

**THE PREDICTIVE VALIDITY OF A PSYCHOLOGICAL TEST BATTERY FOR  
THE SELECTION OF CADET PILOTS IN A COMMERCIAL AIRLINE**

by

VUSUMUZI QUIRION MNGUNI

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SUPERVISOR: PROF. M. DE BEER

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**STATEMENT:**

I declare that this dissertation: **“The predictive validity of a psychological test battery for the selection of cadet pilots in a commercial airline”**, is my own work and that all the resources used or quoted have been indicated and acknowledged by means of complete reference.

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**V. Q. MNGUNI**

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**DATE**

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## **SUMMARY**

### **THE PREDICTIVE VALIDITY OF A PSYCHOLOGICAL TEST BATTERY FOR THE SELECTION OF CADET PILOTS FOR A COMMERCIAL AIRLINE**

By Vusumuzi Quirion Mnguni  
Degree: M. Comm.  
Subject: Industrial Psychology  
Supervisor: Prof. M. de Beer

Commercial airlines need to employ well qualified pilots to run their core business. The current supply from privately and military qualified pilots is proving to be inadequate. A further challenge facing the airline is having to attempt to reflect the diversity of the country in its workforce.

The present study investigated the predictive validity of a psychological test battery for cadet pilots. The predictors that were included in the research are: biographical data, ABET levels in terms of English and Matric results, as well as results from psychological tests, namely: English literacy skills assessment (ELSA), Raven's Progressive Matrices (RMP), Blox test, subtests of the Intermediate Battery (B/77) viz: Arithmetic 1 and 2, and Reading Comprehension, and the Wechsler Adult Intelligence Scale (WAIS). The objective of the research was to determine the predictive validity of the selection battery utilizing the final flying school results as the criteria.

The results of the research were inconclusive. Only some of the tests showed positive correlations with the modules of the flying school results. The Ravens Progressive Matrices, Blox, Matriculation English symbol, ABET levels and Reading Comprehension, were found to have predictive power with some of the modules of the flying school results based on the regression analysis.

It is recommended that a revised profile for a commercial airline pilot should be developed, as well as that the critical skills and competencies should be identified to enable the airlines to utilize appropriate and relevant assessment tools to select prospective candidates, particularly among the previously disadvantaged communities.

Key words

- i. Psychological tests; intelligence/aptitude; literacy; numeracy; predictive validity; selection; cadet pilot.

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## CHAPTER 1

### BACKGROUND TO AND RATIONALE FOR THE RESEARCH

#### 1.1 INTRODUCTION

According to Marais (2010), the official unemployment rate in South Africa rose to 23.5% in the first quarter of 2010, from 21.9% in the previous quarter, ending a five-year decline. He further reports that the actual unemployment rate is closer to 40%, and among young African men and women it probably exceeds 60%. This information emphasises the fact that the country needs to rebuild local industrial capacity. The government has promised to create four million “new jobs” by 2014 (Marais, 2010). It can be inferred that there is currently an oversupply of applicants chasing the few available jobs, which poses a challenge for organisations and employers who need to appoint employees with a better chance of succeeding in their positions.

For years, the airline industry has been perceived as a white male-dominated industry. Vermeulen (2009) concurs and reports that in the last decade, new South African government and labour policies have been put in place to encourage more women to become aviators. However, even though women have been aviators for almost as long as men, aviation is still largely a male-dominated profession.

According to Copans (2007), Frankel (president of the Commercial Aviation Association of South Africa [CAASA]) has noted that historically, many airline pilots were originally air force pilots. However, this is no longer the case, and there is now a dearth of skilled pilots in the aviation industry. Hence substantial effort is required to attract more people to the aviation industry, including previously disadvantaged people, so that they can be trained as pilots. According to Frankel (Copans, 2007), the increased inclusion of previously disadvantaged people into aerospace industry is imperative for the sustainability of the industry. He further asserts that aggressive, government-supported training and apprentice schemes are required to attract young black talent to this segment of the industry.

According to Theron (2009), selection from a diverse group poses a real and formidable challenge to the field of industrial psychology in South Africa. The challenge is to develop

selection procedures that simultaneously add value, do not discriminate unfairly and minimise the adverse impact. Theron (2009) emphasised that the success of organisations in such an undertaking of efficiently combining and transforming scarce factors of production into products and services with economic utility, requires competent high-performing employees. At the same time, however, South African organisations are under moral, economic, political and legal pressure to diversify their workforce.

It can be argued that the promulgation of legislation, particularly the Employment Equity Act 55 of 1998 (EEA) and the Skills Development Act 97 of 1998, after the 1994 democratic elections, introduced a number of new employment practices.

Psychometric assessment in most South African organisations was part and parcel of the selection process. However, the promulgation of the above-mentioned Acts has prompted organisations to review their employment processes and procedures with a particular focus on the use of, *inter alia*, psychological assessments.

According to Muller and Schepers (2003) and Van de Vijver and Rothmann (2004), in South Africa, reference to psychometric testing is made in the EEA, chapter 2 point 8: "Psychometric testing of an employee is prohibited unless the test -

- a) Has been scientifically validated as providing reliable results which are appropriate for the intended purpose;
- b) Can be applied fairly to employees irrespective of their culture, and
- c) Is not biased against people from designated groups.

According to this legislation, the burden of proof has been placed on the organisation to justify the utilisation of psychological instruments in their employment practices with the emphasis on the previously disadvantaged people. This view is supported by Nzama, De Beer and Visser (2008) who confirmed that the introduction of the Labour Relations Act (1995) has compelled organisations to ensure that their employment practices are fair.

These views indicate that the selection instruments and procedures need to be re-evaluated to ensure that they discriminate fairly. Theron (2009) refers to the Uniform Guideline on Employee Selection Procedures published by the Equal Employment Opportunity Commission (EEOC) which endorses this position by stipulating the following: "Where two or more selection

procedures are available which serve the user's legitimate interest in efficient and trustworthy workmanship, and which are substantially equally valid for a given purpose, the user should use the procedure which has been demonstrated to have the lesser adverse impact" (EEOC, 1978, p. 3897).

Owing to the oversupply of job applicants, one of the functions of human resources is to select and appoint employees who will help the organisation succeed by selecting, appointing and retaining a competent and motivated workforce. Theron (2009) concurred when he postulated that the objective of personnel selection is to allow only those applicants to enter the organisation who would perform satisfactorily in their designated positions.

Another challenge for organisations and employers is the Skills Development Act 97 of 1998), the purpose of which is

- a) To develop the skills of South African workforce;
- b) To increase the levels of investment in education and training in the labour market and improve the return on that investment;
- c) To encourage employers -
  - i. To use the workplace as an active learning environment;
  - ii. To provide employees with the opportunities to acquire new skills;
  - iii. To provide opportunities for new entrants to the labour market to gain work experience; and
  - iv. To employ persons who find it difficult to be employed
- d) To encourage workers to participate in learnership and other training programmes;
- e) To improve the employment prospects of person previously disadvantaged by unfair discrimination and redress those disadvantages through training and education;
- f) To ensure the quality of education and training in and for the workplace
- g) To assist -
  - i. Work-seekers to find work;
  - ii. Retrenched workers to re-enter the labour market;
  - iii. Employers to find qualified employees; and
- h) To provide and regulate employment services.

This legislation has placed another burden on organisations, namely to create opportunities to uplift the standard of living of historically disadvantaged people. According to Meiring, Van de

Vijver, Rothmann and Barrick (2005), there is an urgent need for measuring instruments that meet the EEA requirements and that can be used for all the culture and language groups in South Africa.

Van Der Merwe (2002) stated that one of the critical elements in ensuring outstanding organisational performance is the selection and development of excellent staff. International as well as local research has demonstrated the role that psychometric assessment can play in significantly improving the selection process for both new entrants and internal promotions. According to Van Der Merwe (2002), effective psychometric assessment can also play a part in staff development processes – a critical challenge that currently faces South Africa.

Paterson and Uys (2005) have noted that the changing world of work has an impact on assessment practices. They suggest that in the “new” organization, the focus is on recruiting and developing employees with the ability to work flexibly and adaptively, owing to rapid changes inside and outside the organisation. Assessment can contribute to the identification of these employees.

In order to contextualise the need for this study, the commercial airline used in the research, utilised psychometric tests in the selection of trainees for their cadet pilot training programme. However, the relevance and appropriateness of these psychological tests could be questioned as part of the selection battery.

Ritson (in Muller & Schepers, 2003) postulated that the rationale for using psychometric tests in the selection process lies in the purported ability of the testing instruments to accurately and objectively assess an applicant’s ability to perform the work required by the job.

The importance of validation of any instruments to be used for assessment purposes is highlighted by the ongoing developments in South African labour legislation and the implications of the EEA in particular. According to Van Der Merwe (1999), these issues also accentuate once again the need for the responsible use of tests and other psychological procedures.

Experience has shown that tests are generally far more reliable and more valid than other techniques (Van der Walt, 1998). Van der Walt (1998) further stated that studies in trade and industry have indicated that psychometric tests are about four times more effective than

screening interviews. The commercial airline thus exercised sound practice in using psychological tests in the selection process for the cadet pilot training programme.

The literature on pilot selection indicates that the military introduced this process during the World War II. The identification of candidates who are likely to succeed as military pilots has been a longstanding goal (Carreta & Ree, 1989). According to Carretta and Ree (1996), the selection of military pilots has always included the use of multiple aptitude test batteries. They (1996, p. 279) further stated that “these tests have been described as measuring a variety of abilities that have demonstrated utility in predicting pilot success”. This statement refers specifically to two tests used by the United States Air Force (USAF) namely, the Air Force Officer Qualifying Test (AFOQT) and the Basic Attributes Test (BAT).

During the literature review few previous research on the topic were found, a point noted by Damon (1996) that all the studies conducted on selection batteries were concerned with fighter pilots and no examination of concurrent validity or post-undergraduate training performance were made for transport pilots. This observation further supports the appropriateness and relevance of this research, which would assist commercial airlines to implement better recruitment objectives.

It can be argued that the selection of pilots for a commercial airline should be no different from that of the military. The job of a pilot requires a high degree of emotional stability and flying complex aircraft on tight schedules, in all kinds of weather, requiring a great deal of ability, extensive experience, a clear mind and coolness in emergency situations (Butcher, 2002). This view indicates the responsibility of airline pilots towards the safety of the passengers and cargo they carry. Furthermore, because the costs associated with the aircraft itself are immense, to ensure the safety not only of the passengers and cargo but also the investments in aircraft, airlines need to select and appoint people who are reliable and psychologically sound (Butcher, 2002).

In relation to the military, Flotman (2002) suggested that because of the shortage of pilots in the South African Air Force and the acquisition of new aircraft, it is critical to enhance the value of these newly acquired aircraft by selecting and training the most suitable personnel.

The above views explain the rationale for the need to investigate the utilisation of psychological assessments in predicting successful completion of a cadet pilot training programme.

## **1.2 PROBLEM STATEMENT**

Traditionally, the function of psychological tests has been to measure differences between individuals or between the reactions of the same individual on different occasions (Anastasi, 1990). Psychological tests can be of great value in employee selection because of their objectivity and validity.

The diverse nature of the South African community poses a challenge when considering the use of psychological tests during the selection process of cadet pilots for a commercial airline.

Research investigating the predictive validity of psychological tests in pilot selection has generally mainly been applied in the military environment. According to Hunter and Burke (1994), military pilot selection has traditionally been heavily researched, partly because pilots play a key role in modern warfare, and training them is costly in terms of both finances and time.

Safety is paramount in aviation. According to Hoole and Vermeulen (2003), the human factor is widely recognised to be critical to aviation safety and effectiveness. They (2003) reported that the numerous studies indicating that the human factor is vital in maintaining or improving safety, prompted the development and publication in 1990 of the United States National Plan for Aviation Human Factors for research, which would lead to the enhancement of

- (1) human-centred design of controls, display and advanced systems
- (2) selection and training
- (3) information transfer
- (4) personal safety, well-being and survival
- (5) the measurement of performance and understanding of variables that affect performance (Federal Aviation Administration, in Hoole et.al. 2003).

This research supports objective (2) above, and will contribute to the field of industrial and organisational psychology.

The problem faced by the commercial airline is that the current selection test battery has not been scientifically investigated for its predictive validity in the selection of “cadet pilots” for the

training programme. Since training is a precursor to job performance, training criteria are vital because they impart job knowledge that facilitates the performance of the job task (Carretta & Ree, 1996).

According to Schmidt and Hunter (1998, p. 262), “the most important property of a personnel assessment method is predictive validity: the ability to predict future job performance, job-related learning, such as amount of learning in training and development programs, and other criteria”. This statement highlights the focus of this research.

It is anticipated that the current research will provide information to assist the commercial airline to select candidates with the potential to successfully complete the training programme, thus reducing the financial burden on the organisation.

In this research, the measurement of learning potential was not part of the psychological battery used in the selection of cadet pilots.

The next section deals with the research aims.

## **1.3 RESEARCH AIMS**

### **1.3.1 General aim**

The general aim of this research is to ascertain whether the psychological tests used for the selection of cadet pilot training programme in a commercial airline are valid predictors of their performance using their final flying school results as a criterion measure. According to Muller and Schepers (2003), this is in line with the guidelines of the Society of Industrial Psychology which state that the onus is on practitioners to validate the tests they use, and to provide concrete empirical evidence that their selection practices are fair (Society for Industrial Psychology, 1992).

The aim of this research study is not to determine the reliability and validity of the cadet pilot training programme.

### **1.3.2 Specific aims of the literature review**

- (1) To review the literature on the concepts of intelligence and aptitude and explore the nature of these concepts, as well as how intelligence and aptitude can be measured using psychological instruments. The concept of selection will also be covered.
- (2) To review the literature on the concepts of literacy and numeracy and describe their dimensions.

### **1.3.3 Specific aims for the empirical study**

- (1) To evaluate the predictive validity of the psychological test battery used in the selection of cadet pilots as a predictor of success in the training programme.
- (2) To compare different race groups, in terms of psychological test battery scores, in order to investigate whether the English Matric symbol and ABET levels correlate with performance in the final flying school examination results.

## **1.4 THE PARADIGM PERSPECTIVE OF THE RESEARCH**

According to Mouton and Marais (1990), normal science may be defined as the practice of scientific research within and from the frame of reference supplied by a dominant paradigm. In this sense, a paradigm is primarily a model for conducting normal research.

The relevant paradigms, meta-context and disciplinary and methodological dimensions of this research are discussed below and provide a context for the research within the discourse of science.

### **1.4.1 Applicable psychological paradigms**

Morgan (1980) stated that one of the principal implications of Kuhn's work stems from the identification of paradigms as alternative realities. The term "paradigm" is used in its meta-theoretical or philosophical sense to denote an implicit or explicit view of reality. The research is



conducted within the broader context of paradigms and disciplines of cognitive behaviourism, functionalism and empiricism. The literature survey on literacy and numeracy and psychological tests in a selection process will be presented from the cognitive behaviourism, functionalism and empiricism paradigms.

#### *1.4.1.1 Cognitive behaviourism*

According to Bergh and Theron (2003), behaviourism is based on Watson's belief that the subject matter of psychology should be observable behaviour, because Watson maintains that only what is observable can be studied objectively. These authors (2003) further stated that after 1960, social learning theories were developed which focused on learning in social situations because of the introduction of the notion of consciousness into behaviourism theories. This occurs through the use of cognitive processes, that is, processes whereby the individual becomes conscious of the environment, such as in the recognition and perception of others' behaviour.

It would appear that the behaviourist views humans as machines in terms of stimuli and response, whereas the cognitive approach sees humans as complex machines in terms of inputs and outputs. According to Leahey (cited in Bergh & Theron, 2003, p. 11), the association between stimuli and response is replaced with the terms "computational state and internal computations".

In terms of this research, this implies that the stimuli are processed not purely in a clinical behaviourist paradigm manner, that is, stimuli – response, but in a stimuli – organism – response (S-O-R) approach. This indicates that the organism utilises various cognitive abilities to make sense of the environment by processing the stimuli. For example, literacy and numeracy are variables which may influence the response of the individual (organism) to the stimulus of psychological assessment.

#### *1.4.1.2 Functionalism*

Functionalism was developed in the USA as a reaction to structuralism. According to Bergh and Theron (2003), psychology was seen as a practical science with its subject matter being the functions of the mind instead of the structure or content of the mind. "The focus was on the

mind, as it is functional to the individual's adaptation to the environment" (Bergh & Theron, 2003, p. 6). With regard to the current research, the functionalist approach in the literature review in terms of literacy and numeracy is adopted in order to explain the functions that may enable cadet pilots to successfully adapt to their environment.

#### *1.4.1.3 Empiricism*

Morgan (1980) stated that because human behaviour is assumed to be measurable, it can be explained using statistical analysis. In other words, the research design is based on scientific methods.

Empirical refers to tested knowledge and conclusions that are based on direct, sometimes indirect, but systematic, repeated and incontrovertible observations and experience (Bergh & Theron, 2003). This implies that the research can be verified to ensure certainty and extension of knowledge in terms of the reported findings.

In using these paradigms for this research, the researcher was afforded an opportunity to study and understand how cadet pilots assimilate the knowledge required to become a pilot. In the literature review, the researcher considered what is required of the cadet pilot to acquire the relevant skills and abilities and the impact of literacy and numeracy on these skills. Furthermore, the researcher determined how these skills/abilities can be measured (i.e. the inductive phase). Based on the hypotheses formulated, the extent to which the psychological tests that measure these abilities, predict successful completion of the training programme was evaluated (i.e. the deductive phase). Through empirical study, these hypotheses were statistically tested and objectively verified (i.e. the verification phase).

#### **1.4.2 Meta-theoretical statements**

According to Bergh and Theron (2003), an eclectic approach involves meta-theories, which are integrative approaches that overcome the limitations of adhering to one particular theoretical point of view. They further stated that the aim of metapsychology is to place human behaviour and experience in a holistic perspective. In this perspective, the assumption is that a human is an organised whole, functioning in totality through the interaction of structures and processes. The intellectual climate refers to the variety of meta-theoretical values or beliefs and

assumptions, which because of their origin, can usually be traced to nonscientific contexts and have become part and parcel of the intellectual climate of a particular discipline in the social sciences (Mouton & Marais, 1990). The meta-theoretical assumptions underpinning theories and models provide a vital contextual perspective of the research.

According to Theron (2003, p. 11), “the aim of metapsychology is to place the human behavior and experience in a holistic perspective”. This not only studies humans in relation to their physical environment, but also in relation to their transcendental environment, which includes theology and philosophy (Meyer *et al.*, in Theron, 2003). Meta-theoretical statements, in terms of this research are presented below.

A theoretical statement refers to those beliefs of which testable statements about social phenomenon are made. Theoretical belief may therefore be regarded as assertions about the what (descriptive) and why (interpretative) aspects of human behaviour (Mouton & Marais, 1990). In terms of this research, this could mean that candidates, who are selected for the training programme on the basis of their psychological tests results, should be successful in the training programme.

A methodological statement refers to beliefs concerning the nature of social science and scientific research. The primary methodological models are quantitative and qualitative (Mouton & Marais, 1990).

The methodology used in this empirical study is quantitative, which is congruent with the methodological conventions of the subdiscipline of psychometrics. The data on the independent and dependent variables are quantitative.

The interrelations of disciplines/field of industrial psychology are as follows:

- (1) *Personnel psychology*. According to Bergh and Theron (2003), this field is concerned with recruitment, selection, placement and training of employees, as well as a study of factors that affect the utilisation of personnel (also known as human resources). In this research, the selection of personnel will be studied.

- (2) *Career psychology*. This field is concerned with career and organisational choice, career issues that affect individuals in the course of their careers and changes in the organisations that affect careers (Bergh & Theron, 2003). In this research, choosing a career as a pilot will be discussed.
- (3) *Psychological assessment*. Psychological assessment is a core discipline in most fields of industrial psychology. The focus is on studying the principles and techniques for the assessment of individual differences and similarities within or between people (Bergh & Theron, 2003). The use of psychological tests in predicting performance for the various race groups in the pilot training programme will be a focus of this research
- (4) *Psychometrics*. According to Moerdyk (2009), psychometric tests have been designed to measure one or a small number of dimensions, and the points for the answers given can be added together to make a single score. In psychometrics, however, there has been a predominant interest in the quantitative study of abilities, educational achievements, personality styles, attitude and other human traits and characteristics (Fillmore, Kempler & Wang, 1979).

In the current research, the predictive validity of the psychological tests used in a selection process will be discussed.

#### **1.4.3 Market of intellectual resources**

Mouton and Marais (1990) distinguished between theoretical and methodological beliefs.

The main thesis of Mouton and Marais's model is that in a research project, the researcher internalises specific inputs from the paradigm(s) to which he/she subscribes in a selective manner, to enable him/her to interact with the research domain in a fruitful manner and to produce scientifically valid research (Mouton & Marais, 1990).

According to Mouton and Marais (1990), the principle of selective internalising may explain why researchers do not necessarily adhere to an identifiable paradigm in their research. This implies that the researcher in the current research and in the literature review will consider whether the levels of literacy, (particularly English literacy) and numeracy, influence performance in psychological tests for predicting success in the cadet training programme.

#### **1.4.4 Psychological models and theories**

Cattell's (1987) theory of fluid and crystallised intelligence underscores most of the literature review. However, other models and theories on intelligence and cognitive abilities are also important for the research. Some of these are Spearman's (1904) two-factor theory, Gustafsson's (1989) three-level model, Thurstone's (1938) primary mental abilities and Carroll's (1993) three-stratum model.

#### **1.4.5 Applicable concepts and constructs**

The following concepts and constructs are applicable to this study:

(1) *Intelligence*. Moerdyk (2009) states that according to the *About Intelligence* newsletter, intelligence is often seen in the popular sense as the general mental ability to learn and apply knowledge to manipulate one's environment, as well as the ability to reason and show abstract thought. More formally, intelligence involves the ability to act purposefully by seeking out relevant knowledge, finding or creating rules to link these units of knowledge or information, applying them to novel situations, adapting and extending the rules where necessary, and generally arriving at a reasonable and appropriate decision (Moerdyk, 2009).

According to Bartholomew (2004), the problem with the concept is that it is twisted so that it can be empirically tested, and intelligence is not about doing tests, which tend to be concerned not only with speed of performance and suchlike, but also about creativity and the willingness to grapple with ideas. Measurement of cognition concentrates on problem solving and information processing (Bornstein, Schuster & Ashburn, 1992).

(2) *Literacy*. According to Holme (2004), viewing literacy as the mastery of a set of skills can mean that this mastery is in fact never attained. The indeterminate nature of what being literate means was clearly acknowledged in a UNESCO report: literacy is a characteristic acquired by individuals in varying degrees from just above none to an indeterminate upper level. Some individuals are more or less literate than others, but it is really not possible to speak of illiterate and literate people as two distinct categories (Holme, 2004).

(3) *Functional literacy*. In his discussion of literacy, Holme (2004) commented that the problem of literacy measurement is intensified in a developed economy where schooling, which sometimes resulting in educational failures, is at least universal. In the author's view there are not two contrary states, literate and illiterate. Functional literacy recognises the fact that people will master the skills of literacy to different degrees. Functional illiteracy occurs when the ability to read and write is inadequate for an individual to engage in society, work effectively and pursue lifestyle choices (Holme, 2004).

According to Ellsworth, Hedley and Baratta (1994), functional literacy is the capacity to use language to do something, say, read an advertisement or uses a technical manual to fix a leaking sink. They further stated that critical literacy includes the capacity for action, but also incorporates a broader sense of understanding and insight and the ability to communicate with others about "texts" that are either written or spoken.

(4) *Numeracy*. According to Harris and Hodges (1995), numeracy is explained as fluency in mathematical operations. Bergh (2009) described numerical ability as the ability to reason quickly and accurately by way of addition, subtraction, multiplication and division.

(5) *Validity*. This is the psychometric requirement for a measurement technique to measure the construct it is designed to measure (Bergh, 2003).

Several categorisation systems are used, but in this research, the following were considered:

According to Moerdyk (2009), there are three main forms of validity. They are all important, but are applied differently in different contexts and therefore require different kinds of evidence. The three forms of validity are as follows:

- *Construct (theoretical) validity*. This is concerned with whether the assessment technique produces results that are in line with what is already known (Moerdyk, 2009).
- *Content validity*. According to Moerdyk (2009), content validity is concerned with whether the content of the scale or measure accurately reflects the domain it is trying to assess. This form of checking is most appropriate for achievement and knowledge assessment.

- *Criterion-related (empirical) validity.* This relates the scale outcomes to some external criterion. Moerdyk (2009) describes the following two forms of criterion-related validity: concurrent and predictive validity:
  - *Concurrent validity.* This form of validity is designed to ask whether the measure successfully distinguishes between known groups.
  - *Predictive validity.* This form of validity is focused on whether the assessment procedure can predict how groups may differ in the future (Moerdyk, 2009).

There are two further forms of validity worth mentioning here, namely face and ecological validity.

- *Face validity.* According to Moerdyk (2009), the basic issue with face validity is that the assessment technique should appear (especially to the uninformed) to be doing what it claims to be doing.
- *Ecological validity.* This is concerned with whether the results of the assessment are meaningful and useful outside the setting in which they are obtained.

(6) *Reliability.* According to Bergh and Theron (2003), reliability involves the consistency of measurements, that is, a process or measurement repeated in various situations or by different people will provide more or less the same measurement results.

In this research, the predictive validity of the psychological tests used during the selection process of the “cadet” pilots to successfully complete the pilot training programme was evaluated using the final flying school results as the criterion.

#### **1.4.6 Methodological assumptions**

Scientific research is a systematic, controlled, empirical and critical investigation of material phenomena guided by theory and hypotheses about the presumed relationships between such phenomena (Kerlinger, 1986). This research is quantitative, in accordance with scientific methods of research, and is aligned to the subdiscipline of psychometrics. When processing

data relating to the dependent and the independent variables, statistical formulae will be used to provide quantitative results which may indicate whether or not there is a relationship between the dependent and the independent variables.

## **1.5 RESEARCH DESIGN**

The aim of a research design is to plan and structure a given research project in such a way that the ultimate external and internal validity of the research findings is maximised (Mouton & Marais, 1990).

According to Cooper and Schindler (1998), the following are the essentials of research design:

- The design is a plan for selecting the sources and types of information used to answer the research question.
- It is a framework for specifying the relationships between the study's variables.
- It is a blueprint that outlines each procedure from the hypotheses to the analysis of data.

In the current research, the data were collected by means of psychometric and academic assessment, which is a nonexperimental correlational design.

### **1.5.1 Research variables**

According to Kerlinger (1986), research design sets up the framework for studying the relationships between variables. The independent and dependent variables in this research are discussed below.

#### *1.5.1.1 Independent variables*

The independent variables are the scores for each individual in the battery of the psychological tests in phases 1 and 2, namely: English Literacy Skills Assessment (ELSA); the Blox Test; Raven's Progressive Matrices (RMP); the Intermediate Test Battery; and the Wechsler Adult Intelligence Scale (WAIS).



### *1.5.1.2 Dependent variables*

The dependent variables are the results obtained in the final examination at the flying school offering the cadet pilot training programme.

The research is descriptive in both the review of the literature and the empirical study.. According to Mouton and Marais (1992), the goal of the researcher in this type of research is to describe that which exists as accurately as possible. The above-mentioned will be integrated in the conclusion, and recommendations will be contextualised with reference to the formulated problem.

## **1.6 RESEARCH METHOD**

This research was undertaken in two phases, namely a literature survey and an empirical study which are outlined below.

### **1.6.1 Literature review**

The specific aim of the literature review is to conceptualise intelligence, literacy and numeracy. These concepts are defined, focusing on the nature of the concept of intelligence and how it can be measured by means of psychological tests.

#### *1.6.1.1 The use of psychological tests in the selection of cadet pilots*

In chapter 2, the concepts of psychological test, intelligence and selection are defined and discussed. The theories of intelligence are explained in relation to the concept.

#### *1.6.1.2 The nature of literacy and numeracy*

The literature review is focused on the conceptualisation of literacy and numeracy, the nature of these concepts and how they are operationalised. In chapter 3, literacy and numeracy are defined to provide a conceptual understanding of the domain.

### *1.6.1.3 Integration*

The aim of this section of the literature survey is to integrate available information on literacy and numeracy and psychological tests in the selection process in order to demonstrate the theories and models that are dealt with in chapters 2 and 3 and which are used as the basis to test the relationship empirically.

## **1.6.2 Empirical study**

The empirical research is summarised and the population and sample described. The psychological instruments used in the study are identified and the selection of the psychological instruments highlighted. The manner in which data were collected and processed is discussed as well as process of testing the hypotheses. A general outline of how the results will be reported and interpreted is given and lastly, conclusions are drawn, the limitations of the study discussed and recommendations made (see aim 1.3).

### *1.6.2.1 Data collection*

All testing was done at the regional recruitment centres. The administration and scoring were done by a registered psychometrist under standard testing conditions. The test results and scores were checked and captured by an administrative assistant. Chapter 4 explains the data collection process.

### *1.6.2.2 Data processing*

In order to determine predictive validity, the Pearson correlation coefficient and regression analysis were used to measure the relationship between the independent (predictor) and dependent (criterion) variables. Chapter 4 discusses the processing of the data that were collected.

### *1.6.2.3 Research hypotheses*

The research hypotheses were formulated with regard to the primary aim of the study in order to determine whether there is a statistically significant relationship between the psychological test

scores and the final flying examination results. Regarding the second aim of the study, the hypothesis states that there is statistically significant relationship between scores of the final examination flying school results and English Matric symbol and ABET levels. These hypotheses will be discussed in chapter 4.

#### *1.6.2.4 Reporting of results*

Chapter 5 reports on the predictive validity of the empirical results and of the psychological tests used in line with the specified aims of the research, as outlined in the empirical study.

#### *1.6.2.5 Conclusions, limitations and recommendations*

Conclusions are drawn on the basis of the extent to which the research aims have been met. Limited resources in terms of human capital and time and the follow-up of successful applicants who joined the organisation influenced the limitations of this research. Further limitations in terms of statistical considerations will be discussed in chapter 6.

Chapter 6 also makes recommendations for further research. These include follow-up studies in terms of job performance as predicted by the psychological instruments. Furthermore, the standardisation of the psychological test batteries aligned to competencies required for a competent pilot is proposed.

## **1.7 CHAPTER LAYOUT**

- Chapter 2: The use of psychological tests in selection and nature of intelligence
- Chapter 3: The concepts of literacy and numeracy
- Chapter 4: The empirical study
- Chapter 5: The research results
- Chapter 6: Conclusions, limitations and recommendations

## **1.8 CHAPTER SUMMARY**

In this chapter, the background to and rationale for this research were discussed. The problem statement, the aims, the research model, the paradigm perspective, the research design and method and the chapter layout were also highlighted.

## **CHAPTER 2**

### **THE USE OF PSYCHOLOGICAL TESTS IN SELECTION WITH SPECIFIC FOCUS ON MEASUREMENT OF COGNITIVE ASPECTS**

#### **2.1 INTRODUCTION**

The notion of human assessment as a means of knowing and understanding another person has been around for a long time. Human behaviour has been assessed in a variety of settings and by individuals in many different disciplines (Walsh & Betz, 1995).

The recruitment of people as pilots in the aviation industry, in a multicultural society, poses a challenge, particularly in South Africa. Owing to the huge costs associated with pilot training, selecting candidates to successfully complete the pilot training programme has resulted in a special focus on the selection process.

In line with the objective of this research, namely to determine the predictive validity of the psychological tests to select cadet pilots, this chapter will discuss the selection of pilots and the psychological tests included in the test battery. One of the aims of the current research is to investigate variables that have positive correlations with the successful completion of the cadet training programme. According to Carretta (1992), medical and physical fitness, paper-and-pencil aptitude test scores, academic performance and previous flying experience are variables currently considered in pilot candidate selection in the USAF.

The concept of selection will be explained in relation to the use of the psychological tests utilised during the process of pilot candidate selection. The various predictors, namely intelligence/aptitude, English Matric symbols and the ABET levels will also be discussed.

#### **2.2 DEFINITION OF CONCEPTS**

Bartram (2004) commented that in the workplace, tests, as part of assessment, are used to measure the performance and potential of current and future employees through selection

and performance management respectively. This suggests that psychological assessments in organisations need to be used responsibly, ethically and equitably.

Moerdyk (2009) argued that in South Africa, with the socioeconomic differences continuing to be visible in the education and general socioeconomic status of different sectors of the country's population, large parts of society remain at a disadvantage when they are assessed with current assessment techniques and tools such as psychological tests. This implies that the use of psychological tests in their adapted and/or current format may unfairly discriminate against people, particularly in a multicultural society such as that of South Africa.

### **2.2.1 Selection process**

In most organisations, recruitment and selection are the responsibility of human resources, who are tasked with recruiting and selecting suitable candidates to perform duties on the basis of their abilities. Unfortunately, there has been and still is a trend towards a large number of people with the abilities and/or competencies to perform a specific job and/or occupy a certain position in an organisation applying for very few jobs and positions. After attracting as many suitable applicants as possible, the process of selection commences.

Selection methods vary between two extremes on a continuum, from "scientific approaches" at one extreme, to an "intuitive approach", at the other (Louw & Edwards, 1997). According to Louw and Edwards (1997), the intuitive approach is more subjective, whereas in the scientific approach, efforts are made to limit subjectivity. The requirements of the EEA support the scientific approach in the selection process.

According to Damos (1996), the term "selection battery" refers to either batteries administered as part of screening for air carriers that hire experienced pilots or to batteries administered to *ab initio* pilots, prior to admission to flight training or during the ground phase of training. In the current research, the focus is on *ab initio* pilots.

Literature on pilot selection suggests that much was achieved in the military institutions (Damos, 1996; Martinussen & Torjussen, 1998; Ree & Carretta, 1996; Tsang & Vidulich, 2003), because commercial airlines used to recruit their pilots from the military. According to

Hunter and Burke (1994), the bulk of published reports have dealt with selection for *ab initio* (beginner) pilot military training, although much of what has been accomplished in the military setting is directly applicable to civic aviation.

In a study by O'Hare and Walsh (2003) which involved a review of articles published during 1996 and 2000, with particular focus on the *International Journal of Aviation Psychology (IJAP)*, which was the first journal devoted exclusively to aviation psychology, they established that of the 21 topics discussed in *IJAP*, 21% of the articles dealt with display issues, 13% with training, 10% with automation and 9% with selection. This observation led the authors to conclude that there is growing interest in the articles on display and automation and a decreasing proportion on workload. Hence there has been no sign of a broadening of the content base beyond the traditional flight deck and ATC concerns. This is not surprising in the light of the critical issue of flight safety in the airline business.

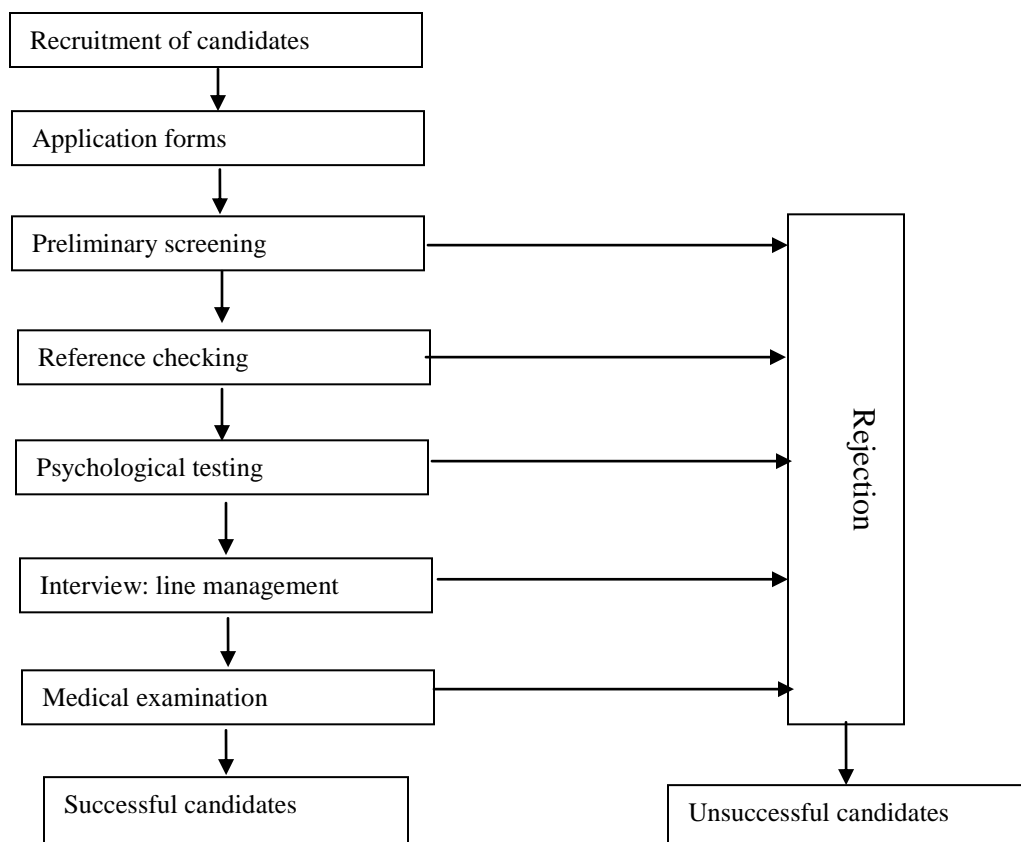
Locally, the literature review shows trend that is similar to the international one, from a research perspective. However, the research conducted locally was in the military and extremely limited in commercial and/or civil aviation. De Kock and Schlechter (2009) shared this view in their statement that traditionally, validation research received considerable attention in the military.

Military pilot selection has been heavily researched for a number of reasons.

For instance, the literature indicates that training attrition rates over the last 20 years have typically been in the order of 25%, with an average cost for each failure ranging from \$ \$50 000 to 80,000 for the USAF (Hunter & Burke, 1994; Martinussen, 1996). De Kock and Schlechter (2009) concurred when they stated that in the UK, the estimated unit cost of training a fast-jet pilot is more than £3,7 million. In the South African Air Force (SAAF), it takes five years to train a fighter pilot.

These views confirm that training failures are costly. Having an efficient and properly structured selection process should ensure that there is a better "fit" between the selected applicants and the job, which would also ensure that the organisation obtains the "best" return on its investment. Also confirmed in relation to selection, is that it is essential to admit people to a training programme, with a high probability of success, thus minimising a mismatch with the position and reducing employment costs.

According to Van Der Merwe (2002), the vast majority of employee selection programmes are based upon the successive hurdle technique. This means that in order to be hired, the applicant must successfully pass various screening steps. At each step or hurdle, some candidates are rejected. The selection process, as indicated by Van Der Merwe (2000), in figure 2.1, shows the method used during cadet pilot selection in the commercial airline.



**FIGURE 2.1. The selection process**

**Source:** Adapted from Van Der Merwe (2002, p .78)

The process is aligned to those in the military, as noted in Carretta and Ree (2003), who stated that selection for the military or civilian pilot training programme is typically a multistage process, in which decisions are made at several points.

One of the critical elements in ensuring outstanding organisational performance is the selection and development of excellent staff. International as well as local research has demonstrated the role that psychometric assessment can play in significantly improving the



selection process for both new entrants and internal promotions (Van der Merwe, 2002). Effective psychometric assessment can also play a key role in staff development processes, and this is one of the main challenges presently facing South Africa (Van der Merwe, 2002). It can be inferred that selection is a vital process in identifying candidates with the potential to enter and/or join an organisation and to reach their optimum performance with relevant and appropriate training and development.

### **2.2.2 Definition of selection**

The general objective of a selection process is to match the person to the job. As noted in the above discussion, the selection of a pilot for training is not that different from a selection process in any organisation. The term “selection” will be broadly defined and common features of a selection process highlighted.

Moerdyk (2009) defined selection as the process of matching people to the job requirements in order to meet organisational objectives, both current and in the longer term.

According to Jackson (1996), who described selection from a decision-making perspective, the concept involves only two categories – acceptance and rejection.

According to Louw and Edwards (1997), some of the features common to most selection processes are as follows:

- Through the job analysis process, the traits (or characteristics) required to perform the job competently are identified.
- Information is obtained about predictors.
- An evaluation is made of how well the predictors succeed in predicting the performance of applicants.

These features indicate that there should be close fit between the applicant and the job and that decision making should be based on objective information obtained during the selection process using psychological tests.

In their definition of pilot selection, Carretta and Ree (2003) asserted that in military aviation, the goal is to achieve and maintain a high level of mission readiness – hence the fact that

organisations need people to serve in various capacities and people need jobs. They further stated that to achieve this, the needs of the organisation should be matched to those of the job applicant. Making the right selection decision thus reduces training costs, improves job performance and enhances organisational effectiveness (Carretta & Ree, 2003).

Effective selection procedures will produce cost avoidance savings through reduced attrition and reduced training requirements and will improve job performance. Poor selection will have the opposite effect on the organisation (Carretta & Ree, 2003). Moerdyk (2000) expressed a similar view when he noted that poor selection can result in quality and safety being compromised, increased risk of injury, underspending of allocated budgets and underdelivery of vital services, to mention but a few, in addition to direct costs. The implications of these views indicate that the commercial airline should aim to have a streamlined selection process that should impact positively on service delivery because of the type of people appointed in the various positions and capacities.

It is common practice for most organisations to use psychological tests in their selection process as an aid to decision making. In support of this view, Elkonin, Foxcroft, Roodt and Astbury (2005) stated that perhaps the mostly widely used function of psychological measures in industry is to assist with selection and employment decisions. Anastasi and Urbina (1997) concurred with this view when they stated that the goal of measuring human attributes in a work situation is to identify the potential of individuals and to match them with the right job.

### **2.3 PSYCHOLOGICAL TESTS**

It is becoming increasingly common for psychological tests or entire test batteries to be used in the selection of suitable candidates for a professional position or training programme, although internationally, the frequency of their use varies greatly (Schuler, in Sommer, Olbrich & Arendasy, 2004). Sommer *et al.* (2004) noted that the derivation of decisions and training from the results of such individual tests requires a sufficiently high level of agreement between the test used and the corresponding criterion variable.

According to Nzama *et al.* (2008), in South Africa in particular, the use of psychological assessment as a means of determining the employability of individuals has had a mixed history, marked by acceptance, in some instances, and by scepticism, in others.

Aligned to this view is the comment on ability tests by Muller and Schepers (2003), who reported that Wood and Payne (1998) found that the proportion of organisations using tests to select staff rose from just below 50% in 1991 to 75% in 1996, making them as popular as curriculum vitae.

It is against this background that the ensuing discussion will consider the definition and functions of psychological tests in a selection process.

### **2.3.1 Definition of psychological tests**

Throughout the discussion thus far, psychological tests have been generally defined as an objective and standardised measure of a sample of behaviour. Psychological tests are like tests in any other science, insofar as they are observations on a small but carefully chosen sample of an individual's behaviour (Anastasi, 1990). This definition indicates that, if a psychologist wishes to measure a clerk's ability to perform arithmetic computation or a pilot's hand-eye coordination, he/she must examine their performance by means of a representative set of arithmetic problems or motor tests (Anastasi, 1990).

Cohen and Swerdlink (2002) defined psychological assessment as the gathering and integration of psychology-related data for the purpose of making a psychological evaluation, accomplished through the use of tools such as tests, interviews, case studies and behavioural observation, as well as specially designed apparatuses and measurement procedures. They define psychological testing as the process of measuring psychology-related variables by means of devices or procedures designed to obtain a sample of behaviour.

According to Shum, O'Gorman and Myors (2006), a psychological test is an objective procedure for sampling and quantifying human behaviour to make inferences about a particular psychological construct using standardised stimuli and a method of administration and scoring.

The assessment process is multidimensional and entails gathering and synthesising information as a means of describing and understanding functioning (Foxcroft & Roodt, 2005).

According to Elkonin *et al.* (2005), basically, two approaches are used in the application of psychological measures. In the input-based approach, individuals are compared with the job specifications in terms of their personal characteristics or personality traits. The other approach is output based in the sense that individuals are compared in relation to the required outputs of the job. In this instance, the aim is to determine whether the individual has the necessary competencies to perform a particular task or job.

In terms of this research, the output based approach is used to determine whether the applicants have the ability to successfully complete the cadet pilot training programme.

Based on the above definitions, one may infer that psychological tests may differ according to the number of investigated variables such as content, format, administration procedures, scoring and interpretation procedures and psychometric or technical quality.

These views suggests that the next step in the discussion is to understand the functions of psychological test in order to use the information obtained during assessment for the benefit of both the applicants and the organisation.

### **2.3.2 Functions of psychological tests**

According to Anastasi (1990), although intelligence tests were originally designed to sample a wide variety of functions in order to estimate the individual's general intellectual level, it soon became apparent that such tests were fairly limited in their coverage.

Aiken (1991) emphasised this view when he stated that because employment tests, which are classified as psychological tests, had been validated primarily on members of the dominant white culture, it was reasonable to ask whether they would be valid for black and other minorities.

Cascio (1991) claimed that if an individual from a specific population group does not have an equal opportunity of being selected for a specific post, but has an equal probability of succeeding in the job, test bias exists which could result in unfair discrimination. Although the current study will not be investigating the fairness of the instruments, it is necessary to note these comments because they may impact on the commercial airline not achieving its employment equity targets, as a requirement of the EEA.

According to Anastasi (1990), one needs to be sure that the tests cover abilities that are of primary importance in one's culture.

Muller and Schepers (2003) asserted that it is important to acknowledge the fact that a test is designed to discriminate between candidates with higher and lower abilities on certain criteria. The issue then, according to these authors, is whether the test discriminates fairly.

The main purpose of psychological testing today is the same as it was throughout the 20<sup>th</sup> century, namely to evaluate behaviour, cognitive abilities, personality traits and other individual and group characteristics in order to assist in making judgements, predictions and decisions about people (Aiken, 2003). More specifically, tests are used to

- screen applicants for jobs in the education and employment context
- counsel and guide individuals for educational, vocational and personal purposes
- retain or dismiss, promote and rotate students or employees in educational and training programmes and in on-the-job situations
- diagnose and prescribe psychological and physical treatments in clinics and hospitals
- evaluate cognitive, intrapersonal and interpersonal changes caused by educational psychotherapeutic and other intervention programmes
- conduct research on changes in behaviour over time and evaluate the effectiveness of new programmes or techniques

For the purpose of this research, the psychological tests were utilised to evaluate the cognitive abilities of applicants for the cadet pilot training programme and to determine whether or not they could successfully complete the training programme.

This view was emphasised by Johnston (1997, p.179) who confirmed that “psychological testing of applicants for pilot training and employment is now a well-established and widely

accepted activity in most parts of the world; it is only in very recent times that psychological testing has been potentially envisaged to have a substantive role in pilot licensing”.

Foxcroft and Roodt (2005) highlighted some of the problems encountered when changes were evident in the sociopolitical situation in South Africa. In the first instance, measures were developed for more than one racial group and/or norms were constructed for more than one racial group so that test performance could be interpreted in relation to an appropriate norm group. In the second instance, psychological measures were developed and standardised for white South Africans only, and some were also imported from overseas and used to assess other groups as well. These authors (2005) further stated that in the absence of appropriate norms, the potentially bad habit arose of interpreting such test results “with caution”. The major problem with this approach was that initially little research was done to determine the suitability of these measures for a multicultural South African environment.

Another area of psychological testing is concerned with the affective or nonintellectual aspects of behaviour. Tests designed for this purpose are commonly known as personality tests, although some psychologists prefer to use the term "personality" in a broader sense to refer to the entire individual. As stated by Anastasi (1990), in the terminology of psychological testing, however, the designation "personality test" generally refers to measures of such characteristics as emotional states, interpersonal relations, motivation, interests and attitudes.

As mentioned earlier, personality tests were not part of the selection battery used during the assessment of the applicants for the purpose of this research.

It is evident from the previous discussion that psychological tests can be used for many other purposes such as to determine individual differences in general intelligence, specific aptitudes and noncognitive personality traits.

Groth-Marnat (2003) suggested that intelligence tests are limited in predicting certain aspects of occupational success and nonacademic skills such as creativity, motivational level, social acumen and success in dealing with people. Finally, there has been an overemphasis on understanding the end product of cognitive functioning and relative neglect in appreciating underlying cognitive processes (Groth-Marnat, 2003).

Dillon (1997) raised a concern, not with the particular type of test, but with the method of measurement. The author's premise is that neither type of tests will account adequately for intelligence performance when test scores are used as predictors. Dillon (1997) proposed that the same kinds of tests may continue to be used or new tests may be developed. In either case, indices of ongoing information processing should be recorded, and such measures should be used as predictors of school or occupational success.

In the current research, the applicants were assessed on their intellectual skills on the basis of the scores obtained from the various measurement instruments. As indicated in the above statement, the underlying cognitive processes were not assessed - in other words, the assessment answered the question "what" and not "how".

Van Eeden and De Beer (2005) stated that psychological measures are not as accurate as physical measures such as height. This exacerbates the difficulties and controversy surrounding the measurement in social sciences, which is partly due to the fact that one measures constructs which are entities not directly visible or directly measurable and which have to be measured in a roundabout fashion. Hence measuring variables such as intelligence and aptitude will have to be inferred from the scores obtained by the candidates.

Ree and Carretta (1996) reported on research by Yerkes (1919) during World War I, which showed that measures of intelligence were valid predictors of pilot training success. The authors further reported that between the two World Wars, Flanagan (1942) noted that the US aviation selection examination involved a general mental battery testing comprehension and reasoning – again highly "g" loaded.

According to Ree and Carretta (1996), World War II generated a renewed interest in pilot selection by all combatants. Influenced by multiple aptitude theory (e.g. Melton, 1947) and the Navy (e.g. Fiske, 1947; Viteles, 1945), Ree and Carretta (1996) noted that the US Army used several ability measures for pilot selection, including intelligence, psychomotor, mechanical comprehension and spatial measures.

These views suggest that inferences need to be made about the constructs, that is, traits that are supposed to be measured by the measurement instruments. When selecting

applicants for *ab initio* (beginner) pilot training, indicators of ability (i.e. trainability) are emphasised (Carretta & Ree, 2003).

Psychological tests are thus tools that are seen as objective in the assessment of individuals in order to assist decision making in a number of different situations (Van Der Merwe, 2002). The focus is normally on a sample of behaviour considered important in an organisation. Psychological tests can be considered useful when they can provide information and/or data that are perceived to be valid and reliable. Legislation, as outlined in the Skills Development Act 97 of 1998, emphasises the fact that psychological tests may be used in the selection process, provided their validity and reliability can be proven.

This leads to the next point of discussion in considering the determinants of pilot training success.

## **2.4 THE DETERMINANTS OF PILOT TRAINING SUCCESS**

According to Carretta and Ree (1996), there is consensus that the determinants of pilot success reside in the following three main domains:

### **2.4.1 Intelligence and aptitude**

Hilton and Dolgin (1991) have characterised intelligence as the best and most stable predictor of flight training success, based on their summary of pilot selection research during the last century. According to De Kock and Schlechter (2009), intelligence is a broad concept and is sometimes defined more specifically. These authors referred to Ree and Carretta's (1996) distinction between two types of intelligence, where they used Spearman's (1904) two-factor theory of cognitive ability and argued that intelligence can be seen as a general cognitive ability "g", on the one hand, or in terms of specific abilities ( $S_n$ ), on the other. According to De Kock and Schlechter (2009), the construct "g" is synonymous with fluid intelligence.

### **2.4.2 Psychomotor coordination**

Measures of psychomotor coordination or hand-eye coordination, as it sometimes referred to, are commonly included in the selection batteries for two apparent reasons, namely (1)



that they have an obvious relation to the task; and (2) the results of validation research support their inclusion in selection batteries (Hilton & Dolgin, 1991).

### **2.4.3 Personality**

Contrary to expectation, most studies report that personality adds little to the prediction of pilot success (Carretta, Perry & Ree, 1996; Hunter & Burke, 1994; De Kock & Schlechter, 2009). Some studies did in fact report that certain aspects of personality had incremental predictive validity in traditional batteries, for instance, attitude to risk (Ree & Carretta, 1996).

The focus of the current research is on one of the domains, namely intelligence and aptitude, as determinants in predicting success in a pilot training programme for the commercial airline. The data for the other two domains were not available because they had not been collected or captured during the assessment. Also, the limited nature of the research had an impact.

## **2.5 THE DEVELOPMENT AND THEORIES OF INTELLIGENCE**

The development of intelligence is discussed by examining the theories of the concept of intelligence as part of cognitive ability. This will be followed by a look at the measurements of the concept.

As in any scientific practice, theory formulation plays a cardinal role, and the aim of any theory is to explain logically and in simple terms the relationships between as many perceptible phenomena as possible.

The literature on intelligence indicates that the majority of theories and models on the nature of intelligence are based on Spearman's (1904) theory of "g" as a point of departure.

The theories of Spearman (1904), Thurstone (1938), and Cattell (1987) are discussed as concepts of general "g" and specific "s" abilities. The works such as those of Vernon (1969) on the theory of the hierarchical model, Guilford on the intellectual model and Jensen's (1986) on the mental functioning model place the emphasis on "g" (the general factor) and "s" (special abilities) as being inseparable.

These views seem to suggest that intelligence and aptitude are in fact “two sides of the same coin”.

Spearman’s two-factor model of general intelligence will be discussed first because it seems to provide the foundation for most theories of intelligence. Thurstone’s primary mental abilities model appears to challenge Spearman’s theory, by suggesting that intelligence is a unitary ability and that it has a number of what he referred to as primary mental abilities (PMAs). Building on Thurstone’s PMAs, in his model, Cattell suggests that general intelligence can be split into what is termed “fluid and crystallised intelligence”. Gustafsson’s three-level model incorporates Spearman’s two-factor model, Thurston’s PMAs and Cattell’s models of intelligence, and last but not least, Carroll’s three-stratum theory.

### **2.5.1 Spearman’s two-factor model**

Building upon the earlier work of Galton and Pearson, the inventors of the correlation coefficient, Spearman (1904) concluded that all the tests he conducted measured a common factor. This common factor is “*g*” – general intelligence. All the tests did not produce exactly the same results; each had an associated smaller, more “specific” ability, which he named “*s*” – specific abilities. Spearman also developed factor analysis, which determines whether some pattern occurs in the test scores. According to Thurstone (1938), the criticism of the two-factor model poses the question: Is intelligence a unitary ability?

Jensen (1986) provided evidence that Spearman’s “*g*” is more than a statistical artifact originating from factor analysis by showing that it is correlated more highly than any other known factor with a number of phenomena that are independent of psychometrics and factor analysis.

### **2.5.2 Thurstone’s primary mental abilities model**

Thurstone (1938) found that a number of PMAs are all basic, with no one assuming more importance than another the PMAs are as follows:

- Verbal comprehension is the ability to understand the meaning of words.

- Word fluency is the ability to think of words rapidly, as in rhyming words and anagrams.
- Number is the ability to work with numbers and compute.
- Space is the ability to visualise space, for example, recognise figures in various orientations.
- Memory is the ability to recall word-pairs/sentences.
- Perceptual speed is the ability to grasp visual details quickly.
- Reasoning is the ability to find general rules on the basis of partial information.

Thurstone (1938) felt that a broad profile of individual mental abilities is more useful than a simple overall measure.

### **2.5.3 Cattell's model**

Cattell (1987) argued that Spearman's theory was clearly a two-factor theory, that is, every measured ability is a mixture of general intelligence and some quite specific ability peculiar to that field. Thus, although verbal and numerical ability are highly loaded with Spearman's "g", each has an additional something of a special primary ability in it. Cattell viewed these two factors, that is, fluid and crystallised intelligence, as distinct but correlated (Aiken, 1991).

While this is consistent with the spirit and technical methods of Spearman's basic approach, it leads one to conclude that one is in fact dealing with two broad or "general" ability factors, namely fluid and crystallised intelligence (Cattell, 1987).

According to Cattell (1987), one of the most interesting features is that although crystallised ability generally does not enter culture fair subtest performance, fluid performance does, although to a lesser extent, into those primaries such as verbal, numerical and reasoning abilities which have been used in traditional intelligence tests.

Crystallised intelligence or – "g<sub>c</sub>" – is a measure of the outcome of culture and educational experience. Intelligence is more dependent on the physiological structure that supports intellectual behaviour than on crystallised intelligence. Also, it is more sensitive to the effects of brain injury.

Crystallised intelligence, which reflects cultural assimilation, is highly influenced by formal and informal educational factors. The argument against this model is that it is difficult to split “*g*” into “*g<sub>f</sub>*” and “*g<sub>c</sub>*”, because “*g<sub>f</sub>*” and “*g<sub>c</sub>*” tend to cooperate (Pyle, 1979).

Cattell (1987) also argued against the concept of general intelligence because he believed that intellectual ability is composed of several distinct functions that probably have genetic bases. He proposed a four-level mechanical model. The usual visual and auditory sensory detection functions are at the lowest level. The second level involves associational processes, both short and long term. At the third level, perceptual organisational processes come into play – broad visualisation, clerical speed and broad auditory thinking. The highest level involves the education of relations’ fluid ability and crystallised ability. Abilities at the bottom of the hierarchy have low correlations with those near the top.

De Kock and Schlechter (2009) pointed out that there are two issues that seem to dominate current pilot selection research. First, the fact that Spearman’s general cognitive ability “*g*” plays such a central role in predicting pilot success has raised the question of whether it really makes sense to also assess specific intelligence (Carretta & Ree, 1989; Ree & Carretta, 1996; 2002). According to these authors, the proponents of this argument contended that because most specific intelligences are saturated with “*g*”, it rarely adds any incremental validity to batteries already containing measures of “*g*”. This argument would make sense, assuming Carroll’s (1993) model of cognitive ability, which will be discussed below, with “*g*” at its apex and group factors at successively lower levels to be true. For the purpose of this research, crystallised intelligence and “*g*” were assumed to be theoretically congruent.

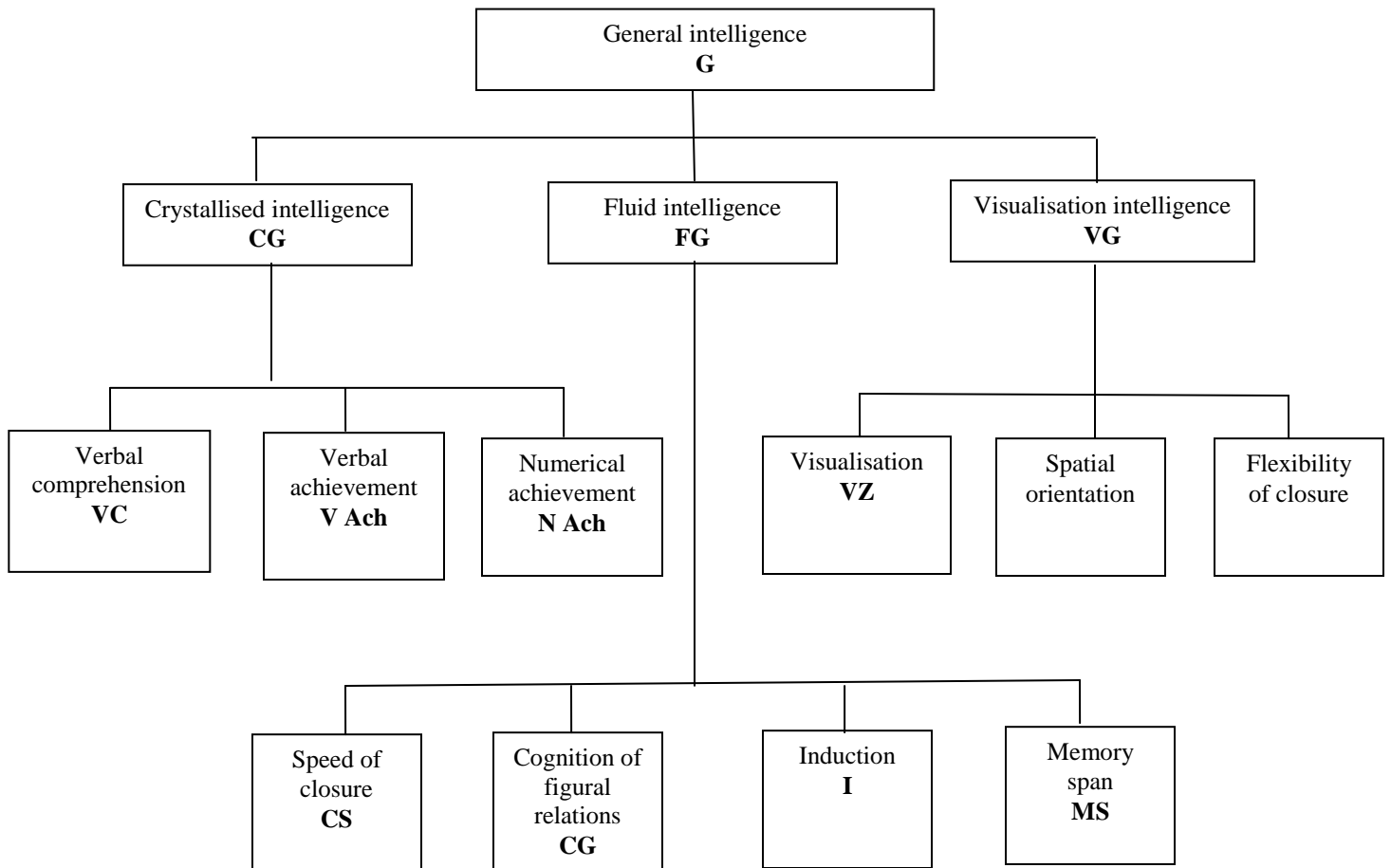
The second issue, according to De Kock and Schlechter (2009), relates to the so-called “criterion problems”. Most validity studies cite the lack of meaningful, quality criteria to validate predictors against a weakness (Hunter & Burke, 1994). This problem is especially prominent in pilot selection research (Damos, 1996).

The current research sought to address some of these issues by assessing both measures of “*g*” and specific intelligence and consider how well these predict multiple criteria of pilot training in a commercial airline.

### 2.5.4 Gustafsson's three-level model

Gustafsson (1989) proposed a **three-level** model to account for the structure of intellectual abilities as depicted in figure 2.1 below. This model integrates Spearman's (1904), Cattell's (1971), Thurstone's (1938) and Guilford's (1967) models.

At the highest level is "g", which represents Spearman's conception of intelligence. The next level comprises three broad factors: crystallised intelligence (dealing with verbal information), fluid intelligence (dealing with adaptive nonverbal abilities) and general visualisation (dealing with figural information). Fluid intelligence is essentially the same as general intelligence or "g" in this model.



**Figure 2.2. Gustafsson's hierarchical model of intelligence**

**Source:** Adapted from Sattler (1988, p. 50)

Gustafsson (1989) conceived crystallised intelligence as representing a relatively narrow dimension of knowledge and generalising less to subsequent problem-solving and learning situations than fluid intelligence. The crystallised and fluid intelligence factors are similar to those of Cattell and Horn's model of intelligence. At the lowest level are the primary factors, similar to those in the Thurstone and Guildford traditions.

While the hierarchical model depicted in figure 2.2 above may not fit the complexities of the interrelationships of human ability perfectly, it is a useful approximation (Humphreys *et al.*, in Sattler, 1988), and provides a useful guideline for understanding the nature of intelligence.

The view of unitary and divisible performance on literacy and numeracy tasks (to be discussed in chapter 3) can be associated with the theories of single factor such as “*g*” and separate primary mental abilities. Hence in an attempt to measure those aptitude abilities associated with separate competence, measures of primary mental abilities may be used.

From this discussion it can be deduced that intellectual/aptitude abilities can be related to performance in literacy and numeracy tests as broadly verbal and numerical abilities. In other words, measures of crystallised fluid intelligence and general visualisation as depicted in figure 2.1 may be used to measure the intellectual abilities associated with the concept of divisible or separate performance.

### **2.5.5 Carroll's three-stratum theory**

This theory is hierarchical and posits a factor referred to as general intelligence, general mental ability (GMA) or “*g*”, as the most abstract and general cognitive ability. Beneath “*g*” reside the second stratum factors of fluid intelligence, crystallised intelligence, general memory and learning, broad visual perception, broad auditory perception, broad retrieval ability, broad cognitive speediness and processing speed. This theory is similar to Cattell's theory of fluid and crystallised intelligence except that it posits a “*g*” factor at the third stratum (Carroll, 1993).

The discussions on the various theories of intelligence indicate that there is general intelligence “*g*” as a base, with other intellectual abilities that are influenced by and/or dependent on “*g*”.

According to Cronbach (1990), some discussions in the literature seem to suggest that fluid ability is content-less and that crystallised abilities are elementary and nonintellectual. However, fluid ability uses knowledge in formulating and checking hypotheses. For example, an architect designing a building, even at his or her most creative, constantly relies on a bank of knowledge. At the crystallised end, basic language and number skills are important (Cronbach, 1990).

With further research on the concepts of intelligence, other types of intelligence, such as emotional intelligence, have been identified. This view is supported by other authors (e.g. Lazear), who indicated that researchers are now looking at intelligence as a set of capabilities that are continually expanding and changing throughout one's life.

Furthermore, Van Eeden and De Beer (2005, p. 121), emphasised that, "in general, we can distinguish different types of intelligence, for instance, biological intelligence, psychometric intelligence, and social (or emotional) intelligence".

These views indicate the difficulties in defining the concept "intelligence". In the current research, however, it will suffice to accept that the concept is used in its broadest sense, based on Cattell's model of fluid and crystallised intelligence.

Two issues seem to dominate current pilot selection research. Firstly, the fact that Spearman's general cognitive ability (*g*) plays such a central role in predicting pilot success has raised the question of whether it really makes sense to also assess specific intelligence (Carretta & Ree, 1989; De Kock & Schlechter, 2009; Ree & Carretta, 1996; 2002). The second issue relates to the so-called "criterion problem" (De Kock & Schlechter, 2009). Most validity studies cite the lack of meaningful quality criteria to validate predictors against a weakness (Hunter & Burke, 1994; Hunter & Schmidt, 1990; De Kock & Schlechter, 2009).

Regarding the first issue, according to De Kock and Schlechter (2009), proponents of this argument argued that most specific intelligences are so saturated with *g* that it rarely adds any incremental validity to batteries already containing measures of *g*. The authors further stated that this argument would make sense, assuming Carroll's (1993) model of cognitive ability of a hierarchy of factors with *g* at its apex and group factors at successive lower levels

to be true. For the purpose of the current research, fluid and crystallised intelligence were assumed to be theoretically separate and were therefore discussed as such.

The next section will explore the definitions of intelligence, which will clarify the concept of intelligence in relation to the current research.

### **2.5.6 Definition of intelligence**

Many researchers have investigated the relationship between psychological testing and intelligence, and it would appear that the term “intelligence” has different meanings for different researchers.

In this section, the focus will be on understanding the term and how it is developed, taking the theories of intelligence into account. The concept of aptitude will, for the sake of clarity, be discussed separately. However, the stance adopted in this study, is that intelligence and aptitude are different sides of the same coin.

Reviews of the literature on the concept of intelligence suggest that the word “intelligence” is situation specific. According to Pyle (1979), writers such as Lierner (1977) argued that intelligence is not the same as other psychological terms such as “learning; thinking; problem-solving attainment or achievement”, whilst others, such as Humphreys (1971), McFarland; 1971, stated that these terms are not qualitatively different and largely overlap.

Although intelligence as a concept has never been adequately defined, it is still regarded by the public at large as an important entity. Confusion is widespread concerning its definition and many still confuse IQ with intelligence (Samunda, Feuerstein, Kaufman Lewis & Sternberg, 1998).

Moerdyk (2009) indicated that, according to the *About Intelligence Newsletter*, intelligence is often seen, in the popular sense, as the general mental ability to learn and apply knowledge to manipulate one’s environment and to reason and have abstract thought. He further stated, that other definitions of intelligence include adaptability to a new environment or changes in current environment, the ability to evaluate and judge, the ability to comprehend complex ideas and the capacity for solving problems in an original and productive way. Intelligence is



also regarded as the ability to learn quickly and learn from experience, and even the ability to comprehend relationships.

Murphy and Davidshofer (2005) stated that intelligence is first and foremost a construct and that it is impossible to formulate a definition of the actual essence of intelligence – it can be defined only in terms of the behaviours that indicate various levels of intelligence.

According to Aiken (1991), intelligence has been viewed by educators as the ability to learn, by biologists as the ability to adapt to the environment, by psychologists as the ability to deduce relationships between objects and events and by information theorists as the ability to process information.

Mundy-Castle (1974) established that the definition of intelligence in Africa was based on the integration of both a social and a technological dimension, whereby the latter was integrated into the former and viewed as being subordinate to the social dimension. For instance, skills and knowledge inculcated through schooling would only be considered intelligent behaviour insofar as such acquired cognitive abilities could later be practically implemented in the existing social system operating within the particular culture – hence a social system which defined intelligent behaviour in terms of rendering social services to a group as opposed to being viewed as individualistic advancement (Segall, Dasen, Berry & Poortinga, 1999).

Armour-Thomas and Gopaul-McNicol (1998) concurred with the view of Mundy-Castle (1974) and Segal *et al.* (1999), namely that the construct (intelligence) itself is a culture invention created for the purpose of appraising who has how much of it, according to the value system of any given society at any point in time.

According to Anastasi (1990), intelligence is not an entity in the organism but a quality of behaviour. Intelligent behaviour is essentially adaptive, insofar as it represents effective ways of meeting the demands of a changing environment. Anastasi (1990) further stated that in the human species, intelligence comprises that combination of cognitive skills and knowledge demanded, fostered and rewarded by the particular culture within which the individual becomes socialised.

From the above discussion, it is clear that intelligence is an abstract with many connotations or meanings. According to Vernon (1969), three such connotations or uses of the term are as follows:

- the innate capacity of individuals, that is, their genetic make-up
- the behaviour involved in learning, thinking and problem solving
- the scores obtained for intelligence tests that measure various abilities (verbal, nonverbal, mechanical, etc.)

However, one should bear in mind is that more than a single issue is involved – intelligent behaviour consists of a range of somewhat interrelated skills, which is what authors emphasise when they refer to the multifaceted nature of intelligence (Pyle, 1979).

Carretta and Ree (1996) reported on a study by Olea and Ree comparing the validity of general cognitive ability,  $g$ , and specific abilities and specific knowledge,  $s_1 \dots s_n$  for predicting pilot criteria, where regression equations were compared to evaluate the predictive efficiency of  $g$  and  $s$  for each of the criteria. The above authors found that the measure of  $g$  across all pilot criteria was the best predictor, while  $s$  contributed little. They also reported that on the work sample criteria, the results indicated that incremental validity of specific measures was the result of specific knowledge of aviation (e.g. aviation principles, controls and instruments) rather than specific cognitive abilities, namely verbal, quantitative, spatial or perceptual speed.

The implications of the divisible or separate performance of intelligence seem to suggest that consideration should be given to how intelligence can be measured using psychological tests. Regarding pilot selection, Ree and Carretta (1996) cautioned that generally, intelligence should be estimated from multiple tests. Hence no estimate of intelligence should be based on a single test.

The discussion below focuses on the measurement of intelligence, without emphasising whether or not it is unitary based on the view that general cognitive ability (intelligence) is a better predictor than specific abilities in pilot selection (Carretta & Ree, 1989). This should indicate the measuring instruments that are being appropriate in the current research.

### **2.5.7 Measurement of intelligence**

In conceptualising psychological testing, it is vital to introduce the aim of measurement, which is concerned with the application of an instrument or instruments to collect data for a specific purpose.

This is the basis of psychometric theory, the subdiscipline of industrial psychology, within which this research is undertaken, as well as the applicable quantitative statistical methodology. Implied in psychological testing are measurements and obtaining a record of sample behaviour or performance which is systematic and objective enough for different observers to make reasonably comparable findings.

According to Van Eeden and De Beer (2005), the use of intelligence measures to obtain a score that reflects a person's intellectual ability has traditionally been associated with the measurement of intelligence.

Aiken (1997) stated that, according to the tradition in psychological assessment, anything that exists at all exists in some measurable amount. The crux of measurement, not only in the behavioural sciences, but in all scientific disciplines, is variables. Variables, unlike constants, are static or dynamic properties of objects or events and they have more than one value. According to Aiken (1997), certain variables are disparate, that is, their values are discontinuous or detached from each other, for example, male or female, while others are continuous (i.e. in theory at least) and measurable to any desired level of accuracy.

Anastasi (1990) explained that individual differences in human intelligence can be measured at different levels of generality or specificity, depending upon the purpose of the assessment. She further stated that at a relatively broad level, one finds the traditional "intelligence tests" which can be more accurately described as measures of academic intelligence or scholastic aptitude.

These measure a kind of intelligent behaviour that is both developed by formal schooling and required for progress along the academic ladder. For fuller assessment of an individual's readiness to perform in a particular occupation or course of study, tests of separate abilities in such areas as the verbal, mathematical, spatial, mechanical or perceptual-motor are

useful – and even more narrowly defined skills and knowledge may be required for the execution of clearly defined tasks such as certain military occupational specialties (Anastasi, 1990).

Van Eeden and De Beer (2005, p. 125) cautioned that “we must remember that an IQ or intelligence score is a theoretical concept and it cannot reflect intelligence in all its diversity”. In other words, the score obtained is merely an inference to reflect mental abilities, based on the purpose of the assessment.

The view of divisible or separate performance of intelligence seems to suggest that measures to assess the specific abilities are appropriate for such assessments, while for general intelligence broader assessment instruments will have to be used.

The relative importance of *g* and *s* in the prediction of criteria has been and remains the centre of controversy (Calfee, 1993; Jensen, 1993; McClellan, 1993; Ree & Earles, 1992; 1993; Ree & Carretta, 1996; Schmidt & Hunter, 1998; Sternberg & Wagner, 1993;). Ree and Carretta (1996) noted that the study of abilities indicates notable difficulties in the interpretation of results. According to Ree and Carretta (1996), ignoring any of the following four important issues will lead to misinterpretation:

- sample size
- censored samples, which restrict range
- the interpretation of rotated factors
- reliability, which leads to erroneous conclusions, including using tests or other predictors so unreliably that they cannot correlate with any other measures, thus erroneously giving the appearance of uniqueness

In this research, both the broad level of intelligence and readiness to perform pilot tasks are assessed. The intelligence tests used as measurement instruments in this research are Raven's Progressive Matrices (RMP) and the Wechsler Adult Intelligence Scale (WAIS), together with tests of separate abilities, namely the English Literacy Skills Assessment (ELSA), the Blox Test and the Intermediate Test Battery. However, it could be argued that these tests have a *g* loading.

Earlier in the chapter it was indicated that aptitude would be discussed separately to provide clarity and to conceptualise aptitude as part of intelligence. This is to ensure that a holistic approach to intelligence is adopted for the purpose of this research.

## **2.6 DEFINITION OF APTITUDE**

It is pertinent to mention that, according to Birch and Hayward (1994), factor analytical theories attempt to identify the structure of abilities which make up intelligence, and a number of more recent theories seek to explore the working of the abilities themselves. The above authors (1994) indicated that the theories of Gardner (1983) and Sternberg (1985; 1988) are attempts to understand intelligence in terms of the complex interaction of the various cognitive abilities and other systems.

This part of the discussion provides a framework in which aptitude is conceptualised as special abilities under the umbrella of intelligence. The concept will be defined from a cognitive abilities perspective, based on an integration of the notion of intelligence and psychological testing. The researcher will endeavour to demonstrate that the assessment/testing used by the commercial airline dealt with in the current study is used to test for the special abilities needed to succeed in the cadet pilot training programme.

In psychology, the term “aptitude” is defined in various ways, just as there are many different definitions of it in the English language (Kline, 1998). For instance, according to Bingham (1937), writers use the term “aptitude” with different emphasis, some stressing inherited capacity, others, present ability, ease of acquisition, dominant interest or some other aspect of aptitude.

Bingham (1937) defined aptitude as a condition of a set of characteristics regarded as symptomatic of an individual’s ability to acquire, with training, some (usually specified) knowledge, skill or set of responses such as the ability to speak a language, produce music, and so forth. According to this view, however, aptitude is a present condition, a pattern of traits, deemed to be indicative of potentialities.

According to Kline (1998), aptitude usually refers to a collection of abilities which happen to be of value in a particular culture. Of interest here is the fact that in both definitions, nothing

is said about whether the “conditions or set of characteristics or collections of abilities” are acquired or inborn.

Reschly and Robinson-Zanartu (2002) in their discussion on dynamic assessment indicated that dynamic assessment and mediated learning intervention models presume that learning abilities or aptitudes are modifiable rather than stable.

Murphy (1989), however, explained that abilities are relatively stable individual differences that are related to performance on some sets of tasks, problems or other goal-oriented activities. A distinction is made between general ability and special abilities, where the latter refer to more specific abilities that are restricted to a relatively narrow range of goal-directed activities (e.g. music).

According to Owen (1991), factors that are relevant in this regard are a real interest in and preference for a particular task without which it is not possible to acquire the specific abilities required for a certain task. This indicates that aptitude is influenced by other constructs, which are usually not measured.

According to Reschly and Robinson-Zanartu (2002), aptitude, intelligence and achievement as psychological constructs or type of tests are not easily distinguished. The authors stated that the traditional distinction was that achievement tests reflected the effects of past learning, whereas aptitude and intelligence reflected the individual's potential for success. In this traditional view, both aptitude and intelligence were seen as relatively enduring traits of the individual, not easily modified by experience or special training.

Cattell (1987) suggested that, in a sense, the term “aptitude” is a misnomer if it means to imply that what is being measured is an inborn unchangeable characteristic. Tests of special aptitudes were viewed as measures of special innate or hereditary talents not based on experience.

In contrast to Bingham (1937) and his followers, Guilford (in Owen & Taljaard 1989) and Super and Crites (1965) and others had a somewhat different view of aptitude. Owen and Taljaard (1989) cited Guilford (1959), who referred to the term as the underlying

dimensions of ability. Some of these dimensions appeared to be fields of knowledge (e.g. mechanical or mathematical).

Super and Crites (1965) adopted another approach to aptitude. It is used in either of two ways, as when it is said that a man has a great deal of aptitude for art, meaning that he has many of the characteristics required to be successful as an artist or when one says that a person lacks spatial aptitude, meaning that she lacks this one specialised aptitude which is vital in a number of occupations.

In the first instance, the term refers to a combination of traits and abilities, and in the second, to a discrete unitary characteristic, a view proposed by Cascio (1991).

Reschly and Robinson-Zanartu (2002) indicated that the aptitude models and measures typically focus more on intra- as opposed to inter-individual differences. The former involves variation in the pattern of cognitive processes in the individual, whereas the latter, which is typically used with conventional measures of intelligence and achievements, examines differences between individuals. According to these authors, the inter-individual approaches to interpretation are useful for determining level of performance in comparison to others, while intra-individual approaches yield information on an individual's pattern of performance. However, aptitude assessment and intervention models share the common goal of improving academic achievement.

In the current study, the inter-individual interpretation method will be followed because differences between individuals will provide the commercial airline with information on individuals who are likely to succeed in completing the pilot training programme against those who may not.

In their discussion on product versus process orientation, Reschly and Robinson-Zanartu (2002) stated that product-oriented models focus on whether or not the individual can correctly perform certain tasks that are assumed to be reflections of underlying aptitude. In contrast, aptitude models that are more process oriented attempt to examine underlying cognitive processes or thinking skills that the individual uses to achieve right or wrong answers to the task.

According to Reschly and Robinson-Zanartu (2002), the process product distinction relates to both the stability-modifiability assumption and the question of transfer of training, kind of assessment and intended outcomes. In other words, when measuring aptitude, one measures the outcome as reflected by the score obtained as an indication that the individual has the aptitude to perform the task, in accordance with the product-oriented model. Alternatively, when the scores/results are interpreted, these do measure the process the individual uses to obtain the outcome, and this applies to the process-oriented model.

These views by Reschly and Robinson-Zanartu (2002) indicated the complexities and interactions between intelligence and aptitude as well as whether aptitude is a unitary ability or numerous abilities. Furthermore, it highlights the issue whether aptitude is a changeable construct.

According to the Institute of Psychology and Edumetric Research at the Human Sciences Research Council (Owen & Taljaard, 1989), aptitude may be regarded as the potential that enables an individual to reach a particular level of ability with a given amount of training and/or practice. Aptitude, together with other personality characteristics such as interest, attitude and motivation as well as training and teaching will determine the level of proficiency and skill a person can attain.

Van Eeden and De Beer (2005) concurred in their definition of aptitude, namely that it refers to the individual's ability to acquire, with training, a specific skill or to attain a specific level of performance.

In a study by Van Eeden, De Beer and Coetzee (2001), the aim of which was to evaluate a battery of tests to be used as part of a process of selecting first-year students (disadvantaged students in particular) – for engineering and other science and technology courses at the ML Sultan Technikon in Durban, a computerised adaptive test measuring learning potential developed specifically for disadvantaged students was included. A more commonly used test of general ability, which measures specific aptitude, the Learning Potential Computerised Adaptive Test (LPCAT) (De Beer 1994, 1997) was also included in the battery. This test consists of nonverbal items only in an attempt to negate the effect of language ability/competence on test scores. This study seems to support the view that



aptitude may be an indicator of an applicant's potential to successfully complete a training programme when training is provided.

To avoid confusion, a point of terminology needs to be clarified here. The term "aptitude test" has been traditionally employed to refer to tests measuring relatively homogeneous and clearly defined segments of ability, whereas the term "intelligence test" usually refers to more heterogeneous tests yielding a single global score such as IQ (Anastasi, 1990).

Anastasi (1990) suggested replacing the traditional concepts of aptitude and achievement in psychometrics with the concept of "developed abilities", that is, the level of development attained by an individual in one or more abilities.

Any test, according to Bingham (1937), tests aptitude in so far as an individual's score is an indication of future potential. Prediction value is consequently the most notable feature of an aptitude test – without it, a test cannot be an aptitude test. This indicates that when using an aptitude test, the purpose is to determine whether a person has the necessary susceptibility for learning or learning ability in a particular field so that with the appropriate stimuli, he/she will succeed in that field.

Aiken (2003) stated that because of the confusion over the difference between aptitude and achievement, it has been recommended that the two terms be replaced with the single term "ability" – a test of ability can be a measure of achievement or of aptitude.

Multiple aptitude tests, in contrast with general aptitude tests (i.e. intelligence tests), adopt a differential approach to measurement of aptitude. Multiple aptitude tests provide a set of scores for different aptitudes. These scores are used to draw an intellectual profile reflecting the individual's strong and weak points (Aiken, 2003).

Aiken (2003) indicated that scores on general intelligence tests are often better predictors of success in educational and employment situations than combined scores on measures of special abilities. This view is supported by Vernon (1960), who concluded that general intelligence is more important than special abilities in determining occupational success.

According to Van Eeden and De Beer (2005), the term “aptitude” is used to describe a specific ability. It refers to the individual’s ability to acquire, with training, a specific skill or attain a specific level of performance. The authors further stated that different aptitudes and aptitude fields are also important for success in different occupations. However, the level of skill a person may acquire also depends on his/her general intellectual ability, interest, personality traits, attitude, motivation and training.

It can be inferred that aptitude measurements focus on the future and achievement measurements on the past – hence Aiken’s (2003) statement that intelligence tests are better predictors of success, is aligned to this research. Regarding specific intelligence ( $S_n$ ), a multitude of abilities have been found to predict pilot training success, including verbal, quantitative, spatial and mathematical ability, as well as perceptual speed and instrument comprehension (Carretta & Ree, 1996; De Kock & Schlechter, 2009).

For the purpose of this research, the term “aptitude” is used as a broad classification, including verbal and mathematical ability to ensure that the constructs to be investigated are delimited. Neither personality characteristics nor training or teaching, according to the HRSC’s view, fall within the scope of this research.

In this research, general intelligence tests were used as measurement instruments of general intelligence as a unitary ability. However, according to De Kock and Schlechter (2009), the relative importance of “ $g$ ” and  $S_n$  in predicting pilot training success remains a controversial issue.

### **2.6.1 Measurement of aptitude**

Literature on the measurement of intelligence indicates that the concept is multifaceted, although the factor “ $g$ ” plays a significant role. As such, there are numerous psychological tests available to measure the intellectual behaviour associated with literacy and numeracy.

Regarding aptitude, Van Eeden and De Beer (2005) commented that the difference is that the items and subtests of measures of general cognitive functioning are selected primarily to provide a unitary measure, and not to provide an indication of differential abilities.

Aiken (1997) stated that researchers need to make certain that the selected instrument has enough range for the purpose of their investigation. In this research, the ELSA test, for instance, was found suitable as a tool to measure verbal ability and ABET levels.

According to Owen (1996), the abilities measured by aptitude measures correspond to the intellectual abilities measured by a test of general ability. This view is similar to that of De Kock and Schlechter (2009), who stated that many of the additional measures that are used are saturated with “*g*” and do not represent unique abilities. However, some authors (e.g. Martinussen, 1996) disagreed and demonstrated that the inclusion of specific abilities did have an incremental validity over and above measures of “*g*”.

De Kock and Schlechter (2009) pointed out that according to some authors, such as Burke, Hobson and Linsky (1997), Carretta, Perry and Ree (1996), and Ree and Carretta (2002), “*g*” remains a better predictor of pilot success than specific abilities. Other authors (e.g. Hunter & Burke, 1994; Martinussen, 1996) came to a different conclusion and reported – as a result of their meta-analyses – that measures of general intelligence had a low mean validities compared to more specific measures of intelligence.

According to Bergh (2009), aptitude testing is mainly directed at assessing an individual’s natural potential and acquired learning, which may enable him/her to develop particular proficiencies and skills for particular intellectual tasks.

It would seem that from the aptitude measures that an individual’s potential can be inferred from his/her score in these measures, which could be a reflection of his/her general mental ability. However, Bergh’s (2009) view appears to indicate that the measure could reflect the potential the individual has to acquire a particular skill to perform a specific task. This view suggests that the measure may indicate the individual’s potential in a specific task.

Intelligence test scores often correlate highly with academic success. Numerous studies have reported moderate to high correlations between intelligence test scores and academic achievement. The correlations are generally highest for verbal-oriented courses. For instance, Sternberg (1982) reported on a study by Bond, that correlations between Stanford-Binet IQ scores and success in various high school studies ranged from 0.48 (geometry) to 0.73 (reading comprehension). This is in accordance with the view of Vernon (1969) who

recommended that when constructing a selection procedure for the prediction of academic performance, it is preferable to incorporate measures of general ability measuring verbal ability and reasoning ability.

According to Bergh (2009), most aptitude measurements are based on the following general and group abilities, as classified by Spearman (1904) and Thurstone (1938) in particular:

- intelligence – the general mental ability (*g* factor) to understand, learn, reason and adapt
- reasoning – the ability to think logically and find rules for solutions on given information
- memory – the ability to reproduce meaningful information such as words, symbols and numbers obtained or retained from previous learning and experience
- numerical ability – the ability to reason quickly and accurately by way of addition, subtraction, multiplication and division
- spatial ability – the ability to perceive form and space, visualising forms and distance in two and three dimensions
- verbal (language) comprehension – the ability to understand and reason about problems containing language such as words and verbal analogies
- word fluency – the ability to be fluent in word and language
- perceptual speed – the ability to perceive detail and differences quickly and accurately

Of these, verbal, spatial, reasoning and numerical abilities have been found to be best predictors of work performance (Bergh, 2009; Hunter, 1986).

Van Eeden and De Beer (2005) appear to concur with Bergh (2009) that the abilities measured by different aptitude measures include reasoning on the basis of verbal, nonverbal and quantitative material, language comprehension, spatial ability, perceptual speed, memory, coordination, and so on.

Organisations need to be highly sensitive and efficient when testing applicants for positions. The learning organisation concept suggests a way of thinking about ensuring that

organisations as a system can choose to create selection batteries that will potentially identify applicants who have a better chance of succeeding in a training programme.

According to De Kock and Schlechter (2009), the debate on the role of intelligence and aptitude in the prediction of pilot training success is still active and can be interpreted as an attestation to its dominance in pilot selection batteries.

The discussion seems to suggest that aptitude should be measured separately. However, the general intelligence “*g*” appears to play a vital role in measuring aptitude. With the overlap between aptitude and intelligence so apparent, the implication is to consider whether psychological tests should measure intelligence and aptitude as a unitary measure or separate performance measures.

## **2.7 PSYCHOLOGICAL TESTS THAT MEASURE INTELLIGENCE AND APTITUDE**

Much has been written about psychological testing and the measurement of intelligence and aptitude. The discussion has provided the background by defining the concepts of intelligence and aptitude, while highlighting the development of intelligence on the basis of theories of intelligence. At this stage it would therefore be appropriate to consider the psychological tests that provide measures for general intelligence and special abilities or aptitude.

The use of the mental aptitude test becomes important when endeavouring to predict a broad range of skills. According to Cunningham (1986), a single mental ability test can be used to predict a wide range of performances and tests that were once referred to as intelligence tests are now having their names changed. The publishers seem to be trying to avoid the controversy and negative connotations surrounding the term “intelligence”. The Large-Thorndike Intelligence Test is now referred to as the Cognitive Ability Test.

A recent study by Jukes and Grigorenko (2010) on assessment of cognitive abilities in multi-ethnic countries reported that the results of their research indicated that sub-Saharan Africa’s historically low levels of formal education and urbanisation are providing some kind of explanation for the continent’s poor performance in Western IQ tests, which are designed in and for the context of schooling in industrialised societies.

Most cognitive tests used in this country assess verbal ability, numerical ability, deductive reasoning and the like. These can largely be viewed as indicators of crystallised intelligence (following Cattell's theory) and often concern specialised skills or knowledge promoted or required by a given culture (Taylor, 1994). This structural approach attempts to measure performance along dimensions assumed to constitute the fundamental structure of a domain such as cognition (Bedell, Van Eeden & Van Staden, 1999).

Van Eeden and De Beer (2005) advocated that researchers should consider the following factors when investigating the cross-cultural equivalence of measures:

- Construct equivalent refers to the fact that one needs to investigate and ensure that the construct being measured is equivalent across different subgroups.
- Method equivalence involves referring to the way in which measures are applied, thus ensuring that the contextual and practical application of measures does not lead to differences between subgroups. Factors such as test sophistication and language proficiency are relevant here.
- Item equivalence ensures that different subgroups do not respond to a particular item differently because of the way in which it has been constructed and because it does not relate to the construct being measured.

In the light of the factors discussed above, it is possible some of the instruments used during the cadet pilot selection process may have placed some of the applicants at a disadvantage. Method equivalence is relevant to this research study because of the diverse nature of the applicants with regard to educational, cultural and socioeconomic backgrounds.

Jukes and Grigorenko (2010, p. 92) cited the view by Rosselli and Ardila, namely that nonverbal tests as being “culture free” or “culture fair”, found evidence that suggests that education level, cultural background and urban residence are all associated with performance on nonverbal tests. The conclusion they draw is that “that there are no ‘culture free’ or ‘culture fair’ tests”.

Holburn (1993) reported that psychometric assessment techniques assess specific aspects of a person’s functioning. A case in point is the so-called “intelligence tests” which do not

measure intelligence *per se*. They measure the ability that is deemed important in Western cultures, and the items, which are presented in a specific language, closely approximate those found in Western education systems. All test scores are influenced by past learning experiences. There are no measures of pure innate ability.

The results of a study by Carroll (1993) found that performance in a foreign language course by students whose precourse scores in a foreign language achievement test were zero could be predicted from their scores in a test of aptitude for learning foreign languages. As one would expect, if the training had improved achievement but had not affected aptitude, the scores for the achievement test would have increased significantly. However, the aptitude test scores remained essentially unchanged.

These views suggest that caution should be exercised when measuring a construct such as aptitude because there may be underlying factors that affect the scores. Also, the measuring instruments should measure the constructs that have been identified as important for one to successfully complete a pilot training programme.

According to Hesketh and Robertson (1993, p. 4), to fully understand the role of both broad and more specialised abilities, they should both be assessed at the same time: “research on narrow abilities may have failed because the attention has not been paid to broad abilities and, conversely ... the research on broad abilities has been hampered, because the influence of narrow abilities has not been recognized to a sufficient degree”.

Hesketh and Robertson (1993) further stated that to achieve such an understanding, a wider empirical and theoretical lens is needed than has been evident in the selection literature to date, including recognition of the distinction between latent and manifest variables and the influence of other factors, such as motivation (maximum and typical performance) and the measurement of variables.

Implied in these views is that the variables measured during the cadet pilot selection process should be broad enough to make meaningful deductions about the applicant’s abilities and potential to successfully complete the cadet pilot training programme.

Aiken (1997) expressed the view that general intelligence tests measure a hodgepodge of specific aptitudes or abilities as a two-edged sword. Because intelligence tests measure an assortment of abilities – what Cronbach (1990) referred to as bandwidth – because of their broadness, they have proven to be moderately effective in predicting various criteria. The complementary concept of bandwidth refers to the amount or complexity of information one tries to communicate in a given space or time.

Having noted the significant positive correlations between measures of special abilities, Vernon (1960) concluded that general intelligence is more important than special abilities in determining occupational success. Whether performance varies because of differences in work motivation or differences in the special abilities required by certain occupations, or both, is arguable.

According to Feldhusen and Jarwan (1995), the goal of an admission programme should be to select students who are most likely to benefit from what is offered educationally, as well as meeting the institution's criteria of success – hence the need to identify both the educationally advantaged and disadvantaged candidates who have the best chance of passing a course (Nunns & Ortlepp, 1994). It is also necessary to identify those who have a reasonable chance of passing the course with the aid of academic support programmes. The aim of this research study is to determine whether the measurement instruments used in the selection process could identify candidates who have the potential to successfully complete the cadet pilot training programme.

Taylor (1994) stressed the importance of identifying those individuals who have the potential for development, even though their abilities are currently limited by previous disadvantages. He suggested that in order to address the inequities of the past, more emphasis should be placed on potential as opposed to skills or specific abilities, and those individuals with high potential should be afforded the opportunity to develop specific skills through training programmes.

According to Van Eeden and De Beer (2005), providing a learning opportunity as part of the assessment takes into account the fact that individuals may differ considerably in terms of their educational and socioeconomic background. These are known to influence cognitive



performance. Hence individuals should be allowed to indicate their potential level of performance regardless of their background.

Shochet (1994) stated that tests of cognitive abilities that reflect the individual's current level of functioning rely largely on his/her previous learning experience. Groups from a disadvantaged educational background thus typically do not perform well in such tests.

These views are relevant to this research because the applicants were from diverse backgrounds in terms of education, socioeconomic background, culture and so forth. Furthermore, during the selection process from which the data were obtained, the learning potential of these applicants was not measured, which would have added value to the decision making on which candidates would be more likely to successfully complete the cadet pilot training programme.

It is assumed that everyone being assessed has more or less the same level of experience with regard to the different aptitudes. This is not necessarily true in a context where people's backgrounds might not be the same. The composition of the norm group with regard to language and culture should therefore be taken into account when interpreting results (Van Eeden & De Beer, 2005).

Numerous instruments are available to measure intelligence and aptitude. Of relevance here is whether organisations should be measuring potential or current abilities, with due consideration of the impact of language for those individuals whose home language is not English.

It can be inferred that in terms of the current research this could mean that the commercial airline could justify using mathematics, science and English as minimum criteria for selection to participate in the cadet training programme since these subjects may provide an indication of some of the aptitudes required for a career as a pilot.

As mentioned previously, the purpose of the current research is to evaluate the predictive validity of the current psychological tests used to select cadet pilots to successfully complete the commercial airline's cadet pilot training programme.

## 2.7.1 Requirements for psychological measures

As mentioned earlier, in South Africa, according to the requirements of the Employment Equity Act, it is the responsibility of organisations and employers to ensure that the psychological measures used in the selection process are reliable and valid and do not discriminate unfairly.

According to Damos (1996), there are three basic criteria for a pilot selection battery:

- The fundamental purpose of such a battery is to select individuals for the job of flying an airplane.
- The scores obtained from the battery must be reliable.
- The battery must be valid.

### 2.7.1.1 Reliability

Foxcroft, Roodt and Abrahams (2005) and Moerdyk (2009), defined the reliability of a measure as the consistency with which it measures what it is supposed to measure.

Moerdyk (2009) referred to four types of reliability, namely test-retest reliability, parallel or alternate form of reliability, internal consistency and inter-score reliability. Each of these will be briefly discussed below.

#### a *Test-retest reliability*

In determining the reliability of a measure it is necessary to administer the measure twice to the same group of test-takers. The reliability coefficient in this case is simply the correlation between the scores obtained on the first (X) and second (Y) application of the measure (Foxcroft *et al.*, 2005). According to Moerdyk (2009), the closer the correlation coefficient is to 1, the greater the stability will be over time.

#### b *Parallel or alternate form of reliability*

In this method, two equivalent forms of the same measure are administered to the same group on two different occasions. The correlation that is obtained between the two sets of scores represents the reliability coefficient which is known as the coefficient of equivalence

(Foxcroft *et al.*, 2005). Some theorists argue, however, that the development of a parallel or alternate form of any test is time consuming and expensive and therefore not recommended (Foxcroft *et al.*, 2005; Moerdyk, 2009).

*c Internal consistency or split-half reliability*

This type of reliability coefficient is obtained by splitting the measure into two equivalent halves (after a single administration of the test) and computing the correlation coefficient between these two sets of scores. This is referred to as the coefficient of internal consistency. Splitting the measure at its midpoint into the first and the second half is the simplest way, but this may be problematic because measures, particularly of ability, tend to become more difficult towards the end (Foxcroft *et al.*, 2005; Moerdyk, 2009).

*d Inter-score or inter-rater reliability*

This form of reliability is concerned with the extent to which two or more raters, observers or judges agree about what has been observed. The correlation coefficient between the scores from two or more observers is called the inter-score reliability coefficient (Foxcroft *et al.*, 2005; Moerdyk, 2009).

Generally information relating to the reliability of a test is included in the test manual or technical manual of the psychometric test (Cronbach, 1990).

### *2.7.1.2 Validity*

According to Moerdyk (2009), there are three main forms of validity, all of which are important, although they are applied differently in various contexts and therefore require different kinds of evidence. The three forms are as follows:

*a Construct (theoretical) validity*

This is concerned with whether the assessment technique produces results that are in line with what is already known (Moerdyk, 2009).

*b*      *Content validity*

According to Moerdyk (2009), content validity is concerned with whether the content of the scale or measure accurately reflects the domain it is trying to assess. This form of checking is most appropriate for achievement and knowledge assessment.

*c*      *Criterion-related (empirical) validity*

This relates the scale outcomes to some external criterion. Moerdyk (2009) describes the following two forms of criterion-related validity:

- (1) *Concurrent validity*. This form of validity is designed to ask whether the measure successfully distinguishes between known groups.
- (2) *Predictive validity*. This is focused on whether the assessment procedure can predict how groups may differ in the future (Moerdyk, 2009).

The following additional forms of validity are worth mentioning:

- (1) *Face validity*. According to Moerdyk (2009), the basic issue with face validity is that the assessment technique should appear (especially to the uninformed) to be doing what it claims to be doing.
- (2) *Ecological validity*. This is concerned with whether the results of the assessment are meaningful and useful outside the setting in which they are obtained.
- (3) *Incremental validity*. According to Carretta and Ree (1996), incremental validity is the ability of one predictor to add to the predictive efficiency of another predictor.

Damos (1996) reported that military selection batteries are overwhelmingly designed to predict pass-fail undergraduate flight training, while Carretta and Ree (1996) referred to these as dichotomous pass/fail training criteria. As stated in chapter one that Damos (1996) also noted that no examination of concurrent validity of postgraduate training performance has been made for transport pilots.

According to the internationally accepted principles and guidelines (American Psychological Association, 2003; US Department of Labor, both cited in De Kock and Schlechter, 2009), a sound selection procedure is one that allows valid inferences to be made regarding future

job behaviour from an available measured score. Muller and Schepers (2003) concurred by stating that predictive validity refers to the degree to which a current measure (the predictor) can predict the variable of real interest (the criterion), which is not observed until sometime in the future (Ghiselli, Campbell & Zedeck, 1981; Huysamen, 1996). In the current research, the researcher wished to determine whether the psychological tests measuring intelligence, aptitude, the Matric English symbol and ABET levels (predictors) are valid in predicting the successful completion of the cadet pilot training programme (criterion).

Huysamen (1996) asserted that predictive validation is most relevant for aptitude and interest tests, which are used to select and classify job applicants, or applicants for specialised training courses. According to Muller and Schepers (2003), if a test possesses predictive validity, it improves the decision-making process, which is of particular significance in the selection process.

At this stage, in order to contextualise the discussion thus far, it would be appropriate to provide a brief overview of the structure and content of the cadet training programme. This will provide a point of reference for the importance of using the appropriate psychological tests to select candidates for the training programme.

## **2.8 OVERVIEW OF THE STRUCTURE AND FORMAT OF THE CADET TRAINING PROGRAMME**

The main focus of the programme is to open doors to a career that was historically closed to previously disadvantaged individuals. The basic requirements for selection include the following:

- no more than 60 flying hours (flying experience is not a prerequisite)
- compulsory Mathematics with Physical Science, Computer Science or Accounting, and fluency in English (at level 4)

Phase 1, the preparation course, takes place over a four-month period and consists of six modules. There are written examinations in all aspects of modules 1, 2, 4, 5 and 6 and the required pass mark are 75% for all examinations. There are no written examinations in module 3. After each of the six modules, all candidates are assessed individually in terms of

their leadership and motivation as well as having achieved an overall 75% for the written examinations.

After 18 months of flight training, the cadets' graduate with a South African Commercial Pilot's Licence, with Instrumentation Rating and a Frozen Airline Transport Pilot's Licence.

### 2.8.1 Content of the cadet training programme

The basic content of phase 1, the preparation course, comprising six modules, is provided in table 2.1 below.

**Table 2.1**

**Content of each module in phase 1: the preparation course**

<b>Module 1</b>	<b>Module 2</b>	<b>Module 3</b>	<b>Module 4</b>	<b>Module 5</b>	<b>Module 6</b>
Mathematics Physical Science Computer Training	Aviation- related Geography	Life skills Whole-brain learning Business awareness Cultural diversity Managing your money Airline industry overview Customer treatment	Avionics Internal combustion engine Mechanical/gas turbine/propeller theory Electronics/radio/ instruments	Aeroplane weight and balance and performance	Radio procedural training

External providers present modules 1 and 2 over a period of seven-and-a-half weeks. It is pertinent to mention that phase 1 of the cadet training programme as outlined above in table 2.1 covers the phonology, syntax and semantic nature of the English language and at the same time deals with the measurements of the basic dimensions of numeracy.

Table 2.2 highlights the practical training that the cadet pilots undertake over a period of 18 months. During this phase, the cadet pilots have to do a written and practical examination. Those candidates who do not achieve the required pass mark are afforded an opportunity to rewrite the examination for the particular module in which they were unsuccessful.

**Table 2.2**

**Content of each module of phase 2: the flying course**

<b>Module 1</b>	<b>Module 2</b>	<b>Module 3</b>	<b>Module 4</b>
Meteorology	Flight planning	Radio	Navigation

<b>Module 5</b>	<b>Module 6</b>	<b>Module 7</b>	<b>Module 8</b>
Air law and procedures	Aircraft technical	Instruments	Human performance

The practical aircraft training is provided by an accredited flying school. The training was previously undertaken in Australia, but is now provided at a local training school in South Africa.

**2.8.2 Duties and responsibilities of a pilot**

According to Loukpoulos, Dismukes and Barshi (2003), airline cockpit operations are highly scripted. Pilots are given formal written procedures that prescribe in detail how the aircraft must be operated in each phase of flight, and who is required to do what and in what sequence.

A pilot's primary task is to operate the aircraft safely and economically. To achieve this, pilots perform a range of tasks as depicted in table 2.3 below, with many shared between the captain and first officer. These may vary, depending on the company, but generally include the following:

**Table 2.3**

**General duties of pilot \***

- 
- |   |   |
|---|---|
| <ul style="list-style-type: none"><li>• Ensuring that information about the route, weather, passengers and aircraft is correct</li><li>• Analysing the flight plan, including the route and flying altitude, to ensure that it accurately reflects the expected circumstances of the flight</li><li>• Calculating how much fuel to take, and supervising the loading and fuelling of aircraft</li><li>• Ensuring that all safety systems are working properly</li><li>• Briefing the cabin crew before the flight, and maintaining regular contact with them throughout the flight</li><li>• Carrying out preflight checks on the navigation and operating systems</li><li>• Communicating with air traffic control prior to take-off and during flight and landing</li></ul> | <ul style="list-style-type: none"><li>• Ensuring that noise regulations are followed during take-off and landing</li><li>• Understanding and interpreting data from the instruments and controls</li><li>• Making regular checks on aircraft's technical performance and position, on weather conditions and air traffic during flight</li><li>• Communicating with passengers using the public address system</li><li>• Reacting quickly and appropriately to environmental changes and emergencies</li><li>• Updating the aircraft logbook and/or writing a report at the end of the flight, noting any incidents or problems in the aircraft</li></ul> |
|---|---|
- 

**\*Source:** Adapted from Airline pilot job description and activities (2010)

This part of the discussion covered the first phase of the cadet pilot training programme, which is theoretical, thus forming the foundation for the second phase, which is practical and includes the actual flying of an aircraft. On successful completion of the practical training, the cadet pilot will obtain the Commercial Pilot Licence.

The duties and responsibilities, although not detailed, describe some of the basic functions that a pilot must perform. It should be noted that there are differences in functions between



the captain and the first officer. In most instances, this is based on the individual's number of flying hours. Furthermore, it will be noted that the duties mentioned do not cover the "during the flying phase".

### **2.8.3 Psychological profile of a pilot**

According to Bartram and Baxter (1996), in the search to find better methods of identifying "the right stuff", the history of pilot selection has witnessed a wide variety of assessment methods. The authors stated that over the past 40 or 50 years, individual differences in general ability have remained a strong predictor of training outcome, together with an emphasis on the importance of psychomotor coordination and various aspects of personality. This view indicates that pilot selection has not reached consensus of what "the right stuff" is in pilot selection, particularly for passenger airlines. Damos (1996) supported this view when she reported that no examination of concurrent validity or postundergraduate training performance has been made for transport pilots.

In her research, Damos (1996) reported that job analysis for operational pilots is surprisingly difficult to find. According to her, the problem associated with defining an airline pilot's job is evident in the fact that literature available on this topic dates back to 1940s and 1950s. Identifying reliable measures of job performance is more complex in some respects for airlines than for the military – for instance, airline pilots have tasks other than flying the aircraft (e.g. interacting with the public), which aircraft carriers believe are a vital part of the job and should therefore be measured (Damos, 1996).

A literature review of the profile of a commercial pilot does not provide a "definitive" profile of a pilot. Different views have been expressed with a particular reference to the differences between military and civil/commercial pilots relating specifically to the personality attributes. Table 4.10 in chapter 4 provides a comparison from different sources, namely Aspelting (1990), De Montalk (2008) and Hutchison (2009). The common theme that emerges from the information is some measure of cognitive ability and communication.

## **2.9 CHAPTER SUMMARY**

This chapter explained the concept of selection and the process followed during cadet pilot selection. The determinants of pilot training success were also highlighted as well as the generic duties of a pilot. The theories of Spearman (1904), Thurstone (1938, 1948), Cattell (1987), Gustaffsson (1984) and Carroll (1993) were outlined in order to explain intelligence in relation to aptitude, literacy and numeracy (the latter two concepts will be discussed further in chapter 3). Concerns about the definition of intelligence were also raised.

The literature review of intelligence provides an integrated approach, thus forming a basis to empirically test the relationship and/or correlation and differences between intelligence/aptitude and literacy and numeracy, which will be discussed in chapter 4.

## CHAPTER 3

### LITERACY AND NUMERACY

#### 3.1 INTRODUCTION

In this chapter the concepts of literacy and numeracy are defined and discussed in order to operationalise these concepts in the context of the research. The literature reviews in chapters 2 and 3 are then integrated to provide the conceptual and theoretical perspective for the empirical study to be discussed in chapter 4.

#### 3.2 LITERACY

According to Jukes and Grigorenko (2010), in early childhood care and education programmes in Africa, there is increasing use of other measures of cognitive development, which shows recognition of the importance of mother tongue as a medium of instruction. Another view by Huysamen (1996) relating to the use of untranslated tests in English to individuals whose home language is not English, the individual's test performance is not only affected by his/her standing in the construct involved, but also by his/her familiarity with the English language and the situation depicted in the test.

These views suggest that literacy has an impact on an individual's performance during a selection process involving psychological tests.

Holme (2004) stated that both the Roman and Greeks saw literacy as a condition of full civic participation and hence of citizenship itself. This confirms the view that literacy should be viewed from a society and community perspective.

In today's world, literacy expectations are higher and a literate person would be expected to be able to read widely with understanding of the meaning or be able to identify the barriers to understanding (Holme, 2004).

### 3.2.1 Literacy in the South African context

The above explanations seem to emphasise the cultural perspective based on community norms. This means one has to look at the implications of these explanations from a South African perspective.

Because English has become the *lingua franca* of business and government, a greater responsibility now lies with employers to ensure adequate proficiency in this language among their employees (Price, 1997). A reasonable level of English proficiency is required to avoid conflict and misunderstanding and to promote productivity. As mentioned previously, this improvement in language skills is likely to prove beneficial to the test performance of many African language speakers (Bedell, Van Eeden & Van Staden, 1999).

According to Mazak (2007), the saliency of English in the domain of work and politics is not that surprising when viewed through the lens of colonialism. Mazak (2007) also stated that the status of English and its importance for economic success are not questioned, and these remain unquestioned in countries throughout the world that are trying to gain access to the world markets.

Foxcroft and Aston (2006) noted that language is one of the parameters along which cultures vary. They (2006) further pointed out that in South Africa, 11 official languages are recognised: nine African languages, Afrikaans and English. The implication of this view is emphasised by Hutton (1992) who referred to a statement by Lyster that learners in South Africa, often move to learning English as a second language (ESL) before they are fluently literate in their mother tongue. This is partly because English is seen as the language of education, power and work. People learn best when they can build on what they already know, but learning to read a language one does not know is like trying to learn two systems at once.

The current levels of school dropouts, the need to repeat grades and the high failure rates in the National Senior School Certificate examination taken in grade 12 (formerly standard 10) at approximately 18 years of age, all indicate considerable underachievement among black scholars (Viljoen, 1999).

The results of a study by Pretorius and Naude (2002) indicated that children are ill prepared for formal education. They reveal inadequate literacy skill, poor sentence construction, poor sense of syntax, and inadequate sound development and knowledge of the alphabet. The cultural strengths of these disadvantaged black children include adequate *gestalt* formation, enjoyment of and proficiency in visual art, responsiveness to the concrete, expressiveness of gestures and body language, enjoyment of and the ability to learn via hand and symbolic representations (Pretorius & Naude, 2002). Generally, this state of inadequacy is attributed to the different education systems pre-1994.

Foxcroft and Aston (2006) reported on a study by Herbst and Huysamen (2000) which found that environmentally disadvantaged children assessed in a language other than that spoken at home performed at a significantly lower level than those who were assessed in their mother tongue. Items involving verbal comprehension were found to be biased against test-takers who spoke an African language at home, even though they had been exposed to English on a daily basis.

These views are confirmed by Heugh (2001), who reported that recent international studies show that South African pupils compared extremely unfavourably with pupils in other countries in literacy and numeracy development.

The above discussion highlights the different views on what literacy is and the role of language, particularly English usage and reading ability. The role of literacy in formal schooling in the South African context seems to suggest that literacy should be defined differently. It is therefore appropriate to consider the definition as well as the theories and models of language testing, which provide the background to the development of language skills for basic English.

### **3.2.2 Definition of literacy**

Moss (1994) referred to a literature review on literacy conducted by Guerra (1992), who found no fewer than 43 definitions of the concept. These ranged from defining literacy as the simple encoding and decoding of graphic symbols (the ability to read and write) at a basic level to the more complex acquisition of knowledge and skills, which allow one to use

language according to community norms. According to the latter definition, everyone is literate as defined by their particular community.

Wagner (1991) asserted that because literacy is a cultural phenomenon adequately defined and understood only within the culture in which it exists, it is not surprising that definitions of literacy may never be permanently fixed. However, he provides the following definition: literacy is a characteristic acquired by individuals in varying degrees from just above none to an indeterminate upper level. Some individuals are more or less literate than others, but it is not possible to speak of literate and illiterate persons as two distinct categories.

According to Hamon (2000), some commentators have argued that literacy enables societies to reach a higher level of intellectual achievement. Hence being literate means having a certain sort of awareness of language (e.g. that it consists of words and sounds).

Chew (1992) saw literacy as a competence in language arts, listening, speaking, reading and writing, with language being central to all learning and indeed all creative art.

The following definition by Unesco (United Nations Educational, Scientific and Cultural Organisation) is appealing in its simplicity and apparent neutrality: a person is literate who can with understanding both read and write a short simple statement on his/her everyday life (Gillette & Ryan, in Hutton, 1992). A more recent Unesco definition emphasises that literacy needs to be defined in relation to its uses and purposes. "A person is literate when he has acquired the essential knowledge and skills which enable him to engage in all those activities in which literacy is required for effective functioning in his group and community and whose attainments in reading, writing and arithmetic make it possible for him to continue to use these skills towards his own and the community's development" (Hutton, 1992, p. 10).

Wagner (1991, p. 68) used Gray's (1956) definition of functional literacy, namely, "a person is functionally literate when he has acquired the knowledge and skills in reading and writing which enable him to engage effectively in all activities in which literacy is normally assumed in his culture or group".

According to Harris and Hodges (1995), because of the breadth of the concepts involved in literacy, several investigators prefer the use of the plural "literacies".

One particular influential piece of research into the life of some US communities found literacy being used for seven socially oriented purposes, by adults and children alike (Wray & Medwell, 1993).

Purcell-Gates (2007) emphasised that literacy is always embedded in social institutions, and as such, is only knowable as it is defined and practised by social and cultural groups. As such, the author suggested that literacy is best considered an ideological construct as opposed to an autonomous skill, separable from context of use. It is preferable, as suggested by Street in Purcell-Gates (2007), to think of the plural, literacies, instead of the singular, literacy.

The idea that literacy is somehow associated with a different more elaborate and effective use of language indicates that to be literate is no longer only about being able to read and write – it is about speaking and understanding the more elaborate forms of language that literacy has allowed us to create (Holme, 2004). He further stated that literacy would then suggest a capacity to talk and hence to think about complicated issues and abstract problems.

According to Holme (2004), the concept of visual literacy as the ability to interpret diagrams and pictures adds further confusion. If literacy is partly a visual sign system it is also bound up with an even more complex use of signs, namely language. One effect is in language standardisation. Developing a set way to use a language with an idea of what is correct and what is not, is very much a product of literacy. In Holme's (2004) view therefore, literacy is inescapably a social phenomenon.

The ability to comprehend written text is only one of the components of literacy, and increasingly more attention is being focused on the thinking skills that enable one to utilise knowledge to make appropriate decisions.

Molosiwa (2007) reported on a study to investigate current language and literacy issues in the African country of Botswana. Data for the study were collected through formal interviews. When the participants in this study were asked what literacy meant to them, they indicated that it means the ability to read with understanding and to apply the information being read to

the reader's situation, not simply the technical aspects of decoding and encoding print. Literacy was associated with making meaning out of written material. Because the participants in the study were graduate students and teachers by profession, their understanding of literacy had moved beyond merely decoding words from printed text.

Hutton (1992) stated that in South Africa, definitions of literacy are complicated by the fact that knowledge of a second language, usually English, is as vital for survival and development as the ability to read and write in an African language. The term "literacy" is often loosely used to include basic competency in English. Officially, the term "English literacy" is used in South Africa to mean the language and learning needs of those people who have between one and five years of schooling. For the purpose of the current research, a similar meaning will be used. It can be inferred that a person will be considered literate in terms of English literacy provided he/she has a minimum of five years of schooling.

In the South African context, the implications of this definition may mean that any individual without formal schooling is illiterate by virtue of English being essential in all modes of communication in speaking and writing, but this does not necessarily mean that they are illiterate.

### **3.2.3 Development of language skills for basic English**

The development of language skills for basic English is discussed by considering current theories and models of these concepts. Some of the basic skills are presented in the context of the research.

#### *3.2.3.1 Theories and models in language testing*

The basic assumption of Lado's theory of foreign language testing (Anderson, 1976) is that language is a system of habits of communication. This implies that the basic patterns of language as the forms of expression are overlearned to the extent that they become automatic. However, Lado's theory offers no suggestions for measuring the comprehension difficulty of reading materials in a foreign language. Lorge (cited in Anderson, 1976) pointed out the weakness of a practice that involved constructing comprehension tests from passages and adopting as an index of reading difficulty the mean score obtained by a



sample of subjects. The difficulty of a passage could be reflected in the difficulty of the language used in framing test items, such that a difficult passage may appear easy because the text questions are simply phrased, or it may appear difficult because the text questions are couched in more complex language than the language of the passage. This could be a major source of error variance.

According to Koch (in Foxcroft & Aston, 2006), psychologists often argue that it is justifiable to administer the measure in English, irrespective of whether English is the first or second language of the test-taker, because it is important that the test-takers can demonstrate their ability to perform test tasks in a language that will be used in the workplace. However, Koch was critical of this approach for two reasons: first, it assumes that the scores on the measure are comparable across language groups; and second, it ignores the fact that language can be a "nuisance factor" that impacts on the test performance of English second language speakers.

Language may be the most important mediator of test performance, especially when the language in which the measure is administered is not the home language of the test-taker (Foxcroft & Aston 2006). They reported that, according to Nell (1999), it has been found that language is one of the primary influencers of intelligence test performance, and can have a significant negative impact when a test is administered in the test-taker's second or third language. During the cadet selection process, because the tests that were used were all in English and the administration was also conducted in English, this may have impacted on the test performance of some of the applicants.

Readability or reading difficulty is defined in terms of the degree of comprehension with which written material is read. Reading comprehension is defined as the correspondence between the way the writer encodes the message and the way the reader decodes it (Anderson, 1976).

According to Anderson (1976), Shannon and Weaver's generalised communication model, which is seen in Taylor's definition of cloze procedure, is linear in that there is a beginning (a source), a transmitter (channel) and a receiver (destination). This model was developed to deal with signal transmissions relating to the telephone.

Anderson (1976) cites Klemmer (1962) and McCreary and Surbarsen (1965), who cautioned that this model was never intended as a model for human communication. The limitation of the model when applied to a human communication system is the separation of source and destination and transmitter and receiver. In human communication, all these functions are combined and performed by a human being.

As stated by Anderson (1976), the language communication model is useful for the following reasons: (1) it permits treatment in operational terms of something that is essentially abstract; (2) it permits well-established methods of analysis to be applied, provided that the basic assumptions are not violated; (3) it provides a framework for establishing facts; and (4) it provides hypotheses or explains phenomena.

The theories and models of language testing provide a framework of what language tests should measure. The discussion below focuses on some of the tests described as language tests.

### *3.2.3.2 Language testing*

According to Downey, Suzuki and Van Moere (2010), the assessment of spoken language skills is crucial in professions where communication breakdowns may have catastrophic consequences. The authors further stated that international aviation professionals, including pilots and air traffic control personnel, are routinely engaged in communication with fellow professionals who may not share their native (or primary) language.

This view indicates the importance of language in aviation, particularly for pilots who utilise different airspace all over the world and need to ensure that they maintain their core function of safety, which is paramount in civil aviation.

Making effective decisions about the language skills of aviation professionals is thus a high-stake endeavour and depends on valid assessment practices. According to Downey *et al.* (2010), this suggests that measurement tools to assess language proficiency need to be identified and used effectively to ensure that the measures obtained provide vital information during the selection process.

A testing method originally used as a readability index has recently been looked at seriously as a possible measure of second language proficiency. Taylor termed this method the “cloze procedure”. According to Anderson (1976), Taylor defined the cloze procedure as a method of intercepting a message from a transmitter, mutilating its language patterns by deleting parts of the message and administering it to the receiver, who must attempt to make the pattern whole again, potentially yielding a considerable number of complete sentences (units). The cloze procedure is based on the *Gestalt* principle of closure, which states that there is a tendency for individuals to close incomplete forms in order to constitute wholes. The same principle is applied in numeracy.

Oller (1979) reported on a study conducted by Hinofotis (1976) on a cloze test in open-ended form, which was administered to incoming foreign students at the Centre for English as a Second Language (CESL) at Southern Illinois University. The Test of English as a Foreign Language (TOEFL) and the placement examination used at the CESL were the written criterion measures against which the cloze test was evaluated. The data indicated that cloze testing might indeed be a viable alternative procedure for placement and proficiency testing. This study supports previous research in language testing which suggests that the cloze procedure is a useful evaluation tool.

The cloze total scores on the TOEFL and CESL placement tests were strongly correlated regardless of the scoring method used to score the cloze test. Cloze correlated with the total TOEFL at 0.71 and with the total score on CESL, at 0.79 and 0.84 respectively. The correlations were significant beyond the 0.05 probability level, and indicated substantial variance overlap among the tests.

The concern with cloze procedure is the frequency of word deletions and the scoring procedures.

The common procedure involves credit being given only if the subject replaces a blank with the exact word that was deleted. Allowing credit (full or partial) for synonyms was reported by Taylor (1953), Ruddel (1964), Bermuth (1965), Blamenfeld and Miller (1966) and Miller and Coleman (1967), all cited in Anderson (1976).

Experimental evidence of the relationship between these different scoring procedures is in close agreement. For instance, Anderson (1976) reported that Rankin obtained correlations of 0.86 and 0.92 between exact replacement and synonym scores on two different cloze tests.

Studies of aspects of message in relation to readability have as a common purpose the provision of a set of guidelines for making writing more comprehensible. The effect of short sentences was investigated by Coleman (1962) and Gallant (1965), as reported by Anderson (1976), and both studies found that shorter sentences increased comprehensibility. Anderson (1976) reported on a study by Blumenfeld (1963) that the use of active instead of passive verbs resulted in improvements in the number of words correctly replaced. Anderson (1976), in further studies undertaken by Ruddel (1965), found that structured redundancy with passage controlled difficulty enhanced comprehension.

Studies, which were also concerned with message presentation and comprehension, were undertaken by Musgrave (1963), who tested the proposition that a short paragraph preceding a cloze passage explaining the content of the passage, increased comprehension (Anderson, 1976). The ultimate aim of the research into the message system is not only the prediction of language difficulty but also its control (Anderson, 1976).

Studies were conducted by Taylor (1956, 1957), as reported by Oller (1979), to explore the relationship between the cloze scores and general cognitive abilities, attitudes and other personality variables. Significant and uniformly high correlations were reported at the tertiary level between cloze scores to a measure of reading. Kohler (in Anderson, 1976) applied factor analysis to a battery of cloze tests and selected cognitive variables. He concluded that the abilities required for the successful completion of the cloze task in order of importance were wide range vocabulary, logical reasoning, inference, addition (representing a speed factor) and hidden patterns (a measure of flexibility of closure).

According to Van den Berg (1994), language proficiency is the most important single moderator of test performance because it reflects familiarity with concepts and access to the language medium through which knowledge has to be gained.

In a study with Junior Aptitude Tests (JAT) constructed by Owen (1991), Van Eeden and De Beer (2005) stated that they found differences in mean test performance for white, coloured, Indian and black students, despite the fact that the test measured the same psychological constructs for these groups. They suggested that factors such as language could have been a source of bias, especially in the case of black students who were tested in English.

From the studies presented above, it may be concluded that performance in second language tests will show different scores resulting in certain individuals being referred to as having an “aptitude” for certain abilities.

Oller and Hinofotis (in Oller & Perkins, 1980) provided an explanation of individual performance through two mutually exclusive hypotheses about second language ability.

The first hypothesis, referred to as the Divisible Competence Hypothesis, postulated that language skill is separable into components relating to linguistically defined categories, for example, phonology, syntax and lexicon, or to the traditionally recognised skills of listening, speaking, reading and writing.

The second hypothesis, referred to as the Unitary Competence Hypothesis, is reminiscent of Spearman’s general factor of intelligence and postulated that second language ability may be a more unitary factor. In fact, once the common variance of a variety of language tasks is explained, no meaningful unique variance attributable to separate components will remain.

The Divisible and Unitary Competency Models are mentioned here because they tie in with the detailed discussion of intelligence and special abilities/aptitude in chapter 2.

According to Downey *et al.* (2010), numerous assessments have been developed for the aviation context in response to the International Civil Aviation Organisation’s (ICAO’s) initiative, many of which utilise interlocutors in oral proficiency interview (OPI) format. However, the OPI format faces several challenges with regard to practicality, reliability and standardisation for widespread (global) use (Downey *et al.* 2010).

In their research, Downey *et al.* (2010) reported on a survey which showed that at least 20 aviation English tests have been developed in response to ICAO’s English-proficiency

requirements. The authors stated that some of these tests were developed specifically for testing aviation professionals domestically (e.g. Japan's English Proficiency Test for Airline Pilots or Thailand's Thai DCA Aviation Test), while others were developed for an international test-taker population (e.g. Eurocontrol's English language proficiency for Aeronautical Communication or RMIT's English Language Test for Aviation). The authors further explained that most of these tests consist of listening and speaking tasks, and the speaking section typically employs a traditional oral interview, which is scored by human raters.

It is interesting to note that, in their study, Downey *et al.* (2010) referred to the fact that the test must be reliable, valid and practical as well as the need for standardised testing conditions across locations. This is crucial for assessment to be fair to all candidates and these are also vital components in evaluating the usefulness of any language test. In their discussion on reliability in spoken language testing, they stated that reliability is usually based on how consistently two different raters assess a candidate's performance. This indicates that in spoken language testing the inter-rater reliability approach is used.

Regarding standardisation, Downey *et al.* (2010) confirmed that fair and standardised testing procedures are critical qualities of any high stake testing, including certification of aviation professionals. The authors also noted that studies have reported inherent problems with the interview formats, showing that interviewers modify their language from one candidate to another when eliciting ratable spoken performance and that elicitation skills and interviewer variability may result in totally different ratings for the same candidates. Downey *et al.* (2010) therefore stated that evidence suggests that a computer-mediated speaking test – where all candidates receive controlled prompts from a common item pool and are scored by the same algorithms – can be fairer than face-to-face interviews in an appropriate context.

The Versant Aviation English Test (VAET) is designed to measure facility in spoken aviation English and common English in the aviation domain. This construct represents the ability to understand spoken English – both within the aviation radiotelephony phraseology and topics related to aviation (such as movement, position, time, duration, weather and animals) – and to respond appropriately in intelligible English at a fully functional pace (Downey *et al.*, 2010).

In the current study, a locally developed language test was utilised to measure the language proficiency of the applicants, not necessarily for aviation communication, but to assess their language skills to determine whether they had the potential to successfully complete the cadet pilot training programme.

### *3.2.3.3 Language skills for basic English*

The divisible and unitary competency models suggest that certain language skills are vital for basic English literacy. These will be discussed next with particular reference to research on learning a second language.

Bohlmann and Pretorius (2002) reported that the persistent problem of the poor academic performance of many students at primary, secondary and tertiary level, particularly in science and mathematics, is disturbing. The conceptual complexity and problem-solving nature of these disciplines make extensive demands on the reasoning, interpretive and strategic skills of students, especially when these skills are carried out in a language that is not the student's primary language. They further stated that there are obviously many factors, both extrinsic and intrinsic, to a learner that contribute to poor academic performance. A number of studies, for instance, have been conducted on the role of language in mathematics, and much is known about the ways in which poorly developed language skills undermine students' mathematical performance. But to what extent does reading competence influence a student's ability to comprehend and do mathematics? As early as 1987 it was pointed out by Dale and Cuevas (in Bohlmann & Pretorius, 2002) that proficiency in the language in which mathematics is taught, especially reading proficiency, was a prerequisite for mathematics achievement.

When students have difficulty reading in order to learn, it is often assumed that their comprehension problem stems from limited language proficiency. This reflects an underlying assumption that language proficiency and reading ability are basically the same thing, and if this is indeed so, then improving the language proficiency of students should improve their comprehension. Research by Hacquebord (in Bohlmann & Pretorius, 2002) showed that this does not readily happen. Language and reading are clearly related, but they are conceptually and cognitively uniquely specific skills that develop in distinct ways and rely on

specific cognitive operations. This view seems to emphasise the divisibility and unitary competency model.

Learning a second language is a different task as it involves learning how to express familiar meaning, either orally or in writing, using a whole new set of language forms or structure. Fillmore *et al.* (1979) emphasise this view in their assertion that the cognitive problem facing second language learners is both immense and complex. Their explanation is that, before the structures of the new language can be learnt, the learner needs, firstly, to comprehend them, and secondly, somehow to gain entry into the language and then to figure out how the pieces of it fit together. Furthermore, he/she must somehow develop fluency in the language and ferret out its structural details, so that his/her version of it matches the one spoken by the people around him/her (Fillmore *et al.*, 1979).

According to Pretorius and Naude, (2002), Ross and Roe (1990) postulated that children from homes where reading and writing are priorities; develop literacy skills more readily than children from homes where literacy is not valued. Informal reading activities should be interactive, implying that parents should discuss the stories, ask questions about the books and stories and respond to children's comments. Pretorius and Naude (2002) reported that Heald-Taylor (1987) concluded that these types of informal reading experiences develop children's enthusiasm for reading and love of literature, thus providing an excellent foundation for learning to read.

Pretorius and Naude (2002) further reported that Naude (1999) investigated the language development and language enrichment of senior toddlers in an environmentally deprived Griqua (South African) community, and concluded that language development and enrichment are essentially a socially mediated process. They also concluded that the inadequate linguistics example set by both the family and the community resulted in inadequate language development and enrichment and the senior toddlers revealed their impoverished, undifferentiated world of language in deficiencies pertaining to mastery of language, style of language and code of language. The results indicated that the senior toddlers' conceptualisation was deficient and that they were concrete bound, instead of analytical and abstract, in their language usage.



It can be inferred from these studies that language skills for basic English literacy will be influenced by both the community and the culture of the learner. In a multicultural society such as that of South Africa, barriers will exist because English is not the first language for all cultures.

Hutton (1992), when referring to the cognitive aspects of learning a second language, stated that learners are unable to practise and develop their higher-level cognitive skills, such as analysis, evaluation and synthesis, because they do not have the necessary language skills.

From the above it can be concluded that the basic skills for English literacy will be influenced by a learner's environment and community/culture. This leads to the question of what constitutes the components of language, which is the focus of the next section.

### **3.2.4 Components of language**

Thus far, the discussion in this chapter has indicated a link between the environmental and biological factors that influence the learning of a second language, particularly cognitive development. Hence the influence of literacy and numeracy during performance in psychological tests will have to be assessed to determine variances, if any, in the scores obtained. The focus now will be on components of language in relation to this research.

According to Harris and Hodges (1995), a problem in defining language is that language itself must be the medium of its own description – hence a definition of language is conditioned by the theoretical or subjective linguistic views of the definer.

Lieberman (1975) proposed an operational definition of language as a communications system capable of transmitting new information, whereas, Bloom and Lahey (1978) stated that the definition of language depends on the context in which one asks the question, "What is language?" They further described language as a code whereby ideas about the world are represented through a conventional system of arbitrary signals.

Holme (2004, p. 132) provided the following definition of a notable linguist, (Bloomfield, 1993): "A system of symbols used in communication, language code; in a broad sense ... A system in terms of which something can be presented by one user and understood by

another ... A system of communication". This definition, according to Holme (2005), included all forms of language, human and nonhuman, technical and common.

A sociolinguist Hymes (in Holme, 2004 p.99) described language as "socially constitute". This meant that language should be treated as part of the larger system of communication that creates society and makes it what it is; therefore language is a form of social action (Holme, 2004).

Painter (cited in Hasan & Martin, 1989, p.19) indicated that "taking language as a symbolic system implies that, whether reading or speaking, listening or writing, the individual is engaged in making meaning in some particular context". It can thus be inferred that there may be other factors that contribute to the understanding of what is said and how this information is translated to make sense to the person receiving the message.

Bloom and Lahey (1978) identified three major components of language, namely context, form and use. These components are discussed below.

#### *3.2.4.1 Context of language*

Language context is the broader more general categorisation of the topics that are encoded in messages. Words or signs and the relationships between them represent information or meaning in messages. There is a distinction between topics, the particular idea encoded in a message, also, personal and contextual, and content, which is general, depersonalised and independent of particular context.

#### *3.2.4.2 Forms of language*

The form of utterances can be described in terms of their acoustic phonetic shape, while the form of signed communication can be described in terms of its configurational properties. Broadly, form in language is the means for connecting sounds or signs with meaning, and consists of an inventory of linguistic units and the system of rules for their combination. The essence of language is the correlation between sound (syntax – morphemes) and meaning or experience. Associated with these forms of expression are meanings shared by all

members of the same cultural community. The acquisition of the forms of expression used and the association of meaning with these forms of expression are problems faced by subjects learning the language.

#### *3.2.4.3 Use of language*

According to Clark (1996), language is used for doing things, and it embodies both individual and social processes. This indicates that language use is really a form of joint action that is carried out by an ensemble of people acting in coordination with one another. Clark (1996) further stated that language is classified by scene and medium. The scene is where language use takes place and the medium is whether the language use is spoken, gestured or written or printed (or mixed).

Bloom and Lahey (1978) stated that there are two major aspects of the use of language. First, it has to do with the goals or functions of language, and second, with the influence of linguistic and nonlinguistic context that determines how individuals understand and choose between alternative forms of language for achieving the same or different goals.

Language use consists of the socially and cognitively determined selection of behaviours according to the goals of the speaker and the context of the situation. Language has two interconnected merits: first, that it is social, and second, that it supplies public expressions for “thoughts” which would otherwise remain private (De Vito, 1973).

Clark (1996) referred to personal settings or institutional settings or mediating or private settings. Halliday (1973) conceived of the function of language in more social terms involving interaction, regulation and personal control.

It is important to mention that cognitive ability plays a role in language usage, a view that is shared by Lieberman (1975), who stated that cognitive ability is a necessary factor in human language.

This section emphasises the social mores of the community as determinants of the components of language, particularly as described by Bloom and Lahey (1978), and stresses the fact that cognitive ability fulfils a major role in language.

Much has been said about the components of language – hence discussing the dimensions of a language will provide the foundation on which to consider the functions of a language.

### **3.2.5 Basic dimensions of language**

The discussion in the previous sections covered the skills and components of language. The focus below is on the dimensions of language as related to literacy.

Lankshear *et al.* (cited in Green 1999, p.20) referred to emerging understandings of literacy as an articulation of language and technology viewed historically so as to take cognisance of "marks on natural surfaces, the alphabet and other symbols systems, stylus and pencil, printing press and the digital electronic apparatus". Basically the framework is predicated on an integrated, holistic (or critical-holistic) view of literacy as a situational social practice and involves understanding literacy in terms of three interrelated aspects or dimensions: the "operational", "cultural" and "critical". The framework, in essence, involves understanding literacy in terms of these three interlocking dimensions or aspects (Green, 1999). They can be understood as a set of intersecting circles, bringing together language, meaning and context (Green 1999, pp.160–163; Lankshear *et al.*, 1997, pp. 50–52), on the one hand, and technology, practice and context, on the other (Green, 1999).

As explained by Green (1999), the operational refers to turning "it" on, and knowing what to do to make "it" work; the "cultural" involves using "it" to do something meaningful and effective in particular situations and circumstances (e.g. a geography lesson, the workplace, etc.); while the "critical" entails recognising and acknowledging that all social practices and their meaning systems are partial and selective and shaped by power relations.

The key point is to stress the interdependence between and intricacy of these dimensions. A critical-holistic integrated view of literacy in practice and in pedagogy addresses all three simultaneously – none has any necessary priority, in practice, over any other or either of the others (Green, 1999).

Importantly, however, a first-order relationship exists between the "operational" and "cultural" dimensions of literacy learning conceived in this manner. This is in accordance with, and by

analogy with Halliday (1973), to the insight that learning language is learning culture, and *vice versa*.

This view is aligned to that expressed by Pretorius and Naude (2002), namely that the school syllabus, which emanates from a centralised, urban, Westernised paradigm, bears little or no relationship to these children's lives. In the South African context, the lack of parental involvement is exacerbated because many parents work for long periods away from the family home. Children are often cared for by grandparents or other relatives who have received little, if any, formal education. Children therefore tend to have difficulty when they reach school-going age in learning a foreign language such as English. This may mean that the teachers have to spend more time teaching English, which, in most instances, is a base for other subjects, including numeracy.

Green (1999) reported on a study that clearly revealed that the emphasis fell heavily on the operational dimension of literacy and computing in the schools included in the study as well as in the system's literature and associated policies. Little explicit attention was paid to the cultural dimension, and even less to the critical dimension.

#### *3.2.5.1 Basic functions of language*

The previous section indicated that three dimensions of language are needed to consider the functions of language in relation to the links of the dimensions discussed above.

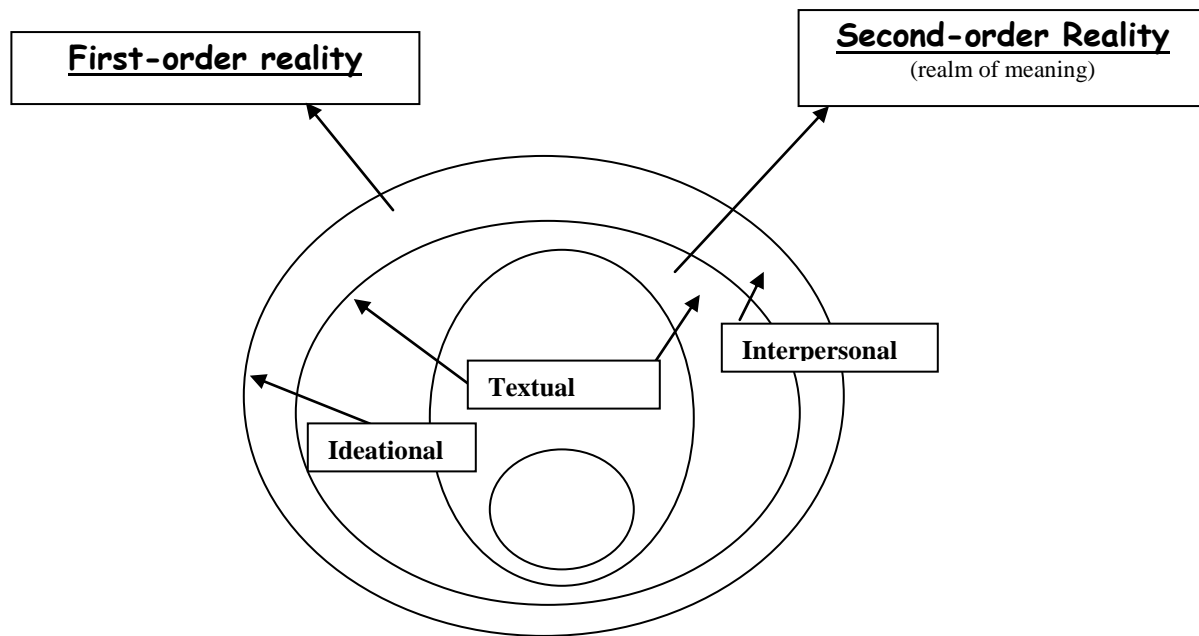
There are two basic functions of language, which are termed the experiential and the interpersonal meta-functions. Painter (in Hasan & Martin, 1989) stated that in order to fulfil these two basic functions, language needs a further set of resources by means of which any part of an ongoing text is linked to the rest of the text as well as to the context – this is the textual meta-function.

Obviously, the functions of language, which manifest in the language system, occur in the grammatical structure. The grammatical structure may in fact be regarded as the means whereby the various components of meaning, deriving from the different functions of language, are integrated (Halliday, 1976).

Halliday (1973), in line with the understanding of the functional approach as adopted in the current, identified four models of functions of language in the context of the ideational, interpersonal and textual components of language, as depicted in figure 3.1 below. These models are described as follows:

- the instrumental model, which refers to use as a means of getting things done
- the regulatory model, which refers to the use of language to regulate the behaviour of others
- the interactional model, which refers to the use of language in the interaction between the self and others
- the personal model or the individual's awareness of the language as a form of his/her individuality

The functional approach, as outlined in these four models, provides the basic functions of language in a particular context and does not explicitly indicate the impact language has during tasks such as those experienced in psychological testing. However, this research, which is based on the interrelationship between language, numeracy and intelligence, does not provide an acceptable model of the impact these variables will have on the psychological tests used to predict success in a training programme.



**Figure 3.1. The three bases of the environment as seen from the perspective of language.**

**Source:** Adapted from Halliday & Matthiessen (1999, p. 13)

According to Lieberman (1975), human language achieves a high rate of speed and overcomes the limits of memory span by the process of encoding, which occurs two levels – in the production of speech and in the transformational syntax of human language. Chimsy (in Lieberman, 1975) referred to transformational syntax as the “device” that restructures the deep underlying level of language that is subjected to semantive analysis in the actual sentence a person writes or speaks.

Language has two primary purposes, expression and communication, where communication is the transmission of information from one person to another. Hence the focus in this regard is on understanding or comprehension and usage, which denote meaning around one’s own knowledge or experience (Lieberman, 1975).

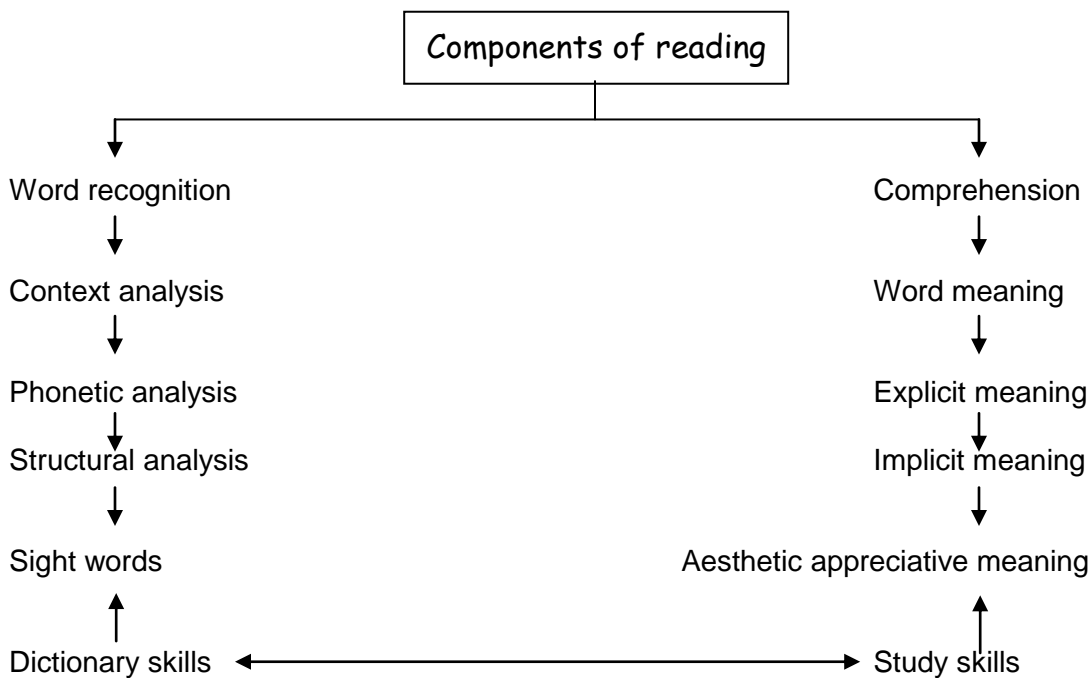
It is necessary to assume that an overlap will occur between the functions of language because of the interrelationship between the various functions of language. In focusing on recruitment and selection using psychological tests, a wealth of information is normally

transmitted either during the briefing of testees or during the testing itself (i.e. when the testees respond to the test items).

It is relevant to consider the role of comprehension as it relates to this research, particularly as a means of measurement for literacy and/or numeracy.

a Comprehension

In this section, the concept of reading, which implies comprehension, will be discussed, followed by a review of the nature of reading, writing and vocabulary.



**Figure 3.2. Components of reading**

**Source:** Adapted from Cramer (1978, p. 207)

Cramer (1978) stated that it is essential that any comprehension scheme accommodates the traditional description labels of reading comprehension skills since all texts, tests and material use them to identify reading comprehension skills.



Cramer (1978) distinguished between four components of comprehension (see figure 3.2 above). These components are briefly discussed below:

*i Comprehension of explicit meaning*

This is defined as the ability to understand, at a literal level, information clearly stated in the text. This may include locating information, following explicit directions, identifying supporting detail, recognising stated sequences, finding explicit proof and answering factual questions. Explicit comprehension is also referred to as obtaining or knowing the facts and may be likened to the thinking component. Guilford (cited in Cramer, 1978) refers to this as cognitive memory, which is the understanding and retention of information in any form as a result of all types of experiences.

*ii Comprehension of implicit meaning*

Comprehension of implicit meaning may be defined as the ability to gain meaning, through reasoning, at levels beyond explicit meaning. The processes involved are all those reading abilities that demand thinking, productive, intellectual responses to what is being read.

Guilford (cited in Cramer, 1978) identified the following three thinking skills similar to the comprehension of implicit meaning:

- (1) convergent thinking – problem solving in situations where sufficient information is given so that reasoning is likely to lead to a specific answer or outcome
- (2) divergent thinking – problem solving when several answers are possible, stimulated in situations where a limited amount of information is available
- (3) evaluative thinking – problem solving in relation to a value judgement, stimulated in situations where the decision is whether the available information supports a carefully defined concept; it focuses on questions of suitability, desirability and worthiness of ideas and information

These thinking skills require mental operations and processes.

*iii Comprehension of word meaning*

This concept is defined as the ability to understand both the connotative and denotative meaning of words and phrases. The process includes knowledge of the denotative and connotative meanings of words, translation of figures of speech, idioms, slang, word origin and other circumstances relating to word meaning. Depth and breadth of word meaning depend largely on the quality of an individual's experience.

*iv Comprehension of aesthetic appreciative meaning*

This component refers to the ability to derive personal enjoyment and meaning from materials and to understand and appreciate the literacy devices associated with interpretation of mode, tone, beauty, humour and other affective elements associated with the written word. It requires the use of inference and thinking and the emphasis is on the affective rather than the cognitive side of intellect.

The above discussion of comprehension highlights the fact that the background, experience and environment of an individual are all relevant in the development of his/her language skills.

Table 3.1 highlights the relationship between the four components of comprehension and the commonly used names for reading skills.

**Table 3.1**

**The four basic components of comprehension**

EXPLICIT (literal)	IMPLICIT (reasoning)	WORD MEANING (vocabulary)	APPRECIATIVE (affective)
Main idea (stated)	Inference	Denotation	Mode
Factual questions	Prediction	Connotation	Tone
Sequence (stated)	Prediction	Contextual meaning	Characterisation
Restating information	Interpretation	Synonyms	Beauty
Funding proof	Evaluation	Antonyms	Humour
Recognising details	Comparison	Root words	Values (personal)
Recalling details	Drawing conclusions	Prefixes	Feeling
Locating information	Critical reading	Metaphor	Opinion

**Source:** Adapted from Cramer (1978, p. 206)

*b Reading*

According to Underwood and Underwood (in Cashdan, 1986), models of those cognitive processes involved in reading and spelling emphasise the available sources of information and the related transformational processes necessary to convert a visual symbol into a spoken utterance or an understanding of an idea. In the course of understanding print, the reader may be said to process or transform the information from a visual to a semantic code. For instance, when reading aloud, visual analysis will be followed by transformation into a sound-based code.

The recognition of a word during reading is the process whereby a purely visual stimulus is understood as the symbol for a specific meaning. Cashdan (1986) identified two component subskills, both involving the relationship between print and meaning, as being significant in reading and spelling. These sub skills are as follows: the analysis of visual patterns and the conversion of the written form of a word into a phonological form. These two processes are

implemented in reading as word recognition via a purely graphic route or a phonological route and they are also implemented as spelling because of reliance on a visual and on a phonetic pattern.

Contextual analysis refers to the context provided by the sentence, which implies that the word itself provides visual data and the sentence provides contextual data which are of use to the individual who is familiar with the syntax of the particular language in use.

### *c Writing*

According to Cramer (1978), historically, oral language comes first. Since written language is based on an oral language tradition, one would expect this relationship to influence the attainment of literacy.

Underwood and Underwood (in Cashdan, 1986) described the skill of writing as comprising components which include an ability to hold a pen or pencil, an ability to form letters of the alphabet and to join them into recognisable words and sentences, and so on.

In terms of skills, producing a coherent, fluent, extended piece of writing is probably the most difficult thing there is to do in language. To second language learners, the challenges are enormous, particularly for those who go on to a university and study in a language that is not their own (Nunan, 1999).

The concern from a South African perspective is the issue of communities who were educated under various education systems, particularly Bantu education, where they were taught to read and write in their mother tongue, but had to apply second language skills when seeking employment and during their training in the business environment.

### *d Vocabulary*

As part of the language system, vocabulary is intimately interrelated with grammar, and it is therefore more than a test of target language words. Nunan (1999) stated that the “grammaticality” of vocabulary also manifests itself in word morphology - that is, the grammatical particles that we attach to the beginning and ends of words in order to form a

new word. Proponents of audiolingualism have argued that foreign language learning would be most effective if learners concentrated their efforts on mastering the basic sentence patterns of the language. Once these patterns have been memorised, new vocabulary can be “slotted in” (Nunan, 1999).

Nunan (1999) further stated that proponents of a comprehension-based approach to language acquisition argue that early development of an extensive vocabulary can enable learners to “outperform their competence”. This means that, if one has an extensive vocabulary, it is possible to obtain meaning from spoken and written texts, even though one does not know the grammatical structure in which the text is encoded.

According to Larsen-Freedman (in Nunan, 1999), descripted grammar is an integration of syntax (form), semantics (meaning) and pragmatics (use) which enables individuals to communicate through language. This idea was emphasised by Bloom and Lahey (1978), who proposed that the ability to integrate the above three major components determines a person’s knowledge of the language.

The models, components and dimensions relating to language do not provide a holistic approach to the understanding of language, although the above discussion indicates that literacy is broadly inclusive of language.

Learning to read involves learning to recognise the alphabet and utilising the various letters, firstly in monosyllabic, later polysyllabic, words before graduating to reading phrases and/or sentences. It is pertinent to mention that both spoken and written texts contain many of the same vocabulary items and therefore draw on the same underlying linguistic systems of English.

Discussion of the notion that language has two functions, namely experiential and interpersonal meta-functions, infers that text provided in a certain context and grammatical structure will give meaning. The description of the three thinking skills as identified by Guilford, are utilised by candidates participating in psychological tests which require reading, writing and comprehension skills (Cramer, 1978). Hence the role of literacy, particularly in the English language, cannot be underestimated when assessing performance in psychological tests.

The first part of this chapter provided the framework of the concept of literacy. The second part will provide the framework for the numeracy concept, thus completing the operationalisation of these concepts as they relate to this research.

### **3.3 NUMERACY**

The concept of numeracy is defined below to explain its application in the context of this research. The basic components of numeracy are also discussed in terms of the development of numeracy skills and the basic dimensions thereof.

#### **3.3.1 Definition of numeracy**

Curwin, Slater and Hart (1994) described numeracy as far more than the ability to add two numbers together and obtain the correct answer. They defined it as knowing when to use numbers and being confident that these numbers have meaning.

Curwin *et al.* (1994) further stated that numeracy involves having the following competencies:

- knowing when to use numbers and when to ignore them
- knowing that the numbers used are meaningful and likely to be correct
- being able to select appropriate methods to make numbers more meaningful
- being able to use the results produced by others
- being able to interpret results and communicate this interpretation to others

Table 3.2 highlights the major differences between arithmetic and numeracy, as identified by Penney (in Hutton, 1992).

**Table 3.2****Differences between arithmetic and numeracy**

	Arithmetic	Numeracy
Context	Contrived and unlikely to occur in real life	Real problems drawn from learners' daily lives
Data	Problems contain only data needed for their solution. Learners never develop the skill of selecting what is relevant	Learner extrapolates the data necessary to answer his/her needs from the mass of data that is encountered in everyday life
Techniques	Mechanical	Requires judgement to draw inferences at an appropriate point from the available data
Level of complexity in the operation of techniques	Operative skills	Skills involved in calculation, approximation, estimation, the use of calculators and other suitable aids

Castle (in Hutton, 1992) postulated that it would appear that numeracy is more than arithmetic, but arithmetic might be part of what constitutes numeracy. According to Glen (in Hutton, 1992), numeracy is an integrated set of mental skills plus understanding.

Hutton (1992) stated that the Crowther Report of the Central Advisory Council for Education (in the UK) defined numeracy in 1959 as the minimum knowledge of mathematics and science subjects which any person should possess in order to be considered educated. According to Castle (in Hutton, 1992), this definition implies that a sophisticated level of mathematics and scientific understanding is required for numeracy, and that the precise level of "minimum knowledge" is determined by the numerate or educated members of society. The definition also implies that numeracy provides access to superior culture and information.

Similar to literacy, it would appear that there is no single definition of numeracy. Based on this research, the approach would be an integration of the definitions provided above. However, the view that there is a difference between arithmetic proficiency and numeracy will not be considered further in the current research because the above definitions do not

distinguish between the two concepts. For the purpose of this research, numeracy will therefore be used as an encompassing concept.

The concept of numeracy is discussed separately from literacy to ensure that it is understood in the context of this research. As with language, it would be appropriate to consider the development of skills for numeracy.

### **3.3.2 Development of skills for basic numeracy**

The literature contains many theories, models or approaches regarding what constitutes basic skills for numeracy. The difficulty is for a researcher to identify the most relevant and appropriate theory, model or approach for his/her particular study. Hence these theories, models or approaches will be explained as they relate to the current research, which will provide the foundation for exploring how the skills for basic numeracy are developed and the dimensions of this concept.

#### *3.3.2.1 Theories, models and skills for basic numeracy*

According to Piaget (in Papalia & Olds, 1995), human beings enter the stage of concrete operations when they can think logically about the here and now. Logical operations include arithmetic, class and set relationships, measurement and conception of hierarchical structures. Operations may thus be described as an advanced cognitive ability based upon certain concepts such as, mass, weight, number, length, area volume and the ability to deal with alterations (Papalia & Olds, 1995).

Other researchers, including Vergnaud (1997), explained certain points that were not clear in Piaget's theory. First, other researchers in the psychology of mathematics education complained that Piaget did not pay enough attention to the social aspects of the teaching-learning process. Second, the issue of the relationship between the knowing process and the psychic and social characteristics of the situations those students are faced with is relevant. This relates to the relationship between the problems to be solved and specific competencies and conceptions. Last but not least, the fact that mathematical knowledge emanates from abstracting the properties and relationships of operations and not of objects



may be misleading. Vergnaud's (1997) view is that mathematics is a way to conceptualise the real world, at least during the early stages of mathematics education.

According to Van der Zanden (1993), human beings can avoid tedious, costly, trial-and-error experimentation by initiating the behaviour of socially competent models. This process is referred to as observational learning, social learning and modelling (cognitive learning).

In developing conceptual thinking, a key shift may be made from learning a concept in a concrete familiar context to understanding the concept when it is removed from that particular concrete context and as a convention that operates across many contexts. Mathematics (this word is used interchangeably with "numeracy") is essentially about disembedding and being able to see the general in the specific (Lukin & Ross, 1997). This view is shown diagrammatically in figure 3.3 below in the model that integrates numeracy and language when introducing numeracy as a concept that has a social purpose while building understanding by moving from the specific to the general.

While a certain amount of learning, progress can be made with "concrete" and "street" mathematics, the power of mathematics only really becomes available when the generalisation becomes available (Lukin & Ross, 1997). It can thus be inferred that the ability to generalise is highlighted as a vital skill to develop.

The basic skills of developing numeracy, as identified by Southwood, Spannerberg and Stoker (1997), are as follows:

*a Comparing, matching, sorting and classifying*

These are fundamental skills based on identifying similarities and differences. Classification is an example of detecting and expressing generality in objects, numbers, pictures and symbols.

*b Counting*

Counting skills and understanding numbers are important in the acquisition of number facts and in calculations. However, it is pertinent to mention that it is not enough only to know the numbers - one also to have the ability to use them.

*c Calculating*

It is fundamental to be encouraged to develop and use individual methods in calculations. This may involve the decision making in “what needs to be calculated and how best to calculate it”.

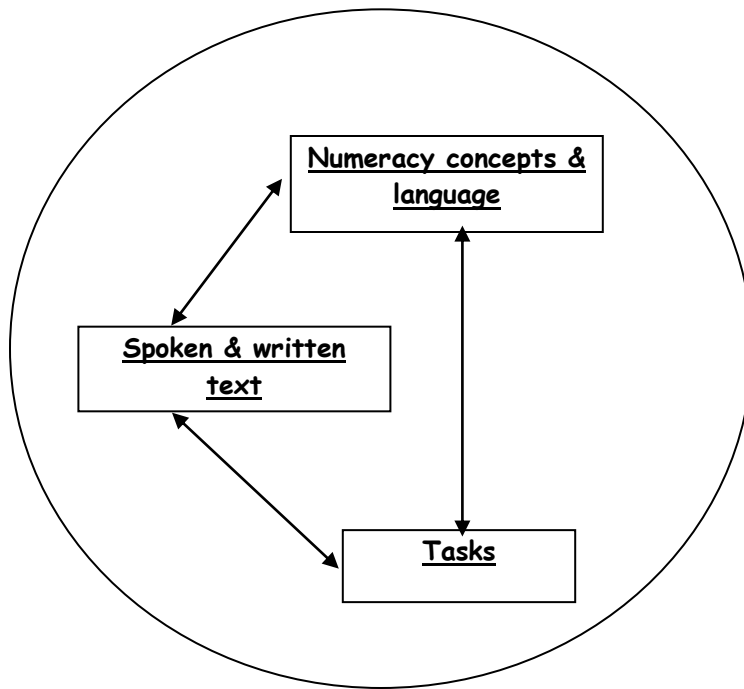
*d Estimating*

Skillful estimation involves making a reasonable and accurate guess based on facts and prior knowledge as opposed to random guessing. The ability to estimate will provide a better appreciation of the answer to be given and may make easy detection when going wrong.

*e Identifying patterns*

The ability to recognise patterns helps one to master basic facts and solve problems. For instance, numbers in bracket are calculated first.

The view that literacy and numeracy should not be separated was supported by (Halliday, 1973) who noted that numeracy is being integrated into literacy programmes because mathematics and language are seen as interrelated social systems of meaning. Figure 3.3 below depicts the interrelationship between numeracy and literacy/language in a social context.



**Figure 3.3 Numeracy in a social context**

**Source:** Adapted from Lukin & Ross (1997, p. 27)

As stated by Lukin and Ross (1997), there is recognition that the development of numeracy skills cannot be separated from the development of language and literacy skills.

According to Zevenbergen (2001), for too long, school mathematics was seen to be a discipline different or even divorced from language. After all, there is a widely held perception that students who do not have a strong background in English can still do mathematics, which lends support to the notion that the two disciplines are discrete to a significant extent. This has given rise to increasing use of word problems and highly contextualised tasks which, to a greater or lesser extent, make links between the two worlds. These highly contextualised tasks result in higher levels of language being used and thus greater links between literacy and mathematics (Zevenbergen, 2001).

The social theory of numeracy views it as a meaning-making system that operates in social context (Lukin & Roos, 1997). This view emphasises context, purpose and meaning, which were discussed in detail under literacy above.

According to Piaget (in Hughes, 1986), in acquiring the notion of number and other mathematical concepts, learners develop independently and spontaneously. This is done in

order to help structure and interpret their experiences, and in an effort to develop the ability to communicate mathematically; they work cooperatively towards solving problems and so move on to the use of correct mathematical terminology and symbols (Freedman, 2000).

Numerous writers have explained the development of basic numeracy skills, and the views expressed seem to suggest that numeracy and language/literacy are linked and should not be separated. In other words, the basic skills for language and numeracy are similar in that they focus on context, purpose and meaning, which fosters the ability to communicate and solve problems using numbers.

In order to provide context, purpose and meaning in terms of numeracy, it is necessary to consider the basic dimensions of numeracy, which will be the focus of the next section.

### **3.3.3 Basic dimensions of numeracy**

The focus on the basic dimensions is critical to understanding the context of the current research. It is necessary to consider the various views on describing numeracy and explaining the basic functions of numeracy, and these will be discussed below.

The term “addition” as used by Piaget (in Hughes, 1986) is an operation in numbers as well as in classes, quantities and characters.

Copeland (1979) described the concept of numeracy in terms of addition and subtraction, multiplication and division, fractions and proportions, time, chance and probability and measurements in one, two or three dimensions.

According to Curwin *et al.* (1994), the dimensions of numeracy refer to addition, subtraction, multiplication and division as basic arithmetic.

These views of the term “numeracy” seem to have a common denominator in that numeracy encompasses addition, subtraction, multiplication and division. With this understanding, it is now possible to consider the basic functions of numeracy.

### 3.3.3.1 *Basic functions of numeracy*

The ability to calculate is a fundamental mathematical skill that enables people to communicate about human activities such as counting, comparing, measuring and designing. It can therefore be argued that the function of numeracy is to communicate meaning by using numbers. The discussion that follows will focus on how this meaning is communicated.

#### *a Addition and subtraction*

Addition of numbers does not mean to increase but to group, join or rename a pair of numbers as a simple number. Subtraction entails combining two line sections, but the minus sign means a movement backwards for one part – in other words, subtraction is a separating action.

Piaget (in Copeland, 1979) described addition as a reversible operation. The operation of addition comes into being when, on the one hand, the addenda are united in a whole and on the other, this whole is regarded as invariant, irrespective of the distribution of its parts.

The commutative property of addition means that when joining sets of objects, using an inductive procedure, the order of adding whole numbers does not change the sum (i.e. the associative property of addition). This means that adding any whole numbers in whatever order does not change the sum.

#### *b Multiplication and division*

Multiplication may be regarded as quick addition, while division is really the opposite of multiplication. According to Copeland (1979), Piaget defines multiplication of numbers as an equidistribution. Because of their inverse relationship, multiplication and division must both be understood, if either is to be understood.

According to Curwin *et al.* (1994), the rule known as the “order of operation rule”, must be followed when using the components discussed thus far, and it is summarised as follows:

B – bracket  
E – exponentiation (power)  
D – divide  
M – multiply  
A – add  
S – subtract

This means that one should first work out the numbers in the brackets. Exponentiation occurs when multiplying a number by itself. Division/multiplication follow, and finally, addition and subtraction.

### *c      Fractions*

Fractions involve understanding what one number being written over another represents. It should be realised that the necessary characteristics of fractions, are that each part must be the same size or equal and an integral part of the whole, which can be separated or reassembled to form the same whole.

According to Piaget (in Copeland, 1979), seven characteristics of fractions must be complied with prior to an operational understanding of fractions:

- There cannot be thought of a fraction unless there is a divisible whole.
- A fraction implies a determinate number of parts.
- The subdivision is exhaustive (i.e. there is no remainder).
- There is a fixed relationship between the number of parts into which the whole is divided and the number of intersections (i.e. one cut produces two parts).
- The concept of an arithmetical fraction implies that all parts are equal
- When the concept of subdivision is operational, fractions have a dual character. In other words, they are part of the original whole and they are also wholes in their own right which may be further subdivided.
- The whole remains invariant. In the principle of conservation, fractions make up the original whole.

*d Ratio and proportion*

Ratio involves the comparison of two quantities that relate to each other. Proportion refers to two ratios that are equivalent. The ratio concept may be applied to measurements of volume, mass, length and calculation of area, whereas the concept of proportion is used in the solution of problems of speed and time.

*e Rate*

In general, the rate is the amount by which a quantity changes when another quantity increases by one unit.

*f Measurement*

The main types of measurement appropriate to the current research, in terms of operational principles, are briefly discussed below in order to achieve the required performance.

Measurement in two or three dimensions refers to the ideas of vertical and horizontal coordinates. Two-dimensional space involves a region or area. To locate a point in two-dimensional space without an instrument to measure angles requires a coordinate reference system such as horizontal and vertical axes or rectangular coordinates. This field of measurement requires an understanding of the concept of conservation, which involves two linear measures. The calculation area is based upon the principle of subtraction and addition plus multiplication.

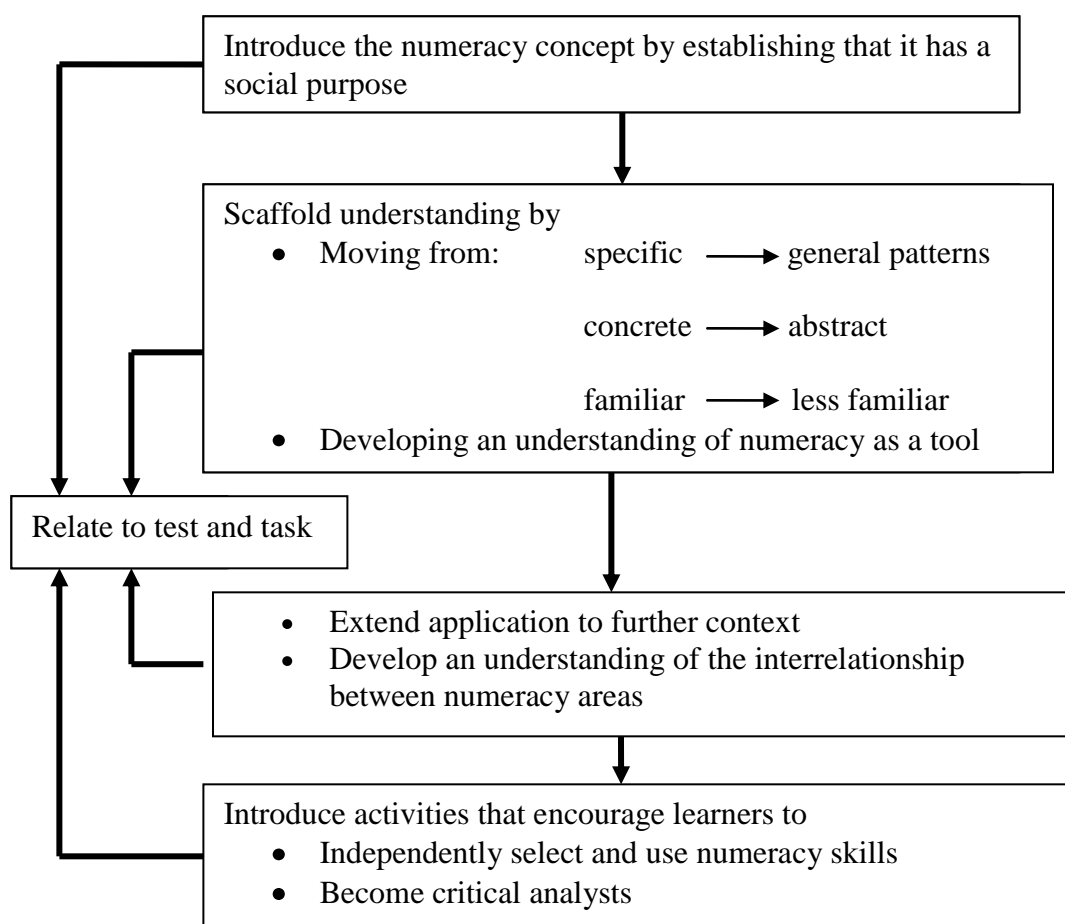
The application of two- or three-dimensional measurement is used in the construction of diagrams in order to create a visual impact to convey details.

With a better understanding of the basic functions of numeracy, as noted in chapter 2, in terms of the cadet pilot training programme and assessment using psychological tests, plus the criteria to be considered for the training programme, an applicant needs to be competent in the understanding and use of numbers. Failure to meet this minimum requirement may have an impact on the successful completion of the cadet training programme.

### 3.4 INTEGRATION OF LANGUAGE, LITERACY AND NUMERACY

Since many texts have numeracy embedded in them, it is vital to approach texts as a whole unit of meaning and to deal with the language, literacy and numeracy skills required to engage successfully with them.

According to Lukin and Ross (in Halliday 1985), language has evolved to satisfy human needs and the way in which it is organised is functional with respect to these needs. It is not arbitrary.



**Figure 3.4. Model integrating the development of numeracy concepts, skills and language**

**Source:** Adapted from Lukin & Ross (1997, p. 47)



Numeracy requires systematic planning if it is to be effectively integrated into a language and literacy programme. Hence relating numeracy concepts to text may facilitate the understanding of mathematical concepts for social purposes. Figure 3.4 above depicts the integration of the development of numeracy concepts, skills and language in relation to text.

In order for people to engage in issues, they often need numeracy skills to interpret information and make considered judgements. Rogers (1975) distinguished language competence as communicative and grammatical competence.

Grammatical competence is semantically based transformational grammar. Communicative competence is the human abilities specific to language, based on the assumption that linguistic capacity may theoretically be separated from cognitive capacities.

It is therefore essential for people to provide a balance of experience, which is systematic and logical, with the application of different approaches thus helping to generate new and more sophisticated ways of tackling word problems.

Michael (in Hutton, 1992) suggested that the languages spoken in African cultures may retard the accessibility of mathematics concepts. In addition, the transition from the mother tongue to English as a medium of instruction in black schools complicates concept learning. This view seems to indicate that people whose mother tongue is not English will take longer to understand mathematical concepts and this may contribute to their slow progress in understanding and applying the concepts to numeracy.

Mathematical language may enable people to communicate about human activities such as counting, comparing, measuring and designing, which will promote the development of spoken, written and symbolic mathematical language by progressing from a basic vocabulary requirement to language which is more formal and specialised.

Thus Grabe (in Ferdman, Weber, & Ramirez, 1994), stated that second language acquisition cannot be envisaged as separate, independent language modalities, but instead, should be conceived of as interdependent language skills, cognitive processes and a means of learning. This is inclusive of numeracy.

According to Holme (2004, p. 13), "we need literacy to work and to make informed judgments that participating in a democratic society requires. This understanding of social importance of literacy was not new either, even though its incorporation into a concept of functionality was".

In Holme's (2004) view, functional literacy recognises that people will master the skills of literacy to different degrees. Functional illiteracy occurs when the ability to read and write is not sufficient for an individual to engage in society, work effectively and pursue his/her lifestyle choices. Holme (2004) also stated that functional literacy seems to have the advantage of assessing reading and writing skills according to a community's socioeconomic needs.

These views raise concern in terms of the current research in that the applicants were drawn from diverse cultures and communities and/or societies. However, with the higher requirements in terms of academic qualifications and specific subjects indicated earlier, basic literacy and numeracy could be expected of this sample group. The following core assumptions, according to Holme (2004), on which functional literacy is based, apply here:

- Literacy has an economic impact.
- Literacy can be measured according to what it allows us to do.
- A literacy shaped by the socioeconomic opportunities it affords one is a necessary and sufficient educational goal.

Functionality may be a useful concept for assessing the literacy of the workforce in relation to the tasks they have to perform (Holme, 2004). This suggests that one needs to have some understanding of the functions of the pilot, as in the case of the current research, to make meaningful inferences from measures obtained from the assessment instrument results. Hence measuring the literacy levels of the applicants as part of the selection process, as was done for this research, will enhance decision making in terms of which candidates are more likely to be successful in the cadet pilot training programme.

It can be argued based on the above literature review that the current views on thinking (cognition), language ability and numeracy are not perceived as discrete constructs. However, language and arithmetic abilities appear to be central to the individual's ability to grasp and represent reality and to solve problems in a systematic manner. Therefore, it can

be expected that skills in these domains would be required to perform in a wide range of higher order areas, including successful completion of the cadet pilot training programme.

### **3.4 CHAPTER SUMMARY**

In this chapter the concepts of literacy and numeracy were discussed and defined and linked at the meta-level. However, they were independently described here because they consist of various dimensions. This satisfied the second aim of the literature survey, namely to define literacy and numeracy and identify the basic dimensions of language and numeracy as well as the development of basic skills for English literacy and numeracy. The theories and model underpinning second language testing, using cloze procedures, as well the interrelationship between literacy and numeracy, were highlighted.

Various concepts were explained and defined, namely intelligence and aptitude, literacy and numeracy, with reference to appropriate theories. From an operational perspective, literacy was reviewed, particularly English as a second language, in order to understand the impact on performance in psychological tests and the cadet pilot training programme.

The concepts of intelligence, literacy and numeracy were integrated in an effort to indicate alignment of the theories, thus forming a conceptual and theoretical basis for empirically testing the correlation between these constructs and performance in the cadet training programme to be discussed in chapter 4.

## **CHAPTER 4**

### **THE EMPIRICAL STUDY**

#### **4.1 INTRODUCTION**

This chapter provides a detailed discussion of the research design and method used for the empirical study. The discussion will cover the steps that were followed in the sampling, measurement of the variables and the statistical techniques employed to analyse the data.

#### **4.2 DESCRIPTION OF THE POPULATION AND SAMPLE**

The population on which the empirical study was based represents the applicants for a commercial airline's cadet training programme nationally, who had a confirmed level of education of Matric (grade 12) or higher. The rationale for the cut-off in educational level was that these applicants are expected and required to have the basic English literacy and numeracy levels, which will enable them to read manuals and policies and understand instructions during the training courses.

The cadet pilot selection was conducted in several stages. The applicants who met the formal criteria in terms of age, and who had at least 12 years of education in English, Mathematics and Science as subjects, were admitted to the first step of the selection process. They were given several paper-and-pencil tests measuring cognitive abilities, mathematical and language skills. A similar selection process was followed by the Norwegian Air Force, where only candidates who met the formal criteria were admitted to the first step of the selection process (Martinussen & Torjussen, 1998).

The initial population ( $n = 2\,253$ ) comprised all applicants meeting the minimum requirement for the training programme, that is, Matric or equivalent, with English, Mathematics and Science as subjects. It is pertinent to mention at this stage that the sample comprised all candidates who had been selected for the pilot training in three intakes: January 2001, July 2001 and January 2002. Since the inception of the cadet training programme by the commercial airline, no validity studies have been conducted on psychological assessment instruments, and it was therefore deemed useful to commence with data from the initial intakes to evaluate the relevance and appropriateness of the instruments used at that time. This view on the use of tests for the selection of aircraft pilots was supported by Damos (1996), who

noted that most of the studies on pilot selection involved fighter pilots. No examination of concurrent validity or of post-undergraduate training performance has been made for transport pilots (Damos, 1996). She (1996) further reported that determining the criteria for airline selection batteries is difficult - no selection data for U.S. air carriers is available in the general literature. According to Stead (in Damos, 1996), an examination of the literature on foreign carriers revealed only one study involving prediction of operational performance. This led Damos (1996, p. 200) to conclude that, "at this time, no general statement can be made about the criteria for airline selection batteries". Based on these views, this research, using the current data, will enable the commercial airline to enhance and improve its selection process in the future by utilising the results of these initial psychological assessments.

This approach is supported by Muller and Schepers (2003), who asserted that many psychologists question the use of cognitive tests in selection and feel that it is necessary to conduct an organisation-specific criterion-related validation study before using cognitive tests. They further stated that this view is based on the fact that the size of the validity coefficients obtained for cognitive tests differs across many studies, often by large margins.

Table 4.1 below represents the distribution of the sample based on the half yearly intakes during January 2001, July 2001 and January 2002.

**Table: 4.1**

**Distribution of applications by half yearly intake**

<b>Intake</b>	<b>Frequency</b>	<b>Percentage</b>
January 2001	964	42.8
July 2001	983	43.6
January 2002	306	13.6
<b>TOTAL</b>	<b>2 253</b>	<b>100.0</b>

The data for the three intakes were pooled and the percentage distribution of race and gender of the pooled sample is indicated in tables 4.2 and 4.3.

**Table 4.2**

**Race distribution of applicants**

<b>Race</b>	<b>Frequency</b>	<b>Percentage</b>	<b>Cumulative Percentage</b>
Black	1 347	59.8	59.8
Coloured	122	5.4	65.2
Asian	258	11.4	76.6
White	526	23.4	100.0
<b>Total</b>	<b>2 253</b>	<b>100.0</b>	

Table 4.2 indicates that blacks comprised the largest group of applicants followed by whites, Asians and coloureds.

**TABLE 4.3**

**GENDER DISTRIBUTION OF APPLICANTS**

<b>Gender</b>	<b>Frequency</b>	<b>Percentage</b>	<b>Cumulative percent</b>
Male	1 895	84.1	84.1
Female	358	15.9	100.0
<b>Total</b>	<b>2 253</b>	<b>100.0</b>	

Table 4.3 shows that females were in the minority by far (15.9%). This could be ascribed to lack of information and interest, and the fact that this has always been a male-dominated industry. Wilson (2004) emphasised the fact that the aviation industry today is still perceived to be a male-dominated arena. According to Wilson (2004, p. 3), “in the past, recruitment of female aviators has often been viewed as affirmative action effort (an attempt to fill a quota)”.

The sample of applicants does not reflect the racial breakdown of the South African population and is disproportionate in terms of race and gender as depicted in table 4.4 below. Table 4.4 indicates that blacks comprised 79.5% of the total South African population, followed by whites at 9.2%, with coloureds and Indian/Asians representing 8.9% and 2.5% respectively.

In terms of gender, the population statistics as depicted in table 4.4 show a similar picture as per the race groups, even though the race gender distribution indicates an equal distribution.

The commercial airline is attempting to address the imbalances of the past by providing career opportunities to previously disadvantaged race groups, while also making a meaningful contribution in terms of employment equity. This effort was also evident in the commercial airline's press advertisements specifying that preference would be given to previously disadvantaged groups.

**Table 4.4**

**Mid-year estimated for South Africa by population group and sex, 2006**

Population group	<u>Male</u>		<u>Female</u>		<u>Total</u>	
	Number	% of population	Number	% of population	Number	% of population
African	18 558 500	79.6	19 104 400	79.4	37 662 900	79.5
Coloured	2 060 000	8.8	2 138 800	8.9	4 198 800	8.9
Indian/Asian	570 200	2.4	593 700	2.5	1 163 900	2.5
White	2 138 900	9.2	2 226 400	9.3	4 365 300	9.2
<b>Total</b>	<b>23 327 600</b>	<b>100</b>	<b>24 063 300</b>	<b>100</b>	<b>47 390 900</b>	<b>100</b>

**Source:** Adapted from Statistics South Africa (2006)

From the information in table 4.5 below, it is evident that females were in the minority in all the race groups, especially the blacks and least so the whites.

**Table 4.5****Race by gender distribution of applicants**

Race		Gender		Total
		<u>Male</u>	<u>Female</u>	
Black	Count	1 182	165	1 347
	% within race	87.8%	12.2%	100.0%
Coloured	Count	97	25	122
	% within race	79.5%	20.5%	100.0%
Asian	Count	212	45	257
	% within race	82.5%	17.5%	100.0%
White	Count	404	123	527
	% within race	76.7%	23.3%	100.0%
<b>Total</b>	Count	1 895	358	2 253
	% within race	84.1%	15.9%	100.0%

**4.2.1 Biographical profile of sample in the second phase (phase 2)**

All the candidates in the first phase (phase 1) who had achieved the cut-off scores in terms of results of the psychological tests in this phase, namely English Language Skills Assessment (Hough & Horne, 1989), Raven's (Raven & Court, 1985) Intermediate Battery (B/77), and two subtests, namely Reading Comprehension and Arithmetic 1 and 2 (Wilcocks, 1973) and the Blox (Holburn, 1992), proceeded to the second phase. The second phase consisted of the Wechsler Adult Intelligence Scale (WAIS) (Wechsler test manual, 1997), which was then followed by a structured interview. The number of candidates was reduced from the first to the second phase because the intention was to select those candidates who had the potential to be successful in the training programme and the instruments were aimed at measuring important characteristics aligned with the "ideal" profile as outlined in table 4.10 (to be discussed in section 4.3).



**Table 4.6**

**Race distribution of second phase candidates**

<b>Race</b>	<b>Frequency</b>	<b>Percentage</b>	<b>Cumulative percentage</b>
Black	19	21.8	21.8
Coloured	15	17.2	39.1
Asian	18	20.7	59.8
White	35	40.2	100.0
<b>Total</b>	<b>87</b>	<b>100.0</b>	

After selection, which was based on the test scores achieved (see table 4.6 above), the white cohort (23.4% of applicant pool) were now in the majority (40.2%), with the other groups were more or less equally represented. However, the black applicant pool declined significantly from 59.8 to 21.8%.

These results highlight the debate over whether testing is useful in a multicultural environment such as South Africa, where it is known that disadvantaged groups tend to score lower in certain type of assessment instruments, particularly in cognitive ability tests (Kriek & Dowdeswell, 2007, 2010; Van Eeden *et al.*, 2001). The psychological instruments used in phase 1 can be clustered as cognitive ability tests, and the group differences between the racial groups based on table 4.6, therefore seem to favour whites.

According to Kriek and Dowdeswell (2010), the occurrence of group difference can potentially lead to indirect discrimination and have an adverse impact on previously disadvantaged groups, depending on how the assessment instruments are used.

**Table 4.7****Gender distribution of second phase candidates**

<b>Gender</b>	<b>Frequency</b>	<b>Percentage</b>	<b>Cumulative percentage</b>
Male	64	73.6	73.6
Female	23	26.4	100.0
<b>Total</b>	<b>87</b>	<b>100.0</b>	

Whereas in phase 1, females made up 16% of applicants, in phase 2 (see table 4.7) they comprised 26.4%. According to Theron (2009, p. 183), “the origin of adverse impact is generally believed to reside in the selection instruments used for personnel selection, or differences occurring in the latent trait being assessed”. This view seems to indicate that the applicants and black women in particular could have experienced an adverse impact. This could be attributed to the instruments themselves or the attributes being assessed by some of these instruments, resulting in no black women being selected for the second phase.

As an expression of the latter view, Theron (2009) cites an example by Pyburn, Ployhart and Kravitz (2008), who reported that the ability of organisations to simultaneously identify high-quality candidates and establish a diverse work force may be hindered by the fact that many of the more predictive selection procedures negatively influence the pass rate of racio-ethnic minority group members (nonwhites) and women. Pyburn *et al.* (in Theron (2009) stated that unfortunately, many of the most predictive knowledge, skills, abilities and other characteristics (KSAOs) (e.g. cognitive ability) and predictor methods (e.g. assessment centres) produce varying degrees of mean subgroup differences, with racio-ethnic minority groups usually scoring lower than the majority. In most realistic selection situations, these subgroup differences are large enough to reduce employment opportunities for the racio-ethnic minority groups and women.

According to Theron (2009), there is thus a belief that selection instruments differ in terms of the adverse impact they have on protected groups, and the instruments thus can be graded in terms of their relative degree of adverse impact. From these beliefs, it can be inferred that the changes reflected in tables 4.6, 4.7 and 4.8, in terms of race and gender, may be attributed to the psychological instruments used during the two phases of the cadet selection process

Table 4.8 below depicts gender per race group for phase 2.

**Table 4.8**

**Race and gender of second phase candidates**

Race		Gender		Total
		<u>Male</u>	<u>Female</u>	
Black	Frequency	19	0	19
	% within race	100.0%	.0%	100.0%
Coloured	Frequency	14	1	15
	% within race	93.3%	6.7%	100.0%
Asian	Frequency	14	4	18
	% within race	77.8%	22.2%	100.0%
White	Frequency	17	18	35
	% within race	48.6%	51.4%	100.0%
<b>Total</b>	Frequency	64	23	87
	%	73.6%	26.4%	100.0%

In order to further examine the final sample of approved phase 2 applicants, the percentage of successful candidates from each demographic group was calculated. The results are presented in table 4.9 below. It should be noted that all the applicants who met the minimum criteria were involved in the first phase of selection, which means 100% for all race groups. In phase 2, a percentage was calculated for those who were successful against the total race group sample.

**Table 4.9**

**Proportion of each demographic group included in phase 2, as a percentage of phase 1 participants**

Race and gender	Frequency		% of each group admitted to phase 2
	Applicants Phase 1	Applicants Phase 2	
Black male	1 182	19	1.6
Black female	165	0	0.0
Total black	1 347	19	1.4
Coloured male	97	14	14.4
Coloured female	25	1	4.0
Total coloured	122	15	12.3
Asian male	212	14	6.6
Asian female	45	4	8.9
Total Asian	258	18	7.0
White male	404	17	4.2
White female	123	18	14.6
Total White	526	35	6.7
Total male	1 895	64	3.4
Total female	358	23	6.4
Total candidates	2 253	87	3.9

It appears that in terms of the actual numbers, equal gender representation was achieved for whites, but not for the other race groups. In the case of blacks, no females were selected for phase 2, while for the coloureds, only one female was selected.

### 4.3 PSYCHOLOGICAL TESTS USED AS MEASURING INSTRUMENTS

The psychological tests used to predict the successful completion of the training programme are supported by the literature review in chapters 2 and 3 as well as being defined by practical issues in terms of time and resources.

It is pertinent to mention that a job analysis for a pilot was not conducted to identify the profile and/or competencies of a cadet pilot. However, in consultation with the aviation psychologist, who was a service provider and advisor during the initiation stages of the project, the psychological instruments discussed below are compared to other tools that were identified, based on a comprehensive job description developed of what a pilot would do on the job, as discussed in section 2.8.2.

#### 4.3.1 General proposed profile of a pilot

Table 4.10 below, as stated in section 2.8.3, provides some of the proposed requirements for a pilot. This information was obtained from various sources, including pilot training school recruitment requirements (Hutchison, 2009), the South African Airways' (SAA's) (SAA, 2010) cadet pilot training programme, the South African Air Force (SAAF) as proposed by Aspeling (1990) and the New Zealand airline (De Montalk, 2008).

**Table 4.10**

#### Proposed profile of a pilot

SAA cadet pilot requirement	Aspeling's proposed profile	Hutchison's proposed profile	New Zealand's desirable personal attributes
<b>Requirements</b>	<b>Primary cognitive abilities</b>	- Good educational qualification	- Keeness and enthusiasm
- South African citizen with passion for flying	- Mental alertness	- Good communication skills	- Positive attitude
- Medically fit	- Technical comprehension	- Level-headedness, calmness and	- Willingness to learn
- At least 1.6 metres tall	- Technical knowledge		- Awareness of the big picture
- Pass a security			

check	- Arithmetic ability	the ability to think and respond appropriately in difficult situations	- Communication skills
- Good communication skills	- Initiative		- Command potential
	<b>Primary affective characteristics</b>		
- Good hand-eye coordination	- Stress management	- The ability to do rapid mental calculations	- Motivation
- Preferably up to 25 years of age	- Adaptability		- Level-headedness
	- Emotional stability	- Logical problem-solving	- Maturity
- Highly motivated	- Assertiveness		- Ability to listen
- Ability to work under pressure	- Institutional aggression	- Self-confidence and clear speaking voice	- High personal standards
	- Caution		- Good personality
- Multi-tasking skills	<b>Primary psycho-physiological characteristic</b>	- A disciplined outlook and responsible attitude	- Willingness to learn from mistakes
- Confident and assertiveness	- Vitality		
	- Alertness	- Good coordination and physical fitness	- Willingness to conform
- Good judgement	- Concentration		
	<b>Primary conative characteristics</b>		
- Decision-making skills	- Motivation	- A sound understanding of science subjects such as Physics and Maths	
	- Responsibility		
- Excellent problem-solving skills	<b>Primary psycho-social characteristics</b>		
	- Leadership	- The ability to speak English fluently	
	- Team work		
	- Discipline	- The ability to motivate and the capacity for team work	
	- Interpersonal relations		
	- Communication		
	<b>Primary perceptual-motor characteristics</b>		
- Pure Maths or Statistics 101:HG symbol D or SG symbol C (level 4)	- Complex co-ordination		
	- Reaction time		
- Physical			

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Science or Computer Science: HG symbol D or SG symbol C (level 4) - English: HG symbol D or SG symbol C (level 4)	- Dynamic anticipation  <b>Primary management          ability</b> - Mature decision making - Strategic planning
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The selection battery used in the selection process for the cadet pilots was as follows:

- English Literacy Skills Assessment (ELSA) (Hough & Horne, 1989)
- The Blox Test (Holburn, 1992)
- Raven's Progressive Matrices (RMP) (Raven & Court, 1985)
- Intermediate Test Battery (B/77), subtests: (Wilcocks, 1973)
  - reading comprehension
  - arithmetic 1 and 2
- The Wechsler Adult Intelligence Scale (WAIS) (Wechsler, 1997)

With due consideration of the contents of table 4.10 and the psychological tests listed above in terms of this research and from Aspeling's proposed profile under the cluster of primary cognitive abilities, the latter were measured using the psychological tests mentioned above (see table 4.11). It should be noted that Hutchison's (2009) proposed profile and SAA's academic requirements, namely Matric certificate/Grade 12/N3 or a relevant qualification (SAQA accredited); Maths or Statistics 101; HG symbol D or SG symbol C (level 4); Physical Science or Computer Science: HG symbol D or SG symbol C (level 4); and English: HG symbol D or SG symbol C (level) were used as criteria to enter the programme and the ELSA was used to assess the English literacy level of the applicants. The applicants' Matric symbol for English was also considered. Arithmetic ability (Aspeling, 1990) and the ability to do rapid mental calculations (Hutchison, 2009) the Intermediate Battery (B/77), the arithmetic 1 and 2 subtests were used to measure these abilities. Good communication, as proposed by Hutchison (2009) and SAA (2010) which includes written and spoken communication, as well as technical comprehension, as proposed by Aspeling (1990), were measured by the Intermediate Battery (B/77) subtest, namely reading comprehension.

The personality attributes as proposed in table 4.10 were excluded in this research. However, these attributes were assessed during the cadet pilot selection process.

Martinussen (1996) identified the following predictors, used in pilot selection, from 50 studies that were included in the meta-analysis. The focus was on psychological measures and not training experience:

- cognitive tests, which were used mostly in the first screening of applicants, included various pencil-and-paper tests measuring mechanical comprehension, spatial orientation, time sharing, visualisation, perceptual speed, instrument comprehension and attention
- intelligence tests, which were placed in a separate category because they are intended to measure global intelligence instead of separate abilities
- psychomotor/information tests, typically measuring tracking or complex coordination and usually requiring some sort of apparatus
- aviation information tests, which consisted of questions about aviation in general and measured motivation for flying
- personality tests which included specialised tests and scales developed for aviator selection
- biographical inventories, which contained background information on the applicants
- the combined index, which was a combination of several tests, namely cognitive and psychomotor, for which apparently the correlations between the subtests and the criteria were not reported
- academic results, which were either school grades or tests that measured mathematical or language proficiency
- training experience, which involved flying experience prior to selection

This information shows that the psychological instruments used for this research were aligned to international pilot selection processes, although not all the above-mentioned predictors were used. Cognitive and intelligence tests, as discussed in chapter 2, biographical data, academic results and training experience were included. Training experience was used during the paper screening of the applications. The aviation information was assessed during the interview phase of the selection process and the results are not reported in this research.



Damos (1996, p. 201) noted the following: “Job analyses for operational pilots are surprisingly difficult to find. Indeed, no discussions of the tasks required by military transport flying were found. The problems associated with defining an airline pilot’s job are evident in the fact that the literature available on this topic dates from 1940s and 1950s.”

Hence the test battery used during the selection of cadet pilots was guided by information from various sources, including other airlines as well as the air force.

The tests that were included in the selection battery to measure psychological abilities required for a cadet pilot and which psychological attributes they measure are indicated in table 4.11 below for both phases 1 and 2 of the selection process.

**Table 4.11**

**The psychological instruments used**

	<b>Test battery</b>	<b>What it Measures</b>
Phase One	ELSA	English proficiency – phonics, dictation, vocabulary, reading comprehension and verbal and numerical understanding
	Blox	Spatial ability, the ability to visualise three-dimensional drawings and understand the nature of the arrangements of elements in visual stimulus patterns
	Raven’s Progressive Matrices	Analytical ability, deductive reasoning and the ability to integrate details into a complex whole
	Intermediate Test Battery (B/77): reading comprehension	English literacy – understanding grammar and vocabulary
	Intermediate Test Battery (B/77): arithmetic 1 & 2	Aptitude for figures – arithmetic calculations and arithmetic reasoning in practical situations
Phase Two	<b>Test battery</b>	<b>What it measures</b>
	Wechsler Adult Intelligence Scale (WAIS)	General Intelligence (IQ)

The psychological tests used during the first and second phases of the cadet selection process are discussed providing the research findings on their suitability in predicting success in the cadet pilot training programme

These tests serve as the independent variables for the research.

Taking into account the discussion in chapters 2 and 3 relating to psychological tests and some of the limitations of current psychological batteries, instruments to measure both literacy and numeracy were considered on the basis that group tests need to be conducted because of limited resources in terms of time and capital.

#### **4.3.2 Psychological assessment instruments used in the cadet pilot selection procedure**

It is necessary at this juncture to describe the instruments used in terms of the aim, description, administration, reliability and validity as well as the research findings.

##### *4.3.2.1 English Literacy Skills Assessment (ELSA)*

The ELSA is a measuring instrument designed and developed locally for Southern African needs (Hough & Horne, 1989). The test is described below in terms of the aim, description, administration, validity and reliability.

###### *a Aim*

The ELSA Intermediate is a measuring instrument that quantifies the English competency input levels and trainability levels of employees who have to communicate, cope and function effectively in an English language environment and/or undergo training that utilises English tests such as books, manuals, study guides, etc., with English as the language of learning.

###### *b Description*

The test comprises the following seven subtests:

- **Phonic skills** assesses whether a learner is experiencing problems with the sound systems of the language of learning and to what extent.
- **Dictation** determines how well the learner “hears” English and whether the conventions of writing are part and parcel of the learner’s literacy skills. According to Hough and Horne (1989), spelling is also taken into account.
- **Basic numeracy** determines whether the learner is numerate. According to Hough and Horne (1989), numeracy is an integral part of literacy. The asserted that a person who is literate but not numerate will not be able to look up a telephone number, a date on a calendar or read a weather report, etc., or understand or write down a message involving numeracy.
- **Language and grammar of spatial relations** identify learners who have a problem with these abilities/skills.
- **Reading comprehension** assesses narrative writing at a relatively simple level with a readability index of  $\pm$  Grade 7 for English mother tongue users.
- **Cloze procedure** determines exposure to and familiarity with English.
- **Vocabulary in context** involves expository writing.

#### *c Administration*

Detailed instructions for the administration of and instructions for the test are provided in the ELSA manual (ELSA, 1989). The marking/scoring, evaluating and reporting of the results were provided by the supplier/developer of the assessment instrument, who provided the organisation with reports within 72 hours of the answer sheets being delivered.

#### *d Reliability and validity*

According to Horne (1989), the predictive validity of the test is 84% and reliability is 0.67. The ELSA literacy levels are benchmarked against South African norms as follows:

- literacy – equivalent to three years of formal schooling (mother tongue implied)
- functional literacy – equivalent to eight years of formal schooling

- academic literacy – equivalent to ten years of formal schooling

### *e Research*

After the development of the ELSA, the developers approached the Human Resources Research Council (HRSC) to evaluate it. The first evaluation was conducted on two sets of test results, with the first dataset comprising 74 candidates with English as their mother tongue and the second dataset comprising the results of 614 candidates with English as their second language. Each dataset contained two observations of each candidate, namely the candidate's scholastic level and the literacy skills level as determined by the ELSA. Schoeman (1991) reported that, for the first dataset, the contingency coefficient,  $C$ , which is a measure of agreement between the scholastic level and literacy skills level, was  $C = 0.80$ . It was further reported that in 37 (50%) of the cases, the literacy levels agreed with the scholastic levels. In 61 (82.4%) of the cases, the literacy skills level deviated by no more than  $\pm 1$  from the scholastic levels. There was skewness in this context in the sense that in eight (10.8%) of cases, the deviation was +1, whereas in the 16 (21.6%) of the cases, the deviation was  $-1$ . On average, the literacy skills test rated the candidates half a level (0.5) below the scholastic level, with a standard deviation of 1.3.

In case of the second dataset, it is reported that contingency coefficient  $C = 0.65$ . Regarding the discrepancies between the literacy skills levels and scholastic levels it was found that in 33 (5.4%) of the cases, the literacy skills agreed with the scholastic levels. In 133 (21.7%) of the cases, the literacy skills deviated by not more than  $\pm 1$  from the scholastic level. There was a marked skewness in this context in the sense that in nine (1.5%) of the cases, the deviation was + 1, whereas in 91 (14.8%) of the cases, the deviation was -1. On average, the literacy skills test rated the candidates 2.6 levels lower than the scholastic levels, with a standard deviation of 1.5.

In 1993, the HRSC was approached to determine the predictive validity of the ELSA, on a sample of 684 employees, who had passed Standard 6 (Grade 7) with English as mother tongue, in a manufacturing sector. Kriek (1993) reported that the mean raw scores of the respondents were 72.8%, representing a higher level of English literacy skill than was expected from the employees who had passed Standard 6 (Grade 7). Only 14.3% of the respondents obtained a mark below the Standard 6 (Grade 7) interval.

In a study to determine the influence of the language proficiency of English teachers who are not native speakers of English on language skills of their learners, Krügel (2006) used the ELSA as a measuring tool. The sample for the research consisted of eight secondary schools in the Sedibeng East District of the Gauteng Department of Education, which had opted to use English as a medium of instruction, where Grade 12 learners (n = 102) were taught English by teachers (n = 9) who were not native English speakers. The researcher concluded that the results of the ELSA indicated a clear correlation between teachers and learners. For instance, where the teachers had good scores, the learners also had good scores. However, where the teachers had poor scores, the learners performed even worse. Krügel (2006; p. 85) cautioned that “although teachers had a profound impact on the language skills of their learners, it must be understood that apart from teachers, there are numerous other factors/variables (e.g. environmental influence, early stimulation, communication, auditory problems and ineffective information processing skills, etc.) that could have had an impact or influence on the language abilities of the learners.”

#### *4.3.2.2 The Blox Test*

The aim, description, administration, reliability and validity of the Blox Test are discussed below.

##### *a Aim*

The Blox Test measures spatial ability and is made up of a number of factors, namely visualisation, spatial relations and spatial orientation (BLOX Test Manual, 1983). This ability to visualise three-dimensional drawings and understand the nature of the arrangements of elements within visual stimulus patterns is deemed to be essential for a pilot.

##### *b Description*

This is a paper-and-pencil based test using a reusable test book. It is a nonverbal test consisting of six examples and 45 items. The stimuli are isometric drawings of different combinations of two, three, four, five or six cubes. Each set of cubes must be compared to

similar arrangements of cubes viewed from other angles. The Blox Test measures the following:

- **Spatial relations and orientation.** This is the ability to comprehend the nature of the arrangements within a visual stimulus pattern primarily with respect to the examinee's body or frame of reference (Zimmerman, 1957). The parts that comprise the figure maintain their relationships with one another as the whole figure is moved or rotated in space. The examinee's task is to recognise the same visual stimulus pattern from different angles.
- **Visualisation.** This is the ability to mentally manipulate, that is, rotate, invert and/or twist one or more parts of a visual stimulus pattern and recognise the changed appearance of the object.

#### *c Administration*

In order to ensure that the respondents have a clear understanding of what is expected of them, the test administrator works with them through the six test examples. The respondents must analyse each stimulus set and choose the corresponding set from the five possible options, viewing the stimulus set from different angles. The test has a time limit of 30 minutes and consists of 45 items.

#### *d Reliability and validity*

Holburn (1992) conducted a study of trainee engineering technicians and found that the internal consistency data indicated correlations of consistency of 0.91 and reliability of at least 0.81 Holburn (1992).

#### *e Research*

Wheeler (1993), who used a sample consisting of 93 black male apprentices and 166 white male apprentices employed in mines in Gauteng, reported on the regression results of the overall predictive validity of the Blox Test. In terms of predictive power, the Blox Test makes a significant contribution to predicting overall effectiveness with 14.87% of the variance

explained over and above the effects of the significant third variable race ( $F = 23,9$ ;  $p < 0.001$ ).

After the significant contributions of the Blox Test and the variable mine had been partialled out, no additional variance in overall effectiveness was accounted for by either the main ( $F = 0,39$ ;  $p > 0.05$ ) or interaction effect ( $F = 0.10$ ;  $p > 0.05$ ) of the variable race. Wheeler (1993) concluded that when the Blox Test was used as a predictor of overall effectiveness, there was no support for differential prediction in respect of either intercept or slope difference between the two race groups.

Flotman (2002), who conducted a study on the selection of SAAF pilots between 1997 and 1999, involving 92 candidates who had completed the Ground School Phase, found that the correlations between the Blox Test and Ground School Phase results were not statistically significant ( $r = 0.091$ ;  $p > 0.05$ ). He concluded that despite the poor correlation with the Ground School Phase results, the BloxTest remains an important component of the selection battery in the sense that it measures one of the critical abilities a potential pilot should have, namely spatial relations and orientation.

De Kock and Schlechter (2009) reported that the Blox Test has been shown to yield acceptable reliability estimates of scores for various South Africa cultural groups, namely for black Xhosa males ( $KR20 = 0.89$ , coloured Afrikaans males ( $KR20 = 0.82$ ), Indian males ( $KR21 = 0.79$ ) and black Zulu males ( $KR21 = 0.77$ ).

#### *4.3.2.3 Raven's Progressive Matrices (RPM) Test*

##### *a Aim*

The RPM was developed to measure eductive ability in a way that would be minimally contaminated by variation in the knowledge possessed by those being tested. Eductive ability is used to refer to the process of educating or squeezing new insight and information out of that which is perceived or already known (Raven, Raven & Court, 1998).

Effective eductive behaviour requires problem identification, reconceptualisation of the whole field (not just "the problem") and monitoring tentative solutions for consistency with all

available information (Raven *et al.*, 1998). The RPM has also been used as a dependent measure to evaluate the effectiveness of other programmes intended to enhance "problem-solving ability" (Raven, *et al.*, 1998).

#### *b Description*

The test is divided into five sets of 12 problems (sets A, B, C, D and E). Each set starts with a problem which, as far as possible, is self-evident and develops a theme in the course of which the problem builds on the argument of what has gone before and thus becomes progressively more difficult. This procedure affords the respondent five opportunities to familiarise himself/herself with the field and method of thought required to solve the problems. Administered in a standard way, the test therefore provides a built-in training programme and indexes the ability to learn from experience or "learning potential". The cyclical format also affords the tester an opportunity to assess the consistency of a person's intellectual activity across five successive lines of thinking (Raven *et al.*, 1998).

#### *c Administration*

The key requirements are firstly to make sure that the respondents understand what they are required to do and the method of thought required to solve the problems; and secondly, to ensure that the tests are administered as outlined in the test manual to all who are to be tested so that the procedure adopted corresponds to that used when collecting any reference data with which the results will be compared.

This is a pencil-and-paper test and can be administered individually or in groups. The respondent should be allowed to work on his/her own if he/she is capable of doing so. There is only one example to complete. One point is scored for each correct answer using a marking key.

#### *d Reliability and validity*

Raven *et al.* (1998), who reported on internal consistency, found that among young people in a 1979 British standardisation process, the correlations established for eight socioeconomic groups ranged from 0.97 to 0.99, with the low of 0.97 being a statistical artifact.



According to Owen (1992), a considerable amount of work has been done with the RPM working with job applicants in the gold mining industry. An interesting finding was that, although the testees were not test sophisticated, the internal consistency coefficient (K-R21 plus Tucker's correction) was quite high, namely 0.87.

#### *e Research*

Numerous versions of the RPM have been developed over the years, including Raven's Progressive Matrices (RPM), which is a nonverbal group ability test (Raven, 1960). The Advanced Ravens Progressive Matrices (ARPM) test was specifically developed for use with superior adults (Raven, Court & Raven, 1988).

According to Rushton, Skuy and Fridjhon (2003), regardless of the version, Raven's test, the Coloured Progressive Matrices, the Standard Progressive Matrices and the ARPM are the best known, most researched and most widely used of all culture-reduced tests (Raven, 2000).

Carpenter, Just and Shell (1990) found that the ability to deduce relations and manage a large set of problem-solving goals tends to distinguish between high- and low-scoring subjects on the RMP. The above authors mentioned the following reasons why the RMP is appropriate in the study of cognitive and analytical abilities:

- The large number of items included in the RMP lends itself to experimental analysis of problem solving.
- Correlations between RMP scores and other measures of intellectual achievement suggest a general underlying construct similar to Spearman's g-factor rather than specific aspects of cognitive functioning.
- The RMP is commonly used in research that requires language processing to be minimised.
- Several studies have concluded that the RMP measures processes central to analytical intelligence.

According to Muller and Schepers (2003), a survey of reliability studies shows a wide range of coefficients, from the high 0.70s to the low 0.90s. They further state that early studies revealed a fairly high correlation between the RMP and the Stanford-Binet of  $r = 0.60$  (Keir, 1949),

Wechsler performance IQ of  $r = 0.70$  (Hall, 1957) and Wechsler verbal IQ of  $r = 0.58$  (Hall, 1957).

Zindi (1994) compared the results of black working-class Zimbabwean children with those of white London children, using the RPM. The English group outperformed the Zimbabwean sample, with mean IQs of 96.71 and 72.36 respectively. The researcher suggested that the lack of Westernised test sophistication was probably a contributory factor in this lowered performance.

In another study, Jukes and Grigorenko (2010) noted that the RPM was used in many studies reporting IQ scores for sub-Saharan Africans. Their study indicated that almost 50% of intergroup differences could be attributed to the effects of schooling and urban residence.

#### *4.3.2.4 Intermediate Battery (B77)*

##### *a Aim*

The National Institute of Personnel Research (NIPR), under the auspices of the Human Sciences Research Council (HSRC), developed the Intermediate Battery. This test battery was designed to measure mental ability in a number of areas. It is used for vocational guidance and also for selection of staff with more than 12 years of education (Wilcocks, 1973).

The test consists of seven subtests measuring quantitative analysis ability, verbal ability and clerical speed and accuracy, giving an overall impression of a person's abilities and aptitudes. The battery can be used as a whole or those tests pertaining to the ability being tested can be used in isolation.

##### *b Description*

The battery is a paper-and-pencil test in reusable booklets. Each subtest is a unit, with its own instructions and time limit, which means that it can be applied alone. The battery is answered on a separate answer sheet.

For most of the subtests, each item takes the form of a question with a five-choice answer from which the testee must select the correct answer.

If one considers some of the duties of a pilot, for instance, the ability to assimilate and utilise numerical values through concentration, memory and application (e.g. the calculation of fuel consumption based on the flight plan and weather conditions), numerical and verbal proficiency are some of the competencies assessed.

Based on these competencies, the subtests used for the selection of cadet pilots are briefly described below:

- **Arithmetic problems.** This is a test of arithmetic reasoning. The 30 items are in the form of verbal statements of computational problems in two parts A and B.
- **Reading comprehension:** This test measures the ability to understand the content of written passages. There are four paragraphs in the test and five questions to be answered on each paragraph.

The time limits are 45 and 20 minutes respectively for each of the above subtests.

#### *c Administration*

Groups of fewer than 20 candidates were tested by one person. However, for larger groups, the psychometrist was assisted by a test administrator, who distributed and collected the testing materials, answered questions, ensured that the examples at the beginning of the tests were correctly answered and maintained order in the testing room.

The raw scores for a particular test are those questions answered correctly by a testee. The raw scores were verified by subtracting the number of red marks from the maximum score possible, for example, 20 was the maximum score for reading comprehension.

#### *d Reliability and validity*

The reliability of each subtest was determined using a sample of 176 South African Railways male clerical staff with 12+ years of education (Wilcocks, 1973).

The reliability coefficient for the arithmetic problems and reading Comprehension subtests were 0.795 and 0.680 respectively (Wilcocks, 1973).

Another study was conducted with a sample of 205 South African Railways male clerical staff with nine to ten years of education. The reliability coefficient for the arithmetic problems and reading comprehension was 0.621 and 0.737 respectively.

#### *e Research*

A review of the available literature shows that in most instances where the intermediate battery was used as a measurement instrument, the most commonly used subtest was the mental alertness subtest. Considering the primary measures of this subtest (i.e. mental alertness), which are the verbal aspects of intelligence, including reasoning tasks in the form of verbal analogies, classification of abstract concepts and figure and letter series (Intermediate Battery Test Administration manual, 1973), it is not surprising that this subtest was utilised. The reading comprehension and arithmetic subtests which measure arithmetic reasoning and the ability to understand the content of a written passage were included under the mental alertness subtest as explained above.

Nonetheless, the researchers, Nunns and Ortlepp (1994), drew a conclusion using the mental alertness test as a predictor of academic success in Psychology 1, the researchers found that this test correlated statistically significantly ( $r = 0.37$ ;  $p < 0.0001$ ) with Psychology 1, for educationally advantaged students, but not for educationally disadvantaged students.

#### *4.3.2.5 The Wechsler Adult Intelligence Scale (WAIS)*

##### *a Aim*

Wechsler's original intelligence test, the Wechsler-Bellevue Intelligence Scale (1939), was a milestone in the history of intelligence testing because it incorporated both verbal and performance scales and yielded scores for those scales in addition to an overall composite score. Furthermore, the Wechsler-Bellevue was innovative because it provided deviation IQ

scores that were based on standard scores computed with the same distributional characteristics at all ages (Wechsler, 1997).

In the technical manual (1997), it is stated that Wechsler adopted an ecological approach to the concept of intelligence and conceived of it as a multidimensional construct, one that manifests itself in many forms. He considered intelligence not only as a global entity but also as an aggregate of specific abilities. Wechsler explained that intelligence is global because it characterises the individual's behaviour as a whole. It is also specific because it is composed of elements or abilities that are qualitatively different.

Wechsler believed that intelligence should be measured by both verbal and performance tasks, each of which measures ability in a different way and which could be aggregated to form a general global construct (Wechsler, 1997).

#### *b Description*

In the current research, ten of the 11 subtests were used. As previously mentioned, the test has verbal tests consisting of verbal reasoning, comprehension, arithmetic reasoning, digit symbol forward and backward and similarities subtests. The performance/practical tests consist of the following subtests picture completion, object assembly, block design, digits symbol 90 and picture arrangement.

#### *c Administration*

The individual subtests will be described under the following subheadings: description and administration and scoring.

##### (1) Verbal tests

- Comprehension
  - i. Description: This test measures common-sense judgement and practical reasoning.
  - ii. Administration and scoring: The manual suggests that this test should be discontinued after four failures. In scoring this test, 1 or 0 marks are awarded according to the generalisation and quality of the response. The total score is 20.

- Arithmetic reasoning

- i. Description: This test consists of 14 items, but testing routinely begins with the third item since the first two are ordinarily given to respondents who fail items 3 and 4. The arithmetic scores have limited added value as measures of general ability in the population at large, but they do reflect concentration and "ideational discipline" (Lezak, 1995).

- ii. Administration and scoring: The technical test manual (1997) suggests that the first eight problems are given orally and the last two handed to the subject on printed cards. Question 1 should be used as an example. Normally, the examiner should continue until three successive problems have been failed.

The arithmetic items have a time limit ranging from 15 seconds on the first four to 120 seconds on the last one. A subject can earn raw score bonus points for particularly rapid responses on the last four items. The maximum score is 14.

- Digit span

- i. Description: The digit span in the Wechsler batteries is the most common for measuring the span of immediate verbal recall. It comprises two different tests, the digit forward and digit backward.

Both tests consist of seven pairs of random number sequences that the examiner reads aloud at the rate of one per second. Both tests thus involve auditory attention. In addition, both depend on a short-term retention capacity.

- ii. Administration and scoring

Digit forward: The examiner requests the subject to repeat the numbers in the same sequence in which the examiner said them. The test will normally be discontinued after the subject has failed both series at any level, but the examiner should proceed with the longer series if there are any indications of varying attention.

Digit backward: The examiner requests the subject to repeat the numbers given backwards. Generally, the examiner should pronounce the digits at a rate of one per second. When a sequence is repeated correctly, the examiner reads the next longer number sequence, continuing until the subject fails a pair of sequences or repeats a nine-digit series correctly.

The test manual indicates that the score is the highest number of digits repeated without error on either of the two trials, except that no credit is given for success following on a failure on both trials. The maximum total score for the digit forward and backward is 17.

Combining the two digit span tasks scores to obtain one score, which is the score that is entered for statistical analysis of the Wechsler tests, indicates that the two tests are treated as if they measured the same behaviour or are very highly correlated behaviours (Lezak, 1995).

- Similarities

- i. Description: In this test of verbal concept formation, the testee must explain what each of the pair of words has in common.
- ii. Administration and scoring: The word pairs range in difficulty from the simplest (Orange-Banana), which only retarded or impaired adults fail, to the most difficult (Fly-Tree) in the WAIS and (Praise-Punishment) in the WAIS-R.

The test manual stipulates that responses are scored 2, 1 or 0, depending on the degree and quality of the generalisation. The guide to marking must always be used in evaluating responses. The maximum score is 24.

## (2) Practical or performance tests

- Picture completion

- i. Description: The test consists of 15 drawings, each of which has a part missing. Incomplete pictures of human features, familiar objects or scenes are arranged in order of difficulty with instructions to explain which important part is missing.
- ii. Administration and scoring: The examiner presents the cards in numerical order and the subject has to name or indicate the missing part in each.

One point for each picture for which a correct response is given within the time limit. No half marks are given. The maximum score is 15.

- Object assembly

- i. Description of the test: Lezak (1995) describes object assembly as a test of speed of visual organisation and motor response because it tests the capacity for visual organisation. Visual acuity and dexterity also make significant contributions.

This test consists of three items, namely a manikin, a profile and a hand.

- ii. Administration and scoring: The test manual stipulates that the order of presentation of the objects is a manikin, a profile and a hand.

All responses are scored for both time and accuracy. The manikin has a time limit of two minutes, while the profile and hand have three minutes. Although the manikin has a time limit, it is scored for accuracy only, whereas the profile and hand are scored for both time and accuracy. This means that the final score for these two is the sum of accuracy and time credits. The total score for the three objects is a maximum of 26.

- Block design

- i. Description: This test is a construction test in which the subject is presented with red and white blocks, four or nine, depending on the item. Each block has two white and two red sides, and two half-red half-white sides with colours divided along the diagonal.
- ii. Administration and scoring: The test material consists of a box with 16 cubes and nine design cards, with the first two cards being samples. The examiner



should remove four cubes from the box and display them to the subject and describe the blocks.

The four-block designs have one-minute time limits and the nine-block design a two-minute limit. The subject can earn one or two bonus points for speed on the last designs of the WAIS. After each design has been completed, the examiner must break the design up, leaving one block facing the right way up for the next design, before presenting the next card.

The test is scored for both accuracy and time. Three points are given for each design correctly reproduced within the maximum time limits. No credit for time is allowed unless the design is reproduced just as shown on the card. Blocks need not fit perfectly, but the design must be absolutely correct. The maximum score is 42.

- Digit symbol
  - i. Description of the test: The symbol substitution task is printed in the WAIS test booklet. The task is a measure of perceptual and graph motor speed. The subject's performance on this task is a means of determining skills that might have affected his/her score on digit symbol coding. According to Lezak (1995), for most adults, the digit symbol is a test of psychomotor performance. Motor persistence, sustained attention, response speed and visuomotor coordination play a key role in a normal person's performance, but visual acuity does not.
  - ii. Administration and scoring: Digit symbol substitution requires the subject to copy the symbols.

The examiner places the digit symbol sheet before the subject and indicates the key at the top, with an explanation that the subject must complete the space underneath with a mark that corresponds to the number at the top.

The score is the total number of symbols correctly entered. Precision and neatness are disregarded, but recorded symbols must be identifiable as keyed symbols. The maximum score is 67.

#### *d Reliability and validity*

Corrected split-half reliability coefficients for verbal IQ (.95 to .97) and full scale IQ (.96 to .98), and their respective standard errors of about two points, are quite acceptable. The reliability of performance IQ is excellent, averaging .93, although the value of .88 at ages 16 to 17 is not ideal. Subtest reliability coefficients average values exceed .80 for nine of the 11 subtests. Only picture arrangement (.74) and object assembly (.68) fall short of expectations. Test-retest reliability coefficients affirm the excellent reliability of the verbal and full scales, and show performance IQ to be quite acceptable (.89 to .90). Test-retest coefficients for the subtests confirm the reliability of all tasks except object assembly and picture arrangement

#### *e Research*

Foxcroft and Aston (2003) reported on a study conducted by the task team responsible for the adaption of the WAIS-III for English-speaking South Africans, who obtained the following mean scores on the English proficiency test: 112.62 (SD = 9.75) for English-speaking whites, 106.52 (SD = 11.19) for English-speaking coloureds, 102.72 (SD = 1.50) for Afrikaans-speaking whites, 99.72 (SD = 13.56) for English-speaking blacks, 95.88 (SD = 14.75) for Afrikaans-speaking coloureds and 90.37 (SD = 17.47) blacks who spoke English at work but for whom English was largely a second or third language.

When the mean difference were statistically compared, it was found that the mean score for English-speaking whites was significantly higher than that of Afrikaans-speaking whites ( $p < 0.001$ ), English-speaking coloureds ( $p = 0.0012$ ), Afrikaans-speaking coloureds ( $p < 0.001$ ), English-speaking blacks ( $p < 0.001$ ) and blacks who spoke English at work, although this was not their first language ( $p < 0.001$ ) (Foxcroft & Aston, 2003). The authors concluded that the groups differed significantly in terms of their English proficiency levels, with groups for whom English was a second (or third) language, scoring 0.5 to almost two standard deviations below the white English first language sample.

In South Africa, Shuttleworth-Jordan (1996) conducted a study drawing on African first language students studying in the medium of English at a traditionally white university. In this study, there was evidence of consistent but only marginally lower scores for black African first language versus white English first language students on a variety of neuropsychological

measures, including the South African Wechsler Adult Intelligence Scale's (SAWAIS's) digit span and digit symbol subtests. Furthermore, it was found that the black African first language scores were equivalent to those of comparable US standardised data.

According to Shuttleworth-Edwards *et al.* (2004), when comparing the indications from the Avenant and Shuttleworth-Jordan studies, which both focused on black university students, using the digit span and digit symbol subtests of the SAWAIS, it appeared that the quality of education should be used to explain the highly discrepant finding. This view is based on the Avenant (1988) study in which the WAIS-R was applied to a sample comprising black prison wardens and students from historically black universities. It was found that the university undergraduate students scored better than the prison wardens, but fell significantly below the US standardised sample, with a full scale IQ of 77 (recalculated in Nell, 1999, p. 132), while the prison warden's mean full scale IQ was 73.

Albeit ostensibly equivalent for educational level, in Avenant's (1988) study, students from the historically disadvantaged black universities demonstrated an IQ level in the borderline range. In contrast, in the Shuttleworth-Jordan's study, the students from historically advantaged white universities achieved scores that were commensurate with the US standardisation data, and that were not substantially different from their white English-speaking university counterparts (Shuttleworth-Edwards *et al.*, 2004).

#### *4.3.2.6 Biographical factors and matriculation results*

One of the requirements for the applicants for the cadet pilot programme is that they should have a matriculation certificate or equivalent, with a pass in Maths or Science and English. Their race and gender are also considered. These requirements, as indicated in chapter 1, were stipulated to ensure that the commercial airline achieves its affirmative action targets as well as diversity in its workforce.

In the discussion on literacy and numeracy, which was covered in chapter 2, the importance of language was explored in detail. Van Rooyen's (2001) study on home language indicated that a person's home language was a significant predictor of academic performance, ( $p < 0.01$ ), and it explained 10.8% of the variance in the mean of percentage mark (MCPM).

A literature search on biographical factors with regard to gender revealed conflicting results. For instance, a study by Everette (1991) on 1 695 students in Australia in 1987, showed that there is a tendency for women to have a higher pass rate than men (Everette, 1991). Whereas, Zaaiman (1998) reported on a study by Brusselmans-Dehairs and Henry (1994), who demonstrated that boys generally performed better than girls in mathematics.

Many organisations use Matric results as a minimum criterion for entry-level positions. As indicated in section 4.3.1 above, the Norwegian Air Force used 12 years of education as a formal criterion for admission to their *ab initio* training programme. In research conducted by Van Eeden *et al.* (2001), it was indicated that school performance in Mathematics ( $r = 0.25$ ;  $p < 0.01$ ), Science ( $r = 0.28$ ;  $p < 0.01$ ) and English ( $r = 0.33$ ;  $p < 0.01$ ) was the best predictor of average first-year performance in science courses.

A study by Shochet (1998) showed that while there was a statistically significant correlation between Matric results and university success for educationally advantaged students - with the Matric results explaining 30% of the variance of student's average result - a similar conclusion could not be drawn for academically disadvantaged students. However, Zaaiman (1998) concluded that the South African Matric results are not valid or reliable because of differences in the scholastic education of students.

#### **4.4 DATA COLLECTION AND PROCESSING**

According to Mouton and Marais (1990), the step of data collection in the research design poses a huge challenge for the social science researcher because of the rational, historical and normative characteristics of humans. They (1990) further stated that it is essentially a requirement that the application of a valid measuring instrument to different groups under different sets of circumstances should lead to similar observations.

The purpose of gathering data is to ensure optimal administration of the collection methods, as well as comprehensiveness and accuracy of the raw data in respect of the independent and dependent variables.

Huysamen (2000, p. 146) asserted that “ it is common cause that students from schools formerly falling under the Department of Education and Training (DET) have been exposed to

schooling system which was inferior compared to that attended by their white counterparts". Hence the Matric results of students from these schools, particularly black students, are bound to correlate more poorly with tertiary academic performance (Huysamen, 2000). In his study to investigate whether university marks were a better predictor of marks in subsequent years than Matric marks, he operationalised the Matric performance by assigning values of 8 to 2 to symbols A to G obtained for subjects passed at the higher grade (HG), values of 6 to 0 to the corresponding symbols for standard grade (SG) and summing these values to obtain a Matric symbol point total (MSPT).

In the current research, a similar procedure was used to convert the Matric symbols to values, which enabled the researcher to conduct statistical analysis on this variable.

#### **4.4.1 Data collection for the independent variables**

A psychometrist and a test administrator administered the tests at the various centres countrywide. The test administrator functioned as an assistant during the testing process, in distributing and collecting the test material, answering questions and ensuring that examples were completed and properly understood for each test battery. This approach was used for both phases 1 and 2 of the selection process.

Prior to the final selection process, all the applicants who were found suitable in phase 2 of the psychometric tests were required to perform aircraft manoeuvres in an aircraft simulator to measure their psychomotor capabilities based on motor coordination of arms/hands and legs, spatial skills in a three-dimensional direction, multitasking by processing information from three instruments at the same time, strategic information processing by using the memory, attention to detail, information gathering, evaluation and logical processing and mathematical operations using a compass. The applicants were given practice tasks before the actual test. It is pertinent to mention that these results were not considered in the current study.

#### **4.4.2 Data collection for the dependent variable**

The final flying school training results were provided by the flying school which had conducted both the theoretical and practical flying tests results. The theoretical results were used in the current research.

## **4.5 DATA ANALYSIS**

The purpose of the data analysis is to test the hypothesis and the general aims of the research, as set out in section 1.3.

### **4.5.1 Introduction**

According to Kerlinger, (1986, p. 175), "Statistics is the theory and method of analysing quantitative data obtained from a sample of observations in order to study and compare sources of variance of phenomena, to help make decisions to accept or reject hypothesized relations between the phenomena, and to aid in making reliable inferences from empirical observations."

In the current research, statistical analysis was used to test the hypotheses that the psychometric test results during phases 1 and 2 correlated with performance in terms of the actual flying school final examination results in a cadet pilot training programme.

All statistical analyses in the present study were computed using the SPSS statistical package for Windows version 11.1 (SPSS, 2001).

There are two major components of the discipline of statistics - descriptive and inferential statistics. Also of importance are the concepts of statistical significance, practical effect sizes, reliability and validity, all of which will be explained in this section.

### **4.5.2 Descriptive statistics**

The purpose of descriptive statistical analysis is to provide an overview of the data that were collected for the research. The tables in chapter 5 reflect the sample size ( $n$ ) in the initial selection process based on the paper screening in terms of race and gender as well as the mean and standard deviation for each variable.

According to Cohen (2008), descriptive statistics is concerned with summarising a given set of measurements, whereas inferential statistics involves generalising beyond the given data to some larger potential set of measurement.

Descriptive statistics were calculated for each variable in the study. In the case of categorical data, for example, this involved the calculation of the **frequency distribution** of the responses to each categorical scaled question. A frequency distribution shows in absolute or relative (percentage) terms, how often the different values of a variable are found among the respondents. In the current study, biographical data such as race and gender are examples of variables that are presented using frequency distribution data.

The measures of central or average tendency are the **mean** and **variance**. Although they both measure optimised sets of scores, they do so in different ways. According to Kerlinger and Lee (2000), the mean expresses the general level and is representative of the level of a group's characteristics or performance.

The variance is a measure of dispersion of the set of scores in that it indicates how much the scores are spread out. In other words, the variance describes the extent to which the scores differ from one another. For descriptive purposes, the square root of the variance is used. This is referred to as the standard deviation (SD) (Kerlinger & Lee, 2000).

In the cases where scales were used in the various tests, the descriptive statistics that were most appropriate were means and standard deviations.

### **4.5.3 Inferential statistics**

The inferential statistical techniques used in the study are discussed below in more detail. **Inferential statistics** is the area of statistics described by Howitt and Cramer (2000) as using sample scores to make general statements or draw general conclusions that apply well beyond the sample being used in the research.

The basic inferential techniques used in this study were analysis of variance (ANOVA), correlation and regression analysis.

#### 4.5.3.1 ANOVA

In general, the purpose of ANOVA is to test the statistical significance of differences between means (Clayton, 1984). In the present study, the four race groups were compared with respect to their mean scores on the various tests used in phases 1 and 2. For this purpose, the ANOVA procedure (Kerlinger, 1986) was used to examine the effect of the various variables, for instance, race and gender on the successful completion of the cadet pilot training programme.

According to Kerlinger (1986), unfortunately tests of statistical significance such as the t- and F-tests do not indicate the magnitude or strength of relations. An F-test, if significant, simply says that a difference exists. When the F-test in the ANOVA proves significant at, say, the 0.05 level, the researcher knows that there are statistically significant differences between the groups (e.g. race groups) as far as the dependent variable (which would be one of the psychometric tests performed) is concerned. However, this is often merely saying that the groups are different with respect to their mean scores, and it is still not known which pairs of groups (of the possible pairings of groups) are different in respect of their mean scores.

For this purpose, when the overall F-test of the ANOVA is significant, a so-called “post-hoc test” procedure is applied in order to test which pairwise group differences are significant. The procedure used in the present study is the Scheffé test (Glass & Stanley, 1984).

Furthermore, according to Kerlinger (1986), the Scheffé test, if used with discretion, is a general method that can be applied to all comparisons of means after an analysis of variance. The main point is that post-hoc comparisons and tests of means can be conducted mainly for exploratory and interpretative purposes, as is the case in the current study.

#### 4.5.3.2 Correlation analysis

The specific aim of this study was to evaluate the predictive validity of the psychological test battery used in the selection of cadet pilots as a predictor of success in the training programme. In other words, the aim was to determine if there is a relationship between the results of the psychological tests used and the final flying school results.



Another specific aim of this research was to investigate whether the English Matric symbol, literacy and the ABET levels correlated with performance in the final flying school examination results for the different race and gender groups.

According to Shaughnessy (2000), a correlation exists when two different measures vary together - that is, when the scores on one variable co-vary with scores on another variable. The correlation coefficient measures the strength of the linear relationship between variables. The value of the correlation coefficient ranges from  $-1$  (for a perfect negative correlation) to  $+1$  for a perfect positive correlation. One of the most frequently used measures of correlation is the Pearson product-moment correlation ( $r$ ).

A positive correlation between two variables means that as the scores on one of the variables increase, the scores on the other variable also tend to increase. If the correlation is negative, however, say,  $-0.5$ , then the higher a person's score on one variable, the lower his/her score is likely to be on the other variable.

In the current study, the effect size indexes of about  $0.10$  will be considered small, correlations of  $0.30$  moderately large and correlations of about  $0.50$  large (Cohen, 1992). These parameters are set to guide the interpretation and drawing of inferences from the results of the research.

Miles and Banyard (2007) asserted that a correlation is both a descriptive and an inferential statistic.

The correlations in the current research were calculated to determine the relationships between the psychological tests utilised in both phases 1 and 2 and the final flying school results.

#### *4.5.3.3 Regression analysis*

According to Howitt and Cramer (2003), regression, like correlation coefficient, describes important features of a scattergram relating two variables, but allows the researcher to make predictions. In the current study, the stepwise regression analysis was conducted to examine

the separate effects of two or more predictors on the criteria (Tredoux & Durrheim, 2002). The effects of the various psychological tests on performance on the different modules of the flying school were investigated.

#### **4.5.4 Statistical techniques used**

The statistical techniques used in this research are presented in this section. The following two options were considered:

(1) *Variables measured on an interval scale.* In such cases, the Pearson product moment correlation coefficient (Kerlinger, 1986) is calculated as a measure of the linear relationship between the different variables.

In the current study, the hypotheses were mostly about positive correlations between tests and performance in the cadet pilot training programme. Tests scores were all interval measurements and the Pearson correlation coefficient was used. According to Howitt and Cramer (2003, p. 52), "it is more convenient to have the main features of the scattergram expressed as a single numerical index – the correlation coefficient". The correlation coefficient helps to present the research finding more concisely, particularly when several variables are involved and they are considered a basic descriptive statistic. Therefore, owing to the number of variables in the current research, it was deemed appropriate to calculate the Pearson correlation coefficient to determine the relationships between the various dependent and independent variables.

According to Howitt and Cramer (2003), the correlation coefficient consists of the following two parts:

- a positive or negative sign
- any numerical value in the range of 0.00 to 1.00

Based on the numerical value and the sample size, the statistical significance determines the interpretation of results in terms of the testing of the hypothesis in research.

(2) *One variable categorical and another measured on an interval scale.* In such cases, the ANOVA technique was used to identify whether significant differences

between the categorical groups existed and a post-hoc Scheffe test was used to identify the exact groups that differ from one another.

Examples in the current study refer to differences between the scores of different race groups (categorical variable) on the test scores (interval variables).

#### 4.5.5 Level of statistical significance

According to Field (2005), there are two possibilities in the real world (the actual population):

- (1) In reality, there is an effect in the population.
- (2) There is no effect in the population.

Breakwell, Hammond and Fife-Schaw (2000) explained that statistical significance tests begin with the supposition that the null hypothesis is true. However, the null hypothesis always assumes that there is **not** a difference in means. More specifically, the null hypothesis states that there is no difference between, say, two mean scores or no real relationship between variables in the population. The alternative hypothesis, however, states that there is a real difference or relationship.

The probability of obtaining the observed data if the null hypothesis is true is therefore calculated during most inferential tests (such as ANOVA and correlation analysis). If the probability is small (say, 0.05), it is unlikely that the null hypothesis is true, and one could therefore conclude that the null hypothesis is false.

There is always a chance that the researcher might be wrong in his/her decision. According to Tredoux and Durrheim (2002), using samples to estimate population parameters always yields uncertain results. If the researcher rejects the null hypothesis and concludes that the population means are not equal, when in fact they are in the real population, then a **type I error** was made. A **type I error** therefore occurs when a researcher rejects a null hypothesis, that is,  $H_0$ , when it is true. However, a **type II error** occurs when  $H_0$  is false, but the conclusion made is that  $H_0$  is true. Generally, a **type II error** is represented by  $\beta$  (beta).

Conventionally, most researchers use the significance levels of 0.05 and 0.01. These are small values because the researcher wishes to be sure before he/she comes forward with a

significant result. The intention is to limit the risk of committing a type I error. One would rather run the risk of missing a significant result than erroneously producing one.

In the current study, a significance level of 0.05 was used. This view was supported by Kerlinger (1986) in this statement that the 0.05 level is still used by researchers because it is considered to be a reasonably sound gamble. It is neither too high nor too low for most social scientific research. However, the researcher will not focus on statistical significance only but also note the actual size of the results such as the size of the correlations.

#### **4.5.6 Practical effect size**

Leong and Austin (2006) emphasised the need to extend research beyond the significant/nonsignificant dichotomy. They also cited other authors such as Cohen (1992) in support of this. These authors feel that it is important not to limit all research to studies whose results will hinge on a significant test and that a valuable contribution to theory should not be hindered by the pervading acceptance of the  $p < 0.05$  requirement.

While there are various methods of calculating the effect size, in the current study, the GLM procedure of the statistical package SPSS was used to calculate the ANOVA, which also calculates and presents the so-called “partial squared eta values” which were used as an indication of the practical effect size (Pierce, Block & Aguinis, 2004). According to them (2004, p. 918), partial eta squared is described as the “proportion of the total variation attributable to the factor, partialling out (excluding) other factors from the total non-error variation” and is normally higher than eta squared.

In the current research, partial eta squared was calculated for each race group for the psychological tests utilised in phase 1. The results will be provided in tables 5.9 to 5.15.

The generally accepted regression benchmark for effect size comes from (Cohen, 1992): 0.20 is a minimal solution (but significant in social science research); 0.50 indicates medium effect; and anything equal to or greater than 0.80 is considered to be a large effect size (Cohen, 1992).

The regression analysis, helps to make predictions about the relationship between the variables, was calculated. The aim of the research was to also determine what psychological

tests would predict successful completion of the cadet pilot programme using the final flying school results as criteria.

However, Cohen (1992) acknowledged the danger of using terms like "small", "medium" and "large" out of context. Glass and Stanley (1994) were particularly critical of this approach, arguing that the effectiveness of a particular intervention can only be interpreted in relation to other interventions that seek to produce the same effect.

## **4.6 RESEARCH HYPOTHESES**

The specific aims of the current research were discussed in chapter 1 (see section 1.4). The research hypotheses are discussed below.

Mouton and Marais (1990) discussed the obvious use of hypotheses in quantitatively oriented research, and indicated the following requirements for a hypothesis:

- It should be stated explicitly, at least in the form of a research question.
- It should be formulated beforehand.
- It should be possible to reject it.

Quantitative researchers are far more concerned with ensuring that the hypotheses have been formulated before embarking on the investigation (Mouton & Marais, 1990). Hence in the current study, the hypotheses set out below, were formulated to cover the objectives of the empirical study. The hypotheses were aligned to the quantitative-oriented research as outlined above.

### **4.6.1 Hypotheses regarding the predictive validity of each psychological test in phase 1 of the selection for performance in a cadet pilot training programme**

The following hypotheses were formulated on the predictive validity of the psychological tests for performance in the flying school final examination results in a cadet pilot training programme:

- H1<sub>1</sub>: Raven's Progressive Matrices scores correlate statistically significantly and positively with the flying school final examination results.
- H2<sub>1</sub>: The Blox Test scores correlate statistically significantly and positively with the flying school final examination results.
- H3<sub>1</sub>: The scores for reading comprehension in the Intermediate Test Battery correlate statistically significantly and positively with the flying school final examination results.
- H4<sub>1</sub>: The arithmetic (parts 1 and 2) subtest scores correlate statistically significantly and positively with the flying school final examination results.
- H5<sub>1</sub>: The literacy level scores of the ELSA scores correlate statistically significantly and positively with the flying school final examination results.
- H6<sub>1</sub>: The ABET level scores of the ELSA correlate statistically significantly and positively with the flying school final examination results.
- H7<sub>1</sub>: The Matric English symbol scores correlate statistically significantly and positively with the flying school final examination results.

#### **4.6.2 Hypotheses regarding the predictive validity of each psychological subtest in phase 2 of the selection for performance in a cadet pilot training programme**

Hypotheses were formulated on the predictive validity of each psychological test in phase 2 of the selection for performance in the flying school final examination results in a cadet pilot training programme.

- H8<sub>1</sub>: The comprehension subtest of the WAIS scores correlates statistically significantly and positively with the flying school final examination results.
- H9<sub>1</sub>: The arithmetic subtest of the WAIS scores correlates statistically significantly and positively with the flying school final examination results.
- H10<sub>1</sub>: The digit forward subtest of the WAIS scores correlates statistically significantly and positively with the flying school final examination results.
- H11<sub>1</sub>: The digit backward subtest of the WAIS scores correlates statistically significantly and positively with the flying school final examination results.
- H12<sub>1</sub>: The digit combine subtest of the WAIS scores correlates statistically significantly and positively with the flying school final examination results.

- H13<sub>1</sub>: The similarity subtest of the WAIS scores correlates statistically significantly and positively with the flying school final examination results.
- H14<sub>1</sub>: The picture completion subtest of the WAIS scores correlates statistically significantly and positively with the flying school final examination results,
- H15<sub>1</sub>: The object assembly subtest of the WAIS scores correlates statistically significantly and positively with the flying school final examination results.
- H16<sub>1</sub>: The block subtest of the WAIS scores correlates statistically significantly and positively with the flying school final examination results.
- H17<sub>1</sub>: The digit '90 subtest of the WAIS scores correlates statistically significantly and positively with the flying school final examination results.
- H18<sub>1</sub>: The picture Arrangement subtest scores of the WAIS correlate statistically significantly and positively with the flying school final examination results.

#### **4.7 CHAPTER SUMMARY**

This chapter dealt with the empirical study. This involved a discussion of the population and sample, the measuring instruments used, the objectives of the study in terms of the predictor and criterion variables and the gathering and statistical processing of the data for the various techniques that were used to determine the predictive validity of each of the psychological tests.

The chapter concluded by formulating the research hypotheses relating to the validity of each of the psychological tests used to predict performance in a cadet pilot training programme.

Chapter 5 will discuss the research findings and interpret the results of the data analysis.

## **CHAPTER 5**

### **THE RESEARCH RESULTS**

#### **5.1 INTRODUCTION**

In this chapter the results of the empirical study are discussed. The objective of the research was to determine which of the variables that were used significantly predict successful completion of the cadet pilot training programme.

The results below first indicate the performance in psychological tests during the initial phase (phase 1), split by race and gender. In the next section then the performance in the tests used in phase 2 are discussed, with a look at differences between the race groups.

In the last section, the relationships and performance in the first and second phase tests are discussed. Correlations between the first and second phase tests as well as the performance of the respondents in the cadet pilot training programme are presented. Regression analysis is used to predict performance in the modules of the cadet training programme.

#### **5.2 RESULTS OF THE PSYCHOMETRIC TESTS IN PHASE 1: COMPARISON BETWEEN THE RACE AND GENDER GROUPS**

In this section, the descriptive statistics for the sample on the independent variable in phase 1 are presented in table 5.1.

Secondly, the scores for the males and females and for the different race groups were examined and an ANOVA procedure performed to determine whether there were any statistically significant differences between the race and gender groups in the test scores in phase 1.

It was previously reported that the total sample consisted of 2 238 applicants who had met the minimum criteria in terms of the information on the application forms, namely Matric certificate, Science, Maths and English as their subjects, and an indication of their



race and gender and South African citizenship. The race and gender of the applicants were noted but not considered during the selection process except for comparison of subgroups.

Table 5.1 shows the number of applicants per race group. Blacks had the highest number of applicants ( $n = 1\ 334$ ), followed by whites. In terms of the purpose of the cadet pilot training programme, which was to improve diversity in the workforce, it can be inferred that overall, EE requirements were achieved in that the previously disadvantaged population groups were well represented. However, the distribution per race group was disproportionate in that there were significantly more white applicants than coloureds and Asians. The mean scores indicate that blacks scored lower in all the tests, in comparison with the other race groups, while the white applicants scored the highest.

In Wheeler's (1993) study on apprentices in a mining industry, he found a significant difference in means between the black and white groups on all the predictors, that is, the mental alertness test ( $t = 4.39, p < 0.001$ ) and the Blox Test ( $t = 7.68, p < 0.001$ ), which led the researcher to conclude that the mean scores indicated that on average, the black apprentices tended to achieve lower scores on the predictors. In Wheeler's (1993) research, the blacks generally scored between a half to one standard deviation lower than their white counterparts in these tests.

A similar trend was evident in the current study (table 5.1), where the blacks achieved almost similar values, with the exception of Raven's Test where they scored three standard deviations above their counterparts, while the coloureds and blacks scored between a half to one standard deviation lower than the Asians and whites, in the Blox Text, and the reading comprehension and arithmetic 1 tests.

In a study conducted by Freedman (2000, p. 83) using Raven's SPM, in the mining industry, it was reported that "given that the maximum score obtained on Raven's SPM is 60, a score of 40, 45 on this test for a given respondent may be expected to vary between 35, 06 and 45.84". Freedman (2000) concluded that Raven's SPM remains a reasonable predictor of literacy and numeracy performance and should be retained as a screening test for selection in a training programme.

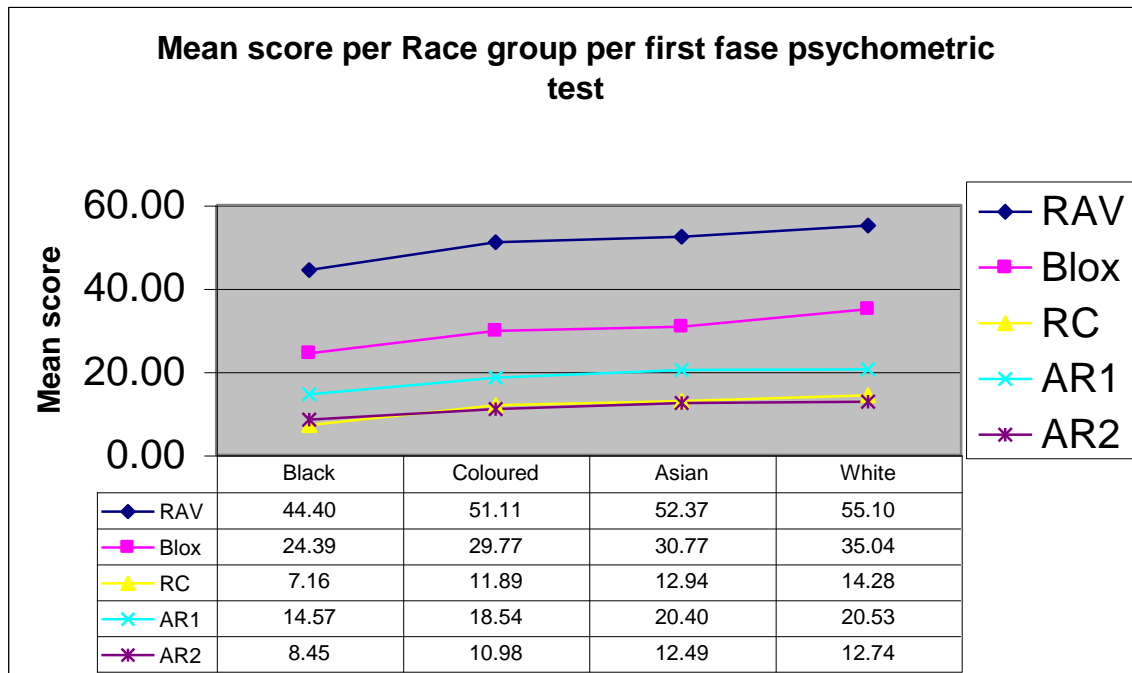
### 5.2.1 Results of the tests per race group on the independent variables

**Table 5.1**

**Descriptive statistics for the psychometric tests in phase 1**

<b>TESTS</b>	<b>RACE</b>	<b>Mean</b>	<b>Std. deviation</b>	<b>N</b>
<b>Raven's</b>	Black	44.4	9.368	1334
	Coloured	51.1	5.341	122
	Asian	52.4	4.530	258
	White	55.1	3.436	524
	<b>Total</b>	<b>48.2</b>	<b>9.010</b>	<b>2 238</b>
<b>Blox</b>	Black	24.4	6.700	1334
	Coloured	29.8	6.171	122
	Asian	30.8	5.797	258
	White	35.0	4.783	524
	<b>Total</b>	<b>27.9</b>	<b>7.644</b>	<b>2 238</b>
<b>Reading comprehension</b>	Black	7.2	3.284	1334
	Coloured	11.9	3.112	122
	Asian	12.9	2.863	258
	White	14.3	2.911	524
	<b>Total</b>	<b>9.8</b>	<b>4.485</b>	<b>2 238</b>
<b>Arith-metic 1</b>	Black	14.6	4.534	1334
	Coloured	18.5	3.975	122
	Asian	20.4	3.590	258
	White	20.5	3.764	524
	<b>Total</b>	<b>16.9</b>	<b>5.076</b>	<b>2 238</b>
<b>Arithmetic 2</b>	Black	8.4	2.394	1 334
	Coloured	11.0	2.443	122
	Asian	12.5	2.234	258
	White	12.7	2.061	524
	<b>Total</b>	<b>10.1</b>	<b>3.044</b>	<b>2 238</b>

Figure 5.1 below plots these mean scores to present a graphic image of the scores. Figure 5.1 shows that the whites performed better in all the tests, followed by the Asians, the coloureds and the blacks.



**Figure 5.1. Mean score per race group for the psychometric tests in phase 1**

A possible reason why the blacks scored lower than the other groups could be that most of the tests were conducted in English. However, the Raven and Blox Tests are regarded as nonverbal tests. It could be argued that no test is entirely nonverbal primarily because the test instructions are normally explained verbally.

According to Nell (1999, p. 12), “it is by no means clear that home language administration is the method of choice, since translating a test from English into the subjects’ home language may block access to terms and concepts they have acquired through the medium of the English language”.

Table 5.2 below indicates which differences are statistically significant as well as the practical effect size (partial eta). If the partial eta is 0.01, a small effect size is indicated,

while 0.06 indicates a medium effect size and 0.14 or higher a strong effect size (Cohen, 1992).

**Table 5.2**

**ANOVA comparison of race groups in each of the tests**

<b>Dependent variable</b>	<b>F</b>	<b>Sig.</b>	<b>Partial eta squared</b>
<b>Raven's</b>	280.6	.000	.274
<b>Blox</b>	399.6	.000	.349
<b>Reading comprehension</b>	772.6	.000	.509
<b>Arithmetic 1</b>	327.4	.000	.305
<b>Arithmetic 2</b>	556.1	.000	.428

The larger the sample size, the more likely it is that statistically significant results can be obtained, and indeed, the race groups differed statistically significantly in all the tests. The partial eta values, however, indicated large effect sizes (values close to 0.14 or larger) and it may therefore be concluded that practically significant differences do exist.

The post-hoc tests were computed to determine between which race groups differences exist. Tables 5.3 to 5.7 indicate these post-hoc tests.

In table 5.3, the coloureds' and Asians' performance in Raven's test was more or less the same, with the whites performing moderately better than the coloureds and Asians. The blacks performed below the other race groups in this test.

**Table 5.3****Scheffé subsets of race group on Raven's Test**

RACE	N	Subset		
		1	2	3
<b>Blacks</b>	1334	44.4033		
<b>Coloureds</b>	122		51.1066	
<b>Asians</b>	258		52.3721	
<b>Whites</b>	524			55.0992

Rushton *et al.* (2003) reported on a study conducted in 2000 at the University of Witwatersrand in Johannesburg, where three separate studies were conducted using the standard Raven's Progressive Matrices. They found that the 198 African first-year engineering students had an average IQ of 97, in contrast to the white students in the three studies who had IQs ranging from 105 to 111; the Indian students had intermediate IQs ranging from 102 to 106.

Table 5.4 indicates the performance on the Blox Test, with the coloureds and Asians again on par (i.e. their performance was fairly similar), with the whites performing better than the other race groups. Again the blacks were at the bottom end of the scale.

**Table 5.4****Scheffé subsets of race group on the Blox Test**

RACE	N	Subset		
		1	2	3
<b>Blacks</b>	1 334	24.3928		
<b>Coloureds</b>	122		29.7705	
<b>Asians</b>	258		30.7674	
<b>Whites</b>	524			35.0363

Table 5.5 indicates the results of the four race groups based on their performance in the reading comprehension test. The differences between these subgroups show that the whites performed better, followed by the Asians, the coloureds and the blacks.

**Table 5.5****Scheffé subsets of race group on the reading comprehension test**

RACE	N	Subset			
		1	2	3	4
<b>Blacks</b>	1334	7.1589			
<b>Coloureds</b>	122		11.8934		
<b>Asians</b>	258			12.9419	
<b>Whites</b>	524				14.2824

Tables 5.6 and 5.7, which show the participants' performance in arithmetic 1 and 2 respectively, indicate that the Asian and whites subgroups had similar results in these tests. The coloured subgroup performed better than the blacks in both tests.

**Table 5.6 Scheffé subsets of race group in arithmetic 1**

RACE	N	Subset		
		1	2	3
<b>Blacks</b>	1334	14.5750		
<b>Coloureds</b>	122		18.5410	
<b>Asians</b>	258			20.3992
<b>Whites</b>	524			20.5305

**Table 5.7****Scheffé subsets of race group in Arithmetic 2**

RACE	N	Subset		
		1	2	3
<b>Blacks</b>	1334	8.4453		
<b>Coloureds</b>	122		10.9836	
<b>Asians</b>	258			12.4922
<b>Whites</b>	524			12.7366

**5.2.1.1 Summary**

According to Howitt and Cramer (2000), if there is a significant difference between all the groups, then one would have four separate culture groups each with only one group. In other words, the tables above indicate that there were differences between the groups.

It appears that differences do exist between all the race groups in terms of the reading comprehension test. In terms of the Raven and Blox Tests, the coloureds and the Asians were generally on a par, whereas their scores differed from those of the blacks and whites. In arithmetic 1 and 2, the white and Asian respondents performed similarly, but their scores differed from those of the blacks and coloureds, who in turn, also differed from one another.

Six studies in sub-Saharan Africa supported Spearman's (1927) hypothesis that black/white IQ differences are mainly on *g*, the general factor of intelligence (Rushton *et al.* (2003). These authors reported on analysed item data by Rushton in 2000 from 40 000 high school students in South Africa with regard to the Standard Progressive Matrices published by Owen (1992) and found that the four-way African-coloured-Indian-white mean differences were all on *g*.

### **5.2.2 Results for the tests by gender (within race)**

The differences between the males and females in these tests are compared below for each of the race groups. First gender is compared for the black race group. The mean scores in table 5.8 below indicate that the males scored higher in the Raven and Blox Tests, with the means equal to 44.49 and 24.81 respectively, while the females scored higher in the reading comprehension test, with a mean of 8.06. The scores in the arithmetic tests were virtually identical.

5.2.2.1 Blacks

**Table 5.8**

**Descriptive statistics for gender among blacks on the independent variables**

<b>Variable</b>	<b>Gender</b>	<b>Mean</b>	<b>Std. deviation</b>	<b>N</b>
<b>Raven's</b>	Male	44.49	9.344	1 171
	Female	43.81	9.550	163
	<b>Total</b>	<b>44.40</b>	<b>9.368</b>	<b>1 334</b>
<b>Blox</b>	Male	24.81	6.684	1 171
	Female	21.37	6.019	163
	<b>Total</b>	<b>24.39</b>	<b>6.700</b>	<b>1 334</b>
<b>Reading Comprehension</b>	Male	7.03	3.217	1 171
	Female	8.06	3.612	163
	<b>Total</b>	<b>7.16</b>	<b>3.284</b>	<b>1 334</b>
<b>Arithmetic 1</b>	Male	14.57	4.571	1 171
	Female	14.59	4.267	163
	<b>Total</b>	<b>14.58</b>	<b>4.534</b>	<b>1 334</b>
<b>Arithmetic 2</b>	Male	8.47	2.391	1 171
	Female	8.28	2.418	163
	<b>Total</b>	<b>8.45</b>	<b>2.394</b>	<b>1 334</b>

To test whether the differences observed in the table above are statistically significant an ANOVA was performed, with the results indicated in table 5.9 below. Although the females performed significantly lower on the Blox Test ( $p = 0.000$ ), the practical effect size was small (close to 0.01). In the case of reading comprehension, the females actually performed better than the males, but again the practical effect size was small.



**Table 5.9**

**ANOVA comparison of the black gender groups**

<b>Variable</b>	<b>F</b>	<b>Sig.</b>	<b>Partial eta squared</b>
<b>Raven's</b>	.745	.388	.001
<b>Blox</b>	38.9	.000	.028
<b>Reading comprehension</b>	14.1	.000	.011
<b>Arithmetic 1</b>	.002	.966	.000
<b>Arithmetic 2</b>	.861	.354	.001

Although statistically significant differences were found for the Blox Test and reading comprehension results, the effect size results indicate that these differences were not practically significant, showing small effect size ( $\eta = 0.028$ ,  $p < 0.000$  and  $\eta = 0.011$ ,  $p < 0.000$ ) respectively. While there were no real differences between the results of the black males and females in these tests, no black females managed to advance to phase 2.

Considering the mean scores for the black males and females (see table 5.8), and the fact that the females performed significantly higher in reading comprehension, while the males performed significantly higher in the Blox, it was surprising that no black females were able to advance to phase 2. This outcome merits further investigation.

### 5.2.2.2 Coloureds

**Table 5.10**

**Descriptive statistics per gender group for the coloureds for the independent variables**

<b>Variable</b>	<b>Gender</b>	<b>Mean</b>	<b>Std. deviation</b>	<b>N</b>
<b>Raven's</b>	Male	51.58	5.200	97
	Female	49.28	5.594	25
	<b>Total</b>	<b>51.11</b>	<b>5.341</b>	<b>122</b>
<b>Blox</b>	Male	30.58	6.178	97
	Female	26.64	5.147	25
	<b>Total</b>	<b>29.77</b>	<b>6.171</b>	<b>122</b>
<b>Reading comprehension</b>	Male	11.84	3.155	97
	Female	12.12	2.991	25
	<b>Total</b>	<b>11.89</b>	<b>3.112</b>	<b>122</b>
<b>Arithmetic 1</b>	Male	18.39	4.112	97
	Female	19.12	3.407	25
	<b>Total</b>	<b>18.54</b>	<b>3.975</b>	<b>122</b>
<b>Arithmetic 2</b>	Male	11.03	2.400	97
	Female	10.80	2.646	25
	<b>Total</b>	<b>10.98</b>	<b>2.443</b>	<b>122</b>

The results of the descriptive statistics for the coloureds on the independent variable in phase 1 are indicated in table 5.10.

The table indicates that the males scored higher in the Raven's, Blox and Arithmetic 2 tests, whereas the females achieved higher scores in the reading comprehension and arithmetic 1 test.

**Table 5.11**

**ANOVA comparison of the coloured gender groups**

<b>Variable</b>	<b>F</b>	<b>Sig.</b>	<b>Partial eta squared</b>
<b>Raven's</b>	3.761	.055	.030
<b>Blox</b>	8.600	.004	.067
<b>Reading comprehension</b>	.166	.685	.001
<b>Arithmetic 1</b>	.665	.416	.006
<b>Arithmetic 2</b>	.176	.675	.001

It is only in the Blox Test that the coloured males performed statistically significantly better than the females. The practical effect size was of medium strength ( $\eta = 0.067$ ,  $p < 0.005$ ).

### 5.2.2.3 Asians

**Table 5.12**

**Descriptive statistics per Asian gender group for the independent variables**

<b>Variable</b>	<b>Gender</b>	<b>Mean</b>	<b>Std. deviation</b>	<b>N</b>
<b>Raven's</b>	Male	52.58	4.349	212
	Female	51.29	5.221	45
	<b>Total</b>	<b>52.35</b>	<b>4.530</b>	<b>257</b>
<b>Blox</b>	Male	31.53	5.441	212
	Female	27.11	6.132	45
	<b>Total</b>	<b>30.75</b>	<b>5.805</b>	<b>257</b>
<b>Reading comprehension</b>	Male	12.85	2.739	212
	Female	13.44	3.354	45
	<b>Total</b>	<b>12.96</b>	<b>2.858</b>	<b>257</b>
<b>Arithmetic 1</b>	Male	20.66	3.586	212
	Female	19.36	3.304	45
	<b>Total</b>	<b>20.43</b>	<b>3.567</b>	<b>257</b>
<b>Arithmetic 2</b>	Male	12.75	2.187	212
	Female	11.33	2.056	45
	<b>Total</b>	<b>12.51</b>	<b>2.228</b>	<b>257</b>

The mean scores indicate that the results of the females and males in this group were similar, with the exception of the Blox Test, where the males scored better than the females.

**Table 5.13****ANOVA comparison of the Asian gender groups**

<b>Variable</b>	<b>F</b>	<b>Sig.</b>	<b>Partial eta squared</b>
<b>Raven's</b>	3.041	.082	.012
<b>Blox</b>	23.375	.000	.084
<b>Reading comprehension</b>	1.590	.209	.006
<b>Arithmetic 1</b>	5.009	.026	.019
<b>Arithmetic 2</b>	16.000	.000	.059

Once again, the Asian females performed significantly lower on the Blox Test compared with the Asian males' medium to strong practical effect size ( $\eta = 0.084$ ,  $p = 0,000$ ). The Asian females also achieved lower scores in arithmetic 2 ( $\eta = 0.059$ ,  $p = 0.000$ ) with medium practical effect size.

5.2.2.4 Whites

**Table 5.14**

**Descriptive statistics per white gender group for the independent variables**

<b>Variable</b>	<b>Gender</b>	<b>Mean</b>	<b>Std. deviation</b>	<b>N</b>
<b>Raven's</b>	Male	55.2	3.41	402
	Female	54.8	3.50	122
	<b>Total</b>	<b>55.1</b>	<b>3.44</b>	<b>524</b>
<b>Blox</b>	Male	35.9	4.41	402
	Female	32.2	4.90	122
	<b>Total</b>	<b>35.0</b>	<b>4.78</b>	<b>524</b>
<b>Reading comprehension</b>	Male	14.1	2.90	402
	Female	14.9	2.88	122
	<b>Total</b>	<b>14.3</b>	<b>2.91</b>	<b>524</b>
<b>Arithmetic 1</b>	Male	20.6	3.82	402
	Female	20.5	3.58	122
	<b>Total</b>	<b>20.5</b>	<b>3.76</b>	<b>524</b>
<b>Arithmetic 2</b>	Male	12.8	2.09	402
	Female	12.5	1.94	122
	<b>Total</b>	<b>12.7</b>	<b>2.06</b>	<b>524</b>

Table 5.14 indicates that the scores on the independent variables were markedly similar in all the tests, with the exception of the Blox Test, where the males had higher scores than the females ( mean = 35.9 and SD = 4.41).

**Table 5.15**

**ANOVA comparison of the White gender groups**

<b>Variable</b>	<b>F</b>	<b>Sig.</b>	<b>Partial eta squared</b>
<b>Raven's</b>	1.315	.252	.003
<b>Blox</b>	62.242	.000	.107
<b>Reading comprehension</b>	6.338	.012	.012
<b>Arithmetic 1</b>	.057	.811	.000
<b>Arithmetic 2</b>	1.957	.162	.004

The white females performed significantly lower on the Blox Test ( $p = 0.000$ ). The practical effect size was medium to large ( $\eta = 0.107$ ). This indicates that the white females outperformed the white males in the reading comprehension test (with  $p = 0.012$ ). However, the practical effect size was small ( $\eta = 0.012$ ).

*5.2.2.5 Summary of descriptive results*

The black males and females showed statistically significant and practical significance effect size differences between the tests, and there were generally few large differences (large  $\eta$ ) between the gender groups in the different race groups.

It would appear, however, that the male respondents generally outperformed the females in the Blox Test, but the opposite applied in the the reading comprehension test.

**5.2.3 RELATIONSHIPS BETWEEN PSYCHOMETRIC TESTS (PHASE 1)**

To determine whether there was a relationship between the results of the respondents in the different tests, a correlation matrix was performed between all the five tests in first phase. Table 5.16 depicts the correlation matrix.

**Table 5.16**

**Correlation matrix of the tests in phase 1**

	Variable	Raven's	Blox	Reading comprehension	Arithmetic 1	Arithmetic 2
<b>Correlation</b>	<b>Raven's</b>	<b>1.000</b>	.648*	.554*	.510*	.585*
	<b>Blox</b>	.648*	<b>1.000</b>	.556*	.479*	.568*
	<b>Reading Comprehension</b>	.554*	.556*	<b>1.000</b>	.569*	.643*
	<b>Arithmetic 1</b>	.510*	.479*	.569*	<b>1.000</b>	.701*
	<b>Arithmetic 2</b>	.585*	.568*	.643*	.701*	<b>1.000</b>

\*p < 0.05

All significance values (p-values) were higher than 0.05, indicating statistically highly significant results. It can be concluded that all the tests correlates statistically highly significantly with one another. The Pearson r (correlation coefficient) showed a large effect size, indicating positive strong relationships.

All the correlations were positive, which indicates that the higher a respondent's scored in one test, the higher he/she was likely to score in the other tests as well, and vice versa.

### **5.3 THE RESULTS OF THE PSYCHOMETRIC SUBTESTS DURING PHASE 2: COMPARISON OF RACE GROUPS**

The mean scores on each subtest of the WAIS (tests performed during phase 2) as well as Matric performance in English (symbol), literacy and ABET levels are presented below for each of the race groups.



**Table 5.17**

**Descriptive statistics for the test results for phase 2, per race group**

	<b>RACE</b>	<b>Mean</b>	<b>Std. deviation</b>	<b>N</b>
<b>LITERACY</b>	Black	3.05	1.715	19
	Coloured	4.93	0.997	14
	Asian	4.89	1.323	18
	White	5.57	0.778	35
	<b>Total</b>	4.77	1.516	86
<b>ABET</b>	Black	2.32	0.820	19
	Coloured	3.07	0.730	14
	Asian	3.11	0.758	18
	White	3.57	0.698	35
	<b>Total</b>	3.12	0.873	86
<b>English Matric symbol</b>	Black	2.00	0.816	19
	Coloured	2.79	0.699	14
	Asian	3.06	1.259	18
	White	3.40	1.063	35
	<b>Total</b>	2.92	1.129	86
<b>Comprehension</b>	Black	12.37	2.733	19
	Coloured	13.64	2.437	14
	Asian	12.17	1.855	18
	White	14.11	2.349	35
	<b>Total</b>	13.24	2.478	86
<b>Arithmetic</b>	Black	6.89	2.401	19
	Coloured	6.50	1.951	14
	Asian	8.00	3.087	18
	White	8.40	2.316	35
	<b>Total</b>	7.67	2.541	86
<b>Digit forward</b>	Black	7.11	1.100	19
	Coloured	7.36	0.633	14
	Asian	7.94	0.802	18
	White	7.63	0.942	35
	<b>Total</b>	7.53	0.942	86
<b>Digit backward</b>	Black	5.00	1.764	19
	Coloured	5.57	1.697	14
	Asian	6.17	1.295	18
	White	6.23	1.477	35
	<b>Total</b>	5.84	1.600	86
<b>Digit combined</b>	Black	12.11	2.233	19
	Coloured	12.79	1.424	14
	Asian	14.11	1.641	18
	White	13.86	2.102	35
	<b>Total</b>	13.35	2.074	86

	<b>RACE</b>	<b>Mean</b>	<b>Std. deviation</b>	<b>N</b>
<b>Similarities</b>	Black	17.37	2.948	19
	Coloured	18.71	1.978	14
	Asian	17.78	1.865	18
	White	17.71	2.527	35
	<b>Total</b>	17.81	2.423	86
<b>Picture completion</b>	Black	12.95	1.471	19
	Coloured	13.86	0.949	14
	Asian	13.83	1.295	18
	White	14.06	0.906	35
	<b>Total</b>	13.73	1.202	86
<b>Object assembly</b>	Black	17.53	3.502	19
	Coloured	18.50	1.605	14
	Asian	17.00	2.828	18
	White	20.31	2.958	35
	<b>Total</b>	18.71	3.177	86
<b>Block design</b>	Black	29.74	5.645	19
	Coloured	30.71	3.688	14
	Asian	30.50	5.904	18
	White	36.40	3.790	35
	<b>Total</b>	32.77	5.551	86
<b>Digit 90</b>	Black	57.42	8.002	19
	Coloured	59.71	9.352	14
	Asian	59.50	10.107	18
	White	61.03	10.340	35
	<b>Total</b>	59.70	9.593	86
<b>Picture arrangement</b>	Black	12.74	3.588	19
	Coloured	15.07	3.605	14
	Asian	14.83	2.895	18
	White	14.91	3.373	35
	<b>Total</b>	14.44	3.432	86

Table 5.17 indicates the differences between the different race groups. The standard deviation of the blacks was between half and two below the total group standard deviation in all the subtests.

An ANOVA was performed to establish which differences were of importance from a statistical and practical effect size perspective.

The results of this analysis are presented below in table 5.18.

**Table 5.18**

**Tests of between-subjects' effects per test between race groups**

<b>Variable</b>	<b>F</b>	<b>Sig.</b>	<b>Partial eta squared</b>
LITERACY	18.608	.000*	.405
ABET	11.717	.000*	.300
Matric English symbol	8.075	.000*	.228
Comprehension	3.834	.013*	.123
Arithmetic	2.812	.044*	.093
Digit forward	2.919	.039*	.097
Digit backward	3.014	.035*	.099
Digit combined	4.668	.005*	.146
Similarities	.876	.457	.031
Picture completion	4.035	.010*	.129
Object assembly	6.754	.000*	.198
Block design	11.759	.000*	.301
Digit 90	.575	.633	.021
Picture arrangement	2.097	.107	.071

\*p < 0.05;

There were statistically significant differences between the race groups in most of the tests, with the partial eta squared values indicating medium to very large differences between the race groups. The exceptions were the tests “Similarity”, “Digit 90” and “Picture arrangement”, although even for these tests, a slightly larger than small effect size was obtained.

The post-hoc Scheffé test indicated significant differences for the tests items with bullets below.

- **Literacy** (eta = 0.405). The post-hoc Scheffé results identified the homogeneous subsets indicated in table 5.19.

Table 5.19 depicts the correlations between the race groups in terms of the scores for the literacy independent variable.

**Table 5.19**

**Scheffé test results for level of literacy**

RACE	N	Subset	
		1	2
<b>Black</b>	19	3.0526	
<b>Asian</b>	18		4.8889
<b>Coloured</b>	14		4.9286
<b>White</b>	35		5.5714

The results show that the level of literacy of the blacks was generally lower than that of the other three race groups. The remaining three race groups did not differ statistically significantly from one another.

- **ABET** levels (eta squared = 0.300). The post-hoc Scheffé results identified the homogeneous subsets shown in table 5.20. In other words, the scores for the coloureds, Asians and whites were similar in terms of ABET levels, whilst those for the blacks were below the other race groups.

**Table 5.20**

**Scheffé results for the ABET levels**

RACE	N	Subset	
		1	2
Black	19	2.3158	
Coloured	14		3.0714
Asian	18		3.1111
White	35		3.5714

The results indicate that the blacks' ABET levels were generally lower than those of the other three race groups. The other three race groups did not differ statistically significantly from one another.

- **Matric English symbol** (eta squared = 0.228). The post-hoc Scheffé results identified the homogeneous subsets indicated in table 5.21 below.

**Table 5.21**

**Scheffé results for the Matric English symbol**

RACE	N	Subset	
		1	2
Black	19	2.00	
Coloured	14		2.79
Asian	18		3.06
White	35		3.40

The blacks performed at a lower level in Matric English, while statistically, the coloureds, Asians and whites did perform significantly differently from one another.

This could be symptomatic of the different education systems that were in place for the various race groups prior to 1994.

- **Digits combined** (eta squared = 0.146)

**Table 5.22**

**Scheffé results for digits combined**

RACE	N	Subset	
		1	2
Black	19	12.1053	
Coloured	14		12.7857
Asian	18		14.1111
White	35		13.8571

The significant difference here was between the blacks (who scored lowest for digits combined) and the Asians who scored highest. While the scores for the blacks and coloureds were similar, they were, however, statistically significantly different.

- **Picture completion** (eta squared = 0.129)

**Table 5.23**

**Scheffé results for picture completion**

RACE	N	Subset	
		1	2
<b>Black</b>	19	12.9474	
<b>Coloured</b>	14		13.8571
<b>Asian</b>	18		13.8333
<b>White</b>	35		14.0571

The blacks scored significantly lower than the whites, coloureds and Asians, whose scores did not differ statistically significantly from one another. The coloureds and Asians scored the highest and second highest respectively in this test, with a small difference between the two subgroups.

- **Object assembly** (eta squared = 0.198)

**Table 5.24**

**Scheffé results for object assembly**

RACE	N	Subset	
		1	2
Black	19	17.5263	
Coloured	14		18.5000
Asian	18	17.0000	
White	35		20.3143

The Asians scored lowest in this test and significantly lower than the whites. Although other differences were not statistically significant, it is interesting to note that the coloureds scored second highest, followed by the blacks who, in turn, outperformed the Asians.

- **Block design** (eta squared = 0.198)

**Table 5.25**

**Scheffé results for block design**

RACE	N	Subset	
		1	2
Black	19	29.7368	
Coloured	14	30.7143	
Asian	18	30.5000	
White	35		36.4000

The whites scored significantly higher in this test than the other race groups. However, the other race groups did not differ statistically significantly from one another.

#### **5.4 SUMMARY OF THE COMPARISON OF THE SUBGROUP RESULTS**

The white respondents generally performed better in most of the tests except for digits. The Asians did best in this test. The differences, between these two groups, however, were not statistically significant.

Although the black respondents generally performed poorest on most of the tests, there were exceptions. For instance, they outperformed the Asian respondents in the object assembly test (although not significantly so). Furthermore, they also did not perform significantly worse than the coloured and white respondents in the digit test or significantly worse than the coloured and Asian respondents in the picture completion and block design tests.

Nell (1999) reported on preliminary data collected by Unisa's Health Psychology unit for 157 black South Africans with less than 12 years' education. Those in long-standing employment in a sophisticated environment, scored between about one and two standard deviations below the US WAIS-R norms using the digit symbol, block design, digit span (forward and backward) and arithmetic subtests.

Nell (1999) also reported on research conducted on university undergraduates which showed that these undergraduates were one standard deviation below the US age norms on the first three subtests of the verbal scale and on block design; nonsignificantly below the norm on digit span and similarities; and more than a standard deviation below the norm on picture completion, picture arrangement and object assembly.

## **5.5 CORRELATION OF PHASE 1 AND PHASE 2 RESULTS WITH PERFORMANCE IN THE CADET PILOT TRAINING PROGRAMME**

It is pertinent to mention at this stage that it is the final results achieved at the flying school and obtaining the Commercial Pilot Licence that actually determines the final successful outcome. The following questions can be asked about each respondent's performance in the cadet pilot training programme:

- Do the candidates' test scores obtained in the first phase of selection show statistically significant positive correlations with their performance in the cadet pilot training programme?



- Do the additional tests scores that became available in the second phase show statistically significant positive correlations with their performance in the cadet pilot training programme?

### **5.5.1 Correlation of phase 1 results with performance in the cadet pilot training programme**

One would normally conduct regression analyses with the performance in cadet pilot training programme as a dependent variable. However, it is clear that the dynamics differ from one race group to the next. If regression analyses were to be performed, they would therefore have to be performed for each race group separately. Because the sample sizes were too small for multiple regression analyses based on race groups, it was decided to perform regression analyses and correlate the tests of the first and second phases of the selection process with the performance in the cadet pilot training programme on the total sample of 28 respondents. This sample represents all the candidates who were finally selected for the actual training programme at the flying school.

**Table 5.26****Correlations between the phase 1 test results and the final flying school results**

Variable/modules		Raven's	Blox Test	Reading comprehension	Arithmetic 1	Arithmetic 2
Meteorology	Correlation	<b>0.376(*)</b>	- 0.062	0.078	0.005	0.108
	P-value	<b>0.049</b>	0.755	0.695	0.980	0.583
Flight planning	Correlation	- 0.119	- 0.089	0.274	0.207	0.161
	P-value	0.547	0.651	0.158	0.290	0.415
Radio	Correlation	0.054	- 0.024	- 0.065	- 0.015	0.077
	P-value	0.783	0.902	0.741	0.941	0.696
Navigation	Correlation	0.273	0.018	- 0.073	0.292	0.287
	P-value	0.159	0.927	0.711	0.132	0.138
Instrumentation	Correlation	<b>0.420(*)</b>	0.135	0.272	<b>0.409(*)</b>	0.372
	P-value	<b>0.026</b>	0.493	0.162	<b>0.031</b>	0.051
Air law & procedures	Correlation	- 0.271	-0.102	- 0.205	- 0.234	- 0.134
	P-value	0.163	0.604	0.295	0.231	0.496
Human performance	Correlation	-0.141	0.023	0.041	0.096	0.164
	P-value	0.475	0.908	0.835	0.629	0.404
Aircraft technical	Correlation	0.059	0.106	- 0.009	0.100	0.050
	P-value	0.765	0.592	0.964	0.614	0.802

\* Correlation is significant at the 0.05 level (2-tailed).

**Table 5.26****Correlations between the phase 1 test results and the final flying school results (continued)**

Variable/modules		ELSA	ABET	English language symbol	Matric symbol
Meteorology	Correlation	0.212	0.224	0.331	0.231
	P-value	0.299	0.272	0.098	0.256
Flight planning	Correlation	0.234	0.129	0.208	0.133
	P-value	0.250	0.531	0.307	0.517
Radio	Correlation	0.170	0.233	0.343	<b>0.431(*)</b>
	P-value	0.407	0.251	0.087	<b>0.028</b>
Navigation	Correlation	<b>0.448 (*)</b>	<b>0.473(*)</b>	0.295	0.205
	P-value	<b>0.022</b>	<b>0.015</b>	0.144	0.315
Instrumentation	Correlation	0.297	0.229	<b>0.406(*)</b>	0.282
	P-value	0.141	0.260	<b>0.040</b>	0.163
Air law & procedures	Correlation	0.035	0.037	- 0.186	- 0.077
	P-value	0.867	0.859	0.363	0.709
Human performance	Correlation	0.269	0.267	-0.092	0.090
	P-value	0.185	0.188	0.655	0.663
Aircraft technical	Correlation	0.317	0.267	0.377	0.304
	P-value	0.114	0.188	0.057	0.131

\* Correlation is significant at the 0.05 level (2-tailed).

Table 5.26 indicates that statistically significant positive correlations exist between Raven's (RPM) and two measures of the cadet pilot training modules, namely meteorology and instrumentation. One other significant correlation was evident between instrumentation and arithmetic 1 in the phase 1 psychometric results.

The following is a summary of the significant results of the correlation analysis:

The correlation between the RPM and the meteorology module of the flying school results was statistically significant ( $r = 0.376$ ;  $p < 0.05$ ).

Also, the RPM showed a positive correlation with the instrumentation module of the flying school results, which was statistically significant ( $r = 0.420$ ;  $p < 0.05$ ).

The arithmetic 1 subtest indicated a high correlation with the instrumentation module, which was statistically significant ( $r = 0.409$ ;  $p < 0.05$ ).

The results show a correlation of a medium to large effect size. However, in terms of statistical significance, two correlations reached statistical significance at the 0.05 level, namely the correlation between Raven's test and meteorology and instrumentation and between arithmetic 1 and instrumentation.

The following are possible explanations for the correlations or the lack thereof:

- Raven's Progressive Matrices test measures an individual's general intelligence - hence an individual who identifies a theme in terms of a response to the test items obtains a high score. The results of the RPM indicated a positive correlation with meteorology, radio, navigation, instrumentation and the aircraft technical modules of the flying school (dependent variable), except for the flight planning, air law and procedures and human performance modules which reflect a negative correlation. Only two of the correlations were significant and the negative correlations were not significant.

While there were not many significant correlations, it is pertinent to state that certain abilities, such as identifying patterns/themes/strategies and learning within time

constraints, as tested by the RPM, remain critical pilot skills because pilots are required to make quick decisions under stressful conditions to ensure flight safety Flotman (2002).

Flotman (2002, p. 61) noted that “the Advanced Raven’s test provides an indication of a person’s intellectual efficiency (e.g. to make quick, accurate judgments’ under stressful conditions) which is critical during flying process”. The researcher found a positive correlation between this test and the ground school phase results of the candidates.

- The Blox Test reflected a negative correlation with most of the modules, but where the correlations were positive, they were insignificant. The measure of the Blox Test is spatial ability, which includes visualisation, spatial relations and spatial orientation, which are deemed to be critical skills for a pilot. The negative correlation in this study may have been as a result of the individual candidates not obtaining the required pass mark during the first sitting of the pilot training examination.

Flotman (2000, p. 61) asserted that “despite the Blox test’s poor correlation with the Ground School Phase results, it remains an important component of the selection battery in the sense that it measures one of the critical abilities a potential pilot should have, namely, spatial relations and orientation”. The above research recommended that the test should be retained until a more comprehensive study is undertaken.

- The reading comprehension test of the intermediate battery measures verbal ability and clerical speed and accuracy. The poor correlation with the flying school modules could be the result of the technical language used during the training programme compared with the language used in the test. Hence the performance of the candidates during the selection phases may have indicated potential success in the training, although the training school results do not appear to have confirmed this.

- The correlations between arithmetic 1 and 2 and the flying school results were not significant, with the exception of arithmetic 1 and the instrumentation module, which were statistically significant. If one considers the fact that the items in the tests are verbal statements of computational problems, these may not be similar to

calculations required when flying an aircraft. This could be an indication that a study needs to be conducted to determine the nature and type of numerical abilities required for a pilot, and whether these differ from the general numerical abilities based on community norms as discussed in chapter 3.

### **5.5.2 Correlations between the phase 2 test results and performance in the cadet pilot training programme**

It was decided not to perform regression analyses for each race group because the sample sizes were too small. Instead the correlations and regression of phase 2 tests with performance in cadet pilot training programme based on the total sample were investigated.

Burke, Hobson and Linsky (1997) noted a trend of declining validity over time for several pilot aptitude measures and a discernible trend for smaller validation sample sizes in more recent decades.

**Table 5.27**

**Correlations between the phase 2 test results and the final flying school results**

Variable/modules		ELSA	ABET	English language symbol	Matric symbol
Meteorology	Correlation	0.212	0.224	0.331	0.231
	P-value	0.299	0.272	0.098	0.256
Flight planning	Correlation	0.234	0.129	0.208	0.133
	P-value	0.250	0.531	0.307	0.517
Radio	Correlation	0.170	0.233	0.343	<b>0.431*</b>
	P-value	0.407	0.251	0.087	<b>0.028</b>
Navigation	Correlation	<b>0.448 *</b>	<b>0.473*</b>	0.295	0.205
	P-value	<b>0.022</b>	<b>0.015</b>	0.144	0.315
Instrumentation	Correlation	0.297	0.229	<b>0.406*</b>	0.282
	P-value	0.141	0.260	<b>0.040</b>	0.163
Air law & procedures	Correlation	0.035	0.037	- 0.186	- 0.077
	P-value	0.867	0.859	0.363	0.709
Human performance	Correlation	0.269	0.267	-0.092	0.090
	P-value	0.185	0.188	0.655	0.663
Aircraft technical	Correlation	0.317	0.267	0.377	0.304
	P-value	0.114	0.188	0.057	0.131

**\*p < 0.05**

**Table 5.27**

**Correlations between the phase 2 test results and the final flying school results (continued)**

Variable/modules		Comprehension	Arithmetic	Digit forward	Digit backward	Digit combined	Similarities
Meteorology	Correlation	0.292	0.324	0.262	0.150	0.243	-0.148
	P-value	0.148	0.106	0.196	0.466	0.231	0.471
Flight planning	Correlation	- 0.037	- 0.123	0.129	0.068	0.115	-0.085
	P-value	0.856	0.549	0.531	0.740	0.575	0.681
Radio	Correlation	0.286	0.204	- 0.045	0.099	0.062	-0.210
	P-value	0.157	0.317	0.828	0.632	0.764	0.302
Navigation	Correlation	0.053	-0.004	- 0.098	0.010	-0.036	0.297
	P-value	0.796	0.985	0.633	0.962	0.860	0.140
Instrumentation	Correlation	- 0.004	- 0.059	0.085	0.104	0.125	-0.031
	P-value	0.985	0.775	0.680	0.612	0.542	0.880
Air law & procedures	Correlation	0.026	- 0.112	- 0.288	- 0.187	- 0.286	-0.160
	P-value	0.901	0.587	0.153	0.360	0.156	0.435
Human performance	Correlation	0.289	0.086	- 0.043	-0.258	-0.235	0.124
	P-value	0.152	0.675	0.836	0.203	0.249	0.547
Aircraft technical	Correlation	<b>0.396*</b>	-0.249	- 0.196	-0.196	-0.181	-0.324
	P-value	<b>0.045</b>	0.221	0.336	0.336	0.377	0.106

\*p < 0.05



**Table 5.27**

**Correlations between the phase 2 test results and the final flying school results (continued)**

Variable/modules		Picture completion	Object assembly	Block design	Digit 90	Picture arrangement
Meteorology	Correlation	0.033	0.145	0.001	0.024	-0.030
	P-value	0.872	0.480	0.995	0.909	0.885
Flight planning	Correlation	0.034	- 0.133	0.032	-0.236	-0.105
	P-value	0.867	0.518	0.875	0.246	0.611
Radio	Correlation	<b>-0.393(*)</b>	- 0.284	- 0.168	- 0.229	-0.013
	P-value	<b>0.047</b>	0.159	0.411	0.260	0.951
Navigation	Correlation	0.013	- 0.103	- 0.108	-0.092	0.148
	P-value	0.950	0.617	0.600	0.260	0.470
Instrumentation	Correlation	0.005	0.121	0.029	- 0.128	0.018
	P-value	0.982	0.555	0.889	0.534	0.932
Air law & procedures	Correlation	- 0.147	- 0.340	- 0.310	<b>- 0.394*</b>	- 0.224
	P-value	0.473	0.089	0.123	<b>0.047</b>	0.270
Human performance	Correlation	-0.128	<b>- 0.423*</b>	-0.313	0.009	-0.087
	P-value	0.534	<b>0.032</b>	0.119	0.966	0.672
Aircraft technical	Correlation	-0.164	0.035	- 0.154	0.055	-0.114
	P-value	0.424	0.864	0.454	0.454	0.580

\*p < 0.05

Table 5.27 indicates that there were generally few statistically significant correlations between the phase 2 tests and the performance of cadet pilots during training. This could be the result of restriction of range which could have affected the correlation sizes because of preselection and a small sample size.

According to Burke *et al.* (1997), sample sizes in pilot validation are important because the occupation of aviation pilot attracts a highly self-selected group of applicants as a career option, and those entering training typically represent a small percentage of the most able of these applicants. Hence these high degrees of selection tend to bias estimates of validity downwards. Thorndike (in Burke *et al.*, 1997) observed that validities tend to underestimate the true validities of pilot selection measures simply because the full range of ability is not present in all validation samples on account of range restriction.

Hunter and Burke (in Burke *et al.*, 1997) reported with regard to the nature of the criterion widely used in pilot selection research, that the dichotomous split of training success into pass versus fail tends to dominate the pilot selection literature, a factor that would also substantially reduce the observed validity estimates.

A similar comment is made by Stauffer and Ree (1996), who postulated that often in assessing pilot selection systems, continuous criteria may not be available for all trainees, particularly those who fail and those who leave before completing all the phases of instruction that contribute to continuous criteria. This scenario was experienced during the cadet training programme on which the results of this study were based, where at least two of the candidates left the programme for personal reasons.

The results based on the phase 2 psychometric battery are summarised below.

- The correlation between the comprehension and aircraft technical module was statistically significant ( $r = 0.396$ ;  $p < 0.05$ ). The comprehension test measures the respondent's ability to deal with abstract social conventions, rules and expressions, while the aircraft technical modules include material on the different aircraft types, and so on, which are considered abstract.

- The negative correlations between picture completion and the radio module, object assembly and the human performance module as well as digit 90 and air law and procedures results, were statistically significant ( $r = - 0.393, - 0.423$  and  $- 0.394$ ;  $p < 0.05$ ) respectively. Picture completion and object assembly involve the ability to deal with perceived visual details. Radio focuses on communication with control centres and other air space users, while human performance has to do with, say, workload and stress and their impact on pilot performance. Object assembly measures the ability to a form visual concept quickly, which is a critical skill for a pilot. Hence the statistically significant correlation with human performance reflects this relationship.
- Although the results of literacy and ABET showed positive correlations with air law and procedures, which were not statistically significant, this could be an indication of the content of the subject/module and the language, as opposed to the language of the test items of the ELSA, in which the language is more South African.
- The correlation between literacy level, as measured by the ELSA, with the navigation module was statistically significant ( $r = 0.448$ ;  $p < 0.05$ ). The ELSA quantifies a person's English competency input and trainability levels, and the results reflect positive correlations with the some of the flying school modules. The relationship between the literacy levels of a cadet pilot and his/her understanding of signals on the dials in the aircraft was reflected in this statistically significant correlation.
- There was a statistically significant correlation between the ABET levels and navigation ( $r = 0.473$ ;  $p < 0.05$ ). Also, the ABET level (i.e. academic level) of the cadet pilot was reflected in the relationship between the predictor and the criterion.
- The Matric English language symbol indicated a positive correlation with both the instrumentation and aircraft technical modules of the flying school final examination results, which were statistically significant ( $r = 0.406$ ;  $p < 0.05$  and  $r = 0.377$ ;  $p < 0.05$  respectively). Again, the academic English level of the cadet

pilot and the understanding of the various instruments used to manoeuvre an aircraft and dials reflected a positive relationship.

- The correlation between the Matric symbol and the radio module was positive and statistically significant ( $r = 0.431$ ;  $p < 0.05$ ). The Matric symbol as reflected by the academic certification of the cadet pilot indicated a relationship with communication via radio in an aircraft.

In conclusion it should be noted that the results seem to indicate poor correlations in phases 1 and 2 as reported in tables 5.26 and 5.27. This could have been caused by the job description used to identify the psychological tests and qualities to be assessed during the recruitment and selection process being based on the competencies of qualified pilots. Furthermore, the cadet pilots may not have had prior exposure to and experience in aviation and performance during the selection process may thus have been influenced by other (unknown) factors.

Burke *et al.* (1997) supported the view of Ackerman (1989) and Fitts and Posner (1967) to improve prediction in pilot selection, by following a skills acquisition model, in order to obtain incremental benefits to add tests of information-processing abilities to account for increasing dominance of cognitive ability in the later stages of pilot training and in coping with the information demands of contemporary avionics systems in actual operations.

Sommer *et al.* (2004) pointed out that in many fields; there are low correlation coefficients between test results and the chosen criterion variable. There are a variety of reasons for this. They stated that based on the test results obtained in the selection procedures, individuals who are already excluded are not available for further evaluation analysis. This selection results in a restriction of the range in the predictor variable and thus a decrease in the correlation coefficient (Sommer *et al.*, 2004).

### **5.5.3 STEPWISE REGRESSION ANALYSIS**

In section 5.5.2 it was stated that multiple regression was performed on the total sample and the psychological tests in both phases 1 and 2 in order to determine which tests are better predictors of performance in the cadet training programme. The stepwise

regression analysis method was used because it is the most parsimonious model (Brace, Kemp & Snelgar, 2009). Furthermore, the total number of psychological tests including the subtests used during the selection of the cadet pilots, leaned towards using the stepwise regression method because it would ensure ending up with the smallest possible set of predictor variables included in the model.

The regression analysis was conducted on the basis of the statistically significant relationship between the psychological tests and the final cadet flying school results.

The variables included as part of the model in the stepwise regression analysis were as follows:

(1) Dependent variables

- Meteorology
- Navigation
- Radio
- Air law and procedures
- Human performance
- Aircraft technical

(2) Independent variables

- Raven's Progressive Matrices test score
- The Blox Test score
- ABET levels
- the Matric symbol
- the digit 90 subtest score
- the object assembly subtest score
- the comprehension subtest score

According to Howitt and Cramer (2000), the primary use of regression is that it allows the researcher to make predictions. Stepwise regression was used to ensure that the smallest possible set of predictor variables was obtained taking into account the small sample size. This view is supported by Brace *et al.* (2009), in their statement that the advantage of the stepwise method is that it always results in the most economical model. This suggests that if a researcher wishes to determine the minimum number of

variables that he/she needs to measure in order to predict the criteria variable, the stepwise method would be a better option. Brace *et al.* (2009) recommended that if one does not have a strong theoretical framework, then it is probably safest to use the “enter”.

Owing to the multicollinearity nature of the variable, a variable either being entered on its own or with other variables in the stepwise procedure will result in the percentage of the variable explained being different.

The results of the stepwise regression are presented in tables 5.28 to 5.33.

Table 5.28 below indicates the regression results for the meteorology module in the cadet training programme.

**Table 5.28**  
**Predicting performance in meteorology**

<b>Model</b>	<b>R</b>	<b>R square</b>	<b>Adjusted R square</b>	<b>Std. error of the estimate</b>
1	.470(a)	.221	.189	6.297769
2	.672(b)	.452	.404	5.397591

a. Predictors: (constant), RPM

b. Predictors: (constant), RPM, Blox Test

\*p < 0.05

		Coefficient				
Model		Unstandardised coefficients		Standardised coefficients	t	Sig.
		B	Std. error	Beta		
1	(Constant)	45.147	15.075		2.995	.006
	RAVEN'S	.723	.277	.470	2.609	.015
2	(Constant)	31.833	13.611		2.339	.028
	RAVEN'S	1.523	.350	.989	4.350	.000
	BLOX	-.884	.284	-.707	-3.110	.005

a. Dependent variable: meteor  
\*p < 0.05

The tables above indicate that by including only RPM only 19% of variance could be explained. However, adding the Blox to the model, 40% ( $R^2$  change = 0.404) of variance in the dependent variable could be explained. This indicates that both the RPM and the Blox can be used to predict performance in meteorology. The beta values of both RPM and the Blox are presented in the table above.

Adjusted R square = 0.404

The significant model, using the stepwise method, has the following significant variables:

Predictor variable	Beta	p
Raven's	0.989	p < 0.0005
Blox	- 0.707	p = 0.005

**Table 5.29**  
**Predicting performance in navigation**

Model	R	R square	Adjusted R square	Std. error of the estimate
1	.473(a)	.224	.192	8.076926

a. Predictors: (constant), ABET

\*p < 0.05

Model		Unstandardised coefficients		Standardised coefficients	t	Sig.
		B	Std. error	Beta		
1	(Constant)	76.159	4.192		18.168	.000
	ABET	3.104	1.326	.431	2.341	.028

a. Dependent variable: navigation

\*p < 0.05

The ABET level results were the only variable that had any relationship with the dependent variable flying school module (navigation). The ABET levels explain 19.2% of the variance in the dependent variable.

Olea and Ree (in Carretta, *et al.*, 1996), in their research on predicting situation awareness, demonstrated the predictive power of general cognitive ability for pilot and navigator criteria.

Adjusted R square = 0.224;

The significant model, using the stepwise method, has the following significant variables:

Predictor variable	Beta	p
ABET	0.431	p = 0.028



**Table 5.30****Predicting performance in radio**

Model	R	R square	Adjusted R square	Std. error of the estimate
1	.431(a)	.186	.152	8.154893

a. Predictors: (constant), Matric symbol

\*p < 0.05

Model		Unstandardised coefficients		Standardised coefficients	t	Sig.
		B	Std. error	Beta		
1	<b>(Constant)</b>	76.159	4.192		18.168	.000
	<b>MATRICSB</b>	3.104	1.326	.431	2.341	.028

a. Dependent variable: radio

\*p < 0.05

The Matric symbol obtained by the candidates, who were finally selected for the training programme, had a significant predictive relationship with the dependent variable flying school module (radio). The Matric symbol explains 15.2% of the variance in the dependent variable.

Adjusted R square = 0.152;

The significant model, using the stepwise method, had the following significant variables:

Predictor variable	Beta	p
Matric symbol	0.431	p = 0.028

**Table5.31****Predicting performance in air law and procedures**

Model	R	R square	Adjusted R square	Std. error of the estimate
1	.394(a)	.155	.120	5.678382

a. Predictors: (constant), digit 90

\*p < 0.05

Model		Unstandardised coefficients		Standardised coefficients	t	Sig.
		B	Std. error	Beta		
1	<b>(Constant)</b>	97.915	7.973		12.281	.000
	<b>DIGIT90</b>	-.273	.130	-.394	-2.099	.047

a Dependent variable: air law  
\*p < 0.05

The table indicates that digit 90 was the variable that had the strongest linear relationship with the independent variable (air law and procedures) of all the independent variables. Digit 90 explained 12% of the variance in the dependent variable. Adjusted R squared = 0.120

The significant model, using the stepwise method, had the following significant variables:

Predictor variable	Beta	p
Digit 90	-0.394	p = 0.047

**Table 5.32**  
**Predicting performance in human performance**

Model	R	R square	Adjusted R square	Std. error of the estimate
1	.423(a)	.179	.144	5.258605

a. Predictors: (constant), object assembly  
\*p < 0.05

Model		Unstandardised coefficients		Standardised coefficients	t	Sig.
		B	Std. error	Beta		
1	<b>(Constant)</b>	106.571	8.916		11.953	.000
	<b>OBJECT</b>	-1.146	.502	-.423	-2.284	.032

a. Dependent variable: human performance  
\*p < 0.05

The object assembly subtest had the best relationship with the human performance of the flying school of all the independent variables, but the adjusted R square of 0.144 indicated that object assembly explained only 14.4% of the dependent variable.  $\Delta$ Adjusted R square = 0.144

The significant model, using the stepwise method, had the following significant variables:

Predictor variable	Beta	p
Object assembly	-0.423	p = 0.032

**Table 5.33**  
**Predicting performance in aircraft technical**

Model	R	R square	Adjusted R square	Std. error of the estimate
1	.396(a)	.157	.122	6.563980

(a) Predictors: (constant), comprehension

\*p < 0.05

Model		Unstandardised coefficients		Standardised coefficients	t	Sig.
		B	Std. error	Beta		
1	(Constant)	70.083	6.601		10.617	.000
	COMPR	1.023	.484	.396	2.114	.045

(a) Dependent variable: aircraft

\*p < 0.05

The linear relationship between with dependent variable (i.e. aircraft technical) and the independent variable (i.e. comprehension subtest) was significant. The comprehension subtest indicated 12.2% of variance in the dependent variable. In other words, a small part of the variance of the dependent variable is explained by the adjusted R square.

Adjusted R square = 0.122

The significant model, using the stepwise method, had the following significant variables:

<b>Predictor variable</b>	<b>Beta</b>	<b>p</b>
Comprehension	0.396	p = 0.045

## **5.6 INTEGRATION OF RESULTS**

The results of the research suggest that the psychometric batteries utilised in phases 1 and 2 of the selection process for the cadet pilot training programme do have some benefits and value in identifying potential candidates who could successfully complete the training programme. The conclusions of the research are as follows:

### **5.6.1 Descriptive statistics and group comparison**

- The whites in phase 1 of the selection processes performed better, followed by the Asians, the Coloureds and the blacks (figure 5.1) in all the psychometric batteries.
- The blacks in phase 2 of the selection process generally achieved lower scores in the literacy levels compared with other race groups, which did not differ significantly from one another, as measured by the ELSA subset 1 = 3.0526 for the blacks (see table 5.19).
- The blacks generally achieved lower scores than the other race groups, which did not differ significantly from one another, on the ABET levels as measured by the ELSA subset 1 = 2.3158 for the blacks (see table 5.20).
- The blacks and coloureds had similar results in Matric English. in subset 1, blacks = 2.00 and the coloureds = 2.79. However, the coloureds, Asians and whites did not perform significantly differently from one another (see table 5.21).

### **5.6.2 Correlation analysis**

- The correlation between the RPM and the meteorology module of the flying school results was statistically significant ( $r = 0.376$ ;  $p < 0.05$ ) (see table 5.26).
- The literacy levels and the ABET indicated a statistically significant correlation with the navigation module ( $r = 0.448$  and  $0.473$ ;  $p < 0.05$  respectively) (see table 5.26).
- The Matric symbol, as indicated on the applicants' application forms also had a statistically significant correlation with the radio module ( $r = 0.431$ ;  $p < 0.05$ ) (see table 5.26).

- The correlation between comprehension and the aircraft technical module was significant ( $r = 0.396$ ;  $p < 0.05$ ) (see table 5.27).
- Despite the negative correlation between picture completion and the radio module, object assembly and the human performance module as well as digit 90 and the air law and procedures results, the correlation was significant ( $r = - 0.393$ ,  $- 0.423$  and  $- 0.394$ ;  $p < 0.05$ ) respectively (see table 5.27).

### **5.6.3 Stepwise regression analysis**

- The beta weighting indicated that overall, the RPM, Blox, Matric English symbol, ABET levels and reading comprehension were good predictors for some of the modules of the flying school results (see tables 5.28 to 5.33).

Some of the possible contributions of these results were discussed earlier. This forms the foundation on which to test the hypotheses formulated in chapter 4.

## **5.7 TESTING OF THE RESEARCH HYPOTHESES**

In this section, each hypothesis is either rejected or accepted on the basis of the results of the empirical research as reported in this chapter. According to Anastasi and Urbina (1997), a significance level of less than 0.01 or 0.05 indicates that the null hypothesis should be rejected.

### **5.7.1 Hypotheses testing regarding the psychological tests**

Table 5.34 represents the results of this research in terms of the hypotheses that were stated in sections 4.6.1 and 4.6.2 in chapter four.

**Table 5.34**  
**Hypothesis testing of the results**

Original hypotheses	Results	Reasons/discussion
H1 <sub>1</sub> : The RPM scores correlate statistically significantly and positively with the flying school final examination results.	H1 <sub>0</sub> is rejected.	The results indicate that the RPM is valid for the prediction of performance in the flying school final examination results, namely the instrumentation and meteorology modules in cadet training programme.
H2 <sub>1</sub> : The Blox Test scores correlate statistically significantly and positively with the flying school final examination results,	H2 <sub>0</sub> is not rejected.	The results seem to indicate that the Blox Test is not valid for the prediction of performance in the flying school final examination results in the cadet training programme.
H3 <sub>1</sub> : Reading comprehension in the Intermediate Test Battery scores correlates statistically significantly and positively with the flying school final examination results.	H3 <sub>0</sub> is not rejected.	The results seem to suggest that there is no relationship between the test and performance in the flying school final examination results in cadet training programme.

**Table 5.34**  
**Hypothesis testing of the results (continued)**

Original hypotheses	Results	Reasons/discussion
H4 <sub>1</sub> : The arithmetic (1 and 2) subtests scores correlate statistically significantly and positively with the flying school final examination results.	H4 <sub>0</sub> is not rejected.	The results indicate that the arithmetic 1 & 2 subtests are not valid for the prediction of performance in the flying school final examination results in the cadet training programme. However, there is some indication that arithmetic 1 does have a correlation with the instrumentation module in the flying school results.
H5 <sub>1</sub> : The literacy level scores of the ELSA correlate statistically significantly and positively with the flying school final examination results.	H5 <sub>0</sub> is rejected.	The results indicate that the literacy level scores of the ELSA are valid for predicting performance in the navigation module in the flying school final examination results in the cadet pilot training programme.
H6 <sub>1</sub> : The ABET level scores of the ELSA correlate statistically significantly and positively with the flying school final examination results.	H6 <sub>0</sub> is rejected.	The results indicate that the ABET level scores of the ELSA are valid for predicting performance in the navigation module in the flying school final examination results in the cadet pilot training programme.

**Table 5.34**  
**Hypothesis testing of the results (continued)**

Original hypotheses	Results	Reasons/discussion
H7 <sub>1</sub> : The Matric English symbol scores correlate statistically significantly and positively with the flying school final examination results.	H7 <sub>0</sub> is rejected.	The results indicated that the Matriculation English symbol is valid for predicting performance in the instrumentation and aircraft technical modules in the flying school final examination results in the cadet pilot training programme.
H8 <sub>1</sub> : The comprehension subtest of the WAIS scores correlates statistically significantly and positively with the flying school final examination results.	H8 <sub>0</sub> is rejected.	The results indicate that the comprehension subtest of the WAIS is valid for predicting performance in the aircraft module in the flying school final examination results in the cadet pilot training programme.
H9 <sub>1</sub> : The arithmetic subtest of the WAIS scores correlates statistically significantly and positively with the flying school final examination results.	H9 <sub>0</sub> is not rejected.	The results indicate that the arithmetic subtest of the WAIS is not valid for predicting performance in the flying school final examination results in the cadet pilot training programme.



**Table 5.34**  
**Hypothesis testing of the results (continued)**

Original hypotheses	Results	Reasons/discussion
H10 <sub>1</sub> : The digit forward subtest of the WAIS scores correlates statistically significantly and positively with the flying school final examination results.	H10 <sub>0</sub> is not rejected.	The results indicate that the digit forward subtest of the WAIS is not valid for predicting performance in the flying school final examination results in the cadet pilot training programme.
H11 <sub>1</sub> : The digit backward subtest of the WAIS scores correlates statistically significantly and positively with the flying school final examination results	H11 <sub>0</sub> is rejected.	The results indicate that the digit backward subtest of the WAIS is valid for predicting performance in the flying school final examination results in the cadet pilot training programme.
H12 <sub>1</sub> : The digit combined subtest of the WAIS scores correlates statistically significantly and positively with the flying school final examination results.	H12 <sub>0</sub> is not rejected.	The results indicate that the digit span subtest of the WAIS is not valid for predicting performance in the flying school final examination results in the cadet pilot training programme.

**Table 5.34**  
**Hypothesis testing of the results (continued)**

Original hypotheses	Results	Reasons/discussion
H13 <sub>1</sub> : The similarities subtest of the WAIS scores correlates statistically significantly and positively with the flying school final examination results.	H13 <sub>0</sub> is not rejected.	The results indicate that the similarities subtest of the WAIS is not valid for predicting performance in the flying school final examination results in the cadet pilot training programme.
H14 <sub>1</sub> : The picture completion subtest of the WAIS scores correlates statistically significantly and positively with the flying school final examination results.	H14 <sub>0</sub> is rejected.	The results indicate that the picture completion subtest of the WAIS is valid for predicting performance in the radio module in the cadet pilot training programme.
H15 <sub>1</sub> : The object assembly subtest of the WAIS scores correlates statistically significantly and positively with the flying school final examination results.	H15 <sub>0</sub> is rejected.	The results indicate that the object assembly subtest of the WAIS is valid for predicting performance in the human performance module in the flying school final examination results in the cadet pilot training programme.

**Table 5.34**  
**Hypothesis testing of the results (continued)**

Original hypotheses	Results	Reasons/discussion
H16 <sub>1</sub> : The block design subtest of the WAIS scores correlates statistically significantly and positively with the flying school final examination results.	H16 <sub>0</sub> is not rejected.	The results indicate that the block design subtest of the WAIS is not valid for predicting performance in the flying school final examination results in the cadet pilot training programme.
H17 <sub>1</sub> : The digit 90 subtest of the WAIS scores correlates statistically significantly and positively with the flying school final examination results.	H17 <sub>0</sub> is rejected.	The results indicate that the digit 90 subtest of the WAIS is valid for predicting performance in the air law and procedures module in the flying school final examination results in the cadet pilot training programme.
H18 <sub>1</sub> : The picture arrangement subtest of the WAIS scores correlates statistically significantly and positively with the flying school final examination results.	H18 <sub>0</sub> is not rejected.	The results indicate that the picture arrangement subtest of the WAIS is not valid for predicting performance in the flying school final examination results in the cadet pilot training programme.

## 5.7.2 Discussion

The results obtained highlight areas in which the psychological tests currently used in the selection of cadet pilot are valid in predicting performance in the training programme for specific modules. The RPM, which provides an indication of intelligence in the context of the current research, was not consistently valid in all the modules of the flying school.

The Blox Test results obtained indicated a poor correlation. However, the regression analysis provided a different picture, which suggests that the Blox Test used in conjunction with the RPM would provide a better prediction.

Further indications from the results obtained relate to the literacy and ABET levels of the candidate as well as the English Matric symbol, which showed a statistically significant correlation with some of the modules of the flying school, particularly those relating to radio, navigation, instrumentation and aircraft technical.

It is interesting to note that the psychological tests, the Blox Test, reading comprehension and arithmetic 2 in phase 1, did not indicate any statistically significant correlations with the modules of the flying school final examination results. In phase 2 of the selection process, the following subtests of the WAIS did not show statistically significant correlations with the all the modules of the flying school final examination results: arithmetic, digit forward and backwards, digit span, similarities, block design and picture arrangement. A possible reason for this could be that the sample size is too small or that general intelligence is not necessarily as critical as special abilities/aptitude for performance as a pilot.

In studies conducted locally on military pilots, it was concluded that the predictive validity of general cognitive ability ( $g$ ) and specific abilities ( $s_n$ ) appears to differ (De Kock & Schlechter, 2009). In their meta-analysis of predictors of pilot success, Hunter and Burke (1994) found that general intelligence was not generalisable across studies as a predictor; at most it had an influence moderated by other variables. However, Ree and Carretta (1996) concluded that general cognitive ability has consistently been shown to

predict pilot training success, showing average statistically significant correlations of 0.33.

Damon (1996) reported that some evidence has been found that information processing capability is an important indicator of fluid intelligence, thus predicting pilot success. A South African study found that pilots could be differentiated from non-pilots on the basis of the rate of information processing (Barkhuizen, Schepers & Coetzee, 2002; De Kock & Schlechter, 2009). According to De Kock and Schlechter (2009), it can be argued that fluid intelligence and information processing capability are two factors of intelligence that drive transfer and automatisisation of learning during flight training tasks.

As mentioned in chapter 2, according De Kock and Schlechter (2009), clearly the debate on the role of intelligence and aptitude in the prediction of pilot training success is still active and can be interpreted as an attestation of its dominance in pilot selection batteries.

De Kock and Schlechter (2009), reported on a study by Burke, Hobson and Linsky (1997), which found that psychomotor tests predicted pilot success and that their validity generalised across samples. The above authors used validity generalisation analysis (VGA) with three samples from different national air forces, with a large sample ( $N = 1\ 760$ ). According to De Kock and Schlechter (2009), as a follow-up to these findings, various other studies reported that measures of psychomotor abilities were able to increase the predictive validity of a battery already measuring ( $g$ ) (De Kock & Schlechter 2009; Ree & Carretta, 1996).

De Kock and Schlechter (2009) concluded that this construct might prove useful in future pilot selection batteries.

According to Ree and Carretta (1996), some studies did in fact report that certain aspects of personality had incremental predictive validity in traditional batteries, for instance, attitude to risk. De Kock and Schlechter (2009) reported on a study by Carretta (2000), who that found that a measure of conscientiousness increased the multiple correlation coefficient of a battery measuring general mental ability, from 0.51 to 0.60.

In another study, pilot trainees completed a personality inventory measuring five dimensions deemed to be associated with flight training performance. On completion of the training, three of the measures were in fact significantly related to training outcome, namely hostility, self-confidence and value flexibility. Disappointingly, incremental validity analysis did not indicate that the inventory could enhance a selection model already containing traditional aptitude scores (De Kock & Schlechter 2009).

Campbell, Castaneda and Pulos (2010, p. 97), in their meta-analysis studies using personality constructs to predict military aviation outcomes, noted that of the 26 studies reporting the effect of personality, excluding biographical inventories, “all but two studies [utilized] military samples, suggesting the use of personality assessment in aviation training contexts is even less applied in civil aviation”. Because of this comment, the civilian samples were omitted in their study. This view further indicates the need for more research in civilian/commercial airlines, as it can be argued that the personality profile of a commercial pilot would differ significantly from that of a military pilot.

In conclusion, the results of these studies underscore the view that not only intelligence, but also other domains, such as personality, information processing, and so forth, may play a role in predicting flying training outcomes. It is clear that the current battery may be deficient in the sense that it does not include personality, as suggested by a literature study by De Kock and Schlechter (2009), which was also the case in the current research. Personality was not considered in the present study.

These studies confirm that a thorough study should be undertaken to identify the critical competencies of a pilot, which will ensure that appropriate and relevant psychological instruments are used in the selection process. Campbell *et al.* (2010) concluded that the implication of their study is that the differential relationship between specific personality traits and aviation training success should move beyond applications using monolithic “personality” as a predictor into a more theoretical modelling of the interaction between specific personality constructs.

Overall, the aim of this research, namely to determine the predictive validity of the current psychological test battery in order to measure successful completion of the cadet training programme, has been achieved.

## **5.8 CHAPTER SUMMARY**

The results of the empirical study were presented and discussed in this chapter. The results indicated that there is a concern about the weak and/or small correlation between the subtests in phase 2 and the performance in the cadet pilot training programme, whereas, the test scores in phase 1 indicated a moderately positive correlation with the performance in the cadet pilot training programme. However, the restriction of range as well as the effect sample size may have contributed to these correlations. Furthermore, the results of the empirical study supported the acceptance of the null hypotheses.

In the final chapter, conclusions will be drawn on the basis of the results. The limitations of the research will also be discussed and recommendations made for possible future research.

## CHAPTER 6

### CONCLUSIONS, LIMITATIONS AND RECOMMENDATIONS FOR FUTURE RESEARCH

#### 6.1 INTRODUCTION

The general aim was to ascertain the predictive validity of the psychological test battery used in the selection of cadet pilots for successful completion of the cadet training programme.

The corresponding general aim and specific aims of the literature review and the empirical study, as stated in section 1.3 in chapter 1, will guide the discussion in the final chapter.

##### 6.1.1 General conclusions

In terms of the empirical study, the general aim of this research was to ascertain whether the psychological tests, which are used for the selection of candidates for the cadet pilot training programme in a commercial airline using the candidates' final flying school results as a criterion measure, are valid.

Based on the findings in the empirical study, it can be concluded that some of the psychological tests that are used are valid for the prediction of the successful completion of the cadet pilot training programme in both phases 1 and 2 of the selection process. Although there was a positive correlation, it was moderately low for most modules of the flying school results. De Kock and Schlechter (2009, p. 6) concluded in their study that "since we have shown that sometimes special intelligence ( $S_n$ ) has incremental validity over 'g', the implication is that, practically, such an (small) increase in predictive validity translates into significant utility yields when considering the low selection ratios, high costs associated with training and low base rates typical in pilot selection" (Murphy & Davidshofer in De Kock & Schlechter, 2009). In terms of the current research, this may imply that testing for specific types of ability and/or intelligence has benefits. However, the costs associated with training outweigh the benefits.



### 6.1.2 Specific conclusions relating to the literature review

In terms of the literature review, the specific aims were as follows:

- (1) To discuss the literature review of the concept of intelligence and aptitude and explore the nature of these concepts, as well as how intelligence can be measured using psychological instruments; also to discuss the concept of selection
  
- (2) To discuss the literature review of the concepts of literacy and numeracy and describe the dimensions of these concepts; also to discuss the psychological instruments used to measure literacy and numeracy.

#### 6.1.2.1 *Conclusions relating to intelligence, aptitude, psychological tests and selection*

The review of literature reported in chapter 2 indicates that intelligence may be explained as a general factor of intelligence, “*g*” (Spearman), or in terms of primary abilities, as described by Thurstone (1938, 1948), or crystallised and fluid intelligence, as proposed by Cattell. Theories of general factor “*g*” and separate abilities are combined into a hierarchical model of intelligence as described by Gustafsson (1984). Carroll’s three-stratum theory is similar to Cattell’s theory of fluid and crystallised intelligence, except that it posits a “*g*” factor at the third stratum.

As a result, a configuration of the battery of tests aligned to the hierarchical model of intelligence (Gustafsson, 1984) would be appropriate.

In conclusion, it was found that intelligence, whether as a general factor, “*g*”, or separate abilities, can be measured using psychological tests, and as a construct, it is significant in predicting success in the cadet pilot training programme. A similar conclusion was drawn by Ree and Carretta (1996) in their investigation on general cognitive factor, “*g*”, which accounted for 39% of the common variance, while the general psychomotor factor accounted for 29% of variance, which was consistent with past research by Hunter

(1986), Jensen (1993) and Spearman (1904), showing that “*g*” can be measured in numerous ways.

De Kock and Schlechter (2009) drew a similar conclusion in their research, which confirms the widely held belief that measures of general cognitive ability remain stalwarts in any selection programme for military pilots. They further concluded that their research has shown that spatial ability can significantly enhance the ability to predict pilot flight training success. These authors suggest that measures of specific forms of intelligence ( $s_n$ ), such as spatial ability, could have an incremental validity over “*g*” and should therefore not be discarded in favour of measures of general cognitive ability or fluid intelligence.

Ree and Earles (1991) concluded that the psychometric “*g*” was the best predictor, and measures of specific ability were not required to predict training success.

In general, the results of the current study are consistent with previous research on the prediction of pilot training success in two ways: (1) fluid intelligence remains one of the best predictors of flight training performance, and (2) the correlations obtained between predictors and criteria are still only moderate at best (Burke *et al.*, 1997; Damos, 1996; Hilton & Dolgin, 1991; Hunter & Burke, 1994; De Kock & Schlechter, 2009).

#### *6.1.2.2 Conclusions relating to literacy and numeracy*

The review of literature reported in chapter 3, provides support that it is imperative to examine literacy and numeracy relative to their social function. In South Africa, literacy is complicated by the fact that knowledge of a second language, usually English, is as vital for survival and development as the ability to read and write in an African language (Hutton, 1992). The term “literacy” is therefore used to include basic competency in English.

Hunter and Burke (1994) asserted that even with better construct data and improved analytical techniques, differences in cultural context, say, English speaking versus non-English speaking, may act to moderate validities for specific personality instruments.

It is thus concluded that literacy and numeracy skills are vital in the effective functioning/performance of tasks, including performance in psychological tests and in any training programme. This conclusion is supported by Downey, Suzuki and Van Moere (2010, p. 29), who reported that “to prevent radiotelephony miscommunications in international aviation, ICAO mandated that organizations that employ pilots and air-traffic controllers have a plan in place to ensure that all such personnel can at least demonstrate ‘operational’ spoken-English proficiency as described in level 4 of the ICAO rating scale”.

It is concluded that psychological tests that measure intelligence, literacy and numeracy, are the best for predicting successful completion of the cadet training programme.

### **6.1.3 Specific conclusions relating to the empirical research**

Conclusions, which correspond to the aims of the empirical research, as stated in section 1.3.3 in chapter 1, will be discussed below regarding the predictive validity of the psychological test battery used to predict successful completion of the cadet training programme.

#### *6.1.3.1 Conclusions relating to the psychological test battery*

Based on the results of the empirical research reported in chapter 5, it can be concluded that some of the psychological tests used in the selection battery for pilot selection are valid for predicting the successful completion of the cadet training programme.

The results of a study by Van der Merwe (2002) indicated that psychometric tests are not used in isolation, but as an additional aid in decision making and form part of a defined procedure which includes different, interrelated, specific steps, as well as other tools.

However, Bartram (2004) postulated that given the ongoing increase in the costs associated with military and commercial flying, it is not surprising that the search for more accurate predictions of success in training should continue to receive high priority. Aptitude test batteries tend to have predictive validities of about .20 to .30 (Hunter &

Burke, 1993). Bartram (2004) further stated that if any substantial improvements are to be made to these levels of validity, it will be necessary to look in domains other than ability.

#### *6.1.3.2 Conclusions relating to the importance of other variables: English Matric symbol and literacy, as well as ABET levels, in determining the successful completion of the cadet training programme*

The results of the empirical research reported in chapter 5 show that there is a high positive correlation with some of the flying school's modules. In Van der Merwe's (2003) research on the extent to which Matric results could be used in a selection battery to predict future academic performance, there was statistically significant correlation between the Matric symbol point total (MSPT) and average first-year academic performance (MPCM 1). The magnitude of the correlation, in terms of effect size, was between small and medium.

This research supports the conclusion that Matric results have a limited predictive validity for academic performance. Based on the results of their study, Campbell *et al.* (2010) suggested that combining traditional academic ability, emerging psychomotor assessments and specific personality traits might provide a more empirically derived account of the "right stuff".

#### **6.1.4 Potential resolution of the research problem**

The conclusion drawn in the current study is that the psychological tests described in the empirical research (chapter 4) will enhance the selection process for the commercial airline applicants for the cadet pilot training programme because the tests were found to be valid for the criteria they are supposed to predict. However, a number of implications are generated by the present empirical research. While the tests were evaluated as valid, the manner in which they are used could have an adverse impact. The Uniform Guidelines of 1978 in the USAS define adverse impact as a situation where there is a selection rate less than four-fifths (or 80%) of the rate of the group with the highest selection rate (Arvery & Faley, 1988). Given the differences between the black and white mean scores in the present study, where the blacks scored lower (table 5.1), there is a

possibility that, even though there is no evidence of differential predictions, if tests are used in a race-neutral, strictly top-down manner, this could have an adverse impact for black group (Theron, 2009). Theron (2009) suggested that the adverse impact could be alleviated (but not eliminated) by increasing the predictive validity of the selection procedure and of the selection ratio.

Given the wide acknowledgement of the need for affirmative action in the developing potential in a changing South Africa as well as the Employment Equity Act 56 of 1998, there is increasing pressure on employers to place greater focus on integration across positions in industry. To this end, South African employers need to develop alternative selection procedures that will minimise the adverse impact of literacy and numeracy.

At this juncture it is important to re-emphasise that the scope of the present study was limited and as such the relationships were only evaluated in terms of the predictor and the criteria, which as indicated earlier, comprised the weighted measures of English literacy and numeracy and successful completion of the cadet pilot training programme, as measured by the psychological test battery. As noted in chapter 1, the procedure adopted in the present study was consistent with the need to facilitate the business objective of “aiding selection decision making” (Cascio, 1991).

## **6.2 LIMITATIONS OF THE PRESENT RESEARCH**

In the research design, the purpose of the meta-theoretical perspective is to delimit the boundaries of the research. While this delimitation serves the purpose of focusing and protecting the researcher, it is restrictive in terms of finding solutions to problems. The cognitive-behaviourist approach adopted in this research excludes factors such as motivation, interest, determination and personality characteristics, which may be hypothesised to be predictive performance in the psychological test battery.

This view is supported by Damos (1996) who stated that no military studies predicting operational performance were found, although some studies have examined the concurrent validity of selection tests and operational performance (e.g. Griffin, Morrison, Amerson & Hamilton, 1987; Griffin & Shull, 1990).

### 6.2.1 *Practical constraints*

The economic pressures, industrial setting and time constraints tended to influence the choices which were more practical in the context within which the research was conducted, as against those that were scientifically and methodologically sound. However, these limitations had an impact on the design of the research, the aim of which was to maximise the reliability and validity of the research results.

### 6.2.2 *Restriction of range*

Another limitation to be considered is the occurrence of range restriction relating to both the predictor and criterion variables. According to Cascio (1991), restriction can occur in the predictor when, for example, only applicants who have survived an initial screening are considered or when measures are used for selection prior to validation.

This view is shared by Martinussen (1996, p. 15) who reported that “restriction of range is a major problem in estimating the true validity of psychological measures in pilot selection, because the selection ratio is very low”. The author stated that restriction of range can take two forms. Firstly, it can be direct. This occurs when the test in question is actually used as a selection instrument and only applicants with scores above the cut-off point are available for further studies. The second form is indirect when the selection is based upon other predictors that appear to correlate with the test in question.

There may have been range restriction in the present study, because only candidates who were found suitable in the final stages of the selection process, irrespective of the test scores, may have been selected for the training programme. Hence this limitation may have had the effect of lowering the validity estimates obtained for the predictors in respect of overall effectiveness (Wheeler, 1993).

Cascio (1991) acknowledged that the concurrent design typically ignores the effect of range restriction. Furthermore, in these designs, the influence of the uncontrolled variables is also frequently overlooked. In particular, differences caused by motivation and job experience may have the effect of enhancing or inhibiting the validity of both the predictor and criteria used, with no way of knowing in advance the direction of such

influences (Cascio, 1991). In the current research, interest, motivation and flying experience may have had either a positive or a negative influence on the scores obtained by candidates.

According to Ree and Carretta (1996), when validation studies are conducted on samples that have been systematically selected from the population, there are restrictions in the variability of predictors (referred to as restriction of range). The above authors stated that in the study of abilities, the systematic elimination of subjects may occur as a result of selection on the basis of aptitude tests or personality scores or by the requirement of having a bachelor's degree. Restriction of range causes the estimate of the correlation to be biased downwards.

This view seems to justify the results of this research where the correlations were small. Ree and Carretta (1996) reported on a study by Thorndike (1949) in which a large group of applicants were admitted to Army Air Force pilot training without consideration of the score for the aptitude battery. Correlations with the criterion of pass-fail were computed for the entire group of applicants and for a subsample that would have passed the battery of tests on the basis of the selection standards in effect at the end of World War II. The average decrease in the validity coefficient reported by Thorndike was .29, and the rank order of validities of tests changed dramatically.

De Kock and Schlechter (2009) reported a similar limitation in their study, in that the absence of psychometric data on non-successful applicants made estimates of the population statistics impossible, which is a requirement for computation of adjustments to the validity coefficient for restriction of range and reliability in the variables.

### 6.2.3 *Sample*

The manner in which the sample was selected was also one of the limitations of the current study.

Ree and Earles (1991), in their study on predicting training success, concluded that in pooling jobs in validity studies in order to compensate for small sample sizes and using common regression equations will not cause a drastic reduction in prediction.

Carretta and Ree (1996) reported that other studies on information processing found that it (information processing) could predict pilot training performance, whereas their study using the BAT tests based on information processing was surprising. They concluded that the lack of validity may have been the result of sampling error, but the fact that the BAT tests were not incrementally valid, was not surprising because of their degree of “g” saturation.

Flotman (2002) noted in his study that only candidates who had passed the psychometric evaluation (the cut-off point determined by the Military Psychological Institute, based on specific norms for black and white candidates) were included in the Ground School Phase training.

The sample in the current study was preselected by the recruitment centre, based on the information provided either on the application form or in the letter of application. The actual criteria according to which the recruitment staff would have nominated the individual applicants cannot be determined and may have ranged from personal knowledge or the pre-screening interview to various other interpersonal constructs and other objective or subjective criteria.

### **6.3 RECOMMENDATIONS**

It is recommended that the following issues be incorporated into further research on the prediction of successful completion of a training programme using psychological test battery:

#### **6.3.1 Incorporation of other psychological paradigms**

When conducting research on predicting the successful completion of a training programme using a psychological test battery, it would be beneficial to incorporate variables from other paradigmatic perspectives such as job experience, personality, attitudes and motivation.



This view is supported by Martinussen (1996), who recommended that a selection battery for pilots should include tests measuring cognitive and psychomotor/information processing abilities, as well as knowledge of aviation. Martinussen (1996) further suggested that there should be less emphasis on tests of general intelligence and academics and since the utility of personality tests is uncertain, they should not be automatically be used in pilot selection.

Carretta *et al.* (1996, p. 31), in their study on the prediction of situation awareness in F15 pilots, “found that the first-order factors measuring the constructs verbal working memory, spatial working memory, spatial reasoning, divided attention, aiming, reaction time, and rate control showed validity”. They therefore recommended that test measuring these constructs should be investigated for inclusion in an enhanced pilot selection battery. It can be inferred from this statement that there are other constructs that could enhance pilot selection in both the military and commercial environments.

Carretta and Ree (1996) recommended that future measurements of pilot aptitude, which have been shown to be highly “*g*” loaded, could include tests based on cognitive components, chronometric methods or neural conductive velocity, because the incremental validity of “*g*” specific cognitive abilities (e.g. verbal, qualitative, spatial or perceptual speed) has been shown to be small or nonexistent. However, the incremental validity of pilot job knowledge such as knowledge of aircraft concepts, instruments, principles and terms, psychomotor abilities and personality scores has also been found to be small but significant.

Taking into account the influence of measures of literacy and numeracy results found in the present study, it is recommended that such variables be included to enhance the predictive power of such tests. Although the results of the present study indicate that the literacy and numeracy scores obtained provide an indication of proficiency, from a language perspective, this does not necessarily mean that the participants will perform better in the psychological test battery and the training programme. Furthermore, the incorporation of tests, such as the Learning Potential Computerised Adaptive Test (LPCAT) could enhance the selection process. In a study conducted by De Beer (2006) on dynamic testing, the results of this study showed that the LPCAT provided useful information by indicating the level of general reasoning ability and learning potential of

an individual. It was also reported that LPCAT may indicate the academic level an individual is likely to perform at or the amount of effort required from an individual to achieve success at a particular level.

This view was emphasised by Carretta (1996) in the statement that new cognitive components offer measurement of general cognitive ability with almost no content in the usual sense because they do not require previous learning other than the language requirements of the instruction. In the author's view the problem of an adverse impact on minorities and women could be reduced or avoided if the new cognitive tests were to be added to the pilot selection system.

### **6.3.2 Cross-validation**

It is recommended that cross-validation of the psychological tests be undertaken on a second sample of the job applicants for the cadet pilot training programme. This is essential, but rarely happens (Murphy, in Cascio, 1991). Cross-validations are preferred for the following reasons:

- All of the information contained in a sample can be used. This maximises the stability of regression weights.
- Statistical correction is faster and requires less effort on the part of the researcher.
- Formula estimates appear to be highly accurate.

Coupled with this is the need to select the sample in such a way that it is possible to minimise, even eliminate, pre-selection and restriction of range.

### **6.3.3 Longitudinal study of progress through performance**

Owing to the existence of substantial group differences in average test scores, particularly differences between black and white job applicants, the issue of fairness needs to be addressed. A test may be fair in predicting performance, but still predict performance rather poorly.

Human performance is far too complex to expect anything approaching perfect prediction. Tests are at best only moderately good predictors of job performance (Hartigan & Wigdor, 1989). One of the consequences of prediction errors is that certain people who could perform well on the job, but who score in the lower ranges in the tests, are screened out, whereas others who score well on the tests, and are thus selected, could perform inadequately on the job (Hartigan & Wigdor, 1989).

It is further recommended that the effect of literacy levels, particularly English literacy and numeracy, in psychological tests should be explored. Also, a thorough job analysis should be conducted to identify critical skills and competences for a pilot, thus ensuring that appropriate and relevant psychological instruments are used in the selection process.

De Kock and Schlechter (2009) appeared to share similar sentiments when they asserted that selection decision errors in pilot selection may be catastrophic. Such errors could be minimised by using more accurate selection procedures that capture more of the factors that influence performance in the cockpit.

With the advances in research in the military environment, it is strongly recommended that future research on pilot selection be conducted in collaboration with the SAAF, acknowledging that there could be differences in some of the specific variables these environments would require of their personnel.

## **6.4 CHAPTER SUMMARY**

The conclusions drawn on the basis the specific aims of the research were presented in this chapter. The conclusions guided by the corresponding general and specific aims of the literature review and the empirical research were also discussed.

The limitations of the present study were discussed in terms of practical constraints, restriction of range and the sample, in determining the predictive validity of the psychological tests, in so far as they hinder efforts to maximise the validity of the present study. The results of a single study of this kind do not necessarily provide conclusive evidence of the reliability and prediction power of the psychological tests used. However, the findings of the present research study do form a foundation for further research.

Recommendations for further research were presented, taking into account the incorporation into the research of other psychological perspectives and paradigms from other disciplines. Cross-validation (and the reason for it) was recommended. The effect of the longitudinal studies through literacy training programmes and performance, as well as the contribution of literacy, numeracy and aptitude at a micro-economic level (i.e. in terms of productivity), should be also be considered.

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