

C2-161

# African Horizon Insurance Company Ltd.

A.H. 108

IN REPLY PLEASE  
QUOTE REF.

ah/MBK/CvR.



TELEGRAMS: "RIZON"

## CHANGE OF ADDRESS

Kindly note our new address as from  
1st December, 1958:

Standard House,  
Lower Collingwood Road,  
OBSERVATORY, Cape

P.O. Box: ~~358~~, Cape Town.

<sup>1280</sup> ~~25~~, Observatory, Cape.

Telephone numbers remain unchanged.

30th October, 1959.

Prof. Z.K. Matthews,  
P.O. FORT HARE.

Dear Professor,

I have read of your decision to leave Fort Hare and also that you were considering the possibility of leaving South Africa.

I can well imagine that at the present time there is a great deal of uncertainty about your future movements, but I should like to know whether you would be interested in managing a Branch of this Company at say Alice or Queenstown.

Our Company has maintained its steady progress, and we are presently contemplating embarking on a scheme of opening up offices in some of the towns of the Eastern Cape, where we would specialise only in what is termed "non-collecting business", i.e. where our Agents would write the business which does not necessitate the Agent calling on the client to collect the weekly or monthly premium. The client would pay his premiums either by means of a stop order from his employer, a stop order on a Bank, or would bring or post the money to our office.

We have already started such an office in Umtata, and are transferring Mr. Ginya, who has made such an excellent job of the Port Elizabeth Branch (this by the way was at Mr. Ginya's own request), and we have replaced Mr. Ginya with Mr. Nkinti.

There is a vast amount of this non-collecting business to be done in these areas, and what we have in mind for you would be for you to manage and run the office and second to you as many good writers as are available. The areas must obviously be those where there are a large number of Africans engaged as clerks, teachers, civil servants, etc.

If you would be interested in such a post, we would naturally be very happy to have you, and if you would write and let me know, we could then discuss with you the salary terms, area of operation and so forth.

With kindest regards,

Yours sincerely,

*M.B. Kossew*  
M.B. KOSSEW.

DIRECTORS: SENATOR DR. THE HON. L. I. RUBIN (CHAIRMAN), M. B. KOSSEW (DEPUTY CHAIRMAN & MANAGING DIRECTOR),  
MRS. V. M. L. BALLINGER M.P., PROF. Z. K. MATTHEWS, DR. J. S. MOROKA, DR. A. B. XUMA,  
ALTERNATE DIRECTORS: A. J. LUTULI, J. W. MAC QUARRIE, DR. M. S. MOLEMA, DR. W. F. NKOMO