between different races in the USA affects wealth inequality. The results show that decreased rates of homeownership in the non-white races lead to a disparity in wealth over time. The barriers faced by black Americans to own property severely impedes their ability to generate wealth as opposed to white Americans.

#### 3.4.8 Savings

Díaz, Pijoan-Mas and Ríos-Bull (2003) investigates households' savings habit formation in the USA using several different heterogenous models. The study concludes that positive habit formation increases households' savings rates and

decreases wealth inequality. The results hold for both persistent and non-persistent habits, with the effect much more pronounced in the former as opposed to the latter. Campanale (2007) examines the relationship between wealth accumulation and household savings behaviour in the USA, using household survey data from 1998. The results show that households' portfolios differ significantly as the level of wealth increases, with a trend to a higher concentration of high-yield assets as wealth increases. The savings return rate between less wealthy and more wealthy households lead to a substantial increase in wealth inequality over time. Gu and Tam (2013) study the dynamics between savings, economic growth and wealth inequality in China for the period 1978 to 2009. The results show that economic growth has a limited effect on the savings rate, whilst decreased wealth inequality has a positive and larger effect on increasing the savings rate.

### 3.5 Reliability and validity of the study

Reliability describes how well the study evaluates what was intended to be measured (Heale and Twycross, 2015). Reliability can be achieved by conducting the study again to confirm if the same results are obtained. The data used for this study is sourced from secondary sources. Using the research methodology as outlined in this study, conducting the study again should yield the same result.

Validity describes how well the study accurately measures the concepts under investigation (Heale and Twycross, 2015). The data used for this study is sourced from secondary sources. Appropriate measurement and sampling methods are used in the compilation of this data by the relevant sources.

The researcher subjects the data variables to a correlation analysis for the purpose of validating and establishing the nature of the relationship between the data variables used in the study. The correlation coefficient measures the strength of the relationship between two continuous, numeral variables. The correlation coefficient can assume a value between -1 and +1 (Bujang and Baharum, 2016), with a negative coefficient implying an inverse relationship and a positive coefficient implying a positive relationship. An absolute coefficient value between 0.1 and 0.3 implies weak association, indicating that model interpretations are erroneous. An absolute

coefficient value between 0.3 and 0.5 implies a moderate correlation and that model interpretations are plausible. Absolute coefficient values exceeding 0.5 implies a strong correlation, indicating that model interpretations are definite (Mabandla, 2018).

### 3.6 Model specification

The model consists of three different components, with the first model component related to personal finance, wealth inequality and QoL. The second model component is the wealth inequality ratio. The third model component is related to macroeconomics and wealth inequality. The model uses as foundation the behavioural life-cycle theory proposed by Shefrin and Thaler (1988). Their model is extended to answer the research questions that this study is focused on by defining wealth inequality as possessing a QoL below the level at which a meaningful QoL can be maintained for the duration of a lifetime, coupled with assets that can be bequeathed to the next generation as generational wealth.

#### 3.6.1 Personal finance wealth inequality model

A meaningful QoL can be approximated as the average monetary lifetime requirements the average South African may face with respect to specific QoL indicators, as given in table 2 in chapter 1. The level of wealth  $W$ , at which a meaningful QoL can be attained by the average South African, is described by equations 1 and 2:

$$W_{QoL}(T) = (1 + q_5) \times (\sum_{i=1}^3 q_i) + q_4 + \alpha \quad (1)$$

$$W'_{QoL}(T) = (1 + q_5) \times (\sum_{i=1}^3 q_i) \quad (2)$$

where  $W_{QoL}(T)$  is the quality of life wealth variable,  $W'_{QoL}(T)$  is the 0<sup>th</sup> generation quality of life wealth.  $q_1$  refers to material living conditions,  $q_2$  refers to healthcare requirements,  $q_3$  refers to educational requirements,  $q_4$  refers to bequeathed estate passed onto the next generation,  $T$  refers to the life expectancy of the average South African,  $q_5$  refers to quality of employment and  $\alpha$  is the bequeathed estate received from the previous generation. Each variable  $q_i$  can be approximated to a specific

monetary value required.  $q_1$  is determined by income levels and can be approximated as the lifetime subsistence requirements, retirement savings contribution, retirement withdrawals and household savings of an average South African, represented as consumption, accounting for the period where there are child dependents in the household.  $q_2$  is determined as the lifetime cost of healthcare associated with the individual, accounting for periods of excess cost across the life cycle, associated with periods where the individual bears responsibility for their children's healthcare needs, defined as  $T_2$  in figure 2.  $q_3$  is calculated as the expected cost of education requirements for further development and growth in the labour market regarding career growth and costs associated with education requirements regarding children, determined across the time period  $T_2$  to  $T_3$ .  $q_4$  is determined as the bequeathed estate, approximated as the real-return value of the average transferred property plus the remaining real-return pension asset at the cessation of the individual at time  $T_4$  in figure 2.  $q_5$  is the opportunity cost of unemployment. This cost of unemployment is calculated using the average rate of unemployment as a measure of lost income between the period  $T_3$  and  $T_1$ , as given by figure 2. The model aims to determine the quality of life wealth  $W_{QoL}(T)$  and the 0<sup>th</sup> generation quality of life wealth  $W'_{QoL}(T)$  for each year for the period 2010 to 2019, by fixing each year in the period as a separate state, and then extending each state by the respective period  $T$  for all independent variables as determined by each state's underlying data. The dependent variables  $W_{QoL}(T)$  and  $W'_{QoL}(T)$  can then be plotted as time-series over the period 2010 to 2019 to compare model results with actual income data to determine how the level of wealth  $W$  at which a meaningful QoL can be attained has changed over the period.

The personal finance wealth inequality model compares the results obtained from  $W'_{QoL}(T)$  with the result of equation 3:

$$W(T) = \frac{1}{N_{RT}} \sum_{23}^{60} \frac{t_{PI}}{r_{ET}} - t_{PI} \quad (3)$$

where  $W(T)$  is the lifetime level of wealth accumulated over the period  $T = 60 - 23$ .  $T$  is fixed at 38 since this corresponds to the same employment period for  $W'_{QoL}(T)$ .  $N_{RT}$  represents the number of registered personal income taxpayers. The total amount of tax collected on personal income is the variable  $t_{PI}$ . The effective tax rate on personal

income is represented by  $r_{ET}$ .  $W(T)$  is thus the average total lifetime after-tax personal income of an individual.  $W(T)$  is also determined for the different percentile income groups: the 0 percentile income group  $PI_0$ ; the 0-50<sup>th</sup> percentile income group  $PI_{0-50}$  and the 50-90<sup>th</sup> percentile income group  $PI_{50-90}$ ; the 90-100<sup>th</sup> percentile income group  $PI_{90-100}$ . Table 5 shows that the percentile income groups 0-50 ( $PI_{0-50}$ ), 50-90 ( $PI_{50-90}$ ) and 90-100 ( $PI_{90-100}$ ) are determined from the number of employed individuals registered for pay-as-you-earn (PAYE) income tax. The 0<sup>th</sup> percentile income group is defined as either unemployed, discouraged work seekers or employed individuals not registered for PAYE income tax. The individuals in the latter case earn below the income threshold for PAYE income tax. Individuals in this group may be employed in the informal sector or as seasonal employees. The model assumes that the population in this income group earn zero income, since the population is so large relative to the income generated.

Table 5: classification of population income groups in determining  $W(T)$  in the personal finance wealth inequality model.

| Population of working age |                         | Population income group |                    |                     |
|---------------------------|-------------------------|-------------------------|--------------------|---------------------|
| Employed                  | Registered for PAYE     | $W(T): PI_{0-50}$       | $W(T): PI_{50-90}$ | $W(T): PI_{90-100}$ |
| Employed                  | Not registered for PAYE | $W(T): PI_0$            |                    |                     |
| Unemployed                |                         |                         |                    |                     |
| Discouraged work seekers  |                         |                         |                    |                     |

### 3.6.1.1 Independent variable equations

Each component  $q_i$  of equation 1

$$W_{QoL}(T) = (1 + q_5) \times (\sum_{i=1}^3 q_i) + q_4 + \alpha \quad (1)$$

is determined using each of the respective sub-equations, that are in turn determined by other variables. These sub-equations for each component  $q_i$  are discussed in this section.

## Consumption (q1)

$$q_1 = H_P \sum_{T_1}^{T_3} \frac{S_R}{P} + \sum_{T_1}^{T_1+6} P_{C,i_P} + \sum_{T_1}^{T_1+20} P_{P,i_P} + 2 \sum_{T_1}^{T_3} \frac{S_H}{N_P} + 2 \sum_{T_1}^{T_3} C_A + 2 \sum_{T_3}^{T_4} B_P \quad (4)$$

The consumption per individual is given by equation 4 as the sum of the annual retail trade sales  $S_R$  divided by the number of individuals in the population  $P$  multiplied by the number of people in the household  $H_P$  per year over the period  $T_1$  and  $T_3$ .  $P_{C,i_P}$  represents the sum of the annual instalments payable on a small family car over a period of 6 years, and  $P_{P,i_P}$  represents the sum of the annual instalments of the purchase price of an average property for a period of 20 years, both priced at the average prime interest rate of  $i_P$  per year with zero deposit. Household savings is represented by the value of household savings contributed by both adults in the households over the period  $T_1$  to  $T_3$ , with annual savings contributions determined by the household savings rate  $S_H$  divided by the average number of parents per household  $N_P$ ; Term 5 represents the value of the average retirement contributions  $C_A$ , contributed by both adults in the household over the period  $T_1$  to  $T_3$ . Term 6 represents the average retirement withdrawals between  $T_3$  to  $T_4$  for both adults in the household, at the average withdrawal  $B_P$ .

## Healthcare (q2)

$$q_2 = 2 \times \sum_{T_1}^{T_4} C_{MR,T_i} + N_C \times \sum_{T_{MA}}^{18+T_{EG}} C_{MR,T_i} \quad (5)$$

The cost of healthcare is given by equation 5 as the sum of two terms; term 1 representing cost of healthcare for adults (2) in the household as the sum of all average risk contributions  $C_{MR,T_i}$  to a medical scheme per age  $T_i$  between  $T_1$  and  $T_4$ ; term 2 representing the cost of healthcare for children in the household as the average number of children  $N_C$  multiplied by the sum of all average risk contributions  $C_{MR,T_i}$  to a medical scheme from age 0 (the mother conceives children at time  $T_{MA}$ , the median age of conception) to  $18 + T_{EG}$ , where  $T_{EG}$  is the average period of time in years until > 50% of higher education students have graduated.

### Education (q3)

$$q_3 = N_C \sum_{18+T_{MA}}^{18+T_{MA}+T_{EG}} C_{HE} \quad (6)$$

The cost of higher education is described by equation 6, in relation to the number children in the household, is given by the product of the number of children  $N_C$ , and the sum of the average cost of higher education per student per year, for a time period beginning at  $18 + T_{MA}$  (the age of the parents when the children enter higher education) and ending at  $18 + T_{MA} + T_{EG}$  (the age of the parents when the children graduate from higher education and enter the labour market).

### Bequeathed estate (q4)

$$q_4 = \frac{1}{N_C} * [ V_{P,T_1} \left( 1 + \frac{r_P}{T_4-T_1} \right)^{T_4-T_1} + 2C_A \times \frac{(1+r_R)^{T_3-T_1+1}-1}{r_R} \times (1+r_R) - 2 \sum_{T_3}^{T_4} B_P ] \quad (7)$$

The value of the bequeathed estate is given equation 7 through three separate terms; term 1 represents the value of the property  $V_P$  acquired at time  $T_1$ , increasing at an annual real return rate of  $r_P$  (equal to 2%) over the period  $T_1$  to  $T_4$ . Term 2 represents the value of the average retirement contributions  $C_A$ , contributed by both adults in the household, increasing at an annual real return rate of  $r_R$  (equal to 5%) over the period  $T_1$  to  $T_3$ . Term 3 represents the retirement withdrawals between  $T_3$  to  $T_4$  for both adults in the household, at the average withdrawal  $B_P$ . The bequeathed estate is then shared equally by the number of children in the household  $N_C$ .

### Cost of unemployment (q5)

$$q_5 = \left( 1 - \frac{P_E}{P_{WA}} \right) \times \left( \frac{T_3-T_1}{T_4-T_1} \right) \quad (8)$$

The cost of unemployment per individual is given by equation 8 as the complement of the percentage of the number of employed individuals in the population  $P_E$  divided by

the number of individuals of working age in the population  $P_{WA}$ . This variable is then scaled to account for the period of employment.

### Alpha term ( $\alpha$ )

$$\alpha_i = \begin{cases} 0 & \text{when } i = 1 \\ q_{4,i-1} & \text{when } i > 1 \end{cases} \quad (9)$$

The bequeathed estate  $\alpha_i$  received from the previous generation  $i - 1$ , is given by the piecewise function equation 9, where  $\alpha_i$  is zero when the generation  $i$  is the first generation, and  $q_{4i}$  when  $i$  is greater than 1.

### 3.6.2 Wealth inequality ratio

Equation 10 describes wealth inequality as given by the ratio:

$$WI = \frac{W(T)}{W'_{QoL}(T)}, W'_{QoL}(T) > 0 \quad (10)$$

where  $WI$  is the wealth inequality ratio and  $W(T)$  is the average wealth owned by an average South African.  $W(T)$  is analogous to  $W'_{QoL}(T)$ , in that  $W(T)$  is the sum of all income over the average lifetime  $T$  of the average South African, as given by equation 11

$$W(T) = \sum_{i=1}^T y_i \cong \sum_{T_1}^{T_3} y_i \quad (11)$$

where  $y_i$  is the total income and bequests at each point  $T_i$ . For comparative purposes, equation 5 is approximated as the lifetime income of the average South African over the same period  $T_1$  to  $T_3$  as per equations 1 and 2 for each year tranche between 2010 and 2019. When the wealth inequality ratio is greater than 1, this implies that the average South African owns more wealth than what is required for a meaningful QoL, implying that there exists an excess capacity for redistributive policies to transfer wealth to those below the threshold  $W'_{QoL}(T)$ . When the ratio is less than 1, this implies that the income level  $W(T)$  owns less wealth than what is required for a meaningful



QoL, implying that wealth inequality is exceedingly high and that current redistributive policies may not adequately raise enough individuals in the population to the threshold  $W'_{QoL}(T)$ . Wealth inequality trends can be revealed by plotting  $WI$  over time. Different population income groups, classified according to the income distribution in the population, can also be used to determine their relationship to the meaningful QoL as given by  $W'_{QoL}(T)$ . These groups are classified in table 5. The wealth inequality ratio can be expanded to determine which variables contribute the greatest to wealth inequality component-wise and from either a macro-economic policy or personal finance factor.

### 3.6.3 Macro-economic wealth inequality model

Government's ability to address wealth inequality is constrained by government expenditure related to wealth transfers and expenditure on factors related to reducing wealth inequality in the long-term. Such expenditure on social welfare, education and economic development is constrained by how the total budget is allocated. Equation 12 describes the composition of the annual budget with respect to source revenue

$$B = R_t + R_{nt} + \varepsilon \quad (12)$$

where  $B$  is the total budget,  $R_t$  is the budget attributed to tax revenue,  $R_{nt}$  is the budget attributed to non-tax revenue,  $\varepsilon$  is other revenue contributors. Since the total budget is determined by both tax revenue, non-tax revenue and other revenue sources, government is constrained by the degree of wealth redistribution that can be allocated through reasonable tax revenue on the population. Equations 13 and 14 describe how the budget allocated to wealth redistribution is related to the total budget

$$B = B' + B_{WI} \quad (13)$$

$$B_{WI} = k B = k (R_t + R_{nt} + \varepsilon) \approx k (R_t + R_{nt}), 0 \leq k \leq 1 \quad (14)$$

where  $B_{WI}$  is government expenditure related to healthcare, social welfare, education and economic development,  $B'$  is the budget remainder and  $k$  representing a factor

whereby  $B_{WI}$  can be levered up or down. Equation 15 describes  $B_{WI}$  in relation to the budget allocations for healthcare, social welfare, education and economic development

$$B_{WI} = B_H + B_{SW} + B_E + B_{ED} \quad (15)$$

where  $B_H$  is expenditure related to healthcare,  $B_{SW}$  is expenditure related to social welfare and development,  $B_E$  is expenditure related to education and  $B_{ED}$  is expenditure related to economic development. Since wealth redistributive transfers are targeted to the lower end of the wealth and income distributions, irrespective of employment status, the population targeted by these policies are those belonging to the 0<sup>th</sup> and 0-50<sup>th</sup> percentile income groups,  $PI_0$  and  $PI_{0-50}$ . Equation 15 is thus adjusted to equation 16 to describe the average government expenditure related to healthcare, social welfare, education and economic development expenditure related to wealth redistributive policies to each member of this population.

$$\bar{B}_{WI} = \bar{B}_H + \bar{B}_{SW} + \bar{B}_E + \bar{B}_{ED}, N = N(PI_0) + N(PI_{0-50}) \quad (16)$$

Each component function  $\bar{B}_i$  of equation 16 is determined using respective equations, that are in turn determined by other variables. These are described in section 3.6.3.1. The redistributive wealth transfer distance is described by equation 17

$$W_G = W'_{QOL}(T) - \bar{B}_{WI} + W(T) \quad (17)$$

where  $W(T)$  is the level of wealth accumulated over the period  $T$  as per the personal finance wealth inequality model,  $W'_{QOL}(T)$  is the level of wealth  $W$  at which a meaningful QoL can be attained as per the personal finance wealth inequality model and  $\bar{B}_{WI}$  is the average government expenditure related to healthcare, social welfare, education and economic development expenditure related to wealth redistributive policies to each member of the population  $N$ , where  $N$  is the population defined to be fit for the labour market, excluding the 50-90<sup>th</sup> and 90-100<sup>th</sup> percentile income groups,  $PI_{50-90}$  and  $PI_{90-100}$ .

### 3.6.3.1 Independent variable equations

For each independent variable equation input for equation 16, the population under consideration belongs to the 0<sup>th</sup> and 0-50<sup>th</sup> percentile income groups,  $PI_0$  and  $PI_{0-50}$ .

#### Healthcare ( $\bar{B}_H$ )

$$\bar{B}_H = \frac{B_H}{P - P_{MB}} [N_C(18 + T_G) + 2(L_E - 23)] \quad (18)$$

The average healthcare transfer per tranche year is given by equation 18 as  $\bar{B}_H$ , where  $B_H$  is the total budget expenditure for healthcare for the year,  $P$  is the entire South African population,  $P_{MB}$  is the the population consisting of medical aid beneficiaries,  $N_C$  is the average number of children born per tranche year,  $18 + T_G$  represents the age of childhood dependence on adults, defined as 18 plus the average number of years to higher education graduation,  $T_G$ , where at least 50% of the student population has graduated. The term  $L_E - 23$  represents the time period of adult dependence on the healthcare system, equal in time-length to the personal finance wealth inequality model.

#### Social welfare ( $\bar{B}_{SW}$ )

$$\bar{B}_{SW} = \frac{B_{CS}}{N_{CS}} [N_C(18)] + \frac{B_{OG}}{N_{OG}} [2(L_E - 60)] \quad (19)$$

The average social welfare transfer per tranche year is given by equation 19, as  $\bar{B}_{SW}$ , where  $B_{CS}$  is the total budget expenditure for child support for the year,  $N_{CS}$  is the number of children for whom child support is being received,  $N_C$  is the average number of children born per tranche year and 18 represents the number of years for which child support grants will be received.  $B_{OG}$  is the total budget expenditure for old age grants for the year,  $N_{OG}$  is the number of recipients of old age grants and the term  $2(L_E - 60)$  represents the old age grant received for both adults in the household where  $L_E$  is the average life expectancy.

## Education ( $\bar{B}_E$ )

$$\bar{B}_E = \frac{B_E}{N_{BE}+N_{HE}} [N_C(18 + T_G)] \quad (20)$$

The average education transfer per tranche year is given by equation 20, as  $\bar{B}_E$ , where  $B_E$  is the budget expenditure for education for the year,  $N_{BE}$  is the number of children in basic education,  $N_{HE}$  is the number of children in higher education,  $N_C$  is the average number of children born per tranche year and the term  $18 + T_G$  represents the duration of time children spend in education, where  $T_G$  is the average number of years to graduation in higher education, where at least 50% of the student population has graduated.

## Economic development ( $\bar{B}_{ED}$ )

$$\bar{B}_{ED} = \left( \frac{B_{HWE}+B_T}{N_P} + \frac{B_{JL}+B_{AL}}{N_P} \right) [2(L_E - 23)] \quad (21)$$

The average economic development transfer per tranche year is given by equation 21, as  $\bar{B}_{ED}$ , where  $B_{HWE}$  is the budget expenditure for human settlements, water and sanitation and electrification,  $B_T$  is the budget expenditure for public transport,  $B_{JL}$  is the budget expenditure for job creation and labour affairs,  $B_{AL}$  is the budget expenditure for agriculture and land reform,  $N_P$  is the population belonging to the 0<sup>th</sup> and 0-50<sup>th</sup> percentile income groups,  $PI_0$  and  $PI_{0-50}$ .  $L_E$  represents the average life expectancy for the respective year, where 2 represents the number of adults in the household and 23 equates the time period to the personal finance wealth inequality model.

### 3.7 Data analysis and interpretations

The sample of data used in the study is first described using descriptive information, such as age, gender, race, employment, education and wealth status. An average life-cycle cost of living for the average level of wealth is determined for each year as a

separate tranche, using average cost inputs as per variables described in equations 1 to 9. These inputs are also used to determine the wealth inequality ratio as described by equation 10. Equation 17 utilises the results obtained from the inputs for equations 2, 11 and 16. Equations 12 to 21 uses the budget data as given by National Treasury. Statistical software used for analysis includes R, Python and Microsoft Excel.

### 3.8 Ethical considerations

Ethics refers to the conduct of individuals. It is a set of principles or morals that guides the standards of behaviour of people and their relationships with others and distinguishes between acceptable and unacceptable behaviour. Ethics in the research setting is important, since researchers should protect the dignity of subjects and publish information that is researched well and under acceptable behaviour. This includes selecting the appropriate methodology used in the research, relevant data collection methods and present and interpret research findings in a logical sequence (Akaranga and Makau, 2016).

Prior to undertaking any data collection, the researcher applied for ethical clearance from the Unisa Ethics Committee. Only after permission was granted did the researcher download the required secondary data. In addition, all sources are referenced in-text and listed in detail in the references at the end of this study.

During the research period, the researcher conducted the study in accordance with the approved proposal. Research data and information was stored in accordance with the requirements as outlined in the research proposal. The researcher was committed to honesty, fairness and credibility in the judgment of research, performing of analyses and the presentation of theories, designs and interpretations of results. The researcher adhered to the Unisa Policy on Research Ethics.

### 3.9 Chapter conclusion

This chapter presented the research design and methodology used for the study. This study uses as foundation the behavioural life-cycle theory proposed by Shefrin and Thaler (1988). The model consists of three different components. The first component is the personal finance wealth inequality model, using consumption, healthcare, education, bequeathed estate and cost of unemployment as model variables. The second model component is the wealth inequality ratio, using the average lifetime income and the model result of the personal finance wealth inequality model as inputs. The third component, the macro-economic wealth inequality model, uses healthcare, social welfare, education and economic development as model variables. The population and sample, data variables and sources, reliability and validity and ethical considerations were discussed. The following chapter will present the data analysis, findings and discussion.

## 4 CHAPTER 4: DATA ANALYSIS, FINDINGS AND DISCUSSION

### 4.1 Introduction

The previous chapter discussed the research design and methodology utilised for this study. This chapter presents the preliminary correlation analysis, data analysis, empirical findings and the discussion of these in the context of the literature and the objectives of the study. By way of recap, the objectives that this study sought to address were:

1. To investigate how policies focused on addressing wealth inequality by the South African government affect wealth inequality.
2. To assess how South Africans' personal finance choices affect wealth inequality.
3. To ascertain the degree of wealth most South Africans are able to access a meaningful quality of life (QoL).
4. To propose a model that can be utilised to decrease wealth inequality in South Africa to an extent where most South Africans are able to access a meaningful quality of life (QoL).

The research questions the study sought to address were:

1. How do policies focused on addressing wealth inequality by the South African government affect wealth inequality?
2. How do South Africans' personal finance choices affect wealth inequality?
3. How much wealth do most South Africans require to be able to access a meaningful quality of life (QoL)?
4. What model can be utilised to decrease wealth inequality in South Africa to an extent where most South Africans are able to access a meaningful quality of life (QoL)?

## 4.2 Data analysis

This section discusses the data analysis for the personal finance wealth inequality, wealth inequality ratio and the macro-economic wealth inequality models.

### 4.2.1 Personal finance wealth inequality model

#### 4.2.1.1 Descriptive statistics of dependent and independent variables

The summary of descriptive statistics of all dependent and independent variables related to the personal finance wealth inequality model are presented in table 6. The intention of this summary is to show the number of observations, mean, standard deviation and minimum and maximum values related to each variable. Table 6 shows that the high degree of difference between mean total annual taxable income and retail trade sales indicates that the average South African allocates a large degree of income to consumption. The low number of active retirement fund members and pension fund members relative to the labour force indicates most South Africans are not able to save for retirement and possess a large estate to bequeath. Total enrolment in public higher education is low in relation to the population of working age and discouraged work seekers, indicating that most South Africans are unskilled. The standard deviation of the number of medical aid beneficiaries is relatively low in relation to the population of working age and the labour force, indicating that most South Africans cannot afford healthcare.



Table 6: descriptive statistics for variables used in the personal finance wealth inequality model.

| <b>Variable category</b> | <b>Variable</b>   | <b>Observations</b> | <b>Mean</b>       | <b>Standard Deviation</b> | <b>Min</b>        | <b>Max</b>        |
|--------------------------|---|---------------------|-------------------|---------------------------|-------------------|-------------------|
| Income                   | Total annual taxable income   | 10                  | 1 813 131 947 734 | 48 742 928 647            | 1 116 978 777 335 | 2 486 784 606 714 |
| Income                   | Registered PAYE individuals   | 10                  | 16 268 497        | 5 090 981                 | 5 920 612         | 22 170 546        |
| Income                   | Effective income tax rate   | 10                  | 18.56%            | 0.61%                     | 18.02%            | 19.79%            |
| Employment               | Population of working age   | 10                  | 35 335 600        | 2 298 177                 | 31 946 000        | 38 433 000        |
| Employment               | Labour force  | 10                  | 20 263 300        | 2 041 659                 | 17 462 000        | 22 968 000        |
| Employment               | Employed  | 10                  | 14 932 200        | 1 293 852                 | 13 061 000        | 16 313 000        |
| Employment               | Unemployed  | 10                  | 5 331 100         | 784 037                   | 4 401 000         | 6 655 000         |
| Employment               | Discouraged work seekers  | 10                  | 15 072 300        | 313 268                   | 14 484 000        | 15 465 000        |
| Education                | Total enrolment in public higher education                                      | 10                  | 989 588           | 60 271                    | 892 936           | 1 085 568         |
| Education                | Years to higher education completion (at graduation rate exceeds 50% of intake) | 10                  | 6                 | 1                         | 5                 | 8                 |

|                                |  |    |                 |                |                 |                 |
|--------------------------------|--|----|-----------------|----------------|-----------------|-----------------|
| Education                      | Total grants and tuition in higher education | 10 | 61 907 500 000  | 16 055 448 547 | 40 958 000 000  | 88 428 000 000  |
| Consumption, Bequeathed estate | Number of property transfers                 | 10 | 338 954         | 56 819         | 212 068         | 387 760         |
| Consumption, Bequeathed estate | Purchase price                               | 10 | 461 946 426 192 | 79 149 684 725 | 341 279 677 256 | 639 739 663 483 |
| Consumption, Bequeathed estate | Prime interest rate                          | 10 | 9,57%           | 0,70%          | 8,50%           | 10,41%          |
| Consumption                    | Gross household savings                      | 10 | 41 472 888 175  | 7 156 582 370  | 30 280 900 000  | 49 636 765 750  |
| Consumption, Savings           | Number of households                         | 10 | 15 227 400      | 1 217 786      | 13 456 000      | 17 163 000      |
| Consumption, Savings           | Number of active members (retirement funds)  | 10 | 10 745 803      | 752 056        | 9 439 895       | 11 698 294      |
| Consumption, Savings           | Number of pension members (retirement funds) | 10 | 5 065 200       | 1 063 987      | 2 858 483       | 6 608 390       |
| Consumption, Savings           | Total retirement contributions               | 10 | 201 164 579 947 | 48 899 147 018 | 129 006 000 000 | 274 216 799 470 |

|                         |  |    |                   |                 |                   |                   |
|-------------------------|--|----|-------------------|-----------------|-------------------|-------------------|
| Consumption,<br>Savings | Total benefits paid                        | 10 | 255 952 266 032   | 93 009 918 102  | 141 404 000 000   | 397 302 660 318   |
| Savings                 | Total assets                               | 10 | 3 606 958 547 187 | 915 606 776 552 | 2 198 384 000 000 | 4 869 037 471 869 |
| All                     | Average births per woman                   | 10 | 2,41              | 0,09            | 2,32              | 2,58              |
| All                     | Average life expectancy                    | 10 | 68,0              | 1,0             | 66,6              | 69,2              |
| All                     | Median age of mother by birth              | 10 | 27,0              | 0,6             | 26,3              | 27,9              |
| Healthcare              | Total risk contributions (medical schemes) | 10 | 134 482 000 000   | 33 202 801 020  | 87 700 000 000    | 186 660 000 000   |
| Healthcare              | Total claims (medical schemes)             | 10 | 119 992 000 000   | 31 442 251 757  | 76 600 000 000    | 169 070 000 000   |
| Healthcare              | Number of beneficiaries (medical schemes)  | 10 | 8 756 142         | 201 738         | 8 315 718         | 8 990 160         |
| Consumption             | Retail trade sales                         | 10 | 823 876 300 000   | 187 114 778 046 | 565 605 000 000   | 1 091 504 000 000 |
| Consumption             | Population                                 | 10 | 54 454 400        | 2 549 086       | 50 850 000        | 58 429 000        |
| Consumption             | Vehicle price                              | 10 | 177 112           | 24 854          | 145 610           | 213 800           |

Source: author's own calculation

#### 4.2.1.2 Correlation analysis

The correlation analysis is performed for each variable category described in table 6. The results for these correlations are provided in tables A-1 and A-2 appendix A.

Table 7 provides a summary on the frequency of correlations observed for all variables used in the personal finance wealth inequality model.

Table 7: summary of correlations observed for the personal finance wealth inequality model variables.

| Correlation interval             | Description       | Frequency observed |
|----------------------------------|-------------------|--------------------|
| $0,5 < \text{corr} \leq 1$       | Strong positive   | 325                |
| $0,3 < \text{corr} \leq 0,5$     | Moderate positive | 10                 |
| $-0,3 \leq \text{corr} \leq 0,3$ | Weak              | 43                 |
| $-0,5 \leq \text{corr} < -0,3$   | Moderate inverse  | 34                 |
| $-1 \leq \text{corr} < -0,5$     | Strong inverse    | 53                 |

Table 7 shows that majority of correlations between variables observed share a strong relationship. 91% of the correlations are either moderate or strong positive and moderate or strong inverse. This result indicates that interpretations made from the model are reliable and valid.

#### 4.2.1.3 Determination of quality of life wealth and 0<sup>th</sup> generation quality of life wealth for the period 2010 to 2019

Quality of life wealth  $W_{QoL}(T)$  and 0<sup>th</sup> generation quality of life wealth  $W'_{QoL}(T)$  is determined for each year for the period 2010 to 2019. The interest rate  $i_p$ , used in determining consumption ( $q_1$ ), is determined as the average prime interest rate for the respective tranche year. The results for the independent variables for each equation 4 to 8 can be found in tables A-3 to A-7 in appendix A for the different tranches 2010 to 2019. The results for each year in each tranche for each year series 2010 to 2019 is shown in appendix A, in tables A-8 to A-17. The summarised results for the model's dependent and independent variables are shown in table 8.

Table 8: results for the personal finance wealth inequality model ( $W_{QOL}(T)$  and  $W'_{QOL}(T)$ ).

| Year | q1<br>(ZAR) | q2<br>(ZAR) | q3<br>(ZAR) | q4<br>(ZAR) | q5<br>(%) | $W_{QOL}$<br>(ZAR) | $W'_{QOL}$<br>(ZAR) |
|------|-------------|-------------|-------------|-------------|-----------|--------------------|---------------------|
| 2010 | 8 108 224   | 2 816 900   | 946 734     | 2 644 016   | 49.7      | 20 417 454         | 17 773 438          |
| 2011 | 6 480 462   | 2 922 634   | 837 898     | 2 299 716   | 50.1      | 17 667 666         | 15 367 950          |
| 2012 | 5 894 897   | 2 982 316   | 752 682     | 2 110 880   | 49.7      | 16 529 157         | 14 418 277          |
| 2013 | 6 433 143   | 3 335 832   | 783 642     | 2 374 146   | 47.4      | 17 930 953         | 15 556 807          |
| 2014 | 6 948 248   | 3 661 267   | 861 002     | 2 515 992   | 47.1      | 19 388 721         | 16 872 728          |
| 2015 | 7 800 180   | 4 141 359   | 879 790     | 2 718 180   | 45.4      | 21 362 409         | 18 664 229          |
| 2016 | 8 374 092   | 4 335 774   | 814 602     | 2 829 587   | 46.3      | 22 610 957         | 19 781 370          |
| 2017 | 8 193 179   | 4 752 234   | 832 123     | 2 724 402   | 44.7      | 22 656 063         | 19 931 661          |
| 2018 | 10 714 026  | 4 985 666   | 890 485     | 3 913 170   | 44.8      | 27 940 762         | 24 027 591          |
| 2019 | 9 509 116   | 5 256 561   | 954 278     | 3 375 730   | 45.3      | 26 218 242         | 22 842 512          |

The results in table 8 show that quality of life wealth  $W_{QOL}(T)$  and 0<sup>th</sup> generation quality of life wealth  $W'_{QOL}(T)$  is largest for the 2018 year tranche, and lowest for the 2012 year tranche. The large magnitude of the 2018 year tranche can be attributed to the results obtained for q1 and q4, which are markedly higher in this tranche as opposed to other tranches. This indicates an increased cost of consumption and cumulative prevalence related to the purchase of more expensive property and increased retirement contributions. The 2012 tranche shows the same variable sensitivity as the 2018 tranche, in reverse fashion. The consumption variable q1 is largest in 2018 and the smallest in 2012. Healthcare variable q2 has a strong linear increasing trend across the year tranches in the series. q2 is largest in the 2019 tranche and smallest in the 2010 tranche. The education variable q3 is largest in the 2019 tranche, and smallest in the 2012 tranche. This result is obtained, despite the trend that the average graduation rate decreased from 8 years in the 2010 tranche to 5 years in the 2019 tranche. The education variable q3 showcases a parabolic trend over the tranche series. The bequeathed estate variable q4 has the same maximum and minimum values as variable q3. Variable q5, cost of unemployment, is largest in the 2011 tranche and smallest in the 2017 tranche, with a negative linear trend across the tranche range. This indicates that there has been a general increase in employment across the different tranches. This difference is highly marginal between tranches. Figure 3 shows a plot of the dependent variable results for each tranche year across the time period.

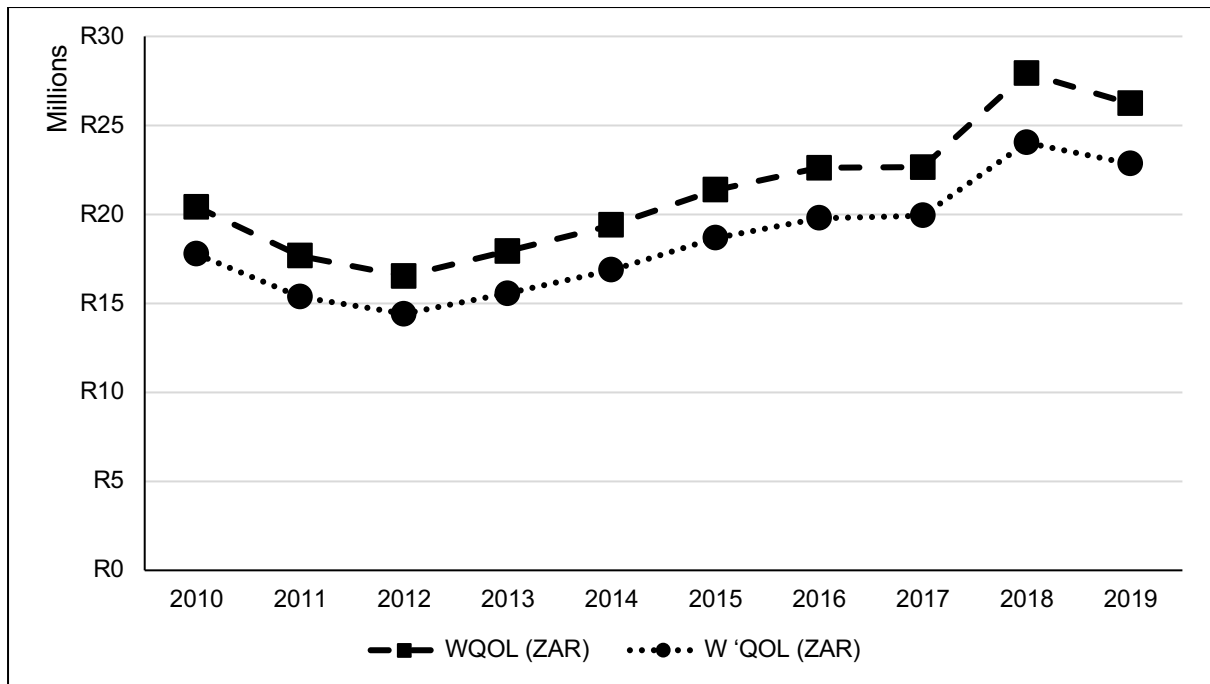


Figure 3: quality of life wealth ( $W_{QoL}(T)$ ) and 0th generation quality of life wealth ( $W_{QOL'}(T)$ ) for each tranche year over the period 2010 to 2019.

Source: author's own computations.

Figure 3 shows that quality of life wealth  $W_{QoL}(T)$  and 0<sup>th</sup> generation quality of life wealth  $W'_{QoL}(T)$  both initially decrease between the 2010 and 2012 tranches, and then shows a steady increase from the 2012 tranche to the 2018 tranche. Both variables decrease from the 2018 tranche to the 2019 tranche.

#### 4.2.1.4 Determination of lifetime level of wealth for the period 2010 to 2019

Lifetime level of wealth  $W(T)$  is determined for each tranche for the period 2010 to 2019. Lifetime level of wealth ( $W(T)$ ) is also determined for the different percentile income groups: the 0 percentile income group  $PI_0$ ; the 0-50<sup>th</sup> percentile income group  $PI_{0-50}$  and the 50-90<sup>th</sup> percentile income group  $PI_{50-90}$ ; the 90-100<sup>th</sup> percentile income group  $PI_{90-100}$ . These results are shown in table 9.

Table 9: results for the lifetime level of wealth ( $W(T)$ ).

| Year | $W(T): PI_0$<br>(ZAR) | $W(T): PI_{0-50}$<br>(ZAR) | $W(T): PI_{50-90}$<br>(ZAR) | $W(T): PI_{90-100}$<br>(ZAR) | $W(T)$<br>(ZAR) |
|------|-----------------------|----------------------------|-----------------------------|------------------------------|-----------------|
| 2010 | 0                     | 923 506                    | 4 488 777                   | 35 951 182                   | 1 084 633       |
| 2011 | 0                     | 552 126                    | 2 832 832                   | 23 416 578                   | 1 196 454       |
| 2012 | 0                     | 370 246                    | 2 248 147                   | 20 532 971                   | 1 306 807       |
| 2013 | 0                     | 362 556                    | 2 221 121                   | 20 237 569                   | 1 374 112       |
| 2014 | 0                     | 365 749                    | 2 269 376                   | 20 623 813                   | 1 497 411       |
| 2015 | 0                     | 383 790                    | 2 381 316                   | 21 641 105                   | 1 673 409       |
| 2016 | 0                     | 399 391                    | 2 478 120                   | 22 520 854                   | 1 794 887       |
| 2017 | 0                     | 399 318                    | 2 477 662                   | 22 516 689                   | 1 848 064       |
| 2018 | 0                     | 400 219                    | 2 483 258                   | 22 567 546                   | 1 924 657       |
| 2019 | 0                     | 396 591                    | 2 460 746                   | 22 362 961                   | 1 972 229       |

The results in table 9 show that  $W(T)$  varies widely between the different percentile income groups.  $W(T)$  is on average 53 times smaller for the 0-50<sup>th</sup> percentile income group as opposed to the 90-100<sup>th</sup> percentile income group.  $W(T)$  is on average 9 times smaller for the 50-90<sup>th</sup> percentile income group as opposed to the 90-100<sup>th</sup> percentile income group.  $W(T)$  is on average 6 times smaller for the 0-50<sup>th</sup> percentile income group as opposed to the 50-90<sup>th</sup> percentile income group. All income groups show a negative linear trend across the different tranche years, except for the 0<sup>th</sup> percentile income group.  $W(T)$  however, increases between the 2010 and 2019 tranches, at an average rate of 7% per tranche year.  $W(T)$  is largest in the 2019 tranche, and smallest in the 2010 tranche. Figure 4 shows the results obtained in table 8.

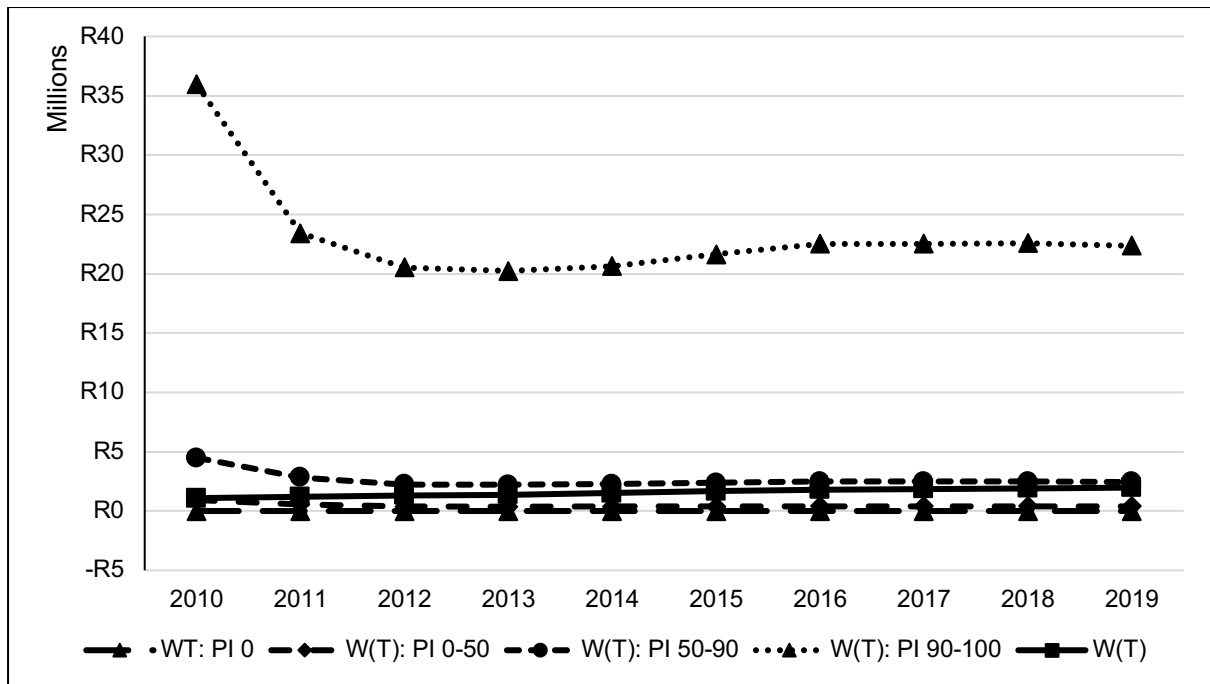


Figure 4: lifetime level of wealth ( $W(T)$ ) per percentile income group for each tranche year for the period 2010 to 2019.

Source: author's own computations.

Figure 4 shows that for each percentile income group, there is a sharp decrease between the 2010 and 2012 tranches, before a marginal increase or decrease for each percentile income group series across the remaining tranche years. Figure 4 shows how much larger  $W(T):PI_{90-100}$  is in relation to  $W(T)$  and the other percentile income  $W(T)$  series. Figure 5 plots  $W(T):PI_0$ ,  $W(T):PI_{0-50}$ ,  $W(T):PI_{50-90}$  and  $W(T)$  over the different tranche years.



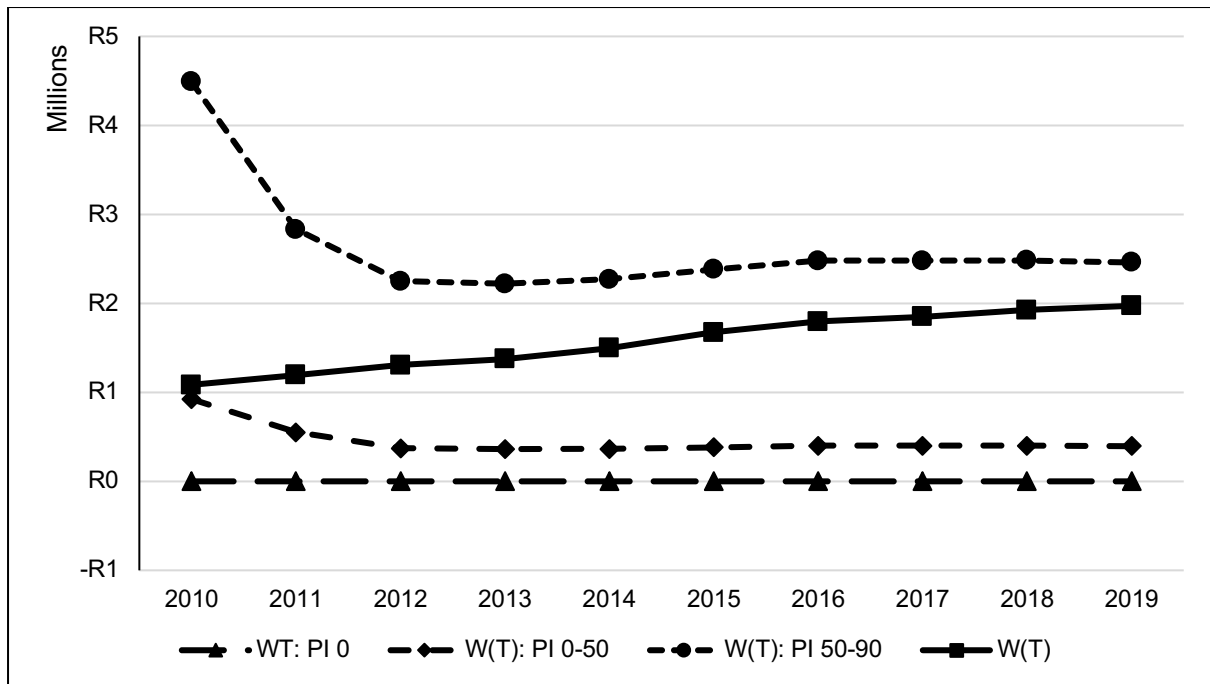


Figure 5: lifetime level of wealth ( $W(T)$ ) for the 0th, 0-50th and 50-90th percentile income groups for each tranche year for the period 2010 to 2019.

Source: author's own computations.

Figure 5 shows that  $W(T):PI_{0-50}$  is much lower than  $W(T):PI_{50-90}$  and  $W(T)$ , and does not share the same magnitude increase between the 2013 and 2019 tranche years.  $W(T)$  increases at a steady rate across the different tranche years.  $W(T)$  is located closest to the 0-50<sup>th</sup> percentile income group initially, and then increases to be closest in magnitude to the 50-90<sup>th</sup> percentile income groups. This increase in  $W(T)$  over the tranche years can be attributed to a continuous shift of population members from lower percentile income groups to higher percentile income groups. Table 10 shows the number of individuals per series  $W(T):PI$  for each percentile income group.

Table 10: number of individuals per income group for each tranche year for the period 2010 to 2019.

| Year | $N:PI_0$   | $N:PI_{0-50}$ | $N:PI_{50-90}$ | $N:PI_{90-100}$ | $N_{RT}$   |
|------|------------|---------------|----------------|-----------------|------------|
| 2010 | 26 025 388 | 2 960 306     | 2 368 245      | 592 061         | 31 946 000 |
| 2011 | 22 088 825 | 5 173 088     | 4 138 470      | 1 034 618       | 32 435 000 |
| 2012 | 19 199 283 | 6 851 859     | 5 481 487      | 1 370 372       | 32 903 000 |
| 2013 | 19 293 080 | 7 709 460     | 6 167 568      | 1 541 892       | 34 712 000 |
| 2014 | 18 552 289 | 8 389 856     | 6 711 884      | 1 677 971       | 35 332 000 |
| 2015 | 17 769 462 | 9 092 769     | 7 274 215      | 1 818 554       | 35 955 000 |
| 2016 | 17 515 730 | 9 537 635     | 7 630 108      | 1 907 527       | 36 591 000 |
| 2017 | 17 236 890 | 9 990 055     | 7 992 044      | 1 998 011       | 37 217 000 |
| 2018 | 16 727 625 | 10 552 188    | 8 441 750      | 2 110 438       | 37 832 000 |
| 2019 | 16 262 454 | 11 085 273    | 8 868 218      | 2 217 055       | 38 433 000 |

Table 10 shows that the number of registered personal income taxpayers  $N_{RT}$  increased at a steady rate across the entire period, with a large shift upwards to higher wealth levels between the population groups  $N:PI_0$ ,  $N:PI_{0-50}$  and  $N:PI_{50-90}$ .  $N:PI_{0-50}$  increased by 8 124 967 registered taxpayers between the 2010 and 2019 tranches.  $N:PI_{50-90}$  increased by 6 499 974 registered taxpayers between the 2010 and 2019 tranches.  $N:PI_{90-100}$  increased by only 1 624 993 registered taxpayers between the 2010 and 2019 tranches in comparison. These large proportional increases indicate that there has been upward mobility in the income distribution over this period of time, increasing the wealth distribution over the same period for each tranche in succession. Figure 6 shows the results of table 10.

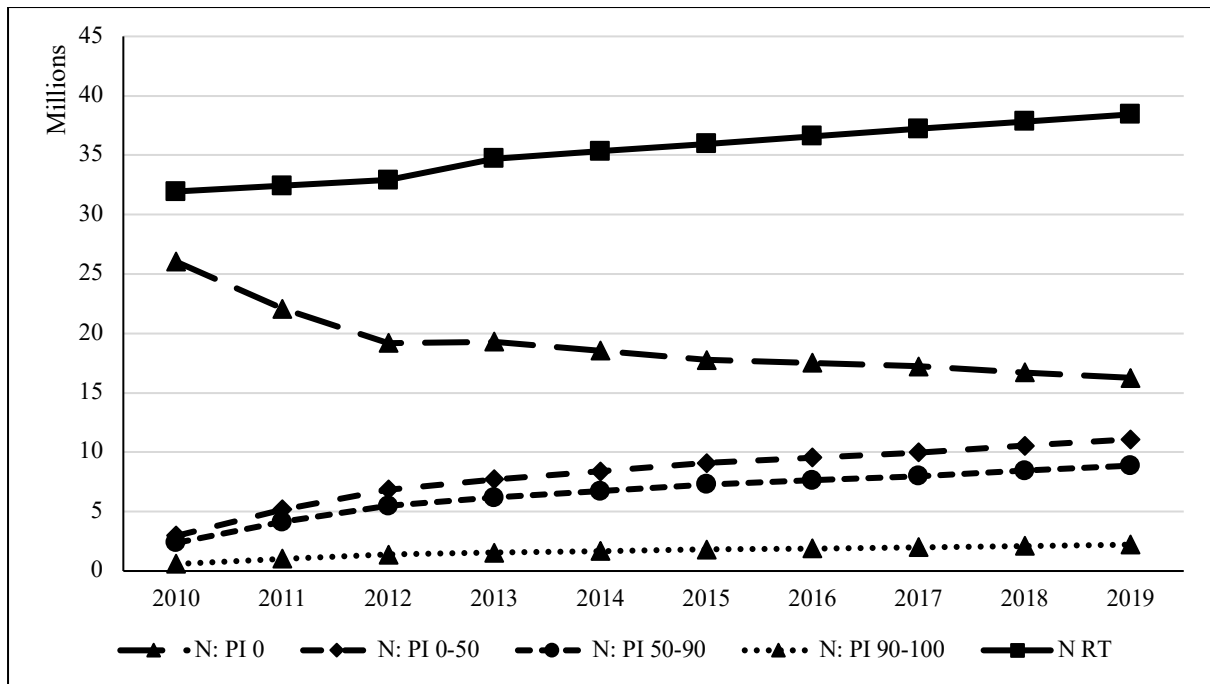


Figure 6: number of individuals per income group for each tranche year for the period 2010 to 2019.

Source: author's own computations.

Figure 6 shows that the population of working age has increased steadily from 2010 to 2019, with a large decrease in the  $N:PI_0$  group over this period.  $N:PI_{0-50}$  and  $N:PI_{50-90}$  increase at the same relative rates as  $N:PI_0$  decreases, showcasing the upward mobility over the different tranche years.

#### 4.2.1.5 Personal finance wealth inequality model summary

The result of the analysis shows that quality of life wealth  $W_{QoL}(T)$  and 0<sup>th</sup> generation quality of life wealth  $W'_{QoL}(T)$  increased across the period by 28%. Lifetime level of wealth  $W(T)$  increased by 82% across the period, however this large increase is off a very low base and consists of a large proportion of the population shifting from the lower end of the income distribution to the middle of the distribution.  $W'_{QoL}(T)$  was 16 times larger in 2010 than  $W(T)$ . This decreased to a factor of 12 by 2019, indicating that personal finance effects were positive, but that the wealth gap for a sufficient QoL is still very large and out of reach for the majority of the population.

#### 4.2.2 Wealth inequality ratio

The wealth inequality ratio (*WI*) is determined for each percentile income group, as given in table 5, as well as the overall population of working age. The results for the wealth inequality ratio *WI* are shown in table 11.

Table 11: results for WI for each tranche for the period 2010 to 2019.

| Year | <i>WI: PI 0</i> | <i>WI: PI 0 – 50</i> | <i>WI: PI 50 – 90</i> | <i>WI: PI 90 – 100</i> | <i>WI</i> |
|------|-----------------|----------------------|-----------------------|------------------------|-----------|
| 2010 | 0               | 0.052                | 0.253                 | 2.023                  | 0.061     |
| 2011 | 0               | 0.036                | 0.184                 | 1.524                  | 0.078     |
| 2012 | 0               | 0.026                | 0.156                 | 1.424                  | 0.091     |
| 2013 | 0               | 0.023                | 0.143                 | 1.301                  | 0.088     |
| 2014 | 0               | 0.022                | 0.134                 | 1.222                  | 0.089     |
| 2015 | 0               | 0.021                | 0.128                 | 1.159                  | 0.090     |
| 2016 | 0               | 0.020                | 0.125                 | 1.138                  | 0.091     |
| 2017 | 0               | 0.020                | 0.124                 | 1.130                  | 0.093     |
| 2018 | 0               | 0.017                | 0.103                 | 0.939                  | 0.080     |
| 2019 | 0               | 0.017                | 0.108                 | 0.979                  | 0.086     |

The results in table 11 shows that *WI* has increased from the 2010 tranche to the 2019 tranche. *WI* is quite small in magnitude however, at an average of 0.085 over all the tranche years. *WI: PI<sub>0</sub>* is fixed at zero across all tranche years. *WI: PI<sub>0-50</sub>*, *WI: PI<sub>50-90</sub>* and *WI: PI<sub>90-100</sub>* all decreased over the different tranche years at different rates. *WI: PI<sub>0-50</sub>* is largest in the 2010 tranche and smallest in the 2018 and 2019 tranches, decreasing by 0.035 at an average rate of -10.7% per tranche year. *WI: PI<sub>50-90</sub>* decreased by 0.145 at a rate of -8.6% per tranche year. *WI: PI<sub>90-100</sub>* decreased by 1.044 from tranche year 2010 to 2019 at a rate of -7.4% per tranche year. Figure 7 shows the results of table 11.

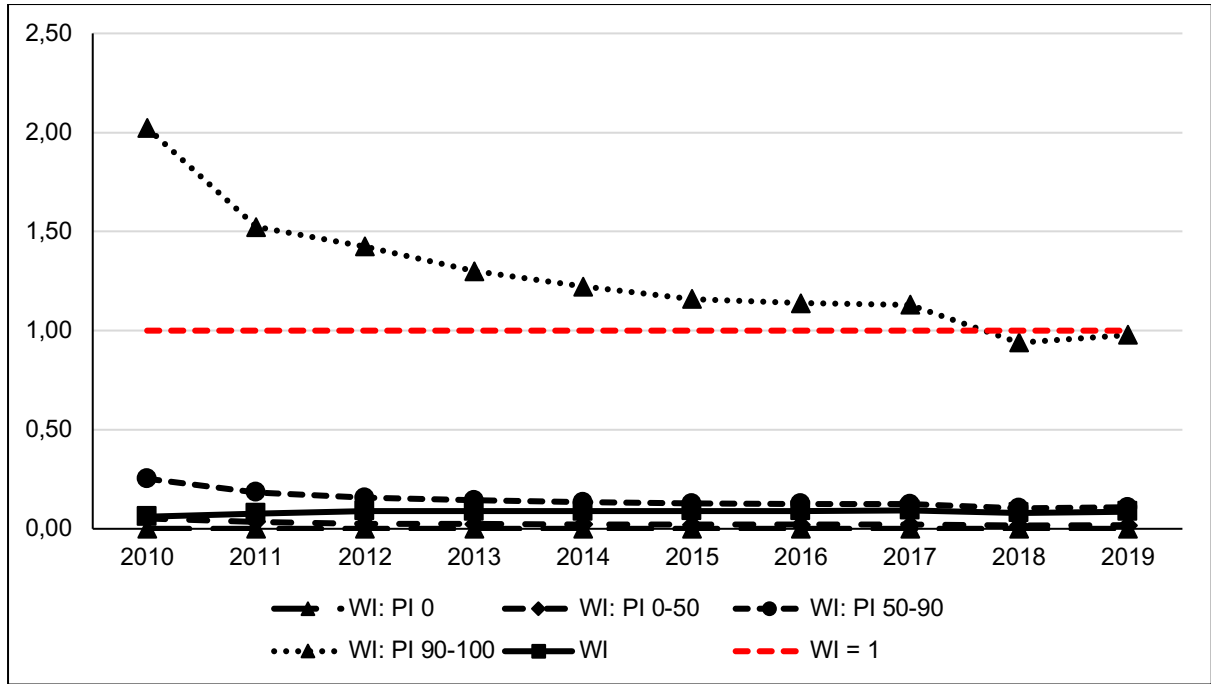


Figure 7: wealth inequality ratio (WI) per income group for each tranche year for the period 2010 to 2019.

Source: author's own computations.

Figure 7 shows the downward trend of the  $WI:PI_{90-100}$  group over each tranche year.  $WI:PI_{90-100}$  decreases to the threshold  $WI$  level where this population group can enjoy the required QOL as determined by  $W'_{QOL}(T)$  for the 2019 tranche. Figure 8 shows  $WI$  and  $WI:PI_0$ ,  $WI:PI_{0-50}$  and  $WI:PI_{50-90}$ .

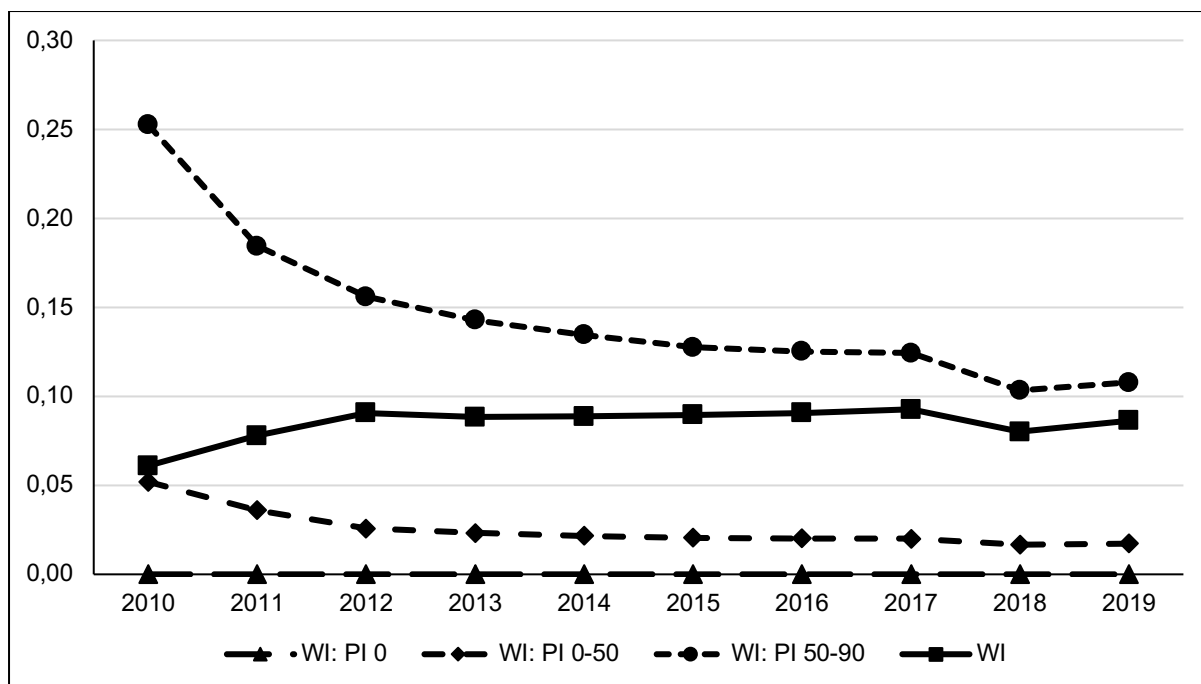


Figure 8: wealth inequality ratio (WI) for the 0th, 0-50th and 50-90th percentile income groups for each tranche year for the period 2010 to 2019.

Source: author's own computations.

Figure 8 shows the downward trend of the  $WI:PI_{0-50}$  and  $WI:PI_{50-90}$  variables over each tranche year.  $WI$  increases steeply between the 2010 and 2012 tranches, and remains marginally at a similar magnitude across the remaining tranche years.

#### 4.2.2.1 Wealth inequality ratio summary

The result of the analysis shows that the wealth inequality ratio  $WI$  increased from 0.061 to 0.086 over the period. Despite this decrease in wealth inequality, all population groups except  $N:PI_0$  experienced decreased wealth over the period, indicating absorption of labour in the population across the period as individuals from the zero-income population into higher income groups.  $WI$  is very small in magnitude, indicating that a large proportion of the population remains in poverty.

### 4.2.3 Macro-economic wealth inequality model

#### 4.2.3.1 Descriptive statistics of dependent and independent variables

The summary of descriptive statistics of all dependent and independent variables related to the personal finance wealth inequality model are presented in table 12. The intention of this summary is to show the number of observations, mean, standard deviation and minimum and maximum values related to each variable. Table 12 shows that medical aid beneficiary population standard deviation is small relative to the population, indicating that a small segment of the population has access to higher quality, private healthcare. Average life expectancy standard deviation is small, indicating that population healthcare has remained relatively unchanged. The number of child support grants are high relative to the population, indicating that a large segment of the population is economically vulnerable. Average births per woman have a low standard deviation across the period. This indicates that despite high poverty, people are not having less children, increasing fiscal strain on government to allocate increased social welfare to the marginalised and increasing wealth inequality. This is supported by the high standard deviation in the child support grant budget as opposed to the job creation and labour affairs budget across the period. The number of children in basic education versus the number of children in higher education indicates that there is a large proportion of youth that are unable to upskill themselves in readiness to enter the labour market and further are unable to obtain higher income positions.

Table 12: descriptive statistics for variables used in the macro-economic wealth inequality model.

| <b>Variable category</b>                    | <b>Variable</b>   | <b>Observations</b> | <b>Mean</b>     | <b>Standard Deviation</b> | <b>Min</b>      | <b>Max</b>      |
|---|---|---------------------|-----------------|---------------------------|-----------------|-----------------|
| Healthcare                                  | Healthcare budget   | 10                  | 155 960 000 000 | 39 888 433 300            | 104 600 000 000 | 222 600 000 000 |
| Healthcare                                  | Population  | 10                  | 54 454 400      | 2 549 086                 | 50 850 000      | 58 429 000      |
| Healthcare                                  | Medical aid beneficiary population  | 10                  | 8 756 142       | 201 738                   | 8 315 718       | 8 990 160       |
| Healthcare,<br>Social welfare,<br>Education | Average births per woman  | 10                  | 2,41            | 0,09                      | 2,32            | 2,58            |
| Healthcare,<br>Education                    | Years to higher education completion (at graduation rate exceeds 50% of intake) | 10                  | 6               | 1                         | 5               | 8               |
| Healthcare,<br>Economic development         | Average life expectancy   | 10                  | 68,0            | 1,0                       | 66,6            | 69,2            |
| Social welfare                              | Child support grant budget  | 10                  | 42 898 000 000  | 10 967 489 969            | 27 273 000 000  | 60 603 000 000  |
| Social welfare                              | Old age grant budget  | 10                  | 48 215 400 000  | 13 381 114 579            | 29 991 000 000  | 70 453 000 000  |



|                      |   |    |                 |                |                 |                 |
|----------------------|---|----|-----------------|----------------|-----------------|-----------------|
| Social welfare       | Number of child support grants  | 10 | 11 364 600      | 957 480        | 9 424 000       | 12 508 000      |
| Social welfare       | Number of old age grants  | 10 | 3 016 300       | 333 229        | 2 534 000       | 3 538 000       |
| Education            | Education budget  | 10 | 264 970 000 000 | 72 650 992 958 | 165 100 000 000 | 386 400 000 000 |
| Education            | Number of children in basic education   | 10 | 14 095 300      | 219 785        | 13 883 000      | 14 630 000      |
| Education            | Number of children in higher education  | 10 | 455 511         | 152 007        | 210 592         | 740 245         |
| Economic development | Human settlements, water and sanitation and electrification budget                | 10 | 60 090 000 000  | 9 612 081 518  | 49 100 000 000  | 82 400 000 000  |
| Economic development | Public transport budget   | 10 | 57 240 000 000  | 17 041 074 562 | 38 600 000 000  | 81 600 000 000  |
| Economic development | Population in the 0 <sup>th</sup> and 0-50 <sup>th</sup> percentile income groups | 10 | 27 201 351      | 728 955        | 26 051 142      | 28 985 694      |
| Economic development | Job creation and labour affairs budget  | 10 | 26 750 300 000  | 4 342 050 874  | 22 300 000 000  | 33 236 000 000  |
| Economic development | Agriculture and land reform budget  | 10 | 24 706 300 000  | 4 482 987 993  | 17 100 000 000  | 30 700 000 000  |

Source: author's own calculations.

#### 4.2.3.2 Correlation analysis

The correlation analysis is performed for each variable category described in table 12. The results for these correlations are provided in tables A-20 and A-23 appendix A.

Table 13 provides a summary on the frequency of correlations observed for all variables used in the personal finance wealth inequality model.

Table 13: summary of correlations observed for the macroeconomic wealth inequality model variables.

| <b>Correlation interval</b>      | <b>Description</b> | <b>Frequency observed</b> |
|----------------------------------|--------------------|---------------------------|
| $0,5 < \text{corr} \leq 1$       | Strong positive    | 86                        |
| $0,3 < \text{corr} \leq 0,5$     | Moderate positive  | 3                         |
| $-0,3 \leq \text{corr} \leq 0,3$ | Weak               | 37                        |
| $-0,5 \leq \text{corr} < -0,3$   | Moderate inverse   | 9                         |
| $-1 \leq \text{corr} < -0,5$     | Strong inverse     | 36                        |

Table 13 shows that majority of correlations between variables observed either share a strong positive or strong negative relationship. 78% of the correlations are either moderate or strong positive and moderate or strong inverse. This result indicates that interpretations made from the model are reliable and valid.

#### 4.2.3.3 Determination of the redistributive wealth transfer distance for the period 2010 to 2019

The redistributive wealth transfer distance ( $W_G$ ) is determined for each tranche year for the period 2010 to 2019. The input results for the independent variables for each equation 18 to 21 can be found in tables A-20 to A-23 in appendix A for the different tranches 2010 to 2019. The summarised results for the model's dependent and independent variables are shown in table 14.

Table 14: results for the macro-economic wealth inequality model (WG).

| Year | $\bar{B}_H$ | $\bar{B}_{SW}$ | $\bar{B}_E$ | $\bar{B}_{ED}$ | $\bar{B}_{WI}$ | $W_G$      |
|------|-------------|----------------|-------------|----------------|----------------|------------|
| 2010 | 379 437     | 290 783        | 777 482     | 498 866        | 1 946 568      | 14 742 237 |
| 2011 | 393 851     | 310 205        | 823 132     | 572 443        | 2 099 632      | 12 071 864 |
| 2012 | 410 648     | 329 887        | 855 758     | 633 635        | 2 229 927      | 10 881 543 |
| 2013 | 443 251     | 358 822        | 900 865     | 594 472        | 2 297 410      | 11 885 285 |
| 2014 | 473 336     | 386 352        | 975 671     | 634 131        | 2 469 490      | 12 905 827 |
| 2015 | 504 686     | 425 221        | 1 038 699   | 592 512        | 2 561 117      | 14 429 703 |
| 2016 | 524 920     | 458 921        | 1 117 020   | 508 492        | 2 609 354      | 15 377 129 |
| 2017 | 574 990     | 505 071        | 1 189 139   | 529 321        | 2 798 522      | 15 285 076 |
| 2018 | 617 643     | 540 150        | 1 260 058   | 502 851        | 2 920 703      | 19 182 231 |
| 2019 | 656 616     | 570 184        | 1 341 443   | 520 392        | 3 088 635      | 17 781 648 |

Table 14 shows that the variable  $\bar{B}_H$  is smallest in the 2010 year tranche, and largest in the 2019 year tranche.  $\bar{B}_H$  increases positively at a strong positive linear rate across all the tranche years.  $\bar{B}_{SW}$  is smallest in the 2010 year tranche, and largest in the 2019 year tranche, with a strong positive linear trend across all the tranche years.  $\bar{B}_E$  is smallest in the 2010 year tranche, and largest in the 2019 year tranche. The  $\bar{B}_E$  variable increases positively at a strong positive linear rate across all the tranche years.  $\bar{B}_{ED}$  is smallest in the 2010 tranche year, and largest in the 2014 tranche year.  $\bar{B}_{WI}$  is smallest in the 2010 tranche year, and largest in the 2019 tranche year with a strong positive linear trend over all the tranche years.  $W_G$  is the smallest in the 2012 year tranche, and largest in the 2018 year tranche.  $W_G$  decreases between the 2010 and 2012 tranche years, and then increases between successive tranche years between 2012 and 2019. Figure 9 shows  $W_G$  for each tranche year.

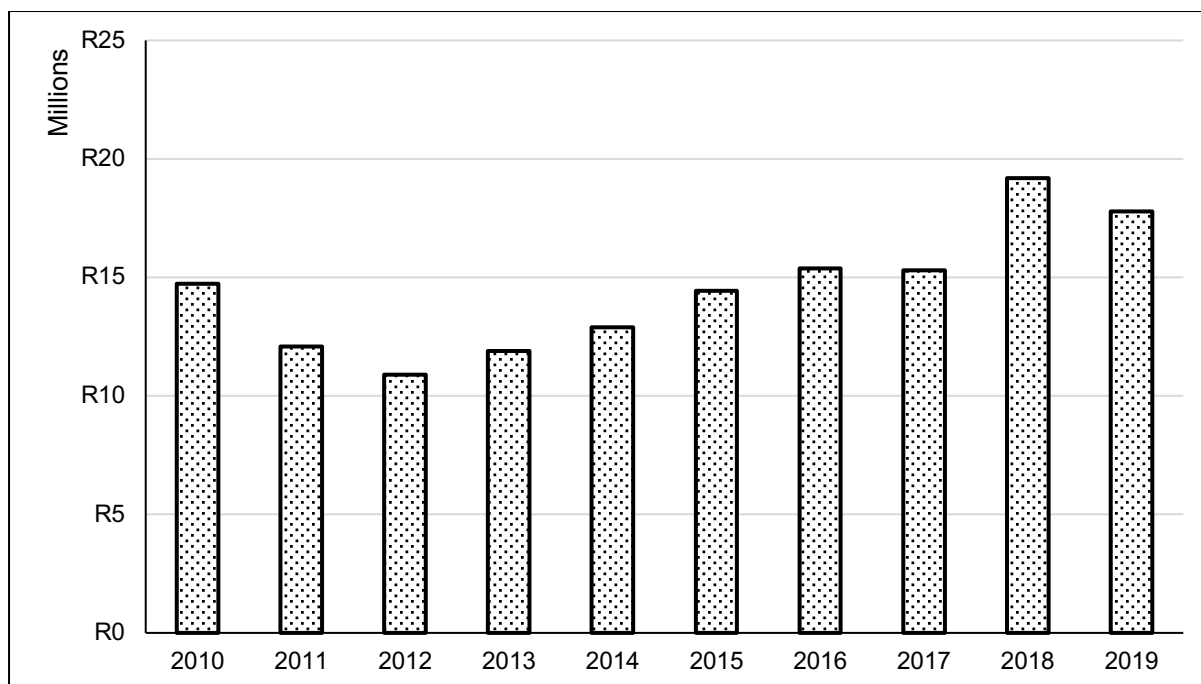


Figure 9: redistributive wealth transfer distance ( $W_G$ ) for each tranche year for the period 2010 to 2019.

Source: author's own computations.

Figure 9 shows  $W_G$  decreased between the 2010 and 2012 tranche years, and then increased between the 2012 and 2018 tranche years, before decreasing in the 2019 tranche year. The difference in the 2010 and 2019 tranche years in  $W_G$  is marginal at 20.6%.

#### 4.2.3.4 Macro-economic wealth inequality model summary

The result of the analysis shows that the redistributive wealth transfer distance  $W_G$  increased across the period from R14,742,237 in 2010 to R17,781,648 in 2019. This result indicates that government is under increasing pressure to provide more social relief and that redistributive policies have not achieved the desired outcome across the period to reduce wealth inequality.

### 4.3 Findings

This section presents the findings for the personal finance wealth inequality, wealth inequality ratio and macro-economic wealth inequality models.

#### 4.3.1 Personal finance wealth inequality model

$W_{QoL}(T)$  and  $W'_{QoL}(T)$  have both increased over the tranche years 2010 to 2019. Both variables decreased between the 2010 and 2012 year tranches, at an average rate of 10% and 9.9% respectively. Between the 2012 and 2018 year tranches, both variables increased at an average rate of 9.4% and 9% respectively. Between the 2018 and 2019 year tranches, both variables decreased by 6.2% and 4.9% respectively.  $W_{QoL}(T)$  increased from the 2010 tranche year to the 2019 tranche year by R5,800,788, an 28.4% increase.  $W'_{QoL}(T)$  increased by R5,069,074 over the same period, which is an increase of 28.5%. This result implies that the level of wealth required to sustain an average QoL increased over time by 28.5%. The input variables used to determine  $W_{QoL}(T)$  and  $W'_{QoL}(T)$  increased and decreased over the same period at different rates.

The consumption variable  $q_1$  decreased in four out of the nine tranche years when compared to the previous tranche year. These decreases occurred in the 2011, 2012, 2017 and 2019 tranche years.  $q_1$  increased at an average rate of 2.1% per tranche year.  $q_1$  increased by 17.3% from the 2010 to the 2019 tranche year. Consumption has thus contributed positively to increasing the amount of wealth required for a sufficient QoL.

The healthcare variable  $q_2$  increased across all tranche years at an average rate of 7.2% per tranche year.  $q_2$  increased by 86.6% from the 2010 to the 2019 tranche year.  $q_2$  shares a strong positive relationship with the increase of  $W_{QoL}(T)$  and  $W'_{QoL}(T)$  over the period.

The education variable  $q_3$  decreased between the tranche year periods 2010 to 2012 and 2015 to 2016. The variable increased at an average rate of 0.4% per tranche year. The variable increased by 0.8% over the 2010 to 2019 period. The contribution to  $W_{QoL}(T)$  and  $W'_{QoL}(T)$  is positive and raises the amount of wealth required marginally.

The bequeathed estate variable  $q_4$  decreased in four out of the nine tranche years when compared to the previous tranche year. These decreases occurred in the

tranche years 2011, 2012, 2017 and 2019. The variable increased at an average rate of 3.9% per tranche year. The variable increased by 27.7% from the 2010 to the 2019 tranche year. Bequeathed estate is thus a strong contributor to an increased amount of wealth required to sustain the average QoL.

The cost of unemployment variable  $q_5$  decreased between two periods the tranche years from 2011 to 2015 and 2016 to 2017. The variable decreased at an average rate of 1% per tranche year. From the 2010 to the 2019 tranche year, the variable decreased by 8.9%. The variable has a negative relationship with the level of wealth required, determined as  $W_{QoL}(T)$  and  $W'_{QoL}(T)$  and has decreased the amount of wealth required by the average South African.

The results show that  $W_{QoL}(T)$  and  $W'_{QoL}(T)$  has largely increased, having a negative impact on the distribution of wealth and wealth inequality across the time period 2010 to 2019. The result implies that the average South African, when assumed to receive a bequeathed estate of zero, requires a higher income in 2019 relative to 2010 to generate the required wealth level to sustain a credible QoL when compared to the average South African.

$W(T)$  increased between each tranche year between 2010 and 2019, at an average rate of 6.9%. The variable increased by 81.8% from the 2010 to the 2019 tranche year. When partitioning the population into the different income percentile groups, the changes in  $W(T)$  for these sub-populations differ. For the 0<sup>th</sup> percentile income group,  $WI:PI_0$  is fixed at zero for all the different tranche years. For the 0-50<sup>th</sup> percentile income group,  $WI:PI_{0-50}$  decreased at an average rate of 7.3% per tranche year.  $WI:PI_{0-50}$  decreased in five tranche years from the previous year. These tranche years are 2011 to 2013, 2017 and 2019.  $WI:PI_{0-50}$  decreased by 57.1% from the 2010 to the 2019 tranche years. This result shows that for the 0-50<sup>th</sup> percentile income group that their wealth has decreased dramatically over the period.

For the 50-90<sup>th</sup> percentile income group,  $WI:PI_{50-90}$  decreased in the same tranche years as for the 0-50<sup>th</sup> percentile income groups, at a lower average rate per tranche year of 5.4%.  $WI:PI_{50-90}$  decreased by 45.2% between the 2010 and 2019 tranche

years. This decrease, although substantial, is 26.2% smaller than  $WI:PI_{0-50}$ . The effect of wealth inequality is thus smaller for the 50-90<sup>th</sup> percentile income group compared to the 0-50<sup>th</sup> percentile income group.

For the 90-100<sup>th</sup> percentile income group,  $WI:PI_{90-100}$  decreased in the same tranche years as the 0-50<sup>th</sup> and 50-90<sup>th</sup> percentile income groups.  $WI:PI_{90-100}$  decreased by an average rate of 4.3% per tranche year. Between the 2010 and 2019 tranche years,  $WI:PI_{90-100}$  decreased by 37.8%. The results show that as wealth increases, the effect of decreases in lifetime wealth  $W(T)$  is diminished at higher lifetime income levels, despite  $W(T)$  increasing marginally for the entire population over the same period. This skewed result can be explained through the effect of the large decrease in the population of the 0<sup>th</sup> percentile income group  $N:PI_0$ . The results show that between the 2010 and 2019 tranche years, during each tranche year there was a shift in the population from lower percentile incomes to higher percentile incomes. Table 15 shows that the increase between successive tranche years for each percentile income group is larger than the increase in the population  $N_{RT}$ , except for the 0<sup>th</sup> percentile income population  $N:PI_0$ .

Table 15: shift in population counts per tranche year for different income groups.

| Year | $N:PI_0$ | $N:PI_{0-50}$ | $N:PI_{50-90}$ | $N:PI_{90-100}$ | $N_{RT}$ |
|------|----------|---------------|----------------|-----------------|----------|
| 2010 | 0.0%     | 0.0%          | 0.0%           | 0.0%            | 0.0%     |
| 2011 | -15.1%   | 74.7%         | 74.7%          | 74.7%           | 1.5%     |
| 2012 | -13.1%   | 32.5%         | 32.5%          | 32.5%           | 1.4%     |
| 2013 | 0.5%     | 12.5%         | 12.5%          | 12.5%           | 5.5%     |
| 2014 | -3.8%    | 8.8%          | 8.8%           | 8.8%            | 1.8%     |
| 2015 | -4.2%    | 8.4%          | 8.4%           | 8.4%            | 1.8%     |
| 2016 | -1.4%    | 4.9%          | 4.9%           | 4.9%            | 1.8%     |
| 2017 | -1.6%    | 4.7%          | 4.7%           | 4.7%            | 1.7%     |
| 2018 | -3.0%    | 5.6%          | 5.6%           | 5.6%            | 1.7%     |
| 2019 | -2.8%    | 5.1%          | 5.1%           | 5.1%            | 1.6%     |

Table 15 shows that the change in  $N:PI_0$  is negative for each tranche year, except for the 2013 tranche year.  $N:PI_{0-50}$ ,  $N:PI_{50-90}$  and  $N:PI_{90-100}$  are positive and change at the same rate for all tranche years, since the distribution remains the same for these population groups.  $N_{RT}$  is positive in each tranche year. This result shows upward

mobility in the population to higher wealth levels over time. The effect is thus positive on reducing wealth inequality over this period.

$WI$  increased across all tranche years, except for between 2012 to 2013 and 2017 to 2018.  $WI$  increased at an average rate of 4.5% for each tranche year, and increased by 41% between 2010 and 2019. For the different percentile income groups,  $WI:PI_0$  is fixed at zero for all tranche years,  $WI:PI_{0-50}$  decreased at an average rate of 11,  $WI:PI_{50-90}$  decreased at an average rate of 8.5% and  $WI:PI_{90-100}$  decreased at an average rate of 7.4% for each tranche year. Between the 2010 and 2019 tranche years,  $WI:PI_{0-50}$  decreased by 67.3%,  $WI:PI_{50-90}$  decreased by 57.3% and  $WI:PI_{90-100}$  decreased by 51.6%.  $WI$  has remained largely closer to zero than one over this time period, increasing from 0.061 to 0.086.  $WI:PI_{0-50}$  decreased from 0.052 to 0.017,  $WI:PI_{50-90}$  decreased from 0.253 to 0.108 and  $WI:PI_{90-100}$  decreased from 2.023 to 0.979. These results for the wealth inequality ratio show that wealth inequality has decreased across the time period, however this decrease has only been marginal. Despite the marginal increase in  $WI$ , the wealth inequality ratio has decreased for all percentile income groups except for the 0<sup>th</sup> percentile income group, which is fixed at zero. This indicates that collectively, the average employed South African has become poorer over the time period, and the average South African of employable age has increased in wealth. This suggests that largest share of wealth distribution has taken place from the upliftment of individuals in the 0<sup>th</sup> percentile income group  $WI:PI_0$  to higher wealth levels.

#### 4.3.2 Macro-economic wealth inequality model

$\bar{B}_{WI}$  increased by 58.7% between the 2010 and 2019 tranche years, from R1,946,568 to R3,088,635. Between each successive tranche year in the period, the increase in  $\bar{B}_{WI}$  was positive, increasing at an average rate of 5.3% or R126,896 per tranche year. The variables  $\bar{B}_H$ ,  $\bar{B}_{SW}$  and  $\bar{B}_E$  increased in each successive tranche year across the period.

$\bar{B}_{ED}$  decreased from the previous tranche year in 2013, 2015, 2016 and 2018. The healthcare variable  $\bar{B}_H$  increased by 73.1% between the 2010 and 2019 tranche years,



from R379,437 to R656,616 at an average rate of 6.3% per tranche year. The social welfare variable  $\bar{B}_{SW}$  increased by 96.1% from R290,783 in the 2010 tranche year, to R570,184 in 2019. This occurred at an average rate of 7.8% per year.

The education variable  $\bar{B}_E$  increased by 72.5% between the 2010 and 2019 tranche years, increasing from R777,482 to R1,341,443, at an average rate of 6.3% per year. The economic development variable  $\bar{B}_{ED}$  increased by 4.3% over the same period, from R498,866 to R520,392. The average rate of increase per year was 0.9%.

These results show that the measure of wealth transfer provided by policies have increased the share of wealth provided to the most marginalised. The rate increases in healthcare, social welfare and education exceeded the rate increase in  $\bar{B}_{WI}$  over the time period.  $\bar{B}_{ED}$  contributed weakly to increasing  $\bar{B}_{WI}$ .

$W_G$  increased by 20.6% between the 2010 and 2019 tranche years, from R14,742,237 to R17,781,648. The average rate of increase per tranche year was 2.9%. This result shows that the redistributive wealth transfer distance has increased evidently by a considerable margin.

#### 4.4 Discussion

This section presents the discussions for the personal finance wealth inequality and macro-economic wealth inequality models.

##### 4.4.1 Personal finance wealth inequality model

The results for the personal finance wealth inequality and macro-economic wealth inequality models show that despite a decrease in wealth inequality over the period 2010 to 2019, the extent of this decrease is almost negligible. The wealth inequality ratio  $WI$  increased from 0.061 in the 2010 tranche, to 0.086 in the 2019 tranche. Since a value of 1 or greater represents complete equality and capacity for more distributive measures of wealth, the very small increase in  $WI$  over this period implies that very

little wealth has been redistributed to increase the QoL meaningfully for the most marginalised, which are the majority of the population.

Individuals that generate higher levels of income, and subsequent wealth, are also shown to have experienced a lower decline in wealth over this period as opposed to lower wealth individuals that generate a taxable income.  $WI:PI_{0-50}$  decreased the most, followed by  $WI:PI_{50-90}$  and the least for  $WI:PI_{90-100}$ . This implies that despite all individuals that generate a taxable income to generate wealth, all these individuals have experienced decreased wealth over time. Lower income individuals have experienced this to a larger degree than the middle income and high-income earners.

This result of marginal decreased wealth inequality and decreased levels of wealth for income earners were driven largely by three factors. Firstly,  $W_{QoL}(T)$  and  $W'_{QoL}(T)$  increased at a much faster rate across the time period than  $W(T)$ . This creates a net negative effect on wealth inequality reduction, since the wealth inequality ratio decreases and tends closer to zero. For the different income population groups,  $W(T)$  decreased at different rates. Less wealthy individuals experienced higher decrease rates than the middle and wealth class, higher income earners.

Secondly, the large population in the 0<sup>th</sup> percentile income group, who possess zero wealth, has a large net negative effect on the determination of  $W(T)$ , since this income group yields zero income and thus zero growth in wealth. Although there was a substantial decrease in this population over the time period, most of these individuals' upward mobility moved them simply from the 0<sup>th</sup> to the 0-50<sup>th</sup> percentile income group. The effect of this group on  $W(T)$  is largely attributable to the large population of unemployed individuals in the working age population who yield very little income. The number of employed individuals increased by 25% across the time period, whilst the labour force and population of working age increased by 32% and 20% respectively. By starting off on a base of high unemployment, the increase in the number of employed individuals had little effect on increasing  $W(T)$  in the context of a somewhat proportional increase in unemployed individuals.

Thirdly, the personal finance wealth inequality model shows that the average South African household allocates a much higher proportion of wealth to consumption and healthcare, and smaller contributions to education and bequeathed estate. The high allocation of wealth to consumption is due to an increased level of household expenditure on general dealers (excluding food, clothing, furniture and appliances), pharmaceuticals and cosmetics and specialist product retailers.

This suggests that most households have over this time period increased their household expenditure on more luxurious items as opposed to basic goods and products, increasing the QoL consumption requirement. The high allocation of wealth to private healthcare notable is attributable to an increasing pool of proportionally older medical aid beneficiaries, increasing the level of risk contributions required by all members in the scheme through increased claim ratios, as well as increased life expectancy over the period. The number of private medical scheme beneficiaries remained largely unchanged over this time period, further increasing the cost of healthcare and allocation of resources thereto.

The increase in bequeathed estate requirements over the time period is due to several different factors. The prime lending rate's effect on the cost of the property over the lifetime has a distinct effect on bequeathed estate requirements. The increasing escalation rate of retirement contributions also strongly raise the bequeathed estate requirement. Despite an increase in the rate at which retirement benefits are being drawn down, this effect on bequeathed estate is small, since life expectancy post-retirement increases only marginally.

Despite these household choices, the result of the model shows that most South African households do not possess enough wealth for household decision-making on wealth allocation to have a meaningful impact in reducing wealth inequality through more efficient use of assets. This is evident through consumption requirements alone exceeding  $W(T)$  for every year in the period by an average factor of five.

The allocation of assets towards education could however, most likely reduce wealth inequality in the long-term amongst these different variables. This can be attributed to consumption and healthcare being necessities, and thus limited capacity exists to

minimise these two requirements to minimum levels. Shifting what assets the household owns from the future bequeathed estate to current education requirements could provide greater capacity to acquire such assets in the near future, at a relatively higher income and consequent wealth level (Yubilianto, 2020). Higher education outcomes share a positive and statistically significant relationship with increased income (Tamborini, Kim and Sakamoto, 2016), and by extension a greater probability for upliftment out of poverty into a higher position in the wealth distribution (Coady and Dizioli, 2017). This effect is however, limited to specific higher education outcomes (Arshed, Anwar, Hassan and Bukhari, 2019), where individuals who obtain a bachelor's degree maintained equilibrium with inflationary increases over time (Carlson and McChesney, 2015). Both degree type and field of study are important determinants of future income. Kim and Tamborini (2019) show that certain vocational diplomas and certificates are associated with higher lifetime earnings than bachelor's degrees in social sciences, liberal arts and education.

#### 4.4.2 Macro-economic wealth inequality model

Government expenditure on wealth redistributive measures targeting healthcare, social welfare, education and economic development has increased at average annual rate of 6.7% over the period. Overall, such expenditure increased by 79.4% over the time period. Total government expenditure over the same period has increased by 118.7%, at an average annual rate of 9.1%. Despite continuous annual increases in wealth redistributive expenditure, this expenditure is found to be dwindling over the time period. The net result of this expenditure trend is that  $\bar{B}_{WI}$  has not sufficiently increased at a high enough rate to decrease wealth inequality significantly. Despite the increase in  $\bar{B}_{WI}$  by 58.7% at an average annual rate of 5.3%,  $W_G$  increased by a net R3,039,411, from R14,742,237 in 2010 to R17,781,648 in 2019. This result implies that for government expenditure to provide sufficient wealth redistribution to the population, government must provide for additional expenditure over the lifetime of each member in the population to minimise  $W_G$  to zero.

The relatively small decrease in the wealth inequality ratio  $WI$  thus seems to be at odds with the increased levels of expenditure required to minimise  $WI$ . The net cause

of this is inherently two-fold. Firstly, government expenditure is constrained in that government can only allocate greater expenditure to wealth redistributive policies by either decreasing other expenditure items through reallocation of the budget, or by increasing budget expenditure at an increasing rate to generate an increased rate of expenditure on wealth redistribution. However, government's ability to utilise the first approach, budget reallocation, would most likely have a detrimental effect on other areas of society, since close to half the budget is already being spent on wealth redistributive and social relief measures. Government is also constrained in its ability to further increase the capacity for greater expenditure at an increasing rate to facilitate greater transfers.

Such an increase can be yielded through either increasing taxes at the personal income level, corporate level, untaxed sectors in the informal economy or through levies, such as value-added tax. Government could also increase expenditure through more government debt, in the form of government bonds and loans. Government is however, highly constrained with either of these approaches. As the personal finance wealth inequality model shows, the average South African is already severely constrained in their ability to be taxed more, even at the middle and high income levels, where  $WI:PI_{50-90}$  decreased from 0.253 in 2010 to 0.108 in 2019.  $WI:PI_{90-100}$  decreased from 2.023 to 0.979, indicating that the middle class only possessed 10.8% of the wealth required for a meaningful QoL, and the top 10 percent's wealth level were equivalent and consistent with a meaningful QoL. Any further additional taxes would simply plunge the middle class in South Africa into poverty, and the wealthy into either the middle class or induce an exodus of wealth and capital, which could otherwise be utilised in creating local business and employment opportunities. The risk of additional taxes having these effects on the population generating the majority of personal income tax is high. Baiardi, Profeta, Puglisi and Scabrosetti (2019) show that there exists a negative and statistically significant relationship between tax rates and economic growth. Through increased taxes, the ability of the middle class to generate meaningful market demand for goods would be severely impeded, increasing the risk of economic recessions and decreased levels of investment in the economy (Diacon and Maha, 2015).

At the corporate tax level, Lawless, McCoy, Morgenroth and O'Toole (2017) show that multinational firms are sensitive to corporate taxation policy, which influences their decision-making on investing in markets that are deemed more tax friendly. The relationship between increased corporate taxes and multinational investment and presence in an economy is shown to be negative. Increased government debt as a measure to decrease  $W_G$  does not seem to be a prudent policy for South Africa, considering that public debt is already high at the highest level it has ever been, at 81.8% of GDP (National Treasury, 2020b). The onset of the covid-19 pandemic and the effect on South Africa's fiscal position has been detrimental, and public debt-to-GDP is expected to increase in the next few years. Although capacity for increased debt may exist to increase wealth distribution  $\bar{B}_{WI}$  to consequently decrease  $W_G$ , increased levels of public debt increase the risk of creating an inflationary economic environment and increased levels of taxation in the future (Orihuela and Gómez, 2016; Romero and Marín, 2017). Increasing public expenditure through debt is shown to have a positive effect up to a margin of 62-66%, after which a negative effect on economic growth is experienced in developing, resource-rich countries (Ndoricimpa, 2020). Taxation of the informal economy in turn would require significant resources to be deployed, with potentially limited upside to increased tax revenue (Joshi, Prichard and Heady, 2013). Munjeyi (2017) suggests that tax policies that either deter tax evasion or eliminate incentives for tax evasion in the informal economy do not deliver the desired results. Designing and administering an effective tax structure for the informal economy relies on increased negotiation with informal sector associations to improve and encourage increased support and compliance with such regulation (Dube and Casale, 2016).

From both the personal finance wealth inequality model and the macro-economic wealth inequality model, the results show that the government's policy model to redirect wealth from a very small tax base that is under increasing financial strain, is unable to meet the wealth redistributive target  $\bar{B}_{WI}$  to meaningfully impact  $W_G$  sufficiently to increase QoL for most South Africans. Policies to increase wealth redistributive expenditure, such as increased taxation and increased public expenditure through debt would place the country at risk from both fiscal and monetary perspectives. The trajectories arising from such policy decisions in the long-run could

increase the likelihood of a long-term inflationary, low growth economic environment with an increase in the migration of skills and capital out of the country. The models further show that the volume of individuals in the bottom of the wealth distribution, the 0<sup>th</sup> and 0-50<sup>th</sup> percentile income groups, own virtually no wealth, however South Africa's middle class, the 50-90<sup>th</sup> percentile income group, doesn't possess any measure of meaningful wealth for redistribution, since the middle class is under severe financial strain. The 90-100<sup>th</sup> percentile income group have also experienced diminished levels of wealth, to the extent that current wealth levels are only just able to meet QoL requirements.

The working age population consists predominantly of unemployed and zero to low income earners with zero wealth. Xesibe and Nyasha (2020) show that for the period 1994 to 2017 in South Africa, that persistently high unemployment reduces economic growth. Through the negative relationship between unemployment and wages (Seputiene, 2011), a decrease in the unemployment rate would lead to an increase in total wages earned. This decrease in the unemployment rate would have a two-fold effect on reducing wealth inequality. Firstly, an increase in  $W(T)$  would increase the wealth inequality ratio  $WI$ . Secondly, as more individuals in the working age population are absorbed into the labour market, the requirement for government expenditure related to wealth redistribution  $\bar{B}_{WI}$  is reduced. Together, these two effects have a net decrease effect on  $W_G$ .

For the unemployment rate to decrease however, government needs to ensure the market economy requires sufficient demand for labour. Extensive social welfare programmes, excessive protective labour policies and decreased mobility for labour impedes labour demand (Gill, Koettl and Packard, 2013). This mechanism occurs through individuals treating social welfare and redistributive programmes as a measure of income, instead of a measure of temporary social relief and protection until employment opportunities are found (Biegert, 2017; Lehweß-Litzmann and Nicaise, 2020). Excessive protective labour policies share a negative relationship with unemployment outcomes, specifically around hiring and firing regulations and higher regulated employment costs (Bernal-Verdugo, Furceri and Guillaume, 2012). Blanchard and Galí (2010) show that inefficient employment variances arise when

labour markets are regulated by fixed-wage rigidities, pressuring a central bank to manage the trade-off between inflation and employment stability in the labour market.

#### 4.5 Comparison of results with literature

In the context of the research objectives of this study, the results of the model is in strong agreement with previous empirical findings on the relationships between macroeconomic policy and personal financial management factors with wealth inequality.

Concerning research objective one, policy effects on wealth inequality, the result obtained are in agreement with empirical results from Leibbrandt, Finn and Woolard (2012), Lannegran and Ito (2017), Padayachee (2019) and Polus, Kopiński and Tycholiz (2021). The study results and literature agree that government policies related to redistribution has failed to minimise wealth inequality.

Regarding research objectives two and three, these being how personal finance choices' affects wealth inequality and what the required degree of wealth to access a meaningful quality of life is, the results show that achieving a meaningful QoL is much larger than the actual lifetime level of wealth. Consequently, most South Africans do not possess enough wealth for household decision-making on wealth allocation to have a meaningful impact in reducing wealth inequality through more efficient use of assets. This result is in strong agreement with empirical studies performed by Carter and May (2001), Grawitzky (2003), Krivo and Kaufman (2004), Kotzé and Smit (2008), Dickens, Triest and Sederberg (2017) and Kim (2021).

Regarding research objective four, stated as what model can be proposed to decrease wealth inequality in South Africa, results show that government should shift policy from targeting wealth redistribution largely through lump sum transfers to increasing the labour market participation rate of the working age population. An open labour market would support investment into the economy, providing economic growth and upliftment through increased income and consequent ability to accumulate wealth. These results are in agreement with studies from Rudra (2004), Mehmood and Sadiq (2010), Lentz



and Tranæs (2005), Dickens, Triest and Sederberg (2017), Arendse and Stack (2018), Padayachee (2019) and Bond and Malikane (2019).

#### 4.6 Chapter conclusion

This chapter presented the results originating from the application of the models adopted in this study. Descriptive statistics for both the personal finance wealth inequality model and the macro-economic wealth inequality model were discussed, and both models were actualised and the findings discussed in detail. A comparison was also made between the findings of the study and empirical results of other studies in the literature.

The next chapter presents the conclusion to the study. The main findings of the study will be highlighted, and recommendations on what personal finance and policy actions can be taken to reduce wealth inequality will be presented. Suggestions for further study will also be made.

## 5 CHAPTER 5: CONCLUSION AND RECOMMENDATIONS

### 5.1 Introduction

The aim of this chapter is to provide a summary of the empirical findings and a conclusion in relation to the objectives of the study. The objectives of the study were:

1. To investigate how policies focused on addressing wealth inequality by the South African government affect wealth inequality.
2. To assess how South Africans' personal finance choices affect wealth inequality.
3. To ascertain the degree of wealth most South Africans are able to access a meaningful quality of life (QoL).
4. To propose a model that can be utilised to decrease wealth inequality in South Africa to an extent where most South Africans are able to access a meaningful quality of life (QoL).

This chapter aims to provide recommendations regarding personal finance and policy decision-making to reduce wealth inequality. Suggestions for further study are also provided.

### 5.2 Summary of key findings

The key findings for the personal finance wealth inequality and macro-economic wealth inequality models are presented. The results obtained in this study are consistent and in agreement with empirical findings of other studies in the literature.

#### 5.2.1 Objective one: policy effects on wealth inequality

The results of the macroeconomic wealth inequality model show that despite increases in wealth redistributive expenditure, this expenditure is found to be dwindling over the time period. Average expenditure related to wealth redistributive policies ( $\bar{B}_{WI}$ ) has not sufficiently increased at large enough rate to decrease wealth inequality significantly over the period. This implies that for government expenditure to provide sufficient

wealth redistribution to the population, additional expenditure over the lifetime of each member in the population to minimise the redistributive wealth transfer distance ( $W_G$ ) to zero is required.

Government is however constrained in the ability to increase expenditure to the required level to adequately minimise the wealth inequality ratio ( $WI$ ). Expenditure is constrained in that wealth redistributive expenditure can only be increased at a higher rate through either budget reallocation, which would most likely have a detrimental effect on other areas of society, or through either increasing taxes or more government debt. Government is however, highly constrained with either of these approaches, since the average South African is already severely constrained in their ability to be taxed more. Increased government debt increases the risk of creating an inflationary economic environment and increased levels of taxation in the future.

The results show that the government's policy model to redirect wealth, through either increased taxation on a very small tax base that is under increasing financial strain, or through further increases in expenditure through government debt, is unable to meet the wealth redistributive target  $\bar{B}_{WI}$  to meaningfully decrease the redistributive wealth transfer distance ( $W_G$ ) sufficiently to increase QoL for most South Africans.

The current policy response that the South African government have implemented over the period 2010 to 2019 has thus been insufficient in raising the QoL of the population sufficiently.

### 5.2.2 Objective two: personal finance choices' effects on wealth inequality

The results of the model show that wealth inequality has decreased only marginally, and that all individuals who generate a taxable income have experienced declined wealth over the time period. The wealth inequality ratio ( $WI$ ) increased only marginally, implying that very little wealth has been redistributed to increase the QoL meaningfully for the most marginalised.

The least wealthy individuals, excluding individuals in the 0<sup>th</sup> percentile income group, experienced a larger decrease in relative wealth than the middle and wealthy classes. The 0<sup>th</sup> percentile income population group, who possess zero wealth, experienced large upward mobility from the 0<sup>th</sup> to the 0-50<sup>th</sup> percentile income group.

The model also shows that the average South African household allocates a much higher proportion of wealth to consumption and healthcare, and smaller contributions to education and bequeathed estate. The allocation of wealth to education and bequeathed estate have also both decreased relatively to consumption and healthcare across the period.

The results of the personal finance wealth inequality model shows that most South African households do not possess enough wealth for household decision-making on wealth allocation to have a meaningful impact in reducing wealth inequality through more efficient use of assets. This is evident through consumption requirements alone exceeding the lifetime level of wealth ( $W(T)$ ) for every year in the period by an average factor of five. South Africans' personal finance choices thus have a small effect on wealth inequality.

### 5.2.3 Objective three: the required degree of wealth to access a meaningful quality of life

The personal finance wealth inequality model determined the required level of wealth to access a sufficient QoL as the variables quality of life wealth ( $W_{QoL}(T)$ ) and 0<sup>th</sup> generation quality of life wealth ( $W'_{QoL}(T)$ ).

The results of the study show that on average, the required degree of wealth to access a meaningful QoL is 12 times larger than the actual lifetime level of wealth.

#### 5.2.4 Objective four: proposed model to decrease wealth inequality in South Africa

The proposed model to decrease wealth inequality is defined through both the redistributive wealth distance ( $W_G$ ) and the wealth inequality ratio ( $WI$ ), as given by equations 10 and 17 in chapter 3

$$WI = \frac{W(T)}{W'_{QOL}(T)}, W'_{QOL}(T) > 0 \quad (10)$$

$$W_G = W'_{QOL}(T) - \bar{B}_{WI} + W(T) \quad (17)$$

Equation 10 can then be substituted into equation 17 by rearranging the equation to

$$W(T) = WI \times W'_{QOL}(T)$$

and then replacing the lifetime level of wealth term ( $W(T)$ ) in equation 17 yields equation 22

$$W_G = W'_{QOL}(T) [1 + WI] - \bar{B}_{WI} \quad (22)$$

where the redistributive wealth distance  $W_G$  is a function of the variables 0<sup>th</sup> generation quality of life wealth ( $W'_{QOL}(T)$ ), the wealth inequality ratio ( $WI$ ) and average expenditure related to wealth redistributive policies ( $\bar{B}_{WI}$ ). Since the model attempts to maximise wealth equality, the redistributive wealth distance  $W_G$  is minimal at zero. Applying this to equation 22 yields equation 23

$$\bar{B}_{WI} = W'_{QOL}(T) [1 + WI] \quad (23)$$

Applying the steady-state to equation 23 allows the variable 0<sup>th</sup> generation quality of life wealth ( $W'_{QOL}(T)$ ) to be fixed as a constant, and the resulting wealth inequality ratio ( $WI$ ) being targeted then implies the average level of expenditure related to wealth redistributive policies ( $\bar{B}_{WI}$ ) per individual of working age in the population required to

achieve such a ratio. Since all variables of equation 23 can only be positive and zero or greater than zero, equation 23 is a linear increasing function. Figure 10 illustrates the model visually as described by equation 23.

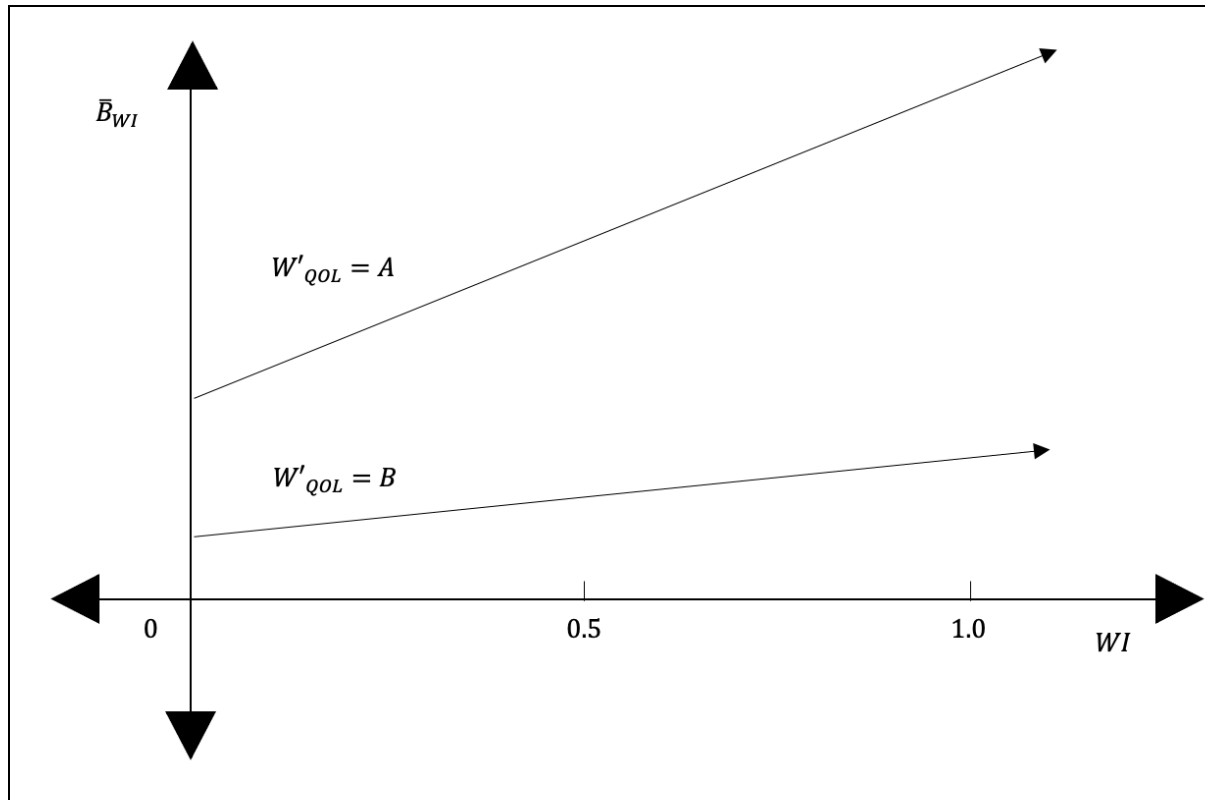


Figure 10: visual representation of proposed model to decrease wealth inequality in South Africa.

Figure 10 shows how different levels of variable 0<sup>th</sup> generation quality of life wealth ( $W'_{QOL}(T)$ ) yield different slopes for equation 23. Through selecting a value for the wealth inequality ratio between 0 and 1 a corresponding policy response is yielded as the average level of expenditure related to wealth redistributive policies ( $\bar{B}_{WI}$ ) per individual of working age in the population.

### 5.3 Implications and recommendations

The personal finance wealth inequality model shows that most households do not possess enough wealth for household decision-making on wealth allocation to have a meaningful impact in reducing wealth inequality long-term. The allocation of assets towards education are most likely though to reduce wealth inequality in the long-term.

Since consumption and healthcare are necessities, shifting asset allocation from the future bequeathed estate to current education requirements could provide greater capacity to acquire such assets in the near future, at a relatively higher income and consequent wealth level for the most marginalised. Higher education outcomes provide a greater probability for upliftment out of poverty into a higher position in the wealth distribution. Both degree type and field of study are important determinants of future income.

The macro-economic wealth inequality model shows that government policy is unable to sufficiently raise enough individuals of working age up the average QoL through current wealth redistributive policies, as well as adopting other policy options without serious fiscal, monetary and increased poverty risk in the long-term. The working age population consists predominantly of unemployed, zero to low income earners with zero wealth. A net decrease in the redistributive wealth transfer ( $W_G$ ) can be achieved sustainably through aggressive policy focus on reducing the unemployment rate. A decrease in unemployment would elevate more individuals into higher wealth levels long-term, reducing wealth inequality. As more individuals in the working age population are absorbed into the labour market, the requirement for government expenditure related to wealth redistribution is also reduced.

South African individuals and household should prioritise increased allocation of resources firstly to education, especially education in labour sectors that possess and foresee a critical shortage of skills in the future. Such labour markets are characterised then by stable and higher levels of income, which then provides a mechanism for the accumulation of wealth in the form of increasing the bequeathed estate. This in turn will lead to a decrease in wealth inequality and a concurrent increase in QoL.

The South African government should continue to provide social protection and wealth redistribution, although the policy response is recommended to change. Instead of targeting wealth redistribution largely through lump sum transfers to individuals and households, the optimal use of resources necessitates a change in policy to provide a much larger focus on increasing the labour market participation rate of the working age population. The key policy focus should be to create an environment in which private enterprises are able to absorb the labour capital South Africa possess.

Government should also refrain from assuming the increasing role of absorbing more and more labour, be it through different government departments or public enterprises. Through turning public enterprises profitable, large amounts of revenue can be employed to invest in public-private ventures to increase labour market competitiveness and labour market absorption. An open labour market would also support further private and foreign direct investment into the economy, providing further economic growth and upliftment through increased income and consequent ability to accumulate wealth.

#### 5.4 Suggestions for future research

The study did not include all forms of wealth currently owned by South Africans as part of determining the wealth distribution in the models. Including these assets in further studies could provide greater sensitivity in the models to changes in personal finance and macro-economic factors. Including population dynamics, such as age and gender, could further enhance and show differentials in wealth inequality to a more sensitive degree, especially in light of persistently high youth unemployment and wage and wealth disparities between genders.



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## Appendix A

Table A-1: correlation analysis of variables for the personal finance wealth inequality model.

|    | A     | B     | C     | D     | E     | F     | G     | H     | I     | J     | K     | L     | M     | N     | O     | P     | Q     | R     | S     | T     | U     | V     | W    | X    | Y    | Z    | AA   | AB   | AC   | AD   |  |  |
|----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|------|------|------|------|------|------|------|--|--|
| A  | 1,00  |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |      |      |      |      |      |      |      |      |  |  |
| B  | 0,95  | 1,00  |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |      |      |      |      |      |      |      |      |  |  |
| C  | 0,79  | 0,62  | 1,00  |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |      |      |      |      |      |      |      |      |  |  |
| D  | 0,99  | 0,96  | 0,74  | 1,00  |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |      |      |      |      |      |      |      |      |  |  |
| E  | 0,98  | 0,94  | 0,75  | 1,00  | 1,00  |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |      |      |      |      |      |      |      |      |  |  |
| F  | 0,96  | 0,95  | 0,67  | 0,99  | 0,99  | 1,00  |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |      |      |      |      |      |      |      |      |  |  |
| G  | 0,97  | 0,89  | 0,86  | 0,97  | 0,97  | 0,93  | 1,00  |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |      |      |      |      |      |      |      |      |  |  |
| H  | 0,84  | 0,89  | 0,55  | 0,84  | 0,79  | 0,79  | 0,76  | 1,00  |       |       |       |       |       |       |       |       |       |       |       |       |       |       |      |      |      |      |      |      |      |      |  |  |
| I  | 0,92  | 0,90  | 0,83  | 0,92  | 0,91  | 0,88  | 0,91  | 0,80  | 1,00  |       |       |       |       |       |       |       |       |       |       |       |       |       |      |      |      |      |      |      |      |      |  |  |
| J  | -0,90 | -0,96 | -0,56 | -0,90 | -0,87 | -0,87 | -0,84 | -0,88 | -0,85 | 1,00  |       |       |       |       |       |       |       |       |       |       |       |       |      |      |      |      |      |      |      |      |  |  |
| K  | 0,98  | 0,92  | 0,87  | 0,97  | 0,96  | 0,93  | 0,98  | 0,83  | 0,95  | -0,86 | 1,00  |       |       |       |       |       |       |       |       |       |       |       |      |      |      |      |      |      |      |      |  |  |
| L  | -0,38 | -0,26 | -0,72 | -0,34 | -0,32 | -0,26 | -0,40 | -0,42 | -0,58 | 0,20  | -0,52 | 1,00  |       |       |       |       |       |       |       |       |       |       |      |      |      |      |      |      |      |      |  |  |
| M  | -0,18 | -0,42 | -0,07 | -0,19 | -0,16 | -0,15 | -0,16 | -0,39 | -0,40 | 0,50  | -0,22 | 0,08  | 1,00  |       |       |       |       |       |       |       |       |       |      |      |      |      |      |      |      |      |  |  |
| N  | 0,66  | 0,42  | 0,68  | 0,59  | 0,62  | 0,56  | 0,69  | 0,33  | 0,44  | -0,42 | 0,64  | -0,24 | 0,45  | 1,00  |       |       |       |       |       |       |       |       |      |      |      |      |      |      |      |      |  |  |
| O  | -0,31 | -0,32 | -0,03 | -0,35 | -0,34 | -0,40 | -0,23 | -0,31 | -0,06 | 0,14  | -0,24 | -0,17 | -0,29 | -0,20 | 1,00  |       |       |       |       |       |       |       |      |      |      |      |      |      |      |      |  |  |
| P  | 0,99  | 0,94  | 0,83  | 0,97  | 0,96  | 0,93  | 0,97  | 0,85  | 0,94  | -0,90 | 0,99  | -0,45 | -0,28 | 0,62  | -0,25 | 1,00  |       |       |       |       |       |       |      |      |      |      |      |      |      |      |  |  |
| Q  | 0,95  | 0,98  | 0,65  | 0,96  | 0,95  | 0,96  | 0,89  | 0,86  | 0,88  | -0,92 | 0,92  | -0,28 | -0,33 | 0,47  | -0,42 | 0,95  | 1,00  |       |       |       |       |       |      |      |      |      |      |      |      |      |  |  |
| R  | 0,96  | 0,99  | 0,67  | 0,96  | 0,94  | 0,94  | 0,91  | 0,90  | 0,91  | -0,95 | 0,94  | -0,32 | -0,42 | 0,44  | -0,33 | 0,96  | 0,99  | 1,00  |       |       |       |       |      |      |      |      |      |      |      |      |  |  |
| S  | 1,00  | 0,96  | 0,79  | 0,99  | 0,98  | 0,96  | 0,97  | 0,85  | 0,93  | -0,90 | 0,99  | -0,39 | -0,22 | 0,62  | -0,33 | 0,99  | 0,97  | 0,97  | 1,00  |       |       |       |      |      |      |      |      |      |      |      |  |  |
| T  | 0,99  | 0,92  | 0,80  | 0,98  | 0,97  | 0,95  | 0,96  | 0,84  | 0,88  | -0,85 | 0,97  | -0,40 | -0,09 | 0,70  | -0,39 | 0,98  | 0,93  | 0,93  | 0,99  | 1,00  |       |       |      |      |      |      |      |      |      |      |  |  |
| U  | 0,99  | 0,97  | 0,72  | 0,99  | 0,99  | 0,98  | 0,95  | 0,85  | 0,89  | -0,90 | 0,96  | -0,31 | -0,20 | 0,58  | -0,42 | 0,97  | 0,98  | 0,97  | 0,99  | 0,98  | 1,00  |       |      |      |      |      |      |      |      |      |  |  |
| V  | -0,94 | -1,00 | -0,59 | -0,96 | -0,95 | -0,96 | -0,88 | -0,87 | -0,88 | 0,95  | -0,90 | 0,21  | 0,39  | -0,42 | 0,35  | -0,93 | -0,98 | -0,99 | -0,95 | -0,91 | -0,97 | 1,00  |      |      |      |      |      |      |      |      |  |  |
| W  | 0,99  | 0,93  | 0,77  | 0,98  | 0,98  | 0,96  | 0,97  | 0,79  | 0,90  | -0,89 | 0,96  | -0,33 | -0,15 | 0,70  | -0,25 | 0,97  | 0,92  | 0,93  | 0,98  | 0,97  | 0,97  | -0,93 | 1,00 |      |      |      |      |      |      |      |  |  |
| X  | 0,92  | 0,78  | 0,92  | 0,86  | 0,86  | 0,80  | 0,92  | 0,72  | 0,89  | -0,77 | 0,95  | -0,60 | -0,12 | 0,76  | -0,10 | 0,93  | 0,79  | 0,82  | 0,90  | 0,91  | 0,84  | -0,76 | 0,91 | 1,00 |      |      |      |      |      |      |  |  |
| Y  | 0,99  | 0,94  | 0,84  | 0,98  | 0,98  | 0,95  | 0,98  | 0,83  | 0,95  | -0,89 | 1,00  | -0,44 | -0,23 | 0,63  | -0,26 | 1,00  | 0,94  | 0,96  | 0,99  | 0,98  | 0,97  | -0,93 | 0,98 | 0,93 | 1,00 |      |      |      |      |      |  |  |
| Z  | 1,00  | 0,94  | 0,83  | 0,98  | 0,98  | 0,95  | 0,98  | 0,84  | 0,93  | -0,88 | 0,99  | -0,44 | -0,20 | 0,65  | -0,29 | 1,00  | 0,95  | 0,96  | 1,00  | 0,99  | 0,98  | -0,93 | 0,98 | 0,93 | 1,00 | 1,00 |      |      |      |      |  |  |
| AA | 0,90  | 0,99  | 0,55  | 0,92  | 0,90  | 0,91  | 0,84  | 0,91  | 0,87  | -0,97 | 0,87  | -0,22 | -0,50 | 0,31  | -0,29 | 0,90  | 0,96  | 0,98  | 0,92  | 0,86  | 0,93  | -0,98 | 0,87 | 0,71 | 0,90 | 0,89 | 1,00 |      |      |      |  |  |
| AB | 1,00  | 0,94  | 0,82  | 0,98  | 0,98  | 0,95  | 0,98  | 0,82  | 0,92  | -0,89 | 0,99  | -0,40 | -0,19 | 0,68  | -0,27 | 0,99  | 0,94  | 0,95  | 0,99  | 0,99  | 0,97  | -0,93 | 0,99 | 0,94 | 0,99 | 1,00 | 0,88 | 1,00 |      |      |  |  |
| AC | 1,00  | 0,94  | 0,83  | 0,99  | 0,98  | 0,95  | 0,98  | 0,84  | 0,94  | -0,89 | 0,99  | -0,44 | -0,22 | 0,64  | -0,28 | 1,00  | 0,95  | 0,96  | 1,00  | 0,99  | 0,98  | -0,93 | 0,98 | 0,93 | 1,00 | 1,00 | 0,90 | 1,00 | 1,00 |      |  |  |
| AD | 0,98  | 0,90  | 0,87  | 0,96  | 0,96  | 0,92  | 0,98  | 0,77  | 0,94  | -0,86 | 0,99  | -0,46 | -0,19 | 0,70  | -0,20 | 0,99  | 0,90  | 0,92  | 0,98  | 0,97  | 0,95  | -0,89 | 0,98 | 0,96 | 0,99 | 0,99 | 0,84 | 0,99 | 0,99 | 1,00 |  |  |

\*Variable names are abbreviated with letters. The letter designation can be matched with corresponding variable name in table A-2.

Table A-2: personal finance wealth inequality model variable designation for table A-1.

| Variable name   | Table A-1 designation |
|---|-----------------------|
| Total annual taxable income   | A                     |
| Registered PAYE individuals   | B                     |
| Effective income tax rate   | C                     |
| Population of working age   | D                     |
| Labour force  | E                     |
| Employed  | F                     |
| Unemployed  | G                     |
| Discouraged work seekers  | H                     |
| Total enrolment in public higher education                                      | I                     |
| Years to higher education completion (at graduation rate exceeds 50% of intake) | J                     |
| Total grants and tuition in higher education                                    | K                     |
| Number of property transfers  | L                     |
| Purchase price  | M                     |
| Prime interest rate   | N                     |
| Gross household savings   | O                     |
| Number of households  | P                     |
| Number of active members (retirement funds)                                     | Q                     |
| Number of pension members (retirement funds)                                    | R                     |
| Total retirement contributions  | S                     |
| Total benefits paid   | T                     |
| Total assets  | U                     |
| Average births per woman  | V                     |
| Average life expectancy   | W                     |
| Median age of mother by birth   | X                     |
| Total risk contributions (medical schemes)                                      | Y                     |
| Total claims (medical schemes)  | Z                     |
| Number of beneficiaries (medical schemes)                                       | AA                    |
| Retail trade sales  | AB                    |
| Population  | AC                    |
| Vehicle price   | AD                    |

Table A-3: independent variable values for consumption function q1 for the period 2010 to 2019.

| Year                       | 2010    | 2011    | 2012    | 2013    | 2014    | 2015    | 2016    | 2017    | 2018         | 2019         |
|----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|--------------|--------------|
| $H_P$                      | 4.58    | 4.51    | 4.46    | 4.42    | 4.39    | 4.37    | 4.36    | 4.34    | 4.33         | 4.32         |
| $S_R$<br>(ZAR<br>millions) | 565 605 | 617 765 | 668 148 | 703 801 | 764 300 | 850 446 | 933 854 | 998 949 | 1 044<br>391 | 1 091<br>504 |
| $P$<br>(thousands)         | 50 850  | 51 574  | 52 325  | 53 104  | 53 912  | 54 750  | 55 620  | 56 522  | 57 458       | 58 429       |
| $P_{C,ip}$<br>(ZAR)        | 32 287  | 32 977  | 33 665  | 34 144  | 36 005  | 38 916  | 41 853  | 45 764  | 46 480       | 47 707       |
| $P_{P,ip}$<br>(ZAR)        | 219 999 | 139 821 | 104 776 | 117 576 | 130 005 | 147 107 | 158 601 | 136 412 | 251 723      | 183 637      |
| $S_H$<br>(ZAR)             | 3 268   | 3 289   | 3 396   | 3 418   | 2 032   | 2 002   | 2 345   | 2 889   | 2 641        | 2 202        |
| $N_P$                      | 1.52    | 1.51    | 1.54    | 1.55    | 1.58    | 1.56    | 1.58    | 1.58    | 1.60         | 1.57         |
| $C_A$<br>(ZAR)             | 13 666  | 14 776  | 15 475  | 16 791  | 17 853  | 19 123  | 20 508  | 21 211  | 22 355       | 23 441       |
| $B_P$<br>(ZAR)             | 49 468  | 36 133  | 35 564  | 39 010  | 47 075  | 54 086  | 58 474  | 55 190  | 58 937       | 60 121       |

|       |      |      |      |      |      |      |      |      |      |      |
|-------|------|------|------|------|------|------|------|------|------|------|
| $T_1$ | 23   | 23   | 23   | 23   | 23   | 23   | 23   | 23   | 23   | 23   |
| $T_3$ | 60   | 60   | 60   | 60   | 60   | 60   | 60   | 60   | 60   | 60   |
| $T_4$ | 66.6 | 66.9 | 67.0 | 67.5 | 67.6 | 68.3 | 68.7 | 69.2 | 69.2 | 69.2 |

Table A-4: independent variable values for healthcare function q2 for the period 2010 to 2019.

|                                   | Year           | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   |
|-----------------------------------|----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| $C_{MRT_i}$<br>per<br>age<br>band | <b>Under 1</b> | 13 106 | 14 037 | 18 123 | 16 337 | 36 588 | 19 914 | 21 719 | 33 357 | 26 886 | 25 711 |
|                                   | <b>1-4</b>     | 4 631  | 4 891  | 5 149  | 5 672  | 6 588  | 7 156  | 7 976  | 8 260  | 8 883  | 9 205  |
|                                   | <b>5-9</b>     | 3 466  | 3 696  | 3 799  | 4 134  | 4 507  | 4 867  | 5 253  | 5 633  | 5 812  | 6 079  |
|                                   | <b>10-14</b>   | 3 421  | 3 747  | 4 009  | 4 475  | 4 911  | 5 458  | 5 610  | 6 060  | 6 375  | 6 670  |
|                                   | <b>15-19</b>   | 4 462  | 4 925  | 5 332  | 6 002  | 7 078  | 7 743  | 8 237  | 8 959  | 9 342  | 9 921  |
|                                   | <b>20-24</b>   | 5 607  | 6 352  | 7 142  | 7 954  | 9 064  | 10 849 | 11 561 | 12 655 | 12 648 | 13 648 |
|                                   | <b>25-29</b>   | 7 531  | 8 019  | 8 825  | 9 823  | 13 009 | 13 399 | 13 925 | 15 605 | 15 963 | 16 570 |
|                                   | <b>30-34</b>   | 10 343 | 11 101 | 11 650 | 12 608 | 13 807 | 15 348 | 16 104 | 17 475 | 18 152 | 18 952 |
|                                   | <b>35-39</b>   | 10 042 | 10 960 | 11 692 | 13 115 | 14 974 | 16 382 | 17 358 | 18 131 | 19 051 | 20 145 |
|                                   | <b>40-44</b>   | 11 585 | 12 403 | 12 958 | 14 360 | 16 239 | 18 138 | 19 192 | 20 337 | 21 353 | 22 360 |
|                                   | <b>45-49</b>   | 13 351 | 14 513 | 15 363 | 17 124 | 18 303 | 20 758 | 22 018 | 23 339 | 25 027 | 26 262 |
|                                   | <b>50-54</b>   | 16 508 | 17 542 | 18 313 | 20 081 | 21 305 | 24 327 | 26 378 | 28 019 | 30 107 | 31 739 |
|                                   | <b>55-59</b>   | 22 111 | 23 622 | 24 068 | 26 237 | 25 387 | 30 552 | 32 373 | 33 941 | 36 678 | 39 409 |
|                                   | <b>60-64</b>   | 27 155 | 29 090 | 30 400 | 33 301 | 31 490 | 38 148 | 41 080 | 42 617 | 45 980 | 49 453 |
|                                   | <b>65-69</b>   | 35 992 | 38 609 | 38 125 | 41 307 | 38 817 | 46 191 | 49 582 | 52 766 | 56 854 | 60 747 |
|                                   | <b>70-74</b>   | 42 943 | 45 261 | 45 992 | 50 224 | 44 108 | 53 964 | 58 414 | 60 291 | 66 236 | 71 724 |
| $N_C$                             | 2.58           | 2.51   | 2.46   | 2.42   | 2.39   | 2.37   | 2.36   | 2.34   | 2.33   | 2.32   |        |
| $T_1$                             | 23             | 23     | 23     | 23     | 23     | 23     | 23     | 23     | 23     | 23     |        |
| $T_4$                             | 66.6           | 66.9   | 67.0   | 67.5   | 67.6   | 68.3   | 68.7   | 69.2   | 69.2   | 69.2   |        |
| $T_{MA}$                          | 26.4           | 26.5   | 26.6   | 26.3   | 26.5   | 26.8   | 27.2   | 27.5   | 27.9   | 27.9   |        |
| $T_{EG}$                          | 8              | 7      | 6      | 6      | 6      | 6      | 5      | 5      | 5      | 5      |        |

Table A-5: independent variable values for education function q3 for the period 2010 to 2019.

| Year              | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   |
|-------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| $N_C$             | 2.58   | 2.51   | 2.46   | 2.42   | 2.39   | 2.37   | 2.36   | 2.34   | 2.33   | 2.32   |
| $C_{HE}$<br>(ZAR) | 45 869 | 47 689 | 50 995 | 53 970 | 60 042 | 61 870 | 69 034 | 71 122 | 76 436 | 82 265 |
| $T_{MA}$          | 26.4   | 26.5   | 26.6   | 26.3   | 26.5   | 26.8   | 27.2   | 27.5   | 27.9   | 27.9   |
| $T_{EG}$          | 8      | 7      | 6      | 6      | 6      | 6      | 5      | 5      | 5      | 5      |

Table A-6: independent variable values for bequeathed estate function q4 for the period 2010 to 2019.

| Year                 | 2010         | 2011         | 2012    | 2013         | 2014         | 2015         | 2016         | 2017         | 2018         | 2019         |
|----------------------|--------------|--------------|---------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| $N_C$                | 2.58         | 2.51         | 2.46    | 2.42         | 2.39         | 2.37         | 2.36         | 2.34         | 2.33         | 2.32         |
| $V_{P,T_1}$<br>(ZAR) | 1 912<br>171 | 1 295<br>033 | 986 181 | 1 129<br>033 | 1 198<br>006 | 1 325<br>559 | 1 332<br>139 | 1 147<br>218 | 2 160<br>910 | 1 570<br>973 |
| $C_A$<br>(ZAR)       | 13 666       | 14 776       | 15 475  | 16 791       | 17 853       | 19 123       | 20 508       | 21 211       | 22 355       | 23 441       |
| $B_P$<br>(ZAR)       | 49 468       | 36 133       | 35 564  | 39 010       | 47 075       | 54 086       | 58 474       | 55 190       | 58 937       | 60 121       |
| $r_P$<br>(%)         | 2            | 2            | 2       | 2            | 2            | 2            | 2            | 2            | 2            | 2            |
| $r_R$                | 5            | 5            | 5       | 5            | 5            | 5            | 5            | 5            | 5            | 5            |



| (%)   |      |      |      |      |      |      |      |      |      |      |
|-------|------|------|------|------|------|------|------|------|------|------|
| $T_1$ | 23   | 23   | 23   | 23   | 23   | 23   | 23   | 23   | 23   | 23   |
| $T_3$ | 60   | 60   | 60   | 60   | 60   | 60   | 60   | 60   | 60   | 60   |
| $T_4$ | 66.6 | 66.9 | 67.0 | 67.5 | 67.6 | 68.3 | 68.7 | 69.2 | 69.2 | 69.2 |

Table A-7: independent variable values for cost of unemployment function q5 for the period 2010 to 2019.

| Year                    | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   |
|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| $P_E$<br>(thousands)    | 13 061 | 13 125 | 13 447 | 14 692 | 15 094 | 15 657 | 15 545 | 16 100 | 16 288 | 16 313 |
| $P_{WA}$<br>(thousands) | 31 946 | 32 435 | 32 903 | 34 712 | 35 332 | 35 955 | 36 591 | 37 217 | 37 832 | 38 433 |
| $T_1$                   | 23     | 23     | 23     | 23     | 23     | 23     | 23     | 23     | 23     | 23     |
| $T_4$                   | 66.6   | 66.9   | 67.0   | 67.5   | 67.6   | 68.3   | 68.7   | 69.2   | 69.2   | 69.2   |

Table A-8: results for the personal finance wealth inequality model for tranche 2010.

| Year T | q1<br>(ZAR) | q2<br>(ZAR) | q3<br>(ZAR) | q4<br>(ZAR) | q5<br>(%) | $W_{QOL}$<br>(ZAR) | $W'_{QOL}$<br>(ZAR) |
|--------|-------------|-------------|-------------|-------------|-----------|--------------------|---------------------|
| 23     | 306 159     | 11 213      | 0           | 1 939 503   | 49.7      | 2 414 642          | 475 140             |
| 24     | 612 317     | 22 427      | 0           | 2 006 445   | 49.7      | 2 956 724          | 950 279             |
| 25     | 918 476     | 37 489      | 0           | 2 075 587   | 49.7      | 3 506 767          | 1 431 180           |
| 26     | 1 253 332   | 132 006     | 0           | 832 177     | 49.7      | 2 906 175          | 2 073 998           |
| 27     | 1 588 188   | 187 706     | 0           | 860 784     | 49.7      | 3 519 486          | 2 658 702           |
| 28     | 1 923 044   | 243 406     | 0           | 890 349     | 49.7      | 4 133 756          | 3 243 406           |
| 29     | 2 225 612   | 299 107     | 0           | 920 912     | 49.7      | 4 700 685          | 3 779 773           |
| 30     | 2 528 181   | 367 688     | 0           | 952 512     | 49.7      | 5 287 936          | 4 335 424           |
| 31     | 2 830 749   | 430 933     | 0           | 985 191     | 49.7      | 5 868 277          | 4 883 086           |
| 32     | 3 133 318   | 494 179     | 0           | 1 018 993   | 49.7      | 6 449 741          | 5 430 749           |
| 33     | 3 435 886   | 557 424     | 0           | 1 053 964   | 49.7      | 7 032 375          | 5 978 411           |
| 34     | 3 738 455   | 620 670     | 0           | 1 090 152   | 49.7      | 7 616 226          | 6 526 074           |
| 35     | 4 041 023   | 682 535     | 0           | 1 127 608   | 49.7      | 8 199 278          | 7 071 671           |
| 36     | 4 343 592   | 744 196     | 0           | 1 166 383   | 49.7      | 8 783 343          | 7 616 960           |
| 37     | 4 646 160   | 805 856     | 0           | 1 206 533   | 49.7      | 9 368 783          | 8 162 249           |
| 38     | 4 948 729   | 867 516     | 0           | 1 248 116   | 49.7      | 9 955 655          | 8 707 539           |
| 39     | 5 251 297   | 929 177     | 0           | 1 291 191   | 49.7      | 10 544 019         | 9 252 828           |
| 40     | 5 553 866   | 997 903     | 0           | 1 335 821   | 49.7      | 11 144 517         | 9 808 697           |
| 41     | 5 856 434   | 1 071 398   | 0           | 1 382 072   | 49.7      | 11 753 776         | 10 371 704          |
| 42     | 6 159 003   | 1 144 893   | 0           | 1 430 013   | 49.7      | 12 364 724         | 10 934 711          |
| 43     | 6 241 572   | 1 218 389   | 0           | 1 479 716   | 49.7      | 12 648 072         | 11 168 356          |
| 44     | 6 324 141   | 1 291 884   | 0           | 1 531 256   | 49.7      | 12 933 257         | 11 402 001          |
| 45     | 6 406 710   | 1 373 467   | 118 342     | 1 584 713   | 49.7      | 13 409 637         | 11 824 924          |
| 46     | 6 489 279   | 1 460 293   | 236 684     | 1 640 168   | 49.7      | 13 895 866         | 12 255 698          |
| 47     | 6 571 849   | 1 547 120   | 355 025     | 1 697 708   | 49.7      | 14 384 180         | 12 686 472          |
| 48     | 6 654 418   | 1 633 946   | 473 367     | 1 757 425   | 49.7      | 14 874 670         | 13 117 246          |
| 49     | 6 736 987   | 1 720 773   | 591 709     | 1 819 412   | 49.7      | 15 367 431         | 13 548 019          |
| 50     | 6 819 556   | 1 822 059   | 710 051     | 1 883 768   | 49.7      | 15 884 209         | 14 000 441          |
| 51     | 6 902 126   | 1 932 158   | 828 392     | 1 950 599   | 49.7      | 16 416 655         | 14 466 056          |

|    |           |           |         |           |      |            |            |
|----|-----------|-----------|---------|-----------|------|------------|------------|
| 52 | 6 984 695 | 2 042 257 | 946 734 | 2 020 012 | 49.7 | 16 951 684 | 14 931 672 |
| 53 | 7 038 567 | 2 075 274 | 946 734 | 2 092 121 | 49.7 | 17 153 874 | 15 061 753 |
| 54 | 7 092 438 | 2 108 290 | 946 734 | 2 167 046 | 49.7 | 17 358 880 | 15 191 834 |
| 55 | 7 146 310 | 2 152 512 | 946 734 | 2 244 912 | 49.7 | 17 583 602 | 15 338 690 |
| 56 | 7 200 182 | 2 196 733 | 946 734 | 2 325 850 | 49.7 | 17 811 396 | 15 485 547 |
| 57 | 7 254 054 | 2 240 955 | 946 734 | 2 409 996 | 49.7 | 18 042 399 | 15 632 403 |
| 58 | 7 307 926 | 2 285 176 | 946 734 | 2 497 495 | 49.7 | 18 276 754 | 15 779 259 |
| 59 | 7 361 798 | 2 329 398 | 946 734 | 2 588 497 | 49.7 | 18 514 612 | 15 926 116 |
| 60 | 7 415 670 | 2 383 708 | 946 734 | 2 683 159 | 49.7 | 18 771 235 | 16 088 075 |
| 61 | 7 514 606 | 2 438 018 | 946 734 | 2 675 654 | 49.7 | 18 993 155 | 16 317 501 |
| 62 | 7 613 542 | 2 492 328 | 946 734 | 2 668 766 | 49.7 | 19 215 693 | 16 546 927 |
| 63 | 7 712 479 | 2 546 638 | 946 734 | 2 662 506 | 49.7 | 19 438 860 | 16 776 353 |
| 64 | 7 811 415 | 2 600 948 | 946 734 | 2 656 889 | 49.7 | 19 662 668 | 17 005 779 |
| 65 | 7 910 352 | 2 672 932 | 946 734 | 2 651 926 | 49.7 | 19 913 591 | 17 261 666 |
| 66 | 8 009 288 | 2 744 916 | 946 734 | 2 647 630 | 49.7 | 20 165 182 | 17 517 552 |
| 67 | 8 108 224 | 2 816 900 | 946 734 | 2 644 016 | 49.7 | 20 417 454 | 17 773 438 |

Table A-9: results for the personal finance wealth inequality model for tranche 2011.

| Year T | q1<br>(ZAR) | q2<br>(ZAR) | q3<br>(ZAR) | q4<br>(ZAR) | q5<br>(%) | $W_{QoL}$<br>(ZAR) | $W'_{QoL}$<br>(ZAR) |
|--------|-------------|-------------|-------------|-------------|-----------|--------------------|---------------------|
| 23     | 230 656     | 12 704      | 0           | 1 324 584   | 50.1      | 1 689 778          | 365 194             |
| 24     | 461 312     | 25 408      | 0           | 1 381 513   | 50.1      | 2 111 901          | 730 387             |
| 25     | 691 969     | 41 445      | 0           | 1 440 512   | 50.1      | 2 541 095          | 1 100 583           |
| 26     | 952 690     | 140 917     | 0           | 598 274     | 50.1      | 2 239 374          | 1 641 100           |
| 27     | 1 213 412   | 199 137     | 0           | 623 536     | 50.1      | 2 743 250          | 2 119 714           |
| 28     | 1 474 133   | 257 357     | 0           | 649 731     | 50.1      | 3 248 059          | 2 598 328           |
| 29     | 1 701 878   | 315 578     | 0           | 676 902     | 50.1      | 3 704 358          | 3 027 456           |
| 30     | 1 929 623   | 387 702     | 0           | 705 089     | 50.1      | 4 182 538          | 3 477 449           |
| 31     | 2 157 367   | 454 440     | 0           | 734 337     | 50.1      | 4 653 695          | 3 919 358           |
| 32     | 2 385 112   | 521 178     | 0           | 764 692     | 50.1      | 5 125 959          | 4 361 267           |
| 33     | 2 612 857   | 587 915     | 0           | 796 202     | 50.1      | 5 599 378          | 4 803 177           |
| 34     | 2 840 602   | 654 653     | 0           | 828 917     | 50.1      | 6 074 003          | 5 245 086           |
| 35     | 3 068 346   | 720 752     | 0           | 862 891     | 50.1      | 6 548 927          | 5 686 037           |
| 36     | 3 296 091   | 787 078     | 0           | 898 178     | 50.1      | 7 025 507          | 6 127 329           |
| 37     | 3 523 836   | 853 405     | 0           | 934 837     | 50.1      | 7 503 458          | 6 568 621           |
| 38     | 3 751 581   | 919 731     | 0           | 972 929     | 50.1      | 7 982 842          | 7 009 913           |
| 39     | 3 979 325   | 986 057     | 0           | 1 012 517   | 50.1      | 8 463 722          | 7 451 205           |
| 40     | 4 207 070   | 1 058 895   | 0           | 1 053 668   | 50.1      | 8 955 936          | 7 902 269           |
| 41     | 4 434 815   | 1 137 047   | 0           | 1 096 451   | 50.1      | 9 457 758          | 8 361 307           |
| 42     | 4 662 560   | 1 215 199   | 0           | 1 140 940   | 50.1      | 9 961 285          | 8 820 345           |
| 43     | 4 750 483   | 1 293 351   | 0           | 1 187 211   | 50.1      | 10 256 775         | 9 069 564           |
| 44     | 4 838 407   | 1 371 504   | 0           | 1 235 345   | 50.1      | 10 554 127         | 9 318 782           |
| 45     | 4 926 331   | 1 459 169   | 119 700     | 1 285 425   | 50.1      | 11 047 326         | 9 761 901           |
| 46     | 5 014 255   | 1 553 269   | 239 399     | 1 337 540   | 50.1      | 11 552 217         | 10 214 677          |
| 47     | 5 102 179   | 1 647 369   | 359 099     | 1 391 783   | 50.1      | 12 059 235         | 10 667 453          |
| 48     | 5 190 102   | 1 741 469   | 478 799     | 1 448 249   | 50.1      | 12 568 477         | 11 120 228          |
| 49     | 5 278 026   | 1 835 569   | 598 499     | 1 507 041   | 50.1      | 13 080 045         | 11 573 004          |
| 50     | 5 365 950   | 1 943 330   | 718 198     | 1 568 264   | 50.1      | 13 614 545         | 12 046 280          |
| 51     | 5 453 874   | 2 058 607   | 837 898     | 1 632 031   | 50.1      | 14 162 866         | 12 530 835          |
| 52     | 5 511 732   | 2 093 691   | 837 898     | 1 698 458   | 50.1      | 14 368 765         | 12 670 307          |

|    |           |           |         |           |      |            |            |
|----|-----------|-----------|---------|-----------|------|------------|------------|
| 53 | 5 569 591 | 2 128 775 | 837 898 | 1 767 667 | 50.1 | 14 577 446 | 12 809 779 |
| 54 | 5 627 449 | 2 163 859 | 837 898 | 1 839 786 | 50.1 | 14 789 038 | 12 949 251 |
| 55 | 5 685 308 | 2 211 103 | 837 898 | 1 914 951 | 50.1 | 15 021 923 | 13 106 972 |
| 56 | 5 743 166 | 2 258 348 | 837 898 | 1 993 302 | 50.1 | 15 257 995 | 13 264 692 |
| 57 | 5 801 025 | 2 305 592 | 837 898 | 2 074 988 | 50.1 | 15 497 400 | 13 422 413 |
| 58 | 5 858 883 | 2 352 836 | 837 898 | 2 160 162 | 50.1 | 15 740 295 | 13 580 133 |
| 59 | 5 916 742 | 2 400 081 | 837 898 | 2 248 988 | 50.1 | 15 986 842 | 13 737 854 |
| 60 | 5 974 600 | 2 458 261 | 837 898 | 2 341 637 | 50.1 | 16 253 622 | 13 911 985 |
| 61 | 6 046 866 | 2 516 442 | 837 898 | 2 334 316 | 50.1 | 16 442 053 | 14 107 737 |
| 62 | 6 119 132 | 2 574 622 | 837 898 | 2 327 425 | 50.1 | 16 630 914 | 14 303 489 |
| 63 | 6 191 398 | 2 632 802 | 837 898 | 2 320 972 | 50.1 | 16 820 213 | 14 499 241 |
| 64 | 6 263 664 | 2 690 983 | 837 898 | 2 314 965 | 50.1 | 17 009 958 | 14 694 993 |
| 65 | 6 335 930 | 2 768 200 | 837 898 | 2 309 414 | 50.1 | 17 228 726 | 14 919 312 |
| 66 | 6 408 196 | 2 845 417 | 837 898 | 2 304 328 | 50.1 | 17 447 959 | 15 143 631 |
| 67 | 6 480 462 | 2 922 634 | 837 898 | 2 299 716 | 50.1 | 17 667 666 | 15 367 950 |

Table A-10: results for the personal finance wealth inequality model for tranche 2012.

| Year T | q1<br>(ZAR) | q2<br>(ZAR) | q3<br>(ZAR) | q4<br>(ZAR) | q5<br>(%) | W <sub>q0L</sub><br>(ZAR) | W' <sub>q0L</sub><br>(ZAR) |
|--------|-------------|-------------|-------------|-------------|-----------|---------------------------|----------------------------|
| 23     | 199 341     | 14 284      | 0           | 1 017 131   | 49.7      | 1 336 979                 | 319 848                    |
| 24     | 398 681     | 28 569      | 0           | 1 069 352   | 49.7      | 1 709 049                 | 639 696                    |
| 25     | 598 022     | 46 219      | 0           | 1 123 593   | 49.7      | 2 088 177                 | 964 584                    |
| 26     | 828 774     | 166 409     | 0           | 479 651     | 49.7      | 1 969 682                 | 1 490 030                  |
| 27     | 1 059 527   | 228 733     | 0           | 503 453     | 49.7      | 2 432 289                 | 1 928 837                  |
| 28     | 1 290 280   | 291 057     | 0           | 528 189     | 49.7      | 2 895 832                 | 2 367 643                  |
| 29     | 1 487 368   | 353 381     | 0           | 553 901     | 49.7      | 3 309 946                 | 2 756 044                  |
| 30     | 1 684 455   | 428 303     | 0           | 580 634     | 49.7      | 3 743 942                 | 3 163 309                  |
| 31     | 1 881 543   | 497 204     | 0           | 608 432     | 49.7      | 4 169 989                 | 3 561 557                  |
| 32     | 2 078 630   | 566 104     | 0           | 637 344     | 49.7      | 4 597 150                 | 3 959 805                  |
| 33     | 2 275 718   | 635 005     | 0           | 667 420     | 49.7      | 5 025 474                 | 4 358 054                  |
| 34     | 2 472 806   | 703 905     | 0           | 698 712     | 49.7      | 5 455 014                 | 4 756 302                  |
| 35     | 2 669 893   | 772 992     | 0           | 731 276     | 49.7      | 5 886 105                 | 5 154 830                  |
| 36     | 2 866 981   | 843 016     | 0           | 765 168     | 49.7      | 6 319 928                 | 5 554 760                  |
| 37     | 3 064 068   | 913 040     | 0           | 800 450     | 49.7      | 6 755 141                 | 5 954 691                  |
| 38     | 3 261 156   | 983 064     | 0           | 837 185     | 49.7      | 7 191 807                 | 6 354 621                  |
| 39     | 3 458 243   | 1 053 088   | 0           | 875 440     | 49.7      | 7 629 991                 | 6 754 552                  |
| 40     | 3 655 331   | 1 128 759   | 0           | 915 283     | 49.7      | 8 078 221                 | 7 162 937                  |
| 41     | 3 852 419   | 1 210 332   | 0           | 956 789     | 49.7      | 8 536 947                 | 7 580 159                  |
| 42     | 4 049 506   | 1 291 904   | 0           | 1 000 033   | 49.7      | 8 997 413                 | 7 997 380                  |
| 43     | 4 141 818   | 1 373 477   | 0           | 1 045 095   | 49.7      | 9 302 822                 | 8 257 726                  |
| 44     | 4 234 130   | 1 455 049   | 0           | 1 092 061   | 49.7      | 9 610 134                 | 8 518 073                  |
| 45     | 4 326 441   | 1 547 350   | 125 447     | 1 141 017   | 49.7      | 10 123 324                | 8 982 307                  |
| 46     | 4 418 753   | 1 647 725   | 250 894     | 1 192 056   | 49.7      | 10 650 686                | 9 458 630                  |
| 47     | 4 511 065   | 1 748 100   | 376 341     | 1 245 276   | 49.7      | 11 180 229                | 9 934 953                  |
| 48     | 4 603 376   | 1 848 475   | 501 788     | 1 300 777   | 49.7      | 11 712 053                | 10 411 276                 |
| 49     | 4 695 688   | 1 948 850   | 627 235     | 1 358 666   | 49.7      | 12 246 265                | 10 887 599                 |
| 50     | 4 788 000   | 2 062 379   | 752 682     | 1 419 055   | 49.7      | 12 802 671                | 11 383 616                 |
| 51     | 4 848 899   | 2 099 004   | 752 682     | 1 482 062   | 49.7      | 13 011 695                | 11 529 634                 |
| 52     | 4 909 799   | 2 135 629   | 752 682     | 1 547 808   | 49.7      | 13 223 459                | 11 675 652                 |
| 53     | 4 970 698   | 2 172 254   | 752 682     | 1 616 422   | 49.7      | 13 438 092                | 11 821 670                 |

|    |           |           |         |           |      |            |            |
|----|-----------|-----------|---------|-----------|------|------------|------------|
| 54 | 5 031 598 | 2 208 880 | 752 682 | 1 688 040 | 49.7 | 13 655 728 | 11 967 688 |
| 55 | 5 092 497 | 2 257 016 | 752 682 | 1 762 803 | 49.7 | 13 893 743 | 12 130 940 |
| 56 | 5 153 397 | 2 305 152 | 752 682 | 1 840 860 | 49.7 | 14 135 053 | 12 294 193 |
| 57 | 5 214 296 | 2 353 288 | 752 682 | 1 922 367 | 49.7 | 14 379 812 | 12 457 445 |
| 58 | 5 275 196 | 2 401 424 | 752 682 | 2 007 486 | 49.7 | 14 628 184 | 12 620 698 |
| 59 | 5 336 095 | 2 449 560 | 752 682 | 2 096 390 | 49.7 | 14 880 341 | 12 783 951 |
| 60 | 5 396 995 | 2 510 361 | 752 682 | 2 189 258 | 49.7 | 15 155 424 | 12 966 165 |
| 61 | 5 468 124 | 2 571 162 | 752 682 | 2 177 026 | 49.7 | 15 340 723 | 13 163 696 |
| 62 | 5 539 253 | 2 631 963 | 752 682 | 2 165 128 | 49.7 | 15 526 355 | 13 361 227 |
| 63 | 5 610 382 | 2 692 764 | 752 682 | 2 153 570 | 49.7 | 15 712 328 | 13 558 758 |
| 64 | 5 681 510 | 2 753 565 | 752 682 | 2 142 359 | 49.7 | 15 898 649 | 13 756 289 |
| 65 | 5 752 639 | 2 829 815 | 752 682 | 2 131 503 | 49.7 | 16 108 455 | 13 976 952 |
| 66 | 5 823 768 | 2 906 066 | 752 682 | 2 121 007 | 49.7 | 16 318 622 | 14 197 614 |
| 67 | 5 894 897 | 2 982 316 | 752 682 | 2 110 880 | 49.7 | 16 529 157 | 14 418 277 |

Table A-11: results for the personal finance wealth inequality model for tranche 2013.

| Year T | q1<br>(ZAR) | q2<br>(ZAR) | q3<br>(ZAR) | q4<br>(ZAR) | q5<br>(%) | $W_{q0L}$<br>(ZAR) | $W'_{q0L}$<br>(ZAR) |
|--------|-------------|-------------|-------------|-------------|-----------|--------------------|---------------------|
| 23     | 216 215     | 15 908      | 0           | 1 162 616   | 47.4      | 1 504 814          | 342 198             |
| 24     | 432 429     | 31 816      | 0           | 1 220 458   | 47.4      | 1 904 854          | 684 396             |
| 25     | 648 644     | 51 462      | 0           | 1 280 516   | 47.4      | 2 312 621          | 1 032 106           |
| 26     | 896 931     | 167 089     | 0           | 554 911     | 47.4      | 2 123 505          | 1 568 594           |
| 27     | 1 145 219   | 235 578     | 0           | 581 681     | 47.4      | 2 617 270          | 2 035 589           |
| 28     | 1 393 506   | 304 067     | 0           | 609 492     | 47.4      | 3 112 077          | 2 502 585           |
| 29     | 1 607 650   | 372 556     | 0           | 638 390     | 47.4      | 3 557 635          | 2 919 245           |
| 30     | 1 821 793   | 453 352     | 0           | 668 425     | 47.4      | 4 022 473          | 3 354 048           |
| 31     | 2 035 936   | 527 352     | 0           | 699 646     | 47.4      | 4 478 479          | 3 778 833           |
| 32     | 2 250 079   | 601 352     | 0           | 732 107     | 47.4      | 4 935 725          | 4 203 618           |
| 33     | 2 464 222   | 675 353     | 0           | 765 862     | 47.4      | 5 394 265          | 4 628 403           |
| 34     | 2 678 366   | 749 353     | 0           | 800 971     | 47.4      | 5 854 159          | 5 053 188           |
| 35     | 2 892 509   | 825 595     | 0           | 837 494     | 47.4      | 6 318 772          | 5 481 277           |
| 36     | 3 106 652   | 903 343     | 0           | 875 495     | 47.4      | 6 787 083          | 5 911 588           |
| 37     | 3 320 795   | 981 092     | 0           | 915 041     | 47.4      | 7 256 940          | 6 341 899           |
| 38     | 3 534 938   | 1 058 841   | 0           | 956 203     | 47.4      | 7 728 412          | 6 772 210           |
| 39     | 3 749 081   | 1 136 589   | 0           | 999 053     | 47.4      | 8 201 573          | 7 202 520           |
| 40     | 3 963 225   | 1 219 842   | 0           | 1 043 669   | 47.4      | 8 684 614          | 7 640 945           |
| 41     | 4 177 368   | 1 309 842   | 0           | 1 090 131   | 47.4      | 9 179 449          | 8 089 318           |
| 42     | 4 391 511   | 1 399 842   | 0           | 1 138 525   | 47.4      | 9 676 215          | 8 537 690           |
| 43     | 4 488 078   | 1 489 843   | 0           | 1 188 938   | 47.4      | 10 001 668         | 8 812 730           |
| 44     | 4 584 645   | 1 579 843   | 0           | 1 241 464   | 47.4      | 10 329 234         | 9 087 770           |
| 45     | 4 681 212   | 1 682 058   | 130 607     | 1 296 201   | 47.4      | 10 869 560         | 9 573 359           |
| 46     | 4 777 779   | 1 792 902   | 261 214     | 1 353 250   | 47.4      | 11 424 920         | 10 071 670          |
| 47     | 4 874 346   | 1 903 746   | 391 821     | 1 412 719   | 47.4      | 11 982 699         | 10 569 980          |
| 48     | 4 970 913   | 2 014 589   | 522 428     | 1 474 720   | 47.4      | 12 543 010         | 11 068 290          |
| 49     | 5 067 480   | 2 125 433   | 653 035     | 1 539 371   | 47.4      | 13 105 971         | 11 566 600          |
| 50     | 5 164 047   | 2 249 349   | 783 642     | 1 606 795   | 47.4      | 13 690 976         | 12 084 181          |
| 51     | 5 228 541   | 2 289 511   | 783 642     | 1 677 122   | 47.4      | 13 915 589         | 12 238 468          |
| 52     | 5 293 035   | 2 329 674   | 783 642     | 1 750 487   | 47.4      | 14 143 241         | 12 392 754          |
| 53     | 5 357 530   | 2 369 837   | 783 642     | 1 827 033   | 47.4      | 14 374 074         | 12 547 040          |
| 54     | 5 422 024   | 2 409 999   | 783 642     | 1 906 910   | 47.4      | 14 608 237         | 12 701 327          |

|    |           |           |         |           |      |            |            |
|----|-----------|-----------|---------|-----------|------|------------|------------|
| 55 | 5 486 518 | 2 462 473 | 783 642 | 1 990 273 | 47.4 | 14 864 036 | 12 873 763 |
| 56 | 5 551 012 | 2 514 947 | 783 642 | 2 077 287 | 47.4 | 15 123 486 | 13 046 199 |
| 57 | 5 615 506 | 2 567 421 | 783 642 | 2 168 125 | 47.4 | 15 386 759 | 13 218 635 |
| 58 | 5 680 000 | 2 619 895 | 783 642 | 2 262 966 | 47.4 | 15 654 036 | 13 391 071 |
| 59 | 5 744 494 | 2 672 369 | 783 642 | 2 362 000 | 47.4 | 15 925 507 | 13 563 507 |
| 60 | 5 808 988 | 2 738 970 | 783 642 | 2 465 426 | 47.4 | 16 222 195 | 13 756 769 |
| 61 | 5 887 008 | 2 805 571 | 783 642 | 2 452 602 | 47.4 | 16 422 572 | 13 969 970 |
| 62 | 5 965 027 | 2 872 172 | 783 642 | 2 440 165 | 47.4 | 16 623 336 | 14 183 171 |
| 63 | 6 043 046 | 2 938 774 | 783 642 | 2 428 125 | 47.4 | 16 824 497 | 14 396 372 |
| 64 | 6 121 066 | 3 005 375 | 783 642 | 2 416 488 | 47.4 | 17 026 062 | 14 609 574 |
| 65 | 6 199 085 | 3 087 989 | 783 642 | 2 405 264 | 47.4 | 17 251 646 | 14 846 382 |
| 66 | 6 277 104 | 3 170 604 | 783 642 | 2 394 460 | 47.4 | 17 477 650 | 15 083 190 |
| 67 | 6 355 123 | 3 253 218 | 783 642 | 2 384 084 | 47.4 | 17 704 083 | 15 319 999 |
| 68 | 6 433 143 | 3 335 832 | 783 642 | 2 374 146 | 47.4 | 17 930 953 | 15 556 807 |

Table A-12: results for the personal finance wealth inequality model for tranche 2014.

| Year T | q1<br>(ZAR) | q2<br>(ZAR) | q3<br>(ZAR) | q4<br>(ZAR) | q5<br>(%) | $W_{q0L}$<br>(ZAR) | $W'_{q0L}$<br>(ZAR) |
|--------|-------------|-------------|-------------|-------------|-----------|--------------------|---------------------|
| 23     | 232 638     | 18 128      | 0           | 1 233 712   | 47.1      | 1 602 579          | 368 867             |
| 24     | 465 275     | 36 255      | 0           | 1 295 163   | 47.1      | 2 032 896          | 737 733             |
| 25     | 697 913     | 62 274      | 0           | 1 358 968   | 47.1      | 2 477 176          | 1 118 208           |
| 26     | 964 433     | 280 008     | 0           | 596 331     | 47.1      | 2 426 860          | 1 830 530           |
| 27     | 1 230 953   | 366 040     | 0           | 625 129     | 47.1      | 2 974 249          | 2 349 120           |
| 28     | 1 497 473   | 452 071     | 0           | 655 047     | 47.1      | 3 522 758          | 2 867 711           |
| 29     | 1 727 988   | 538 102     | 0           | 686 137     | 47.1      | 4 019 476          | 3 333 339           |
| 30     | 1 958 504   | 627 633     | 0           | 718 448     | 47.1      | 4 522 564          | 3 804 116           |
| 31     | 2 189 019   | 708 029     | 0           | 752 037     | 47.1      | 5 013 492          | 4 261 455           |
| 32     | 2 419 534   | 788 425     | 0           | 786 959     | 47.1      | 5 505 754          | 4 718 795           |
| 33     | 2 650 049   | 868 821     | 0           | 823 275     | 47.1      | 5 999 409          | 5 176 134           |
| 34     | 2 880 564   | 949 217     | 0           | 861 048     | 47.1      | 6 494 521          | 5 633 473           |
| 35     | 3 111 079   | 1 034 738   | 0           | 900 342     | 47.1      | 6 998 694          | 6 098 352           |
| 36     | 3 341 594   | 1 122 032   | 0           | 941 227     | 47.1      | 7 507 065          | 6 565 838           |
| 37     | 3 572 109   | 1 209 326   | 0           | 983 776     | 47.1      | 8 017 099          | 7 033 324           |
| 38     | 3 802 625   | 1 296 620   | 0           | 1 028 062   | 47.1      | 8 528 872          | 7 500 810           |
| 39     | 4 033 140   | 1 383 914   | 0           | 1 074 166   | 47.1      | 9 042 461          | 7 968 295           |
| 40     | 4 263 655   | 1 476 760   | 0           | 1 122 170   | 47.1      | 9 566 119          | 8 443 949           |
| 41     | 4 494 170   | 1 579 120   | 0           | 1 172 162   | 47.1      | 10 105 758         | 8 933 596           |
| 42     | 4 724 685   | 1 681 480   | 0           | 1 224 232   | 47.1      | 10 647 476         | 9 423 244           |
| 43     | 4 825 196   | 1 783 840   | 0           | 1 278 476   | 47.1      | 11 000 136         | 9 721 659           |
| 44     | 4 925 706   | 1 886 199   | 0           | 1 334 995   | 47.1      | 11 355 069         | 10 020 074          |
| 45     | 5 026 217   | 1 997 622   | 143 500     | 1 393 892   | 47.1      | 11 936 796         | 10 542 905          |
| 46     | 5 126 727   | 2 117 763   | 287 001     | 1 455 278   | 47.1      | 12 533 837         | 11 078 559          |
| 47     | 5 227 238   | 2 237 904   | 430 501     | 1 519 269   | 47.1      | 13 133 483         | 11 614 214          |
| 48     | 5 327 748   | 2 358 045   | 574 001     | 1 585 984   | 47.1      | 13 735 853         | 12 149 869          |
| 49     | 5 428 259   | 2 478 186   | 717 502     | 1 655 552   | 47.1      | 14 341 076         | 12 685 524          |
| 50     | 5 528 770   | 2 611 506   | 861 002     | 1 728 105   | 47.1      | 14 968 670         | 13 240 564          |
| 51     | 5 595 397   | 2 654 117   | 861 002     | 1 803 782   | 47.1      | 15 205 033         | 13 401 251          |
| 52     | 5 662 025   | 2 696 727   | 861 002     | 1 882 730   | 47.1      | 15 444 667         | 13 561 937          |
| 53     | 5 728 653   | 2 739 338   | 861 002     | 1 965 102   | 47.1      | 15 687 724         | 13 722 623          |
| 54     | 5 795 281   | 2 781 949   | 861 002     | 2 051 058   | 47.1      | 15 934 367         | 13 883 309          |

|    |           |           |         |           |      |            |            |
|----|-----------|-----------|---------|-----------|------|------------|------------|
| 55 | 5 861 909 | 2 832 724 | 861 002 | 2 140 767 | 47.1 | 16 196 771 | 14 056 005 |
| 56 | 5 928 537 | 2 883 499 | 861 002 | 2 234 405 | 47.1 | 16 463 106 | 14 228 700 |
| 57 | 5 995 165 | 2 934 274 | 861 002 | 2 332 159 | 47.1 | 16 733 555 | 14 401 396 |
| 58 | 6 061 793 | 2 985 049 | 861 002 | 2 434 223 | 47.1 | 17 008 314 | 14 574 091 |
| 59 | 6 128 421 | 3 035 824 | 861 002 | 2 540 800 | 47.1 | 17 287 587 | 14 746 787 |
| 60 | 6 195 049 | 3 098 804 | 861 002 | 2 652 104 | 47.1 | 17 589 541 | 14 937 437 |
| 61 | 6 289 199 | 3 161 785 | 861 002 | 2 633 570 | 47.1 | 17 802 141 | 15 168 571 |
| 62 | 6 383 349 | 3 224 766 | 861 002 | 2 615 453 | 47.1 | 18 015 157 | 15 399 704 |
| 63 | 6 477 499 | 3 287 747 | 861 002 | 2 597 762 | 47.1 | 18 228 600 | 15 630 838 |
| 64 | 6 571 648 | 3 350 727 | 861 002 | 2 580 505 | 47.1 | 18 442 476 | 15 861 971 |
| 65 | 6 665 798 | 3 428 362 | 861 002 | 2 563 690 | 47.1 | 18 678 351 | 16 114 661 |
| 66 | 6 759 948 | 3 505 997 | 861 002 | 2 547 327 | 47.1 | 18 914 677 | 16 367 350 |
| 67 | 6 854 098 | 3 583 632 | 861 002 | 2 531 425 | 47.1 | 19 151 464 | 16 620 039 |
| 68 | 6 948 248 | 3 661 267 | 861 002 | 2 515 992 | 47.1 | 19 388 721 | 16 872 728 |

Table A-13: results for the personal finance wealth inequality model for tranche 2015.

| Year T | q1<br>(ZAR) | q2<br>(ZAR) | q3<br>(ZAR) | q4<br>(ZAR) | q5<br>(%) | $W_{q0L}$<br>(ZAR) | $W'_{q0L}$<br>(ZAR) |
|--------|-------------|-------------|-------------|-------------|-----------|--------------------|---------------------|
| 23     | 257 899     | 21 698      | 0           | 1 363 805   | 45.4      | 1 770 362          | 406 557             |
| 24     | 515 797     | 43 395      | 0           | 1 430 475   | 45.4      | 2 243 588          | 813 114             |
| 25     | 773 696     | 70 193      | 0           | 1 499 683   | 45.4      | 2 726 770          | 1 227 087           |
| 26     | 1 068 408   | 215 771     | 0           | 663 097     | 45.4      | 2 530 404          | 1 867 307           |
| 27     | 1 363 121   | 305 595     | 0           | 694 583     | 45.4      | 3 121 039          | 2 426 456           |
| 28     | 1 657 833   | 395 419     | 0           | 727 288     | 45.4      | 3 712 892          | 2 985 605           |
| 29     | 1 913 629   | 485 243     | 0           | 761 264     | 45.4      | 4 249 430          | 3 488 166           |
| 30     | 2 169 426   | 583 585     | 0           | 796 569     | 45.4      | 4 799 683          | 4 003 114           |
| 31     | 2 425 222   | 671 928     | 0           | 833 261     | 45.4      | 5 336 783          | 4 503 522           |
| 32     | 2 681 018   | 760 271     | 0           | 871 402     | 45.4      | 5 875 332          | 5 003 930           |
| 33     | 2 936 815   | 848 614     | 0           | 911 057     | 45.4      | 6 415 395          | 5 504 338           |
| 34     | 3 192 611   | 936 957     | 0           | 952 294     | 45.4      | 6 957 039          | 6 004 745           |
| 35     | 3 448 407   | 1 029 815   | 0           | 995 183     | 45.4      | 7 506 903          | 6 511 719           |
| 36     | 3 704 204   | 1 125 253   | 0           | 1 039 800   | 45.4      | 8 062 244          | 7 022 444           |
| 37     | 3 960 000   | 1 220 691   | 0           | 1 086 222   | 45.4      | 8 619 391          | 7 533 169           |
| 38     | 4 215 796   | 1 316 129   | 0           | 1 134 531   | 45.4      | 9 178 425          | 8 043 894           |
| 39     | 4 471 593   | 1 411 567   | 0           | 1 184 812   | 45.4      | 9 739 431          | 8 554 619           |
| 40     | 4 727 389   | 1 514 681   | 0           | 1 237 157   | 45.4      | 10 313 661         | 9 076 505           |
| 41     | 4 983 185   | 1 627 783   | 0           | 1 291 657   | 45.4      | 10 904 571         | 9 612 914           |
| 42     | 5 238 981   | 1 740 884   | 0           | 1 348 413   | 45.4      | 11 497 736         | 10 149 323          |
| 43     | 5 347 671   | 1 853 986   | 0           | 1 407 527   | 45.4      | 11 879 354         | 10 471 827          |
| 44     | 5 456 361   | 1 967 088   | 0           | 1 469 108   | 45.4      | 12 263 439         | 10 794 331          |
| 45     | 5 565 051   | 2 091 639   | 146 632     | 1 533 269   | 45.4      | 12 879 968         | 11 346 698          |
| 46     | 5 673 741   | 2 229 761   | 293 263     | 1 600 130   | 45.4      | 13 518 929         | 11 918 799          |
| 47     | 5 782 431   | 2 367 883   | 439 895     | 1 669 815   | 45.4      | 14 160 715         | 12 490 900          |
| 48     | 5 891 120   | 2 506 006   | 586 527     | 1 742 455   | 45.4      | 14 805 456         | 13 063 001          |
| 49     | 5 999 810   | 2 644 128   | 733 159     | 1 818 187   | 45.4      | 15 453 290         | 13 635 102          |
| 50     | 6 108 500   | 2 797 844   | 879 790     | 1 897 156   | 45.4      | 16 127 034         | 14 229 878          |
| 51     | 6 180 376   | 2 846 497   | 879 790     | 1 979 511   | 45.4      | 16 384 649         | 14 405 138          |
| 52     | 6 252 252   | 2 895 150   | 879 790     | 2 065 411   | 45.4      | 16 645 808         | 14 580 397          |
| 53     | 6 324 128   | 2 943 803   | 879 790     | 2 155 022   | 45.4      | 16 910 679         | 14 755 657          |
| 54     | 6 396 004   | 2 992 456   | 879 790     | 2 248 518   | 45.4      | 17 179 434         | 14 930 916          |

|    |           |           |         |           |      |            |            |
|----|-----------|-----------|---------|-----------|------|------------|------------|
| 55 | 6 467 880 | 3 053 560 | 879 790 | 2 346 080 | 45.4 | 17 470 360 | 15 124 280 |
| 56 | 6 539 756 | 3 114 663 | 879 790 | 2 447 901 | 45.4 | 17 765 544 | 15 317 643 |
| 57 | 6 611 632 | 3 175 766 | 879 790 | 2 554 180 | 45.4 | 18 065 187 | 15 511 007 |
| 58 | 6 683 508 | 3 236 870 | 879 790 | 2 665 128 | 45.4 | 18 369 498 | 15 704 370 |
| 59 | 6 755 384 | 3 297 973 | 879 790 | 2 780 965 | 45.4 | 18 678 699 | 15 897 734 |
| 60 | 6 827 260 | 3 374 269 | 879 790 | 2 901 923 | 45.4 | 19 015 111 | 16 113 188 |
| 61 | 6 935 432 | 3 450 564 | 879 790 | 2 879 556 | 45.4 | 19 260 975 | 16 381 419 |
| 62 | 7 043 604 | 3 526 859 | 879 790 | 2 857 654 | 45.4 | 19 507 305 | 16 649 651 |
| 63 | 7 151 777 | 3 603 155 | 879 790 | 2 836 227 | 45.4 | 19 754 110 | 16 917 883 |
| 64 | 7 259 949 | 3 679 450 | 879 790 | 2 815 284 | 45.4 | 20 001 399 | 17 186 115 |
| 65 | 7 368 121 | 3 771 832 | 879 790 | 2 794 835 | 45.4 | 20 272 573 | 17 477 738 |
| 66 | 7 476 294 | 3 864 214 | 879 790 | 2 774 890 | 45.4 | 20 544 251 | 17 769 360 |
| 67 | 7 584 466 | 3 956 596 | 879 790 | 2 755 459 | 45.4 | 20 816 442 | 18 060 983 |
| 68 | 7 692 638 | 4 048 977 | 879 790 | 2 736 552 | 45.4 | 21 089 159 | 18 352 606 |
| 69 | 7 800 810 | 4 141 359 | 879 790 | 2 718 180 | 45.4 | 21 362 409 | 18 644 229 |

Table A-14: results for the personal finance wealth inequality model for tranche 2016.

| Year T | q1<br>(ZAR) | q2<br>(ZAR) | q3<br>(ZAR) | q4<br>(ZAR) | q5<br>(%) | $W_{q0L}$<br>(ZAR) | $W'_{q0L}$<br>(ZAR) |
|--------|-------------|-------------|-------------|-------------|-----------|--------------------|---------------------|
| 23     | 278 019     | 23 122      | 0           | 1 373 156   | 46.3      | 1 813 615          | 440 460             |
| 24     | 556 037     | 46 245      | 0           | 1 442 865   | 46.3      | 2 323 785          | 880 919             |
| 25     | 834 056     | 74 096      | 0           | 1 515 261   | 46.3      | 2 843 556          | 1 328 295           |
| 26     | 1 112 075   | 101 946     | 0           | 673 925     | 46.3      | 2 449 595          | 1 775 670           |
| 27     | 1 429 718   | 257 354     | 0           | 707 030     | 46.3      | 3 174 601          | 2 467 571           |
| 28     | 1 747 360   | 352 843     | 0           | 741 431     | 46.3      | 3 813 264          | 3 071 832           |
| 29     | 2 023 150   | 448 331     | 0           | 777 186     | 46.3      | 4 392 064          | 3 614 877           |
| 30     | 2 298 940   | 553 318     | 0           | 814 355     | 46.3      | 4 986 170          | 4 171 815           |
| 31     | 2 574 730   | 646 435     | 0           | 853 001     | 46.3      | 5 564 392          | 4 711 391           |
| 32     | 2 850 520   | 739 552     | 0           | 893 190     | 46.3      | 6 144 157          | 5 250 967           |
| 33     | 3 126 309   | 832 669     | 0           | 934 991     | 46.3      | 6 725 535          | 5 790 544           |
| 34     | 3 402 099   | 925 786     | 0           | 978 478     | 46.3      | 7 308 598          | 6 330 120           |
| 35     | 3 677 889   | 1 024 373   | 0           | 1 023 726   | 46.3      | 7 901 422          | 6 877 696           |
| 36     | 3 953 679   | 1 124 516   | 0           | 1 070 816   | 46.3      | 8 498 365          | 7 427 549           |
| 37     | 4 229 469   | 1 224 659   | 0           | 1 119 831   | 46.3      | 9 097 232          | 7 977 402           |
| 38     | 4 505 258   | 1 324 802   | 0           | 1 170 858   | 46.3      | 9 698 113          | 8 527 255           |
| 39     | 4 781 048   | 1 424 945   | 0           | 1 223 990   | 46.3      | 10 301 097         | 9 077 107           |
| 40     | 5 056 838   | 1 533 084   | 0           | 1 279 322   | 46.3      | 10 917 977         | 9 638 655           |
| 41     | 5 332 628   | 1 652 674   | 0           | 1 336 957   | 46.3      | 11 553 908         | 10 216 952          |
| 42     | 5 608 418   | 1 772 264   | 0           | 1 396 998   | 46.3      | 12 192 247         | 10 795 248          |
| 43     | 5 725 606   | 1 891 854   | 0           | 1 459 558   | 46.3      | 12 601 127         | 11 141 569          |
| 44     | 5 842 794   | 2 011 444   | 0           | 1 524 753   | 46.3      | 13 012 642         | 11 487 889          |
| 45     | 5 959 983   | 2 143 353   | 0           | 1 592 704   | 46.3      | 13 444 933         | 11 852 229          |
| 46     | 6 077 171   | 2 289 757   | 162 920     | 1 663 540   | 46.3      | 14 139 601         | 12 476 061          |
| 47     | 6 194 359   | 2 436 161   | 325 841     | 1 737 393   | 46.3      | 14 837 287         | 13 099 894          |
| 48     | 6 311 548   | 2 582 565   | 488 761     | 1 814 405   | 46.3      | 15 538 132         | 13 723 727          |
| 49     | 6 428 736   | 2 728 969   | 651 682     | 1 894 723   | 46.3      | 16 242 283         | 14 347 560          |
| 50     | 6 545 925   | 2 894 385   | 814 602     | 1 978 502   | 46.3      | 16 977 702         | 14 999 201          |
| 51     | 6 623 489   | 2 947 142   | 814 602     | 2 065 902   | 46.3      | 17 255 715         | 15 189 813          |
| 52     | 6 701 053   | 2 999 899   | 814 602     | 2 157 094   | 46.3      | 17 537 519         | 15 380 425          |
| 53     | 6 778 617   | 3 052 655   | 814 602     | 2 252 257   | 46.3      | 17 823 293         | 15 571 037          |

|    |           |           |         |           |      |            |            |
|----|-----------|-----------|---------|-----------|------|------------|------------|
| 54 | 6 856 181 | 3 105 412 | 814 602 | 2 351 576 | 46.3 | 18 113 224 | 15 761 649 |
| 55 | 6 933 746 | 3 170 159 | 814 602 | 2 455 247 | 46.3 | 18 425 045 | 15 969 798 |
| 56 | 7 011 310 | 3 234 906 | 814 602 | 2 563 477 | 46.3 | 18 741 424 | 16 177 947 |
| 57 | 7 088 874 | 3 299 653 | 814 602 | 2 676 479 | 46.3 | 19 062 576 | 16 386 097 |
| 58 | 7 166 438 | 3 364 400 | 814 602 | 2 794 481 | 46.3 | 19 388 727 | 16 594 246 |
| 59 | 7 244 002 | 3 429 147 | 814 602 | 2 917 719 | 46.3 | 19 720 114 | 16 802 395 |
| 60 | 7 321 566 | 3 511 307 | 814 602 | 3 046 441 | 46.3 | 20 082 455 | 17 036 014 |
| 61 | 7 438 514 | 3 593 468 | 814 602 | 3 020 377 | 46.3 | 20 347 613 | 17 327 237 |
| 62 | 7 555 461 | 3 675 629 | 814 602 | 2 994 782 | 46.3 | 20 613 241 | 17 618 459 |
| 63 | 7 672 408 | 3 757 789 | 814 602 | 2 969 666 | 46.3 | 20 879 348 | 17 909 681 |
| 64 | 7 789 356 | 3 839 950 | 814 602 | 2 945 040 | 46.3 | 21 145 944 | 18 200 904 |
| 65 | 7 906 303 | 3 939 115 | 814 602 | 2 920 912 | 46.3 | 21 437 909 | 18 516 997 |
| 66 | 8 023 250 | 4 038 279 | 814 602 | 2 897 292 | 46.3 | 21 730 382 | 18 833 090 |
| 67 | 8 140 198 | 4 137 444 | 814 602 | 2 874 191 | 46.3 | 22 023 375 | 19 149 184 |
| 68 | 8 257 145 | 4 236 609 | 814 602 | 2 851 619 | 46.3 | 22 316 896 | 19 465 277 |
| 69 | 8 374 092 | 4 335 774 | 814 602 | 2 829 587 | 46.3 | 22 610 957 | 19 781 370 |

Table A-15: results for the personal finance wealth inequality model for tranche 2017.

| Year T | q1<br>(ZAR) | q2<br>(ZAR) | q3<br>(ZAR) | q4<br>(ZAR) | q5<br>(%) | W <sub>q0L</sub><br>(ZAR) | W' <sub>q0L</sub><br>(ZAR) |
|--------|-------------|-------------|-------------|-------------|-----------|---------------------------|----------------------------|
| 23     | 263 597     | 25 311      | 0           | 1 189 639   | 44.7      | 1 607 596                 | 417 956                    |
| 24     | 527 194     | 50 621      | 0           | 1 257 126   | 44.7      | 2 093 039                 | 835 913                    |
| 25     | 790 791     | 81 831      | 0           | 1 327 298   | 44.7      | 2 589 702                 | 1 262 404                  |
| 26     | 1 054 388   | 113 041     | 0           | 598 409     | 44.7      | 2 287 304                 | 1 688 895                  |
| 27     | 1 359 342   | 325 536     | 0           | 630 850     | 44.7      | 3 068 325                 | 2 437 475                  |
| 28     | 1 664 295   | 429 108     | 0           | 664 601     | 44.7      | 3 693 082                 | 3 028 481                  |
| 29     | 1 923 484   | 532 681     | 0           | 699 721     | 44.7      | 4 253 002                 | 3 553 281                  |
| 30     | 2 182 674   | 644 371     | 0           | 736 272     | 44.7      | 4 826 096                 | 4 089 824                  |
| 31     | 2 441 863   | 756 061     | 0           | 774 320     | 44.7      | 5 400 687                 | 4 626 367                  |
| 32     | 2 701 053   | 856 351     | 0           | 813 932     | 44.7      | 5 960 350                 | 5 146 418                  |
| 33     | 2 960 242   | 956 641     | 0           | 855 180     | 44.7      | 6 521 650                 | 5 666 470                  |
| 34     | 3 219 431   | 1 056 932   | 0           | 898 139     | 44.7      | 7 084 660                 | 6 186 521                  |
| 35     | 3 478 621   | 1 160 068   | 0           | 942 887     | 44.7      | 7 653 577                 | 6 710 689                  |
| 36     | 3 737 810   | 1 263 203   | 0           | 989 507     | 44.7      | 8 224 364                 | 7 234 857                  |
| 37     | 3 997 000   | 1 368 192   | 0           | 1 038 085   | 44.7      | 8 799 790                 | 7 761 705                  |
| 38     | 4 256 189   | 1 473 180   | 0           | 1 088 711   | 44.7      | 9 377 264                 | 8 288 553                  |
| 39     | 4 515 379   | 1 578 168   | 0           | 1 141 480   | 44.7      | 9 956 882                 | 8 815 401                  |
| 40     | 4 774 568   | 1 692 729   | 0           | 1 196 492   | 44.7      | 10 552 590                | 9 356 098                  |
| 41     | 5 033 757   | 1 807 291   | 0           | 1 253 851   | 44.7      | 11 150 646                | 9 896 795                  |
| 42     | 5 292 947   | 1 934 434   | 0           | 1 313 666   | 44.7      | 11 769 360                | 10 455 694                 |
| 43     | 5 415 724   | 2 061 578   | 0           | 1 376 051   | 44.7      | 12 193 300                | 10 817 249                 |
| 44     | 5 538 501   | 2 188 721   | 0           | 1 441 127   | 44.7      | 12 619 931                | 11 178 804                 |
| 45     | 5 661 278   | 2 328 897   | 0           | 1 509 020   | 44.7      | 13 068 231                | 11 559 211                 |
| 46     | 5 784 055   | 2 469 072   | 166 425     | 1 579 861   | 44.7      | 13 760 243                | 12 180 382                 |
| 47     | 5 906 833   | 2 625 289   | 332 849     | 1 653 790   | 44.7      | 14 478 550                | 12 824 760                 |
| 48     | 6 029 610   | 2 781 506   | 499 274     | 1 730 952   | 44.7      | 15 200 089                | 13 469 137                 |
| 49     | 6 152 387   | 2 937 723   | 665 699     | 1 811 498   | 44.7      | 15 925 013                | 14 113 515                 |
| 50     | 6 275 164   | 3 114 251   | 832 123     | 1 895 589   | 44.7      | 16 682 865                | 14 787 276                 |
| 51     | 6 356 585   | 3 170 289   | 832 123     | 1 983 392   | 44.7      | 16 969 528                | 14 986 135                 |
| 52     | 6 438 006   | 3 226 328   | 832 123     | 2 075 084   | 44.7      | 17 260 079                | 15 184 995                 |
| 53     | 6 519 427   | 3 282 367   | 832 123     | 2 170 848   | 44.7      | 17 554 703                | 15 383 855                 |



|    |           |           |         |           |      |            |            |
|----|-----------|-----------|---------|-----------|------|------------|------------|
| 54 | 6 600 848 | 3 338 405 | 832 123 | 2 270 878 | 44.7 | 17 853 592 | 15 582 715 |
| 55 | 6 682 268 | 3 406 288 | 832 123 | 2 375 376 | 44.7 | 18 174 085 | 15 798 709 |
| 56 | 6 763 689 | 3 474 171 | 832 123 | 2 484 556 | 44.7 | 18 499 259 | 16 014 703 |
| 57 | 6 845 110 | 3 542 053 | 832 123 | 2 598 640 | 44.7 | 18 829 337 | 16 230 697 |
| 58 | 6 926 531 | 3 609 936 | 832 123 | 2 717 864 | 44.7 | 19 164 554 | 16 446 691 |
| 59 | 7 007 952 | 3 677 818 | 832 123 | 2 842 471 | 44.7 | 19 505 156 | 16 662 685 |
| 60 | 7 089 373 | 3 763 052 | 832 123 | 2 972 721 | 44.7 | 19 876 502 | 16 903 781 |
| 61 | 7 199 753 | 3 848 286 | 832 123 | 2 945 951 | 44.7 | 20 132 724 | 17 186 772 |
| 62 | 7 310 134 | 3 933 521 | 832 123 | 2 919 590 | 44.7 | 20 389 354 | 17 469 764 |
| 63 | 7 420 515 | 4 018 755 | 832 123 | 2 893 645 | 44.7 | 20 646 400 | 17 752 756 |
| 64 | 7 530 895 | 4 103 989 | 832 123 | 2 868 124 | 44.7 | 20 903 871 | 18 035 747 |
| 65 | 7 641 276 | 4 209 521 | 832 123 | 2 843 036 | 44.7 | 21 191 140 | 18 348 104 |
| 66 | 7 751 657 | 4 315 054 | 832 123 | 2 818 390 | 44.7 | 21 478 851 | 18 660 461 |
| 67 | 7 862 037 | 4 420 587 | 832 123 | 2 794 194 | 44.7 | 21 767 013 | 18 972 819 |
| 68 | 7 972 418 | 4 526 120 | 832 123 | 2 770 458 | 44.7 | 22 055 634 | 19 285 176 |
| 69 | 8 082 799 | 4 631 652 | 832 123 | 2 747 191 | 44.7 | 22 344 724 | 19 597 533 |
| 70 | 8 193 179 | 4 752 234 | 832 123 | 2 724 402 | 44.7 | 22 656 063 | 19 931 661 |

Table A-16: results for the personal finance wealth inequality model for tranche 2018.

| Year T | q1<br>(ZAR) | q2<br>(ZAR) | q3<br>(ZAR) | q4<br>(ZAR) | q5<br>(%) | $W_{q0L}$<br>(ZAR) | $W'_{q0L}$<br>(ZAR) |
|--------|-------------|-------------|-------------|-------------|-----------|--------------------|---------------------|
| 23     | 382 558     | 25 297      | 0           | 2 205 619   | 44.8      | 2 796 316          | 590 697             |
| 24     | 765 117     | 50 594      | 0           | 2 295 782   | 44.8      | 3 477 177          | 1 181 395           |
| 25     | 1 147 675   | 82 520      | 0           | 2 389 157   | 44.8      | 4 170 850          | 1 781 694           |
| 26     | 1 530 233   | 114 446     | 0           | 1 066 900   | 44.8      | 3 448 893          | 2 381 993           |
| 27     | 1 955 143   | 299 981     | 0           | 1 109 908   | 44.8      | 4 376 009          | 3 266 101           |
| 28     | 2 380 052   | 407 567     | 0           | 1 154 476   | 44.8      | 5 191 790          | 4 037 315           |
| 29     | 2 758 483   | 515 152     | 0           | 1 200 669   | 44.8      | 5 941 881          | 4 741 212           |
| 30     | 3 136 913   | 632 215     | 0           | 1 248 558   | 44.8      | 6 707 395          | 5 458 837           |
| 31     | 3 515 343   | 749 279     | 0           | 1 298 215   | 44.8      | 7 474 676          | 6 176 461           |
| 32     | 3 893 773   | 853 045     | 0           | 1 349 715   | 44.8      | 8 224 542          | 6 874 827           |
| 33     | 4 272 203   | 956 811     | 0           | 1 403 139   | 44.8      | 8 976 331          | 7 573 193           |
| 34     | 4 650 633   | 1 060 577   | 0           | 1 458 568   | 44.8      | 9 730 127          | 8 271 559           |
| 35     | 5 029 063   | 1 168 237   | 0           | 1 516 091   | 44.8      | 10 491 655         | 8 975 564           |
| 36     | 5 407 494   | 1 275 897   | 0           | 1 575 798   | 44.8      | 11 255 367         | 9 679 569           |
| 37     | 5 785 924   | 1 385 994   | 0           | 1 637 784   | 44.8      | 12 024 889         | 10 387 104          |
| 38     | 6 164 354   | 1 496 091   | 0           | 1 702 151   | 44.8      | 12 796 790         | 11 094 640          |
| 39     | 6 542 784   | 1 606 188   | 0           | 1 769 001   | 44.8      | 13 571 176         | 11 802 175          |
| 40     | 6 921 214   | 1 726 251   | 0           | 1 838 445   | 44.8      | 14 362 587         | 12 524 143          |
| 41     | 7 299 644   | 1 846 313   | 0           | 1 910 597   | 44.8      | 15 156 707         | 13 246 111          |
| 42     | 7 678 074   | 1 979 223   | 0           | 1 985 577   | 44.8      | 15 972 262         | 13 986 685          |
| 43     | 7 804 781   | 2 112 133   | 0           | 2 063 512   | 44.8      | 16 426 200         | 14 362 688          |
| 44     | 7 931 488   | 2 245 042   | 0           | 2 144 533   | 44.8      | 16 883 224         | 14 738 691          |
| 45     | 8 058 195   | 2 393 861   | 0           | 2 228 778   | 44.8      | 17 366 514         | 15 137 736          |
| 46     | 8 184 901   | 2 542 681   | 178 097     | 2 316 391   | 44.8      | 18 111 110         | 15 794 719          |
| 47     | 8 311 608   | 2 705 815   | 356 194     | 2 407 526   | 44.8      | 18 879 960         | 16 472 434          |
| 48     | 8 438 315   | 2 868 949   | 534 291     | 2 502 339   | 44.8      | 19 652 489         | 17 150 150          |
| 49     | 8 565 021   | 3 032 083   | 712 388     | 2 600 998   | 44.8      | 20 428 864         | 17 827 865          |
| 50     | 8 691 728   | 3 217 215   | 890 485     | 2 703 678   | 44.8      | 21 241 117         | 18 537 440          |
| 51     | 8 776 083   | 3 277 429   | 890 485     | 2 810 559   | 44.8      | 21 557 380         | 18 746 820          |

|    |            |           |         |           |      |            |            |
|----|------------|-----------|---------|-----------|------|------------|------------|
| 52 | 8 860 438  | 3 337 644 | 890 485 | 2 921 836 | 44.8 | 21 878 037 | 18 956 201 |
| 53 | 8 944 794  | 3 397 858 | 890 485 | 3 037 707 | 44.8 | 22 203 288 | 19 165 581 |
| 54 | 9 029 149  | 3 458 072 | 890 485 | 3 158 384 | 44.8 | 22 533 345 | 19 374 962 |
| 55 | 9 113 504  | 3 531 429 | 890 485 | 3 284 086 | 44.8 | 22 887 462 | 19 603 376 |
| 56 | 9 197 859  | 3 604 785 | 890 485 | 3 415 046 | 44.8 | 23 246 836 | 19 831 790 |
| 57 | 9 282 215  | 3 678 142 | 890 485 | 3 551 505 | 44.8 | 23 611 709 | 20 060 205 |
| 58 | 9 366 570  | 3 751 498 | 890 485 | 3 693 717 | 44.8 | 23 982 336 | 20 288 619 |
| 59 | 9 450 925  | 3 824 855 | 890 485 | 3 841 948 | 44.8 | 24 358 982 | 20 517 033 |
| 60 | 9 535 280  | 3 916 816 | 890 485 | 3 996 479 | 44.8 | 24 768 871 | 20 772 392 |
| 61 | 9 653 155  | 4 008 776 | 890 485 | 3 984 483 | 44.8 | 25 060 779 | 21 076 297 |
| 62 | 9 771 029  | 4 100 737 | 890 485 | 3 973 258 | 44.8 | 25 353 460 | 21 380 202 |
| 63 | 9 888 904  | 4 192 698 | 890 485 | 3 962 821 | 44.8 | 25 646 928 | 21 684 106 |
| 64 | 10 006 779 | 4 284 658 | 890 485 | 3 953 187 | 44.8 | 25 941 199 | 21 988 011 |
| 65 | 10 124 653 | 4 398 365 | 890 485 | 3 944 372 | 44.8 | 26 267 784 | 22 323 412 |
| 66 | 10 242 528 | 4 512 073 | 890 485 | 3 936 393 | 44.8 | 26 595 206 | 22 658 812 |
| 67 | 10 360 402 | 4 625 780 | 890 485 | 3 929 266 | 44.8 | 26 923 479 | 22 994 213 |
| 68 | 10 478 277 | 4 739 487 | 890 485 | 3 923 008 | 44.8 | 27 252 622 | 23 329 614 |
| 69 | 10 596 152 | 4 853 195 | 890 485 | 3 917 637 | 44.8 | 27 582 651 | 23 665 014 |
| 70 | 10 714 026 | 4 985 666 | 890 485 | 3 913 170 | 44.8 | 27 940 762 | 24 027 591 |

Table A-17: results for the personal finance wealth inequality model for tranche 2019.

| Year T | q1<br>(ZAR) | q2<br>(ZAR) | q3<br>(ZAR) | q4<br>(ZAR) | q5<br>(%) | $W_{QoL}$<br>(ZAR) | $W'_{QoL}$<br>(ZAR) |
|--------|-------------|-------------|-------------|-------------|-----------|--------------------|---------------------|
| 23     | 318 385     | 27 295      | 0           | 1 617 854   | 45.3      | 2 120 160          | 502 305             |
| 24     | 636 771     | 54 590      | 0           | 1 698 499   | 45.3      | 2 703 110          | 1 004 610           |
| 25     | 955 156     | 87 730      | 0           | 1 782 234   | 45.3      | 3 297 642          | 1 515 408           |
| 26     | 1 273 542   | 120 870     | 0           | 805 687     | 45.3      | 2 831 893          | 2 026 205           |
| 27     | 1 635 267   | 303 525     | 0           | 844 621     | 45.3      | 3 661 860          | 2 817 239           |
| 28     | 1 996 992   | 414 872     | 0           | 885 071     | 45.3      | 4 389 727          | 3 504 656           |
| 29     | 2 311 009   | 526 220     | 0           | 927 104     | 45.3      | 5 049 853          | 4 122 750           |
| 30     | 2 625 027   | 647 860     | 0           | 970 789     | 45.3      | 5 726 589          | 4 755 800           |
| 31     | 2 939 045   | 769 501     | 0           | 1 016 201   | 45.3      | 6 405 052          | 5 388 851           |
| 32     | 3 253 063   | 877 635     | 0           | 1 063 417   | 45.3      | 7 065 693          | 6 002 276           |
| 33     | 3 567 080   | 985 769     | 0           | 1 112 518   | 45.3      | 7 728 219          | 6 615 701           |
| 34     | 3 881 098   | 1 093 903   | 0           | 1 163 589   | 45.3      | 8 392 714          | 7 229 126           |
| 35     | 4 195 116   | 1 207 187   | 0           | 1 216 718   | 45.3      | 9 066 751          | 7 850 034           |
| 36     | 4 509 134   | 1 320 472   | 0           | 1 271 998   | 45.3      | 9 742 940          | 8 470 942           |
| 37     | 4 823 151   | 1 436 312   | 0           | 1 329 526   | 45.3      | 10 425 092         | 9 095 566           |
| 38     | 5 137 169   | 1 552 153   | 0           | 1 389 406   | 45.3      | 11 109 595         | 9 720 189           |
| 39     | 5 451 187   | 1 667 994   | 0           | 1 451 743   | 45.3      | 11 796 556         | 10 344 812          |
| 40     | 5 765 204   | 1 793 407   | 0           | 1 516 651   | 45.3      | 12 499 996         | 10 983 345          |
| 41     | 6 079 222   | 1 918 820   | 0           | 1 584 246   | 45.3      | 13 206 123         | 11 621 877          |
| 42     | 6 393 240   | 2 058 277   | 0           | 1 654 652   | 45.3      | 13 935 469         | 12 280 817          |
| 43     | 6 523 621   | 2 197 734   | 0           | 1 727 998   | 45.3      | 14 400 914         | 12 672 916          |
| 44     | 6 654 001   | 2 337 191   | 0           | 1 804 419   | 45.3      | 14 869 434         | 13 065 015          |
| 45     | 6 784 382   | 2 493 504   | 0           | 1 884 058   | 45.3      | 15 365 664         | 13 481 605          |
| 46     | 6 914 763   | 2 649 816   | 190 856     | 1 967 063   | 45.3      | 16 142 590         | 14 175 527          |
| 47     | 7 045 144   | 2 822 226   | 381 711     | 2 053 590   | 45.3      | 16 946 429         | 14 892 839          |
| 48     | 7 175 524   | 2 994 635   | 572 567     | 2 143 803   | 45.3      | 17 753 954         | 15 610 151          |
| 49     | 7 305 905   | 3 167 045   | 763 422     | 2 237 873   | 45.3      | 18 565 336         | 16 327 463          |

|    |           |           |         |           |      |            |            |
|----|-----------|-----------|---------|-----------|------|------------|------------|
| 50 | 7 436 286 | 3 363 117 | 954 278 | 2 335 980 | 45.3 | 19 415 138 | 17 079 158 |
| 51 | 7 523 327 | 3 426 595 | 954 278 | 2 438 312 | 45.3 | 19 736 189 | 17 297 877 |
| 52 | 7 610 368 | 3 490 074 | 954 278 | 2 545 068 | 45.3 | 20 061 663 | 17 516 596 |
| 53 | 7 697 409 | 3 553 553 | 954 278 | 2 656 453 | 45.3 | 20 391 768 | 17 735 315 |
| 54 | 7 784 450 | 3 617 031 | 954 278 | 2 772 687 | 45.3 | 20 726 721 | 17 954 033 |
| 55 | 7 871 491 | 3 695 849 | 954 278 | 2 893 997 | 45.3 | 21 089 038 | 18 195 042 |
| 56 | 7 958 532 | 3 774 667 | 954 278 | 3 020 621 | 45.3 | 21 456 670 | 18 436 050 |
| 57 | 8 045 574 | 3 853 485 | 954 278 | 3 152 811 | 45.3 | 21 829 868 | 18 677 058 |
| 58 | 8 132 615 | 3 932 303 | 954 278 | 3 290 829 | 45.3 | 22 208 895 | 18 918 066 |
| 59 | 8 219 656 | 4 011 121 | 954 278 | 3 434 952 | 45.3 | 22 594 025 | 19 159 074 |
| 60 | 8 306 697 | 4 110 026 | 954 278 | 3 585 468 | 45.3 | 23 014 739 | 19 429 271 |
| 61 | 8 426 939 | 4 208 931 | 954 278 | 3 561 818 | 45.3 | 23 309 529 | 19 747 711 |
| 62 | 8 547 181 | 4 307 837 | 954 278 | 3 538 731 | 45.3 | 23 604 883 | 20 066 152 |
| 63 | 8 667 423 | 4 406 742 | 954 278 | 3 516 220 | 45.3 | 23 900 813 | 20 384 593 |
| 64 | 8 787 664 | 4 505 647 | 954 278 | 3 494 295 | 45.3 | 24 197 328 | 20 703 033 |
| 65 | 8 907 906 | 4 627 140 | 954 278 | 3 472 968 | 45.3 | 24 527 264 | 21 054 296 |
| 66 | 9 028 148 | 4 748 634 | 954 278 | 3 452 250 | 45.3 | 24 857 809 | 21 405 559 |
| 67 | 9 148 390 | 4 870 127 | 954 278 | 3 432 156 | 45.3 | 25 188 977 | 21 756 822 |
| 68 | 9 268 632 | 4 991 620 | 954 278 | 3 412 695 | 45.3 | 25 520 780 | 22 108 085 |
| 69 | 9 388 874 | 5 113 113 | 954 278 | 3 393 882 | 45.3 | 25 853 230 | 22 459 348 |
| 70 | 9 509 116 | 5 256 561 | 954 278 | 3 375 730 | 45.3 | 26 218 242 | 22 842 512 |

Table A-18: correlation analysis of variables for the macroeconomic wealth inequality model.

|   | A     | B     | C     | D     | E     | F     | G     | H     | I     | J     | K     | L     | M     | N     | O     | P     | Q     | R    |
|---|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|
| A | 1,00  |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |      |
| B | 1,00  | 1,00  |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |      |
| C | 0,87  | 0,90  | 1,00  |       |       |       |       |       |       |       |       |       |       |       |       |       |       |      |
| D | -0,90 | -0,93 | -0,98 | 1,00  |       |       |       |       |       |       |       |       |       |       |       |       |       |      |
| E | -0,86 | -0,89 | -0,97 | 0,95  | 1,00  |       |       |       |       |       |       |       |       |       |       |       |       |      |
| F | 0,97  | 0,98  | 0,87  | -0,93 | -0,89 | 1,00  |       |       |       |       |       |       |       |       |       |       |       |      |
| G | 1,00  | 1,00  | 0,90  | -0,93 | -0,89 | 0,97  | 1,00  |       |       |       |       |       |       |       |       |       |       |      |
| H | 1,00  | 1,00  | 0,88  | -0,91 | -0,87 | 0,97  | 1,00  | 1,00  |       |       |       |       |       |       |       |       |       |      |
| I | 0,91  | 0,94  | 0,97  | -0,98 | -0,97 | 0,93  | 0,94  | 0,92  | 1,00  |       |       |       |       |       |       |       |       |      |
| J | 0,99  | 1,00  | 0,91  | -0,94 | -0,89 | 0,98  | 1,00  | 1,00  | 0,94  | 1,00  |       |       |       |       |       |       |       |      |
| K | 1,00  | 1,00  | 0,88  | -0,91 | -0,88 | 0,97  | 1,00  | 1,00  | 0,92  | 1,00  | 1,00  |       |       |       |       |       |       |      |
| L | 0,70  | 0,65  | 0,40  | -0,41 | -0,33 | 0,57  | 0,66  | 0,69  | 0,48  | 0,65  | 0,69  | 1,00  |       |       |       |       |       |      |
| M | 0,93  | 0,92  | 0,87  | -0,85 | -0,83 | 0,84  | 0,93  | 0,93  | 0,88  | 0,92  | 0,93  | 0,73  | 1,00  |       |       |       |       |      |
| N | -0,16 | -0,13 | 0,04  | -0,06 | 0,10  | -0,13 | -0,15 | -0,14 | 0,01  | -0,12 | -0,16 | -0,02 | -0,10 | 1,00  |       |       |       |      |
| O | -0,75 | -0,76 | -0,53 | 0,63  | 0,59  | -0,83 | -0,74 | -0,76 | -0,69 | -0,76 | -0,76 | -0,59 | -0,57 | 0,01  | 1,00  |       |       |      |
| P | -0,14 | -0,19 | -0,54 | 0,46  | 0,54  | -0,16 | -0,19 | -0,17 | -0,46 | -0,19 | -0,17 | 0,20  | -0,30 | -0,45 | -0,07 | 1,00  |       |      |
| Q | -0,21 | -0,20 | -0,35 | 0,29  | 0,14  | -0,09 | -0,22 | -0,22 | -0,26 | -0,21 | -0,20 | -0,36 | -0,43 | -0,52 | -0,11 | 0,26  | 1,00  |      |
| R | 0,93  | 0,95  | 0,93  | -0,96 | -0,88 | 0,92  | 0,95  | 0,94  | 0,95  | 0,95  | 0,93  | 0,58  | 0,90  | 0,11  | -0,71 | -0,36 | -0,38 | 1,00 |

\*Variable names are abbreviated with letters. The letter designation can be matched with corresponding variable name in table A-19.

Table A-19: macroeconomic wealth inequality model variable designation for table A-18.

| Variable name   | Table A-18 designation |
|---|------------------------|
| Healthcare budget   | A                      |
| Population  | B                      |
| Medical aid beneficiary population  | C                      |
| Average births per woman  | D                      |
| Years to higher education completion (at graduation rate exceeds 50% of intake) | E                      |
| Average life expectancy   | F                      |
| Child support grant budget  | G                      |
| Old age grant budget  | H                      |
| Number of child support grants  | I                      |
| Number of old age grants  | J                      |
| Education budget  | K                      |
| Number of children in basic education   | L                      |
| Number of children in higher education  | M                      |
| Human settlements, water and sanitation and electrification budget              | N                      |
| Public transport budget   | O                      |
| Population in the 0th and 0-50th percentile income groups                       | P                      |
| Job creation and labour affairs budget  | Q                      |
| Agriculture and land reform budget  | R                      |

Table A-20: independent variable values for the healthcare function  $\bar{B}_H$  for the period 2010 to 2019.

| Year                       | 2010      | 2011      | 2012      | 2013      | 2014      | 2015      | 2016      | 2017      | 2018      | 2019      |
|----------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| $B_H$<br>(ZAR<br>millions) | 104 600   | 112 600   | 121 900   | 133 600   | 145 700   | 157 300   | 168 400   | 187 500   | 205 400   | 222 600   |
| $P$<br>(thousands)         | 50 850    | 51 574    | 52 325    | 53 104    | 53 912    | 54 750    | 55 620    | 56 522    | 57 458    | 58 429    |
| $P_{MB}$                   | 8 315 718 | 8 526 409 | 8 679 473 | 8 778 308 | 8 808 034 | 8 796 510 | 8 878 081 | 8 872 036 | 8 916 695 | 8 990 160 |
| $N_C$                      | 2.58      | 2.51      | 2.46      | 2.42      | 2.39      | 2.37      | 2.36      | 2.34      | 2.33      | 2.32      |
| $T_G$                      | 8         | 7         | 6         | 6         | 6         | 6         | 5         | 5         | 5         | 5         |
| $L_E$                      | 66.6      | 66.9      | 67.0      | 67.5      | 67.6      | 68.3      | 68.7      | 69.2      | 69.2      | 69.2      |

Table A-21: independent variable values for the social welfare function  $\bar{B}_{SW}$  for the period 2010 to 2019.

| Year                          | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   |
|-------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| $B_{CS}$<br>(ZAR<br>millions) | 27 273 | 30 594 | 34 036 | 38 190 | 40 029 | 43 428 | 47 459 | 51 351 | 56 017 | 60 603 |
| $N_{CS}$<br>(thousands)       | 9 424  | 10 336 | 10 903 | 11 406 | 11 050 | 11 677 | 12 052 | 12 051 | 12 239 | 12 508 |
| $N_C$                         | 2.58   | 2.51   | 2.46   | 2.42   | 2.39   | 2.37   | 2.36   | 2.34   | 2.33   | 2.32   |
| $B_{OG}$<br>(ZAR<br>millions) | 29 991 | 33 797 | 37 318 | 40 529 | 44 767 | 49 422 | 53 274 | 58 327 | 64 276 | 70 453 |
| $N_{OG}$<br>(thousands)       | 2 534  | 2 647  | 2 724  | 2 851  | 2 946  | 3 070  | 3 182  | 3 279  | 3 392  | 3 538  |
| $L_E$                         | 66.6   | 66.9   | 67.0   | 67.5   | 67.6   | 68.3   | 68.7   | 69.2   | 69.2   | 69.2   |

Table A-22: independent variable values for the education function  $\bar{B}_E$  for the period 2010 to 2019.

| Year                       | 2010    | 2011    | 2012    | 2013    | 2014    | 2015    | 2016    | 2017    | 2018    | 2019    |
|----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| $B_E$<br>(ZAR<br>millions) | 165 100 | 189 500 | 207 300 | 223 400 | 243 200 | 265 700 | 297 500 | 320 500 | 351 100 | 386 400 |
| $N_{BE}$<br>(thousands)    | 14 034  | 14 114  | 13 899  | 13 968  | 13 883  | 14 135  | 13 992  | 14 033  | 14 265  | 14 630  |
| $N_{HE}$<br>(thousands)    | 211     | 332     | 403     | 435     | 415     | 415     | 465     | 473     | 667     | 740     |
| $N_C$                      | 2.58    | 2.51    | 2.46    | 2.42    | 2.39    | 2.37    | 2.36    | 2.34    | 2.33    | 2.32    |
| $T_G$                      | 8       | 7       | 6       | 6       | 6       | 6       | 5       | 5       | 5       | 5       |

Table A-23: independent variable values for the economic development function  $\bar{B}_E$  for the period 2010 to 2019.

| Year                           | 2010          | 2011          | 2012          | 2013          | 2014          | 2015          | 2016          | 2017          | 2018          | 2019          |
|--------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| $B_{HWE}$<br>(ZAR<br>millions) | 49 100        | 68 000        | 60 900        | 60 100        | 62 600        | 82 400        | 52 100        | 52 800        | 56 500        | 56 400        |
| $B_T$<br>(ZAR<br>millions)     | 67 400        | 65 600        | 74 900        | 74 600        | 81 600        | 41 300        | 40 700        | 44 100        | 38 600        | 43 600        |
| $N_P$                          | 28 985<br>694 | 27 261<br>913 | 26 051<br>142 | 27 002<br>540 | 26 942<br>145 | 26 862<br>231 | 27 053<br>365 | 27 226<br>945 | 27 279<br>813 | 27 347<br>727 |
| $B_{JL}$<br>(ZAR<br>millions)  | 32 200        | 25 100        | 29 800        | 22 300        | 23 100        | 24 091        | 31 276        | 33 236        | 23 200        | 23 200        |
| $B_{AL}$<br>(ZAR<br>millions)  | 17 100        | 19 000        | 22 000        | 23 400        | 24 300        | 27 965        | 26 400        | 25 998        | 30 200        | 30 700        |
| $L_E$                          | 66.6          | 66.9          | 67.0          | 67.5          | 67.6          | 68.3          | 68.7          | 69.2          | 69.2          | 69.2          |