

16-11-59

Mr M.B. Kossew,
P.O. Box 1280,
CAPE TOWN.

Dear Mr Kossew,

Thank you very much for your letters of 5th November, 1959 and 9th November, 1959.

The first letter dealt with the extension of the work of African Horizon to East Africa, with Nairobi as the centre. I think this is a very desirable development as the potential of those areas as far as insurance business is concerned is very great.

The persons suggested for membership of the Local Board appear to me to be very good. I note however that they are drawn mainly from Kenya with the exception of Mr Julius Nyerere and Mr P. Bomani who come from Tanganyika. If Tanganyika is to be represented on the Board, then I think it might be worth while considering the inclusion of someone from Uganda. This might of course involve increasing the size of the Board from four to, say, six which you might not wish to consider at this stage. Still I think that is a development which ought to be kept in mind. With regard to the question of a suitable person to consult about possible members from Uganda I should like to put forward the name of Mr C.N. Kisosonkole, P.O. Box 106, Kampala, Uganda who is a well known personality in Uganda and who knows South Africa well as he is married to a Fort Hare graduate, a lady from the Transkei, who since going to Uganda has held very high office in the administration of that territory.

In Kenya I should have liked to see considered for membership Dr G. Kiano and Mr E. Mathu, both of who are members of the Legislative Council there. There may be some good reason why your Agents have not put forward their names, but I happen to know both of them fairly well. Mr Mathu is a former student of Fort Hare who has been a public figure in Kenya for many years. Dr Kiano I got to know in the United States in 1952-53 when he was a student there. Since his return to Kenya he has quite rapidly come to the forefront in public affairs in that country. I think some of the people suggested are not prepared to serve. I think the names of those I have mentioned should be added to the list, unless, as I say, they are considered unsuitable for some local reason of which I am not aware.

With regard to the letter of the 9th inst., I agree with you that it would be a good thing if we could arrange for a personal discussion of the best way and area in which I might be able to serve the country. If Mr Binnedell is going to be in the Eastern Cape towards the end of this month, I think that might provide us with a good opportunity for a preliminary discussion. I shall look forward to seeing him.

As regards possible areas for branches to write non-collecting business, I think the following should be considered:-

- (a) Alice to cover the districts of Victoria East, Middledrift, Fort ~~Beaufort~~ Beaufort, Adelaide and Bedford
 - (b) Cradock to cover the Midlands Area
 - (c) Queenstown to cover the Northeast Cape, including Cathcart, Jamestown, Aliwal North, etc.
 - (d) Kingwilliamstown to cover Kingwilliamstown, Stutterheim, Komgha, etc.
- This would, I think, take care of the Border area. I take you are also considering the possibility of doing something in the Northwest Cape, with Kimberley as the centre.

I shall be glad to discuss the possibilities of these areas with Mr Binnedell when he comes round.

With kind regards,

Yours sincerely,

J.K. Matthews

Telegrams : Principal, Fort Hare
Telephones : { College 20
Principal's
Residence 43
P.O. Fort Hare
Rail : Alice



UNIVERSITY COLLEGE
of
FORT HARE,
P.O. FORT HARE,
CAPE PROVINCE.

African Studies Department

Mr M. B. Kossow,
P.O. Box 1280
Cape Town.

Dear Mr Kossow,

Thank you very much for your letters of 5th November 1957 & 9th November, 1957.

The first letter dealt with the extension of the work of the Company to East Africa, with Nairobi as the centre. I think this is a very desirable development as the potential of those areas is very great as far as insurance business is concerned.

~~I note, however, that~~ The ~~names~~ ^{persons} suggested for membership of the Local Board ~~seem~~ ^{appear} very good. I note, however, that they ~~are~~ ^{are} drawn ^{mainly} from Kenya with the exception of Mr Julius ^{represented} Nygore who comes from Tanganyika. If Tanganyika is ~~to be included~~ in Board, then I think it might be worth while considering the inclusion of someone from Uganda. This might of course involve increasing the size of the Board, say, from four to six which you may not wish to consider at this stage. Still that is a ~~development~~ which ought to be kept in mind. With regard to the question of

suitable person to consult about possible members from the Uganda I should like to put forward the name of Mr C. Kisosontole, P.O. Box 106, Kampala, who is a well known personality in Uganda & who knows South Africa also as he is married to a South African girl from the Transkei who since going to Uganda has held very high office in the Administration of that territory. In Kenya itself I should have

liked to see considered for membership Dr G. Keene and Mr E. Mather, both of whom are members of the Legislative Council. There may be some reason why your agents have not forwarded their names, but I happen to know both of them fairly well. Mr Mather is a former student of Fort Hare ~~and~~ ^{who} has been a public figure in Kenya for many years. Dr Keene I got to know ^{in 1950-53} when he was a student in the United States. Since his return to Kenya he has quite rapidly come to the forefront in public affairs in the territory. Just in case ~~that~~ some of the people suggested are not ~~able~~ prepared to serve I think the names I have mentioned should be added to the list.

With regard to your letter of the 9th inst. I should like to say I agree with you ^{personal} that it would be a good thing if we could arrange for a discussion of the best way & place in which I might be able to serve the company. If Mr Bennedell is going to be in the Cape Eastern Cape towards the end of this month I think that might provide us with a good opportunity for a preliminary discussion.

With regard to possible areas for branches to undertake collecting business, I think the following should ^{be} considered: (i) Alice ^{Adelaide & Bedford} to cover the districts of Victoria East, Fort Beaufort, Adelaide & Bedford.

- (ii) Loosdook to cover the Kullerios area ^{Ararat, Jamestown}
- (iii) Queenstown to cover the North East Cape including ^{Ararat North}
- (iv) King Williams Town to cover the districts of King Williams Town ^{Stutterheim & Rongha}

This would, I think, take care of the Border area. I take it that you are also considering the possibility of doing something in the North West Cape, with Kimberley as the centre. I shall be glad to discuss the possibilities of these areas with Mr Bennedell when he comes round.