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Abstract

In a previous research project (Bruwer [1]) a methodology to identify information system problems from a user point of view, was presented. This methodology was also illustrated by means of empirical data collected from the management of a very large organisation. In this methodology a number of statistical techniques such as regression (stepwise and multiple) and operational research techniques (linear programming) were used in the analysis of the data. With these methods it was possible to find optimal solutions for certain decision variables contributing to the level of success of the information system.

It was also suggested in the article that problem areas which were identified could be prioritise by making use of differences between optimum values of decision variables and their corresponding measured mean values. In this article, however, a methodology is presented where not only these differences but also other computed values give a better criteria for the management of an organisation to identify and prioritise problems in the overall information system function.

Opsomming

In 'n vorige navorsingsprojek (Bruwer [1]) is 'n metodologie om inligtingstelselprobleme in 'n organisasie te identifiseer voorgestel, bespreek en aan die hand van empiriese data geïllustreer. In die artikel word daar van verskillende tegnieke o.a. regressie- en operasionele navorsingsmetodes gebruik gemaak om sodoende optimale waardes vir beslissingsveranderlikes te verkry wat die grootste bydrae lever om die suksesvlak van die inligtingstelsel te verhoog.

In die genoemde artikel word daar aangedui dat die probleemareas geprioritiseer word deur die grootste verskille tussen die optimale waardes van die beslissingsveranderlikes en die gemete of waargenome waardes daarvan as maatstaf te gebruik. In hierdie artikel sal aangetoon word dat die waardes tesame met ander berekenende waardes 'n beter maatstaf daar stel vir die bestuur van 'n organisasie om knelpunte in die totale inligtingstelsel te prioritiséer.

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1. Introduction

The background and philosophy of the methodology is described in full detail and illustrated with examples in Bruwer and Hattingh [2].

In short, data is collected from user management of a large organisation in South Africa. A questionnaire was developed with 34 information system attributes to be evaluated on a 7-point scale. The aspects were fully described in Bruwer [1]. Managerial users of the information system have to evaluate the importance of the attributes as well as the performance of the attributes in the organisation. In a number of previous research projects the 7-point scale was also used successfully as a measuring instrument (Alloway [3], Bruwer [4], [5], [6].

The basic steps to be taken and computations to be done in this methodology follows in the next paragraphs.

The Model

Consider the model

\[ Y_i = \beta_0 + \beta_1 X_{i1} + \ldots + \beta_k X_{ik} + \epsilon_i \]

where \( \epsilon_i \) are independent random variables with \( E(\epsilon_i) = 0 \) and \( \text{Var}(\epsilon_i) = \sigma^2 \) for all \( i \).

For this model:

a) Values \( X_{i1}, X_{i2}, \ldots, X_{ik} \) are specified by the researcher,

b) \( X_{ij} \) is the \( i \)-th value of the \( j \)-th independent variable,

c) \( \beta_0, \beta_1, \ldots, \beta_k \) are unknown parameters to be estimated.

Several methods to estimate the parameters exist. The estimates of the parameters \( \hat{\beta}_j \) (\( j = 0,1, \ldots, k \)) will
be denoted by $b_0, b_1, ..., b_k$ are to be determined from $N$ observations $(Y_i, X_{i1}, ..., X_{ik})$, $i = 1, 2, ..., N$.

One of the best known methods is the method of least squares where $b_0, b_1, ..., b_k$ are determined in such a way that

$$
\sum_{i=1}^{N} \Delta_i^2 \text{ is minimised}
$$

where $\Delta_i = Y_i - b_0 - b_1 X_{i1} - ... - b_k X_{ik}$.

Stepwise or multiple linear regression methods can now be used to obtain a less complicated model. Although we may be quite satisfied with this model, some questions like the following may still exist:

- How do we interpret the regression function?
- What is the influence of a specific "independent" variable?
- How do we use the estimated function when we are interested in optimisation of the dependent variable?

In one of the questions in the questionnaire the overall success of the information systems has to be evaluated. This variable is used as the dependent variable and all 34 other "performance" variables (attributes) as independent variables in either a stepwise linear regression or multiple linear regression computer program. The result is as less complicated model with, say $k$ "independent" variables.

Because of the above raised questions and the possibility of interdependency between all or some of the decision variables in the model a restricted linear regression method was developed. With the use of this method it is possible to study the influence of a decision variable on the dependent variable. This methodology is discussed in the next paragraph.

The Area of Experience of the Restricted Linear Regression Method

In this paragraph we take a look at the area of experience measured by the existence of data points in this area. For this purpose we consider the convex set obtained by looking at all possible convex combinations of the observed data points. This is enclosed by the convex hull of the data points.

Suppose we have data points $V_i = (X_{i1}, X_{i2}, ..., X_{ik})$ for $i = 1, 2, ..., N$.

The convex hull could now be represented as the following set:

$$
C = \{Z/Z \in \mathbb{E}^k \text{ and } Z = \sum_{i=1}^{N} \lambda_i V_i \text{ with } \lambda_i \geq 0 \}
$$

and $\sum_{i=1}^{N} \lambda_i = 1$, and where $\mathbb{E}^k = k$-dimensional Euclidian space.

We are now interested in the behaviour of the regression function in this area $C$.

The Influence of an “Independent” Variable

A researcher is usually interested in the influence of a specific independent variable upon the dependent variable. In this particular case we are interested in the influence of the aspects regarding the information system which are used as “independent” variables in the regression model upon the dependent variable (overall success of the information system).

When no interdependence exists between decision variables, we need only take notice of the regression coefficient of the specific variable. In such a situation it could be possible theoretically to obtain for example the maximum of the dependent variable $\hat{Y}$ by setting the values of the decision variables with positive regression coefficients as high as possible and those with negative regression coefficients as low as possible. The problem that arises with this approach is the fact that it could be impossible physically to implement the proposed combination of levels of the variables. In this discussion we assume that we only want to propose levels of variables that fall within the area of experience of the experimenter.

That is, levels of the decision variables that fall in the convex hull $C$.

Suppose the regression function obtained in this case is the following:

$$
S = b_0 + b_1 X_1 + ... + b_k X_k
$$

We want to determine the influence of a specific decision variable $X_p$ on the dependent variable $S$. In the first place we could determine the range of observations on $X_p$. Suppose the minimum value observed is $K'$ and the maximum $K''$

If we let $X_p = q$ where $q \in (K', K'')$ we now want to determine the values of the remaining decision variables so that $S$ is maximum or minimum. (Because a 7-point scale was used for the collection of the data $K' = 1$ and $K'' = 7$).

For this purpose we have to solve the following linear program:

$$
\text{Max } S = b_0 + b_1 X_1 + ... + b_k X_k \text{ subject to the following constraints:}
$$
Figure 1 Graphic Representation of the Optimum Levels of $S$

\[
\sum_{i=1}^{N} \lambda_i X_{ij} = X_j \geq 0 \text{ for } j = 1 \ldots k
\]
\[
\sum_{i=1}^{N} \lambda_i = 1, \lambda_i \geq 0 \text{ for } i = 1 \ldots N
\]
\[X_p = q\]

The solution of the linear programming problem then yields the maximum (minimum) of $S$ as well as the levels of the decision variables $X_1, X_2, \ldots, X_k$, where this optimum level is reached.

By doing this, a clear indication of the influence of the decision variable $X_p$ on the dependent variable $S$ is obtained (see figure 1) as well as the optimum solutions of the other decision variables where this optimum level is reached.

Prioritising

We are interested in a priority list of the decision variables $X_1, X_2, \ldots, X_k$ in terms of their importance regarding their influence on $S$.

Because of the fact that in this case $K' = 1$ and $K'' = 7$ the LP will be solved by setting $X_1 = 1$ and maximise and minimise $S$. In the same way we will maximise and minimise $S$ for $X_1 = 2, 3, \ldots, K''$ ($K'' = 7$). This optimum levels of $S$ could be represented graphically as follows:

- Suppose the maximum optimum value of $S$ is $S_{1m}$ as shown in the graph. This optimum level of $S$ is reached when $x_1 = x_{1m}$ (6 in the example).
- Suppose the optimum solution for the other decision variables at this point are $x_{2m}, x_{km}$ and the measured mean values of $x_1, x_2 - x_k$ are $x_1, x_2 - x_k$.

The difference $v_1 = x_{1m} - x_1$, gives an indication how much the attribute $x_1$ must be improved to reach it's optimum level. The same apply to all the other decision variables and a table of differences can now be constructed.

\[
\begin{align*}
v_1 &= x_{1m} - x_1 \\
v_2 &= x_{2m} - x_2 \\
& \vdots \\\nv_k &= x_{km} - x_k
\end{align*}
\]

Table 1

Differences between optimum levels of decision variables and their measured, mean values when $S$ reaches the maximum optimum level.

As far we have calculated the differences of the measured mean values of the decision variables from
the desired optimum levels.

Another important aspect to be considered in the attempt to prioritise these decision variables or attributes in order to know which of the factors are the most important in their contribution to the success of the information system, is the relative importance of the factors.

In the questionnaire the managerial users of the information system in the organisation have to evaluate the importance of the attributes in order to ensure that the overall information system should be effective and successful. The importance ratings of the attributes \((x_1 - x_k)\) appearing in the restricted linear regression model can now be calculated from the measured values of importance.

These ratings (say \(I_{x1}, I_{x2} - I_{xk}\)) are used as an importance factor or weight and by multiplying the differences \(v_1 - v_k\) for each attribute by this weight the result is a list of priority factors indicating the priority of each attribute.

\[
\begin{array}{cccc}
\text{Attribute} & \text{Difference} & \text{Importance} & \text{Priority Factor} \\
\hline
x_1 & v_1 & I_{x1} & P_{x1} = v_1 \times I_{x1} \\
x_2 & v_2 & I_{x2} & P_{x2} = v_2 \times I_{x2} \\
\vdots & \vdots & \vdots & \vdots \\
x_k & v_k & I_{xk} & P_{xk} = v_k \times I_{xk} \\
\end{array}
\]

Table 2
Priority factors for each attribute

The highest value of \(P_{xi}\) (\(i=1,2\ k\)) indicates the attribute which should receive attention first. The second highest, second, etc. Negative priority factors means that the performance of the corresponding attributes are sufficient to ensure a successful information system.

Example
This example is taken from Bruwer [1]. There were seven decision variables in the restricted linear regression model namely DOWN, QUALIT, VOL, LEAD, ACCUR, ANAL and SECUR. The meaning of these abbreviations for the attributes is as follows:

- **DOWN** - a low percentage of hardware and systems downtime.
- **QUALIT** - quality and competence of systems analysts employed by I/S department.
- **VOL** - volume of output information provided by the system.
- **LEAD** - short lead time required for new systems development.
- **ACCUR** - accuracy of output information.
- **ANAL** - user-oriented systems analysts who know user operations.
- **SECUR** - data security and privacy.

In the model DOWN was restricted to the values 1,2 — 7 and the optimum values of SUCCESS and the decision variables calculated. The mean values of the decision variables and their importance ratings were calculated as well. Table 3 gives the variables mean values, the optimum values where the maximum optimum levels of success is reached, the differences \(v_1, v_2 - v_7\), the importance ratings and the priority factors.

<table>
<thead>
<tr>
<th>Attribute</th>
<th>Mean value</th>
<th>Opti. value</th>
<th>Diff.</th>
<th>Importance</th>
<th>Prior. factor</th>
</tr>
</thead>
<tbody>
<tr>
<td>DOWN</td>
<td>4.18</td>
<td>5.00</td>
<td>0.82</td>
<td>6.23</td>
<td>5.20</td>
</tr>
<tr>
<td>QUALIT</td>
<td>4.78</td>
<td>5.80</td>
<td>1.02</td>
<td>5.90</td>
<td>6.02</td>
</tr>
<tr>
<td>VOL</td>
<td>4.60</td>
<td>5.40</td>
<td>0.80</td>
<td>5.45</td>
<td>4.36</td>
</tr>
<tr>
<td>LEAD</td>
<td>3.31</td>
<td>5.18</td>
<td>1.87</td>
<td>5.50</td>
<td>10.29</td>
</tr>
<tr>
<td>ACCUR</td>
<td>5.18</td>
<td>6.58</td>
<td>1.41</td>
<td>6.60</td>
<td>9.31</td>
</tr>
<tr>
<td>ANAL</td>
<td>4.43</td>
<td>6.59</td>
<td>2.16</td>
<td>5.85</td>
<td>12.64</td>
</tr>
<tr>
<td>SECUR</td>
<td>4.92</td>
<td>6.58</td>
<td>1.67</td>
<td>6.50</td>
<td>10.86</td>
</tr>
</tbody>
</table>

Table 3
Priority factors for the attributes

Using the priority factors the following priority list of the attributes can be constructed:

<table>
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<tr>
<th>Priority</th>
<th>Attribute</th>
<th>Meaning</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>ANAL</td>
<td>user orientated analysts who know user operations</td>
</tr>
<tr>
<td>2</td>
<td>SECUR</td>
<td>data security and privacy</td>
</tr>
<tr>
<td>3</td>
<td>LEAD</td>
<td>short lead time required for new systems development</td>
</tr>
<tr>
<td>4</td>
<td>ACCUR</td>
<td>accuracy of output information</td>
</tr>
<tr>
<td>5</td>
<td>QUALIT</td>
<td>quality of systems analysts</td>
</tr>
<tr>
<td>6</td>
<td>DOWN</td>
<td>percentage of hardware and systems downtime</td>
</tr>
<tr>
<td>7</td>
<td>VOL</td>
<td>volume of output information</td>
</tr>
</tbody>
</table>

Table 4

Although this priority list does not differs much from the one in Bruwer [1] it gives a more reliable priority of the attributes when the importance of the attributes is also taken into account.

Conclusions

It is of utmost importance for the top management of any organisation to monitor and evaluate the information system function on a continuous basis. Because of the fact that it is users who must use and
live with the information system, evaluation from the user point of view is absolute necessary. In most organisations problems in the information system area exists and not necessarily technical problems. The methodology discussed above not only allows the management of an organisation to identify information system problems but also serve as a tool to take the importance of the problem into account. With this information it is possible to decide which of the problems must first receive the necessary attention.

References


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